

#### Google Analytics



Project: Navigating, Reports, & Dashboards



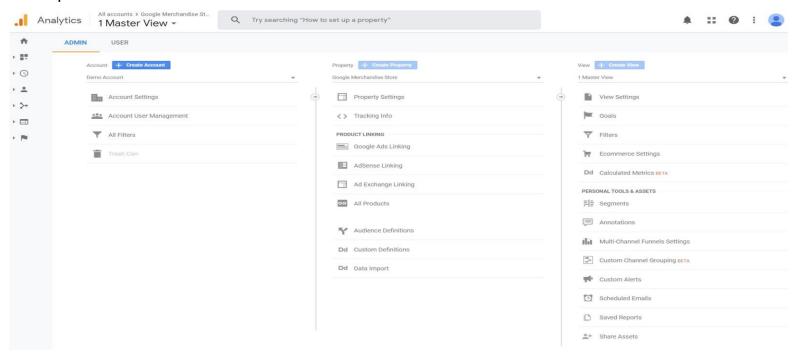
## Part One: Primary Views & Filters



# Best Practice Check: Three Primary Views

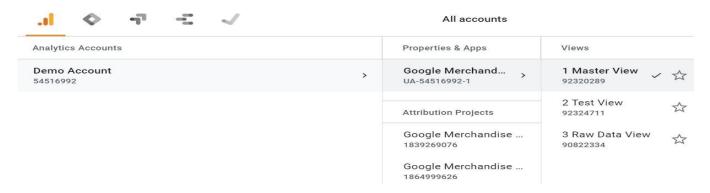
Google Merchandise Store Demo Account has been used to complete this project.

Steps to create views: Admin -> Create View



Having multiple Google Analytics views allows us to create end transformations of the data that comes in raw at the property level and enable us to do important house keeping:

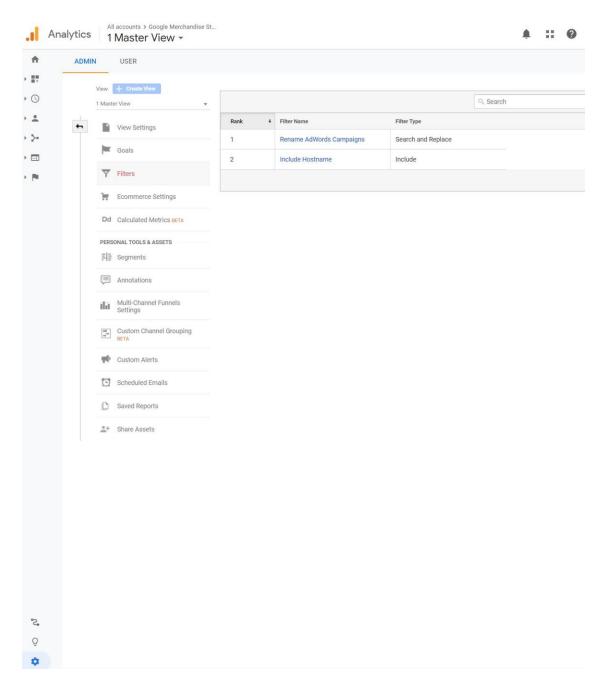
- Unfiltered (Raw) Data View baseline view with unfiltered raw data
- Test View test view allows us to try things out before applying to the Master view
- Working (Master) View production view that shown what work (filtering) has been implemented





# 2. Best Practice Check: Filtering Internal Traffic

Admin -> Filters -> ADD FILTER -> Filter Name -> Filter Type (Custom) -> Exclude -> Filter Field (IP Address) -> Filter Pattern



