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See also PDF version in one file.

Contents

Preface

First Manuscript

Wages of Labour

Profit of Capital

- 1. Capital
- 2. The Profit of Capital
- 3. The Rule of Capital Over Labour and the Motives of the Capitalist
- 4. The Accumulation of Capitals and the Competition Among the

Capitalists

Rent of Land

Estranged Labour

Second Manuscript

Antithesis of Capital and Labour. Landed Property and Capital

Third Manuscript

Private Property and Labour

Private Property and Communism

<u>Human Needs & Division of Labour Under the Rule of Private Property</u>

The Power Of Money

Critique of the Hegelian Dialectic and Philosophy as a Whole

and

<u>Hegel's Construction of The Phenomenology</u>, November 1844 Plan for a Work on The Modern State, November 1844

Preface

||XXXIX| I have already announced in the <u>Deutsch-Französische Jahrbücher</u> the critique of jurisprudence and political science in the form of a <u>critique of the Hegelian philosophy</u> of law. While preparing it for publication, the intermingling of criticism directed only against speculation with criticism of the various subjects themselves proved utterly unsuitable, hampering the development of the argument and rendering comprehension difficult. Moreover, the wealth and diversity of the subjects to be treated could have been compressed into one work only in a purely aphoristic style; whilst an aphoristic presentation of this kind, for its part, would have given the *impression* of arbitrary systematism. I shall therefore publish the critique of law, ethics, politics, etc., in a series of distinct, independent pamphlets, and afterwards try in a special work to present them again as a connected whole showing the interrelationship of the separate parts, and lastly attempt a critique of the speculative elaboration of that material. For this reason it will be found that the interconnection between political economy and the state, law, ethics, civil life, etc., is touched upon in the present work only to the extent to which political economy itself expressly touches upon these subjects.

It is hardly necessary to assure the reader conversant with political economy that my results have been attained by means of a wholly empirical analysis based on a conscientious critical study of political economy.

(Whereas the uninformed reviewer who tries to hide his complete ignorance and intellectual poverty by hurling the "utopian phrase" at the positive critic's head, or again

such phrases as "quite pure, quite resolute, quite critical criticism," the "not merely legal but social – utterly social – society," the "compact, massy mass," the "outspoken spokesmen of the massy mass," [2] this reviewer has yet to furnish the first proof that besides his theological family affairs he has anything to contribute to a discussion of worldly matters.)

It goes without saying that besides the French and English socialists I have also used German socialist works. The only original German works of substance in this science, however – other than Weitling's writings – are the essays by Hess published in Einundzwanzig Bogen [3] and Umrisse zu einer Kritik der Nationalökonomie by Engels in the Deutsch-Französische Jahrbücher, where also the basic elements of this work have been indicated by me in a very general way.

(Besides being indebted to these authors who have given critical attention to political economy, positive criticism as a whole – and therefore also German positive criticism of political economy – owes its true foundation to the discoveries of <u>Feuerbach</u>, against whose *Philosophie der Zukunft* and *Thesen zur Reform der Philosophie* in the *Anekdota*, despite the tacit use that is made of them, the petty envy of some and the veritable wrath of others seem to have instigated a regular conspiracy of *silence*.

It is only with *Feuerbach* that *positive*, humanistic and naturalistic criticism begins. The less noise they make, the more certain, profound, extensive, and enduring is the effect of *Feuerbach's* writings, the only writings since <u>Hegel's</u> *Phänomenologie* and *Logik* to contain a real theoretical revolution.

In contrast to the *critical theologians* of our day, I have deemed the concluding chapter of this work – a critical discussion of *Hegelian dialectic* and philosophy as a whole to be absolutely necessary, a task not yet performed. This *lack of thoroughness* is not accidental, since even the *critical* theologian remains a *theologian*. Hence, either he has to start from certain presuppositions of philosophy accepted as authoritative; or, if in the process of criticism and as a result of other people's discoveries doubts about these philosophical presuppositions have arisen in him, he abandons them in a cowardly and unwarrantable fashion, *abstracts* from them, thus showing his servile dependence on these presuppositions and his resentment at this servility merely in a negative, unconscious and sophistical manner.

