

Christopher Cota

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EDUCATION

University of New Hampshire

Full Stack Web Development Bootcamp, December 2022- June 2023

Coursework:

- Learned to build full stack web development projects through different languages, databases, and frameworks
- Studied and implemented the use of MongoDB and SQL databases through different projects
- Coursework and knowledge in jQuery, Bootstrap, and MVC frameworks
- Learned routing techniques using ExpressJS to build dynamic web applications
- Completed dynamic projects using HTML, CSS, and JavaScript to make responsive, interactive front-end web applications
- Gained experience and knowledge in setting up and managing GitHub repositories in a team setting
- Built command-line projects using Node.JS and JavaScript to create and append information into other files

University of New Hampshire

Major: Dual BA, Political Science and International Affairs, Class of 2019

WEB DEVELOPMENT PROJECTS

To view my web development projects visit my portfolio website at <https://chrisjcota.github.io/my-portfolio/>

PROFESSIONAL EXPERIENCE

Trinity Solar- Wilmington, MA

Field Sales Consultant Jan 2022 - Mar 2023

- Managed multiple client accounts from the initial sales consult up until the installation of their solar system
- Thoroughly followed the sales process from beginning to end to have a successful closing rate, as well as giving the client the best experience
- Organized and managed tasks for client accounts using Salesforce to stay on top of new and existing business
- Maintained relationships with clients to boost a positive company image and create a good source of referrals

Sunrun Inc- Marlborough, MA

Field Sales Consultant Sept 2020- Jan 2022

- Determined clients needs to best evaluate their situation and what financing products work for them
- Rewarded MegaWatt Status from the company after excelling in the number of closes and installations in a quarter.
- Consistently performed to hit and exceed company guidelines on quotas for closed projects, self-generated projects, and installations
- Took advantage of resources in Salesforce to submit deals, track projects progress, and view my performance

SKILLS

- Created projects using JavaScript, jQuery, Bootstrap, Node, HTML & CSS
- Experience implementing and seeding databases such as MongoDB and SQL
- Familiar with and have multiple projects using the MVC framework
- Knowledge and experience building Progressive Web Applications
- Proficiency in routing as per my projects in my GitHub Repository