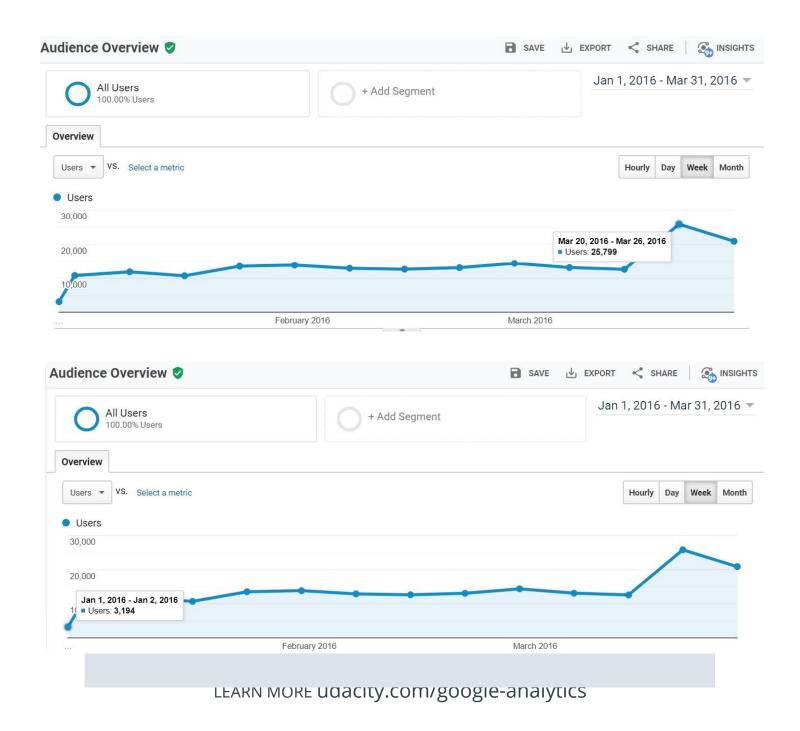


## Data Exploration



#### Standard Display - Audience

From the Audience Overview Report, select a three month time period you would like to explore. Which week had the most visitors, and which week had the fewest visitors to your site?







#### Standard Display - Audience

Do you have any ideas why certain trends are associated with these specific weeks?

There was a Christmas holiday in December, 2015 before the first week of January, 2016. It was likely that users had already done enough online shopping around Christmas. Plus, It was New Year's Day in the first week of January, 2016. Users might celebrate this holiday with their families or friends rather than spending their time shopping online. Thus. The aforementioned conjecture might result in the lowest number of users in the Audience Overview report.

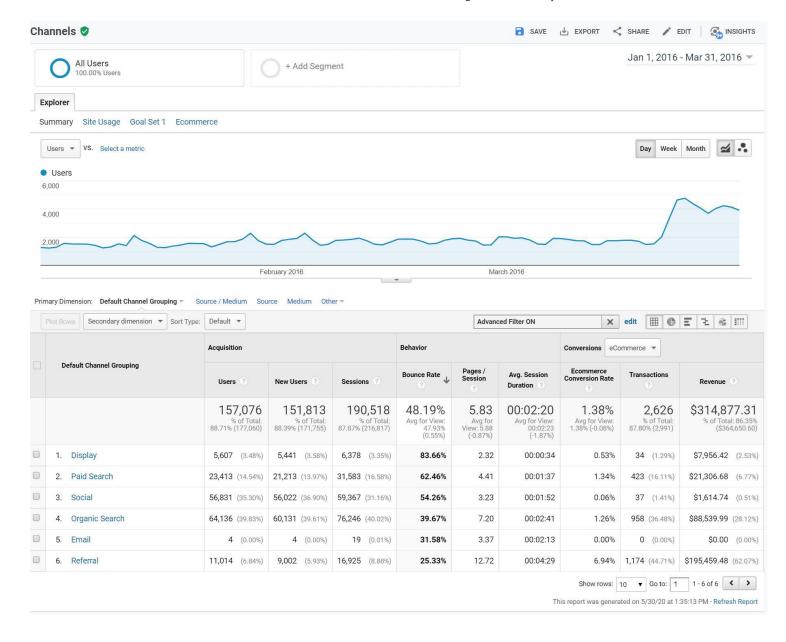
On the other hand, the number of users had been increasing after New Year's Day and reach the peak in the week dated from March 20 to March 26, 2016. The conjecture might be that certain users might do more online shopping in certain periods than others.





#### Standard Display: Acquisition

During the three month period you've selected, excluding *Direct* and *(Other)*, which channels had the highest and lowest bounce rates and the highest and lowest eCommerce conversion rates? What do these metrics mean, based on your experience?







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The Display channel had the highest bounce rates and the Referral channel had the lowest ones.

The Referral channel had the highest eCommerce conversion rate and the Email channel had the lowest ones.