(He does this either by constantly repeating assurances concerning the *purity* of his own criticism, or by trying to make it seem as though all that was left for criticism to deal with now was some other limited form of criticism outside itself – say eighteenth-century criticism – and also the limitations of the *masses*, in order to divert the observer's attention as well as his own from the *necessary* task of settling accounts between *criticism* and its point of origin – Hegelian *dialectic* and German philosophy as a whole – that is,

from this necessary raising of modern criticism above its own limitation and crudity. Eventually, however, whenever discoveries (such as Feuerbach's) are made regarding the nature of his own philosophic presuppositions, the critical theologian partly makes it appear as if he were the one who had accomplished this, producing that appearance by taking the results of these discoveries and, without being able to develop them, hurling them in the form of *catch-phrases* at writers still caught in the confines of philosophy. He partly even manages to acquire a sense of his own superiority to such discoveries by asserting in a mysterious way and in a veiled, malicious and skeptical fashion elements of the Hegelian dialectic which he still finds lacking in the criticism of that dialectic (which have not yet been critically served up to him for his use) against such criticism - not having tried to bring such elements into their proper relation or having been capable of doing so, asserting, say, the category of mediating proof against the category of positive, self-originating truth, (...) in a way peculiar to Hegelian dialectic. For to the theological critic it seems quite natural that everything has to be done by philosophy, so that he can chatter away about purity, resoluteness, and quite critical criticism; and he fancies himself the true conqueror of philosophy whenever he happens to feel some element [4] in Hegel to be lacking in Feuerbach – for however much he practises the spiritual idolatry of "self-consciousness" and "mind" the theological critic does not get beyond feeling to consciousness.)

On close inspection *theological* criticism – genuinely progressive though it was at the inception of the movement – is seen in the final analysis to be nothing but the culmination and consequence of the old *philosophical*, and especially the *Hegelian*, *transcendentalism*, twisted into a *theological caricature*. This interesting example of historical justice, which now assigns to theology, ever philosophy's spot of infection, the further role of portraying in itself the negative dissolution of philosophy, i.e., the process of its decay – this historical nemesis I shall demonstrate on another occasion. [5]

(How far, on the other hand, *Feuerbach's* discoveries about the nature of philosophy still, for their *proof* at least, called for a critical discussion of philosophical dialectic will be seen from my exposition itself.)||LX|

<u>Wages of Labour</u> – First Section 1844 Index | Study Guide | Marx-Engels Internet Archive

Karl Marx Economic and Philosophic Manuscripts of 1844

Wages of Labour

Wages are determined through the antagonistic struggle between capitalist and worker. Victory goes necessarily to the capitalist. The capitalist can live longer without the worker than can the worker without the capitalist. Combination among the capitalists is customary and effective; workers' combination is prohibited and painful in its consequences for them. Besides, the landowner and the capitalist can make use of industrial advantages to augment their revenues; the worker has neither rent nor interest on capital to supplement his industrial income. Hence the intensity of the competition among the workers. Thus only for the workers is the separation of capital, landed property, and labour an inevitable, essential and detrimental separation. Capital and landed property need not remain fixed in this abstraction, as must the labour of the workers.

The separation of capital, rent, and labour is thus fatal for the worker.

The lowest and the only necessary wage rate is that providing for the subsistence of the worker for the duration of his work and as much more as is necessary for him to support a family and for the race of labourers not to die out. The ordinary wage, according to Smith, is the lowest compatible with common humanity [6], that is, with cattle-like existence.

The demand for men necessarily governs the production of men, as of every other commodity. Should supply greatly exceed demand, a section of the workers sinks into beggary or starvation. The worker's existence is thus brought under the same condition as the existence of every other commodity. The worker has become a commodity, and it is a bit of luck for him if he can find a buyer. And the demand on which the life of the worker depends, depends on the whim of the rich and the capitalists. Should supply exceed demand, then one of the constituent parts of the price – profit, rent or wages – is paid below its *rate*, [a part of these] factors is therefore withdrawn from this application, and thus the market price gravitates [towards the] natural price as the centrepoint. But (1) where there is considerable division of labour it is most difficult for the worker to direct his labour into other channels; (2) because of his subordinate relation to the capitalist, he is the first to suffer.

Thus in the gravitation of market price to natural price it is the worker who loses most of all and necessarily. And it is just the capacity of the capitalist to direct his capital into another channel which either renders the worker, who is

restricted to some particular branch of labour, destitute, or forces him to submit to every demand of this capitalist.

