

# Christopher Philbin

## Front End Software Developer

I am a passionate and driven front end software developer specializing in JavaScript and Typescript, and have experience working with modern front end frameworks including React, Vue, and Angular. Professional strengths include problem solving, written and verbal communication, and teamwork. Results-driven mindset from 8+ years of experience in the HCM SaaS space.

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📍 Philadelphia, United States

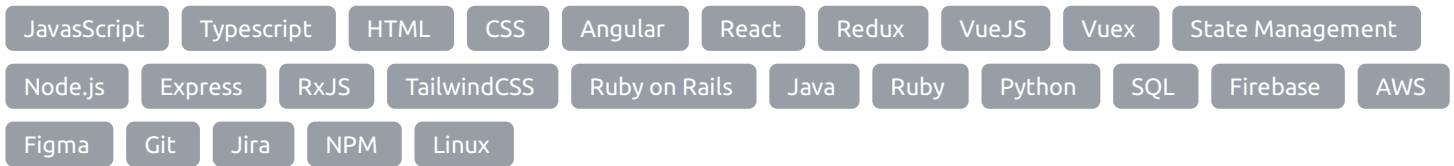
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## SKILLS



## WORK EXPERIENCE

### Fullstack Software Developer/Contractor

#### Coastal Coating

03/2022 - Present

Warminster, PA (remote)

Coastal Coating is a small business based out of South Carolina specializing in auto detailing and ceramic coating application.

#### Achievements/Tasks

- Utilize Vue and TailwindCSS to create a mobile-first front end.
- Streamline appointment booking process by implementing a Node.js/Express backend and nodemailer to provide customers ability to book online as opposed to only using the phone.
- Implement interactive kiosk to use at trade shows in order to efficiently collect prospect contact information for lead conversion.
- Regularly communicate with the owner to provide updates on agreed-upon enhancements to the site.
- Deploy to Google Cloud Platform and Google Cloud Functions.
- Create methodology to track campaign sources to better allocate advertising dollars resulting in better conversion rates.

### Sr. Enterprise Business Development Representative

#### Ultimate Kronos Group (UKG)

06/2016 - Present

Warminster, PA (remote)

UKG develops cloud based HR, payroll and workforce management software for organizations worldwide.

#### Achievements/Tasks

- Streamline workflows for department by creating Angular apps to process production Salesforce data resulting in savings of 50+ total labor hours weekly across department.
- Improved department-wide engagement survey results by 6% by founding a weekly team-wide newsletter to facilitate regular communication; distributed to over 120 teammates.
- Consistently overachieve quota; 100% of quota achieved in just 5 months in 2022; 110% in 2021. 100%+ in all prior years.
- Obtained AA-ISP certification and received a perfect score on the final evaluation - One of only 10 others in department to obtain a perfect score.
- Train and mentor new teammates which led to several promotions of those mentored.
- Consistently lead team in KPIs for outbound prospecting activity.

## EDUCATION

### B.A., Business Management

DeSales University

*Center Valley, PA*

### Fullstack Software Engineering

Flatiron School

*New York, NY*

## ADDITIONAL PROJECTS

### EngagePro

- Angular front end, combined with TypeScript, RxJS, PrimeNG, and TailwindCSS.
- Node/Express back end with full REST API via Google Cloud Functions.
- Utilizes Google Auth to handle user authentication.

### Does Rover Live

- Utilizing Vue/Vuex for the front end/state management along with TailwindCSS for styling.
- Node/Express backend REST API running on Google Cloud Functions.
- Crowd-sources information from users to track whether or not the dog in a searched for move lives.

### Reply All Generator

- React front end along with Material UI for styling.
- Node/Express backend REST API running on Google Cloud Functions.
- Allows authenticated users to create and save email replies and then randomly select those replies based on how much personality is desired based on what the user desires.