Bounce rate is the percentage of single page visits, i.e. visits in which the user left the site from the entrance page without interacting with the page. It reflects the level that users do not like what they see or the content is irrelevant/not good enough. Thus, the lower the bounce rate, the better the site is.

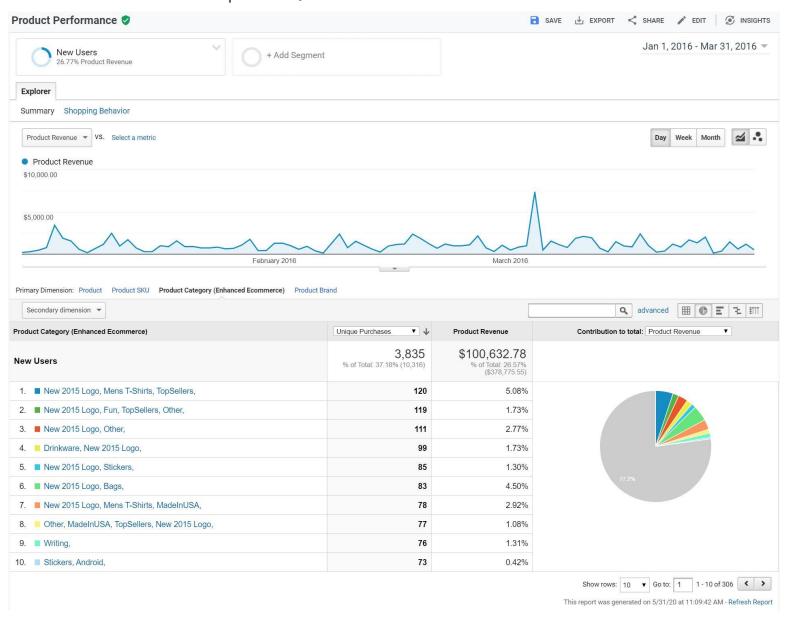
eCommerce conversion rate is the percentage of page visitors who completed a desired activity/goal such as a purchase, a download, sign-up for email etc. Thus, the higher the conversion rate, the more completed activities.





#### Percentage Display: Conversion

During the three month period you've selected, which Product Category contributed the highest number of unique purchases for New Users and which Product Category was responsible for the largest percentage of revenue for New Users? (Screenshot(s) only; no elaboration required.)

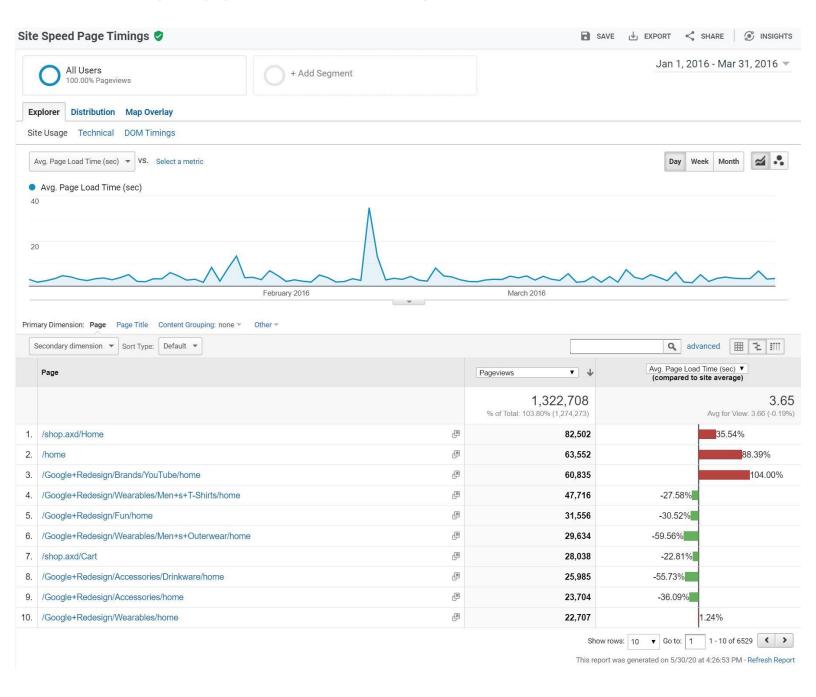






#### Comparison Display: Behavior

For traffic from All Users between the start and end of your three month period, please provide a comparison report showing Site Speed Page timings for our top ten pages (based on pageviews) and identify any potential troublespots.