The accidental and sudden fluctuations in market price hit rent less than they do that part of the price which is resolved into profit and wages; but they hit profit less than they do wages. In most cases, for every wage that rises, one remains *stationary* and one *falls*.

The worker need not necessarily gain when the capitalist does, but he necessarily loses when the latter loses. Thus, the worker does not gain if the capitalist keeps the market price above the natural price by virtue of some manufacturing or trading secret, or by virtue of monopoly or the favorable situation of his land.

Furthermore, the prices of labour are much more constant than the prices of provisions. Often they stand in inverse proportion. In a dear year wages fall on account of the decrease in demand, but rise on account of the increase in the prices of provisions – and thus balance. In any case, a number of workers are left without bread. In cheap years wages rise on account of the rise in demand, but decrease on account of the fall in the prices of provisions – and thus balance.

Another respect in which the worker is at a disadvantage:

The labour prices of the various kinds of workers show much wider differences than the profits in the various branches in which capital is applied. In labour all the natural, spiritual, and social variety of individual activity is manifested and is variously rewarded, whilst dead capital always keeps the same pace and is indifferent to real individual activity.

In general we should observe that in those cases where worker and capitalist equally suffer, the worker suffers in his very existence, the capitalist in the profit on his dead mammon.

The worker has to struggle not only for his physical means of subsistence; he has to struggle to get work, i.e., the possibility, the means, to perform his activity.

Let us take the three chief conditions in which society can find itself and consider the situation of the worker in them:

- (1) If the wealth of society declines the worker suffers most of all, and for the following reason: although the working class cannot gain so much as can the class of property owners in a prosperous state of society, no one suffers so cruelly from its decline as the working class.
- (2) Let us now take a society in which wealth is increasing. This condition is the only one favorable to the worker. Here competition between the capitalists sets in. The demand for

workers exceeds their supply. But:

In the first place, the raising of wages gives rise to overwork among the workers. The more they wish to earn, the more must they sacrifice their time and carry out slave-labour, completely losing all their freedom, in the service of greed. Thereby they shorten their lives. This shortening of their life-span is a favourable circumstance for the working class as a whole, for as a result of it an ever-fresh supply of labour becomes necessary. This class has always to sacrifice a part of itself in order not to be wholly destroyed.

Furthermore: When does a society find itself in a condition of advancing wealth? When the capitals and the revenues of a country are growing. But this is only possible:

- (a) As the result of the accumulation of much labour, capital being accumulated labour; as the result, therefore, of the fact that more and more of his products are being taken away from the worker, that to an increasing extent his own labour confronts him as another man's property and that the means of his existence and his activity are increasingly concentrated in the hands of the capitalist.
- **(b)** The accumulation of capital increases the division of labour, and the division of labour increases the number of workers. Conversely, the number of workers increases the division of labour, just as the division of labour increases the accumulation of capital. With this division of labour on the one hand and the accumulation of capital on the other, the worker becomes ever more exclusively dependent on labour, and on a particular, very one-sided, machine-like labour at that. Just as he is thus depressed spiritually and physically to the condition of a machine and from being a man becomes an abstract activity and a belly, so he also becomes ever more dependent on every fluctuation in market price, on the application of capital, and on the whim of the rich. Equally, the increase in the class of people wholly dependent on work intensifies competition among the workers, thus lowering their price. In the factory system this situation of the worker reaches its climax.
- (c) In an increasingly prosperous society only the richest of the rich can continue to live on money interest. Everyone else has to carry on a business with his capital, or venture it in trade. As a result, the competition between the capitalists becomes more intense. The concentration of capital increases, the big capitalists ruin the small, and a section of the erstwhile capitalists sinks into the working class, which as a result of this supply again suffers to some extent a depression of wages and passes into a still greater dependence on the few big capitalists. The number of capitalists having been diminished, their competition with respect to the workers scarcely exists any longer; and the number of workers having been increased, their competition among themselves has become all the more intense, unnatural, and violent. Consequently, a section of the working class falls into beggary or starvation just as necessarily as a section of the middle capitalists falls into the working class.

Hence even in the condition of society most favorable to the worker, the inevitable result for the worker is overwork and premature death, decline to a mere machine, a bond servant of capital, which piles up dangerously over and against him, more competition, and starvation or beggary for a section of the workers.

