## Chris Johnson

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#### Profile

Energetic, dedicated professional with a strong determination and drive to begin a fruitful and exciting career in the world of Web Development and Information Technology. Proven to help grow company revenues, and successfully build and maintain the relationships of company clientele. Functions well in team and solo work environments, and can handle working on multiple projects simultaneously. Successful in demonstrating constructive and effective communication between personnel, clientele, and company management to help ensure efficiency and profitability.

### Education

- Currently enrolled in Front-End Web Development course at <u>thinkful.com</u> (94% Complete - HTML, CSS, Javascript/jQuery, AJAX/JSON)
- Completed and currently enrolled in various, ongoing web technology courses and education at <u>treehouse.com</u> (HTML, CSS, JavaScript) – <u>https://teamtreehouse.com/christopherjohnson5</u>
- Eaglecrest High School Diploma, 1998

### Skills

- General knowledge of basic functions and usability on Microsoft Windows and Mac OS X operating systems
- Working and continually growing knowledge of Adobe Photoshop, Dreamweaver
- Works well and communicates effectively and efficiently in a team environment
- General knowledge of HTML, CSS, and JavaScript basics

## **Employment History**

# SALES ASSOCIATE, CEDAR CREEK, LLC, ENGLEWOOD, CO NOVEMBER 2014 – PRESENT

- Serviced customers' inbound calls and helped fulfill their lumber product successfully.
- Helped to schedule customer delivery routes with regularity and helped ensure customer satisfaction.
- Monitored and maintained accurate inventory levels.
- Communicated thoroughly, effectively, and efficiently with team members to help boost team productivity.
- Successfully maintained customer relations by performing outbound calls for follow-up, helping to increase rapport, and increase company profitability.

## SALES ASSOCIATE, SPECIALTY WOOD PRODUCTS, INC., AURORA, CO JUNE 2006 - OCTOBER 2014

- Performed various inbound and outbound sales functions related to bringing in new business and maintaining current customer base.
- Maintained lumber yard material inventory levels and oversaw warehouse and yard maintenance procedures.
- Executed customer product distribution in helping orchestrate, coordinate, and perform product pickups and deliveries.
- Maintained a current and ongoing knowledge of products and services offered to help educate and qualify customers and contractors.
- Collaborated effectively on team projects and meetings.
- Wrote and performed sales functions in MAS business operating system and Microsoft Office programs.

# SALES ASSOCIATE, ULTIMATE ELECTRONICS, DENVER, CO JUNE 2004 - MAY 2006

- Instrumental in the performance of assisting, qualifying, and suggesting products to potential customers in a goal-oriented, retail sales environment.
- Helped maintain inventory levels.
- Maintained an ongoing product knowledge and presented it to potential customers to build value in the product.
- Performed sales transactions and monitored inventory levels in company-preferred computer program.

## References

• Letter of recommendation from past employer available upon request.