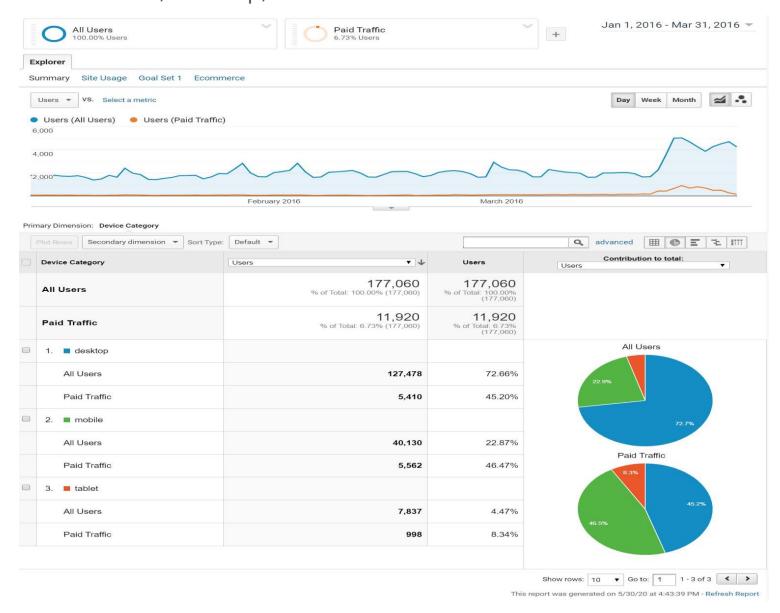






#### Percentage Display: Audience

Please go into the Audience → Overview → Mobile report and provide a screenshot or screenshots that show the following: Between the start and end of the three month period you've chosen, please provide percentage charts (pie charts) that show what percentage of All Users came from mobile, desktop, and tablet devices and what percentage of Paid Traffic Users came from mobile, desktop, and tablet devices.



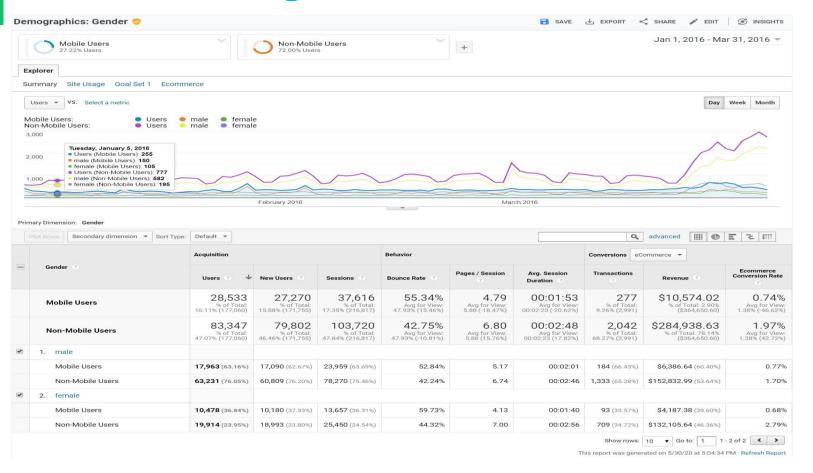


## Segmentation





#### Audience Segment: Characteristic



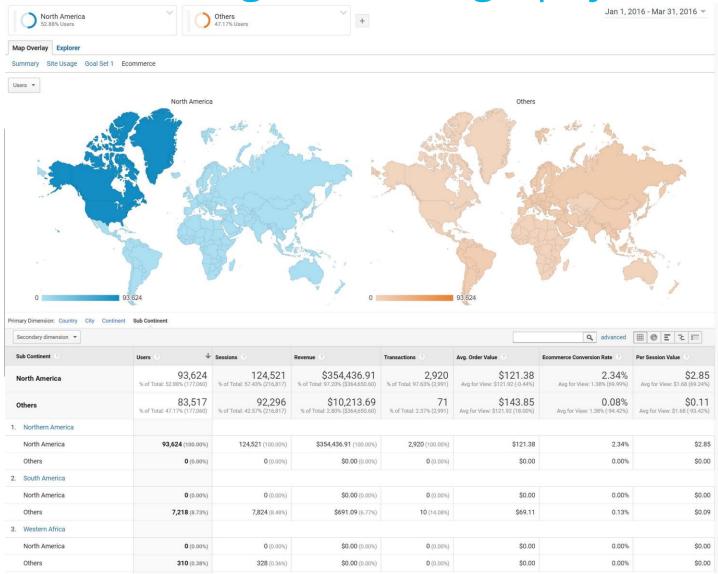
During the three months period selected, did mobile or nonmobile users generate larger revenue and/or higher eCommerce conversion rate?