The raising of wages excites in the worker the capitalist's mania to get rich, which he, however, can only satisfy by the sacrifice of his mind and body. The raising of wages presupposes and entails the accumulation of capital, and thus sets the product of labour against the worker as something ever more alien to him. Similarly, the division of labour renders him ever more one-sided and dependent, bringing with it the competition not only of men but also of machines. Since the worker has sunk to the level of a machine, he can be confronted by the machine as a competitor. Finally, as the amassing of capital increases the amount of industry and therefore the number of workers, it causes the same amount of industry to manufacture *a larger amount of products*, which leads to over-production and thus either ends by throwing a large section of workers out of work or by reducing their wages to the most miserable minimum.

Such are the consequences of a state of society most favourable to the worker – namely, of a state of *growing*, *advancing* wealth.

Eventually, however, this state of growth must sooner or later reach its peak. What is the worker's position now?

(3) "In a country which had acquired that full complement of riches both the wages of labour and the profits of stock would probably be very low [...] the competition for employment would necessarily be so great as to reduce the wages of labour to what was barely sufficient to keep up the number of labourers, and, the country being already fully peopled, that number could never be augmented." [Adam Smith, Wealth of Nations, Vol. I, p. 84.]

The surplus would have to die.

Thus in a declining state of society – increasing misery of the worker; in an advancing state – misery with complications; and in a fully developed state of society – static misery.

Since, however, according to Smith, a society is not happy, of which the greater part suffers – yet even the wealthiest state of society leads to this suffering of the majority – and since the *economic system* [7] (and in general a society based on private interest) leads to this wealthiest condition, it follows that the goal of the economic system is the *unhappiness* of society.

Concerning the relationship between worker and capitalist we should add that the capitalist is more than compensated for rising wages by the reduction in the amount of

labour time, and that rising wages and rising interest on capital operate on the price of commodities like simple and compound interest respectively.

Let us put ourselves now wholly at the standpoint of the political economist, and follow him in comparing the theoretical and practical claims of the workers.

He tells us that originally and in theory the *whole product* of labour belongs to the worker. But at the same time he tells us that in actual fact what the worker gets is the smallest and utterly indispensable part of the product – as much, only, as is necessary for his existence, not as a human being, but as a worker, and for the propagation, not of humanity, but of the slave class of workers.

The political economist tells us that everything is bought with labour and that capital is nothing but accumulated labour; but at the same time he tells us that the worker, far from being able to buy everything, must sell himself and his humanity.

Whilst the rent of the idle landowner usually amounts to a third of the product of the soil, and the profit of the busy capitalist to as much as twice the interest on money, the "something more" which the worker himself earns at the best of times amounts to so little that of four children of his, two must starve and die.

Whilst according to the political economists it is solely through labour that man enhances the value of the products of nature, whilst labour is man's active possession, according to this same political economy the landowner and the capitalist, who *qua* landowner and capitalist are merely privileged and idle gods, are everywhere superior to the worker and lay down the law to him.

Whilst according to the political economists labour is the sole unchanging price of things, there is nothing more fortuitous than the price of labour, nothing exposed to greater fluctuations.

Whilst the division of labour raises the productive power of labour and increases the wealth and refinement of society, it impoverishes the worker and reduces him to a machine. Whilst labour brings about the accumulation of capital and with this the increasing prosperity of society, it renders the worker ever more dependent on the capitalist, leads him into competition of a new intensity, and drives him into the headlong rush of overproduction, with its subsequent corresponding slump.

Whilst the interest of the worker, according to the political economists, never stands opposed to the interest of society, society always and necessarily stands opposed to the interest of the worker.

According to the political economists, the interest of the worker is never opposed to that of society: (1) because the rising wages are more than compensated by the reduction in the amount of labour time, together with the other consequences set forth above; and (2) because in relation to society the whole gross product is the net product, and only in relation to the private individual has the net product any significance.

But that labour itself, not merely in present conditions but insofar as its purpose in general is the mere increase of wealth – that labour itself, I say, is harmful and pernicious – follows from the political economist's line of argument, without his being aware of it.

