



## Chris Black

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[Github](#)   [LinkedIn](#)   [Portfolio](#)

## Education

### **The University of Texas at Austin | 2018**

Cert., Computer Programming and Database Management / Full-Stack Development

## Bio

I am a full stack developer who recently completed the coding bootcamp at UT Austin. Coding, programming, and developing have been dreams of mine for a long time and I finally took the plunge and immersed myself into the wonderful of it all!

After the experience I've gained and I've knowledge gathered, I'm currently looking to put my coding skills to good use as well as to keep learning!

## Skills

- |              |                    |                       |
|--------------|--------------------|-----------------------|
| - JavaScript | - jQuery           | - Git Version Control |
| - HTML/CSS   | - FireBase         | - Employee Management |
| - BootStrap  | - API Integration. | - Node.js             |
| - Express.js | - MySQL            | - React               |

## Experience

\*References available upon request

### **ASSISTANT SALES MANAGER, ACCOUNT MANAGEMENT, GT DISTRIBUTORS | AUSTIN, TX 2016-PRESENT**

- Inspire excellence across teams to meet and exceed team performance goals.
- Create and document operating procedures to train new and existing Account Managers.
- Facilitate interdepartmental planning to ensure customer success and account growth.

### **ACCOUNT MANAGER, GT DISTRIBUTORS | AUSTIN, TX 2013-2016**

- Managed and acquired new accounts for Glock Sub-Distributor program (B2B Sales).
- Maintained, developed and identified strategic opportunities within existing customer base.
- Generated revenue based on monthly, quarterly, and annual sales initiatives.

### **ENGINEER, ODYSSEY MARINE | MORGAN CITY, LA 2010-2013**

- Responsible for mechanical maintenance in off-shore equipment and of supply vessels.
- Attended to engine repairs, logged and reported critical data involving equipment.
- Managed staff and non-staff safety guidelines, protocol documentation, and maintenance.