According to the above report, non-mobile users generated much larger revenue (\$284,938.63) than mobile ones did (\$10.574.02) no matter what their genders were. The same applied to the eCommerce conversion rate (1.97% for non-mobile users and 0.74% for mobile ones).





Audience Segment: Geography



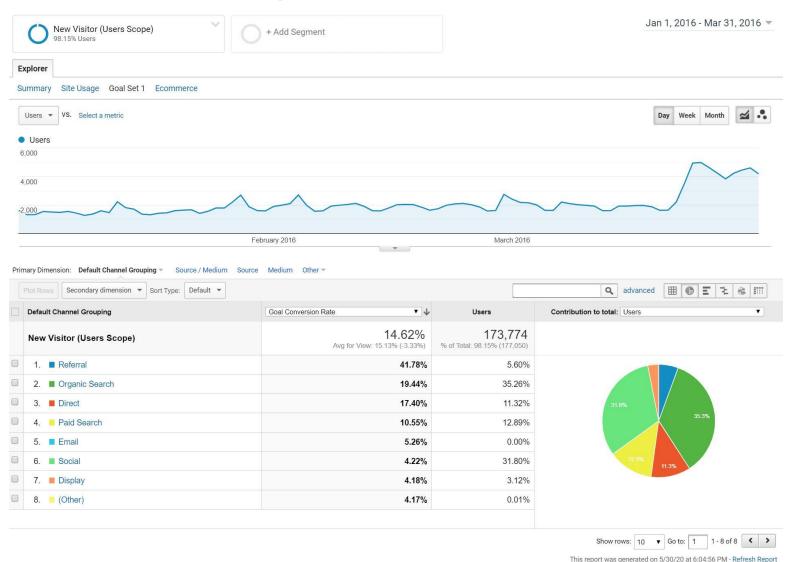
During the three months period selected, what were the revenue and ecommerce conversion rate for the North America and other continents?

Based on the report, 97.20% of the store revenue (\$354,436.91) came from North America users with 2.35% ecommerce conversion rate while only 2.80% of the store revenue (\$10,213.69) came from other continents with 0.08% ecommerce conversion rate.





#### Audience Segment: User Behavior (1/2)



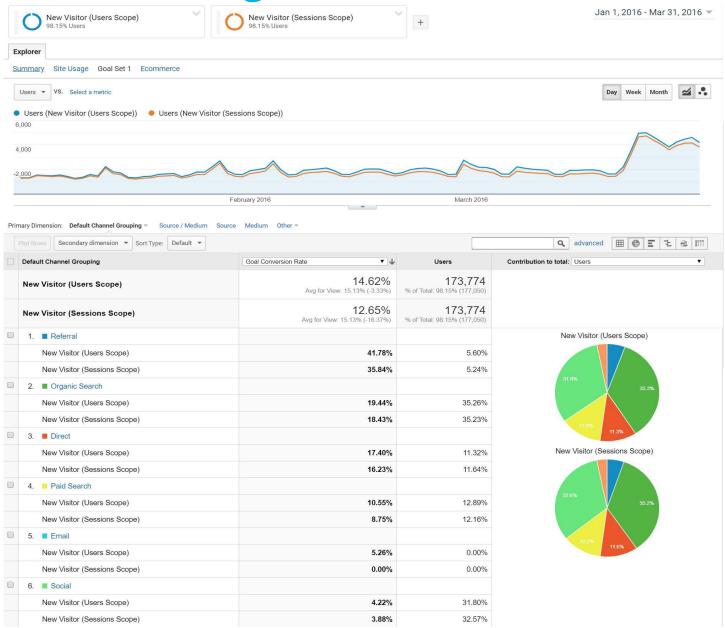
During the three months period selected, what were the percentages of new visitors (user scope) contributed to Goal Conversion Rate?