- (1) What in the evolution of mankind is the meaning of this reduction of the greater part of mankind to abstract labour?
- (2) What are the mistakes committed by the piecemeal reformers, who either want to raise wages and in this way to improve the situation of the working class, or regard

Economic and Philosophical Manuscripts of 1844. Karl Marx

Estranged Labour

||XXII|| We have proceeded from the premises of political economy. We have accepted its language and its laws. We presupposed private property, the separation of labor, capital and land, and of wages, profit of capital and rent of land – likewise division of labor, competition, the concept of exchange value, etc. On the basis of political economy itself, in its own words, we have shown that the worker sinks to the level of a commodity and becomes indeed the most wretched of commodities; that the wretchedness of the worker is in inverse proportion to the power and magnitude of his production; that the necessary result of competition is the accumulation of capital in a few hands, and thus the restoration of monopoly in a more terrible form; and that finally the distinction between capitalist and land rentier, like that between the tiller of the soil and the factory worker, disappears and that the whole of society must fall apart into the two classes – *property owners* and propertyless *workers*.

Political economy starts with the fact of private property; it does not explain it to us. It expresses in general, abstract formulas the *material* process through which private property actually passes, and these formulas it then takes for *laws*. It does not *comprehend* these laws – i.e., it does not demonstrate how they arise from the very nature of private property. Political economy throws no light on the cause of the division between labor and capital, and between capital and land. When, for example, it defines the relationship of wages to profit, it takes the interest of the capitalists to be the ultimate cause, i.e., it takes for granted what it is supposed to explain. Similarly, competition comes in everywhere. It is explained from external circumstances. As to how far these external and apparently accidental circumstances are but the expression of a necessary course of development, political economy teaches us nothing. We have seen how exchange itself appears to it as an accidental fact. The only wheels which political economy sets in motion are *greed*, and the *war amongst the greedy – competition*.

Precisely because political economy does not grasp the way the movement is connected, it was possible to oppose, for instance, the doctrine of competition to the doctrine of monopoly, the doctrine of craft freedom to the doctrine of the guild, the doctrine of the division of landed property to the doctrine of the big estate – for competition, freedom of the crafts and the division of landed property were explained and comprehended only as accidental, premeditated and violent consequences of monopoly, of the guild system, and of feudal property, not as their necessary, inevitable and natural consequences.

Now, therefore, we have to grasp the intrinsic connection between private property, greed, the separation of labor, capital and landed property; the connection of exchange and competition, of value and the devaluation of man, of monopoly and competition, etc. – the connection between this whole estrangement and the *money* system.

Do not let us go back to a fictitious primordial condition as the political economist does, when he tries to explain. Such a primordial condition explains nothing; it merely pushes the question away into a grey nebulous distance. The economist assumes in the form of a fact, of an event, what he is supposed to deduce – namely, the necessary relationship between two things – between, for example, division of labor and exchange. Thus the theologian explains the origin of evil by the fall of Man – that is, he assumes as a fact, in historical form, what has to be explained.

We proceed from an actual economic fact.

The worker becomes all the poorer the more wealth he produces, the more his production increases in power and size. The worker becomes an ever cheaper commodity the more commodities he creates. The *devaluation* of the world of men is in direct proportion to the *increasing value* of the world of things. Labor produces not only commodities; it produces itself and the worker as a *commodity* – and this at the same rate at which it produces commodities in general.

This fact expresses merely that the object which labor produces – labor's product – confronts it as *something alien*, as a *power independent* of the producer. The product of labor is labor which has been embodied in an object, which has become material: it is the *objectification* of labor. Labor's realization is its objectification. Under these economic conditions this realization of labor appears as *loss of realization* for the workers^[18]; objectification as *loss of the object and bondage to it*; appropriation as *estrangement*, as *alienation*.^[19]

So much does the labor's realization appear as loss of realization that the worker loses realization to the point of starving to death. So much does objectification appear as loss of the object that the worker is robbed of the objects most necessary not only for his life but for his work. Indeed, labor itself becomes an object which he can obtain only with the greatest effort and with the most irregular interruptions. So much does the appropriation of the object appear as estrangement that the more objects the worker produces the less he can possess and the more he falls under the sway of his product, capital.

All these consequences are implied in the statement that the worker is related to the *product of labor* as to an *alien* object. For on this premise it is clear that the more the worker spends himself, the more powerful becomes the alien world of objects which he creates over and against himself, the poorer he himself – his inner world – becomes, the

less belongs to him as his own. It is the same in religion. The more man puts into God, the less he retains in himself. The worker puts his life into the object; but now his life no longer belongs to him but to the object. Hence, the greater this activity, the more the worker lacks objects. Whatever the product of his labor is, he is not. Therefore, the greater this product, the less is he himself. The *alienation* of the worker in his product means not only that his labor becomes an object, an *external* existence, but that it exists *outside him*, independently, as something alien to him, and that it becomes a power on its own confronting him. It means that the life which he has conferred on the object confronts him as something hostile and alien.

||XXIII/ Let us now look more closely at the *objectification*, at the production of the worker; and in it at the *estrangement*, the loss of the object, of his product.