Based on the report, new visitors contributed 14.62% to Goal Conversion Rate. Top three channels including Referral, Organic Search and Direct contributed 41.75%, 19.44% and 17.40% to the Goal Conversion Rate, respectively.





#### Audience Segment: User Behavior (2/2)



During the three months period selected, was there a correlation between the users and sessions scopes of new visitors with regard to the contribution of Goal Conversion Rate?

Based on the report, there was a positive correlation between the users and the sessions scopes of new visitors. The same correlation applied to the channels.



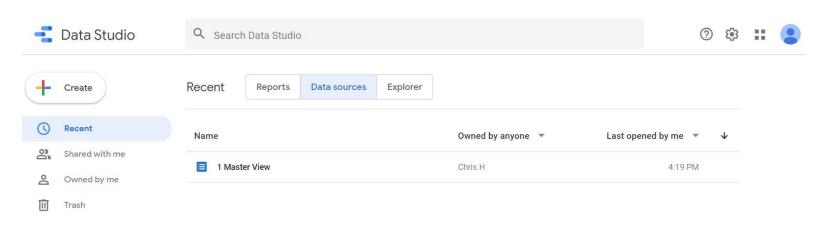


# Part Two: Connecting a Data Source and Creating a Custom Dashboard





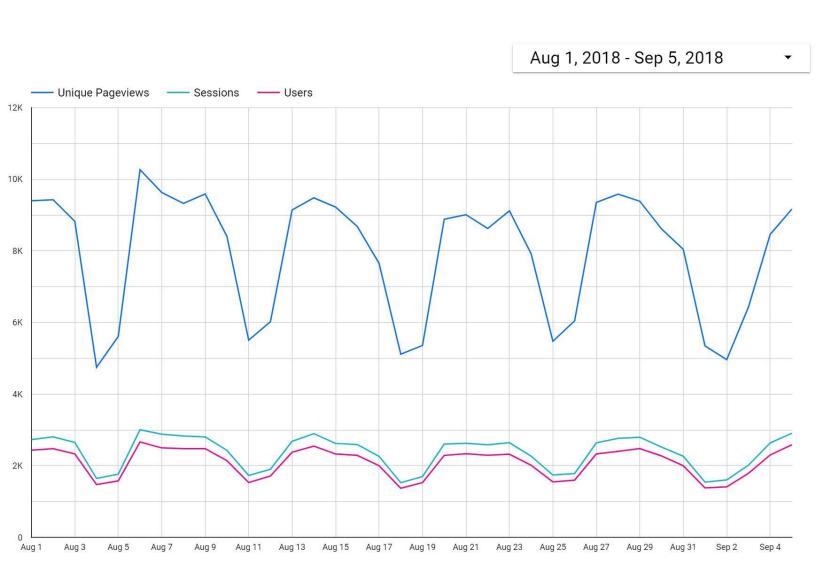
## 1. Merchandise Store Draft Dashboard: Built on the Master View







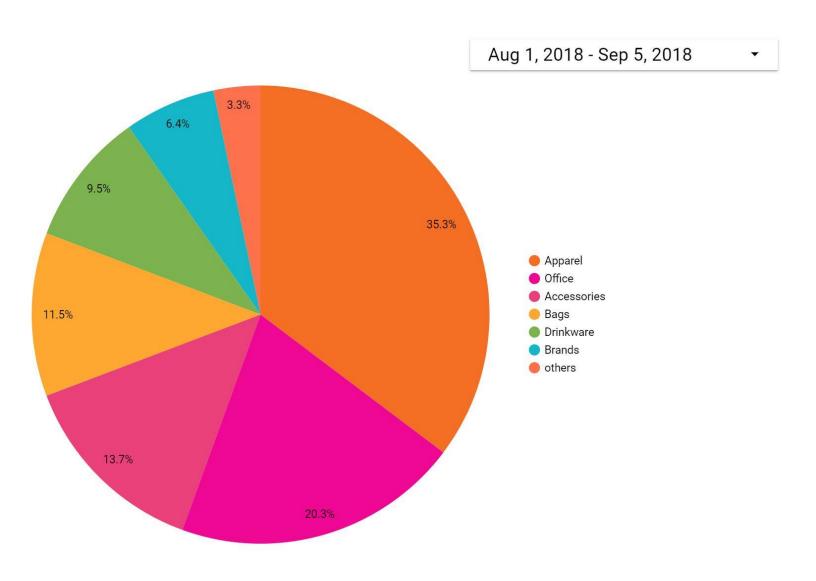
## 2. Merchandise Store Draft Dashboard: Time Series chart







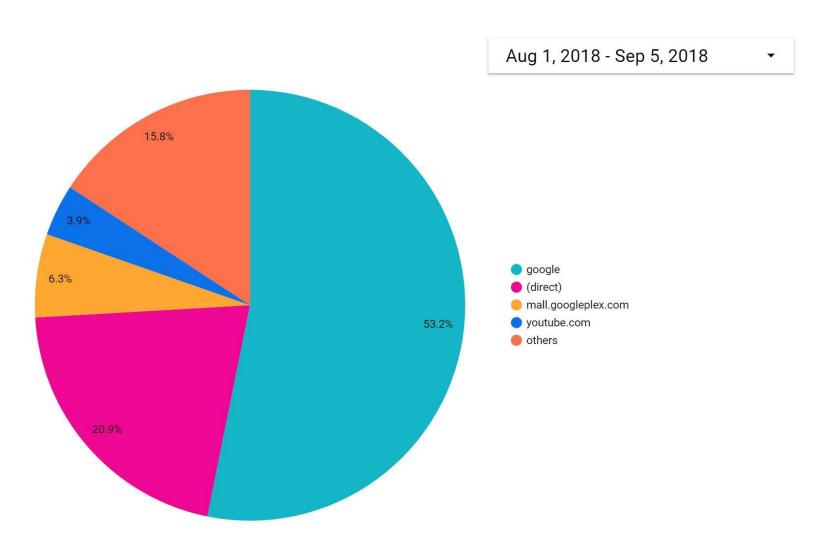
# 3. Merchandise Store Draft Dashboard: Pie chart, 7 slices







# 4. Merchandise Store Draft Dashboard: Pie chart, 5 slices







## 5. Merchandise Store Draft Dashboard: Scorecard

Aug 1, 2018 - Sep 5, 2018

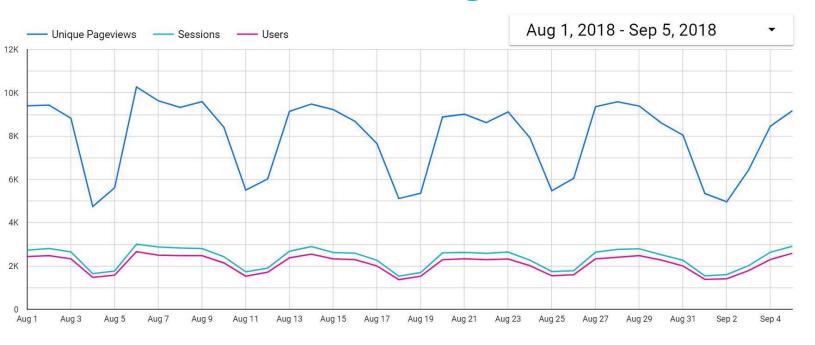
Avg. Order Value

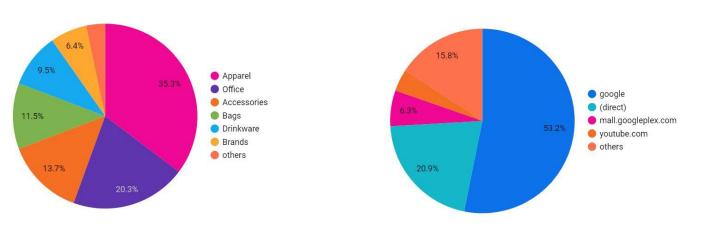
\$101.32





#### 6. Merchandise Store Draft Dashboard: Date Range Control





Avg. Order Value \$101.32





### Marketing Analytics Nanodegree Program

Google Analytics