The worker can create nothing without *nature*, without the *sensuous external world*. It is the material on which his labor is realized, in which it is active, from which, and by means of which it produces.

But just as nature provides labor with [the] *means of life* in the sense that labor cannot *live* without objects on which to operate, on the other hand, it also provides the *means of life* in the more restricted sense, i.e., the means for the physical subsistence of the *worker* himself.

Thus the more the worker by his labor *appropriates* the external world, sensuous nature, the more he deprives himself of the *means of life* in two respects: first, in that the sensuous external world more and more ceases to be an object belonging to his labor – to be his labor's *means of life*; and, second, in that it more and more ceases to be a *means of life* in the immediate sense, means for the physical subsistence of the worker.

In both respects, therefore, the worker becomes a servant of his object, first, in that he receives an *object of labor*, i.e., in that he receives *work*, and, secondly, in that he receives *means of subsistence*. This enables him to exist, first as a worker; and second, as a *physical subject*. The height of this servitude is that it is only as a *worker* that he can maintain himself as a *physical subject* and that it is only as a *physical subject* that he is a worker.

(According to the economic laws the estrangement of the worker in his object is expressed thus: the more the worker produces, the less he has to consume; the more values he creates, the more valueless, the more unworthy he becomes; the better formed his product, the more deformed becomes the worker; the more civilized his object, the more barbarous becomes the worker; the more powerful labor becomes, the more powerless becomes the worker; the more ingenious labor becomes, the less ingenious becomes the worker and the more he becomes nature's slave.)

Political economy conceals the estrangement inherent in the nature of labor by not considering the **direct** relationship between the **worker** (labor) and production. It is true that labor produces for the rich wonderful things – but for the worker it produces privation. It produces palaces – but for the worker, hovels. It produces beauty – but for the worker, deformity. It replaces labor by machines, but it throws one section of the workers back into barbarous types of labor and it turns the other section into a machine. It produces intelligence – but for the worker, stupidity, cretinism.

The direct relationship of labor to its products is the relationship of the worker to the objects of his production. The relationship of the man of means to the objects of production and to production itself is only a consequence of this first relationship – and confirms it. We shall consider this other aspect later. When we ask, then, what is the essential relationship of labor we are asking about the relationship of the worker to production.

Till now we have been considering the estrangement, the alienation of the worker only in one of its aspects, i.e., the worker's relationship to the products of his labor. But the estrangement is manifested not only in the result but in the act of production, within the producing activity, itself. How could the worker come to face the product of his activity as a stranger, were it not that in the very act of production he was estranging himself from himself? The product is after all but the summary of the activity, of production. If then the product of labor is alienation, production itself must be active alienation, the alienation of activity, the activity of alienation. In the estrangement of the object of labor is merely summarized the estrangement, the alienation, in the activity of labor itself.

What, then, constitutes the alienation of labor?

First, the fact that labor is *external* to the worker, i.e., it does not belong to his intrinsic nature; that in his work, therefore, he does not affirm himself but denies himself, does not feel content but unhappy, does not develop freely his physical and mental energy but mortifies his body and ruins his mind. The worker therefore only feels himself outside his work, and in his work feels outside himself. He feels at home when he is not working, and when he is working he does not feel at home. His labor is therefore not voluntary, but coerced; it is *forced labor*. It is therefore not the satisfaction of a need; it is merely a *means* to satisfy needs external to it. Its alien character emerges clearly in the fact that as soon as no physical or other compulsion exists, labor is shunned like the plague. External labor, labor in which man alienates himself, is a labor of self-sacrifice, of mortification. Lastly, the external character of labor for the worker appears in the fact that it is not his own, but someone else's, that it does not belong to him, that in it he belongs, not to himself, but to another. Just as in religion the spontaneous activity of the human imagination, of the human brain and the human heart, operates on the individual independently of him – that is, operates as an alien, divine or diabolical activity – so is the

worker's activity not his spontaneous activity. It belongs to another; it is the loss of his self.

As a result, therefore, man (the worker) only feels himself freely active in his animal functions – eating, drinking, procreating, or at most in his dwelling and in dressing-up, etc.; and in his human functions he no longer feels himself to be anything but an animal. What is animal becomes human and what is human becomes animal.

Certainly eating, drinking, procreating, etc., are also genuinely human functions. But taken abstractly, separated from the sphere of all other human activity and turned into sole and ultimate ends, they are animal functions.

We have considered the act of estranging practical human activity, labor, in two of its aspects. (1) The relation of the worker to the *product of labor* as an alien object exercising power over him. This relation is at the same time the relation to the sensuous external world, to the objects of nature, as an alien world inimically opposed to him. (2) The relation of labor to the *act of production* within the *labor* process. This relation is the relation of the worker to his own activity as an alien activity not belonging to him; it is activity as suffering, strength as weakness, begetting as emasculating, the worker's *own* physical and mental energy, his personal life – for what is life but activity? – as an activity which is turned against him, independent of him and not belonging to him. Here we have *self-estrangement*, as previously we had the estrangement of the *thing*.

||XXIV|| We have still a third aspect of *estranged labor* to deduce from the two already considered.

Man is a species-being ^[20], not only because in practice and in theory he adopts the species (his own as well as those of other things) as his object, but – and this is only another way of expressing it – also because he treats himself as the actual, living species; because he treats himself as a *universal* and therefore a free being.

The life of the species, both in man and in animals, consists physically in the fact that man (like the animal) lives on organic nature; and the more universal man (or the animal) is, the more universal is the sphere of inorganic nature on which he lives. Just as plants, animals, stones, air, light, etc., constitute theoretically a part of human consciousness, partly as objects of natural science, partly as objects of art – his spiritual inorganic nature, spiritual nourishment which he must first prepare to make palatable and digestible – so also in the realm of practice they constitute a part of human life and human activity. Physically man lives only on these products of nature, whether they appear in the form of food, heating, clothes, a dwelling, etc. The universality of man appears in practice precisely in the universality which makes all nature his *inorganic* body – both inasmuch as nature is (1) his direct means of life, and (2) the material, the object, and the instrument

of his life activity. Nature is man's *inorganic* body – nature, that is, insofar as it is not itself human body. Man *lives* on nature – means that nature is his body, with which he must remain in continuous interchange if he is not to die. That man's physical and spiritual life is linked to nature means simply that nature is linked to itself, for man is a part of nature.

In estranging from man (1) nature, and (2) himself, his own active functions, his life activity, estranged labor estranges the *species* from man. It changes for him the *life of the species* into a means of individual life. First it estranges the life of the species and individual life, and secondly it makes individual life in its abstract form the purpose of the life of the species, likewise in its abstract and estranged form.

For labor, *life activity*, *productive life* itself, appears to man in the first place merely as a means of satisfying a need – the need to maintain physical existence. Yet the productive life is the life of the species. It is life-engendering life. The whole character of a species, its species-character, is contained in the character of its life activity; and free, conscious activity is man's species-character. Life itself appears only as a *means to life*.

The animal is immediately one with its life activity. It does not distinguish itself from it. It is *its life activity*. Man makes his life activity itself the object of his will and of his consciousness. He has conscious life activity. It is not a determination with which he directly merges. Conscious life activity distinguishes man immediately from animal life activity. It is just because of this that he is a species-being. Or it is only because he is a species-being that he is a conscious being, i.e., that his own life is an object for him. Only because of that is his activity free activity. Estranged labor reverses the relationship, so that it is just because man is a conscious being that he makes his life activity, his *essential being*, a mere means to his *existence*.

In creating a *world of objects* by his personal activity, in his *work upon* inorganic nature, man proves himself a conscious species-being, i.e., as a being that treats the species as his own essential being, or that treats itself as a species-being. Admittedly animals also produce. They build themselves nests, dwellings, like the bees, beavers, ants, etc. But an animal only produces what it immediately needs for itself or its young. It produces one-sidedly, whilst man produces universally. It produces only under the dominion of immediate physical need, whilst man produces even when he is free from physical need and only truly produces in freedom therefrom. An animal produces only itself, whilst man reproduces the whole of nature. An animal's product belongs immediately to its physical body, whilst man freely confronts his product. An animal forms only in accordance with the standard and the need of the species to which it belongs, whilst man knows how to produce in accordance with the standard of every species, and knows how to apply everywhere the inherent standard to the object. Man therefore also forms objects in accordance with the laws of beauty.

It is just in his work upon the objective world, therefore, that man really proves himself to be a *species-being*. This production is his active species-life. Through this production, nature appears as *his* work and his reality. The object of labor is, therefore, the *objectification of man's species-life*: for he duplicates himself not only, as in consciousness, intellectually, but also actively, in reality, and therefore he sees himself in a world that he has created. In tearing away from man the object of his production, therefore, estranged labor tears from him his *species-life*, his real objectivity as a member of the species and transforms his advantage over animals into the disadvantage that his inorganic body, nature, is taken from him.

Similarly, in degrading spontaneous, free activity to a means, estranged labor makes man's species-life a means to his physical existence.

The consciousness which man has of his species is thus transformed by estrangement in such a way that species[-life] becomes for him a means.

Estranged labor turns thus:

- **(3)** *Man's species-being,* both nature and his spiritual species-property, into a being *alien* to him, into a *means* of his *individual existence*. It estranges from man his own body, as well as external nature and his spiritual aspect, his *human* aspect.
- **(4)** An immediate consequence of the fact that man is estranged from the product of his labor, from his life activity, from his species-being, is the *estrangement of man* from *man*. When man confronts himself, he confronts the *other* man. What applies to a man's relation to his work, to the product of his labor and to himself, also holds of a man's relation to the other man, and to the other man's labor and object of labor.

In fact, the proposition that man's species-nature is estranged from him means that one man is estranged from the other, as each of them is from man's essential nature.

The estrangement of man, and in fact every relationship in which man [stands] to himself, is realized and expressed only in the relationship in which a man stands to other men.

Hence within the relationship of estranged labor each man views the other in accordance with the standard and the relationship in which he finds himself as a worker.

||XXV| We took our departure from a fact of political economy – the estrangement of the worker and his production. We have formulated this fact in conceptual terms as *estranged*, *alienated* labor. We have analyzed this concept – hence analyzing merely a fact of political economy.

Let us now see, further, how the concept of estranged, alienated labor must express and present itself in real life.

If the product of labor is alien to me, if it confronts me as an alien power, to whom, then, does it belong?

To a being *other* than myself.

Who is this being?

The *gods*? To be sure, in the earliest times the principal production (for example, the building of temples, etc., in Egypt, India and Mexico) appears to be in the service of the gods, and the product belongs to the gods. However, the gods on their own were never the lords of labor. No more was *nature*. And what a contradiction it would be if, the more man subjugated nature by his labor and the more the miracles of the gods were rendered superfluous by the miracles of industry, the more man were to renounce the joy of production and the enjoyment of the product to please these powers.

The *alien* being, to whom labor and the product of labor belongs, in whose service labor is done and for whose benefit the product of labor is provided, can only be *man* himself.

If the product of labor does not belong to the worker, if it confronts him as an alien power, then this can only be because it belongs to some *other man than the worker*. If the worker's activity is a torment to him, to another it must give *satisfaction* and pleasure. Not the gods, not nature, but only man himself can be this alien power over man.

We must bear in mind the previous proposition that man's relation to himself becomes for him *objective* and *actual* through his relation to the other man. Thus, if the product of his labor, his labor objectified, is for him an *alien*, *hostile*, powerful object independent of him, then his position towards it is such that someone else is master of this object, someone who is alien, hostile, powerful, and independent of him. If he treats his own activity as an unfree activity, then he treats it as an activity performed in the service, under the dominion, the coercion, and the yoke of another man.

Every self-estrangement of man, from himself and from nature, appears in the relation in which he places himself and nature to men other than and differentiated from himself. For this reason religious self-estrangement necessarily appears in the relationship of the layman to the priest, or again to a mediator, etc., since we are here dealing with the intellectual world. In the real practical world self-estrangement can only become manifest through the real practical relationship to other men. The medium through which estrangement takes place is itself *practical*. Thus through estranged labor man not only creates his relationship to the object and to the act of production as to powers [in the manuscript *Menschen* (men) instead of *Mächte* (powers). – Ed.] that are alien and hostile

to him; he also creates the relationship in which other men stand to his production and to his product, and the relationship in which he stands to these other men. Just as he creates his own production as the loss of his reality, as his punishment; his own product as a loss, as a product not belonging to him; so he creates the domination of the person who does not produce over production and over the product. Just as he estranges his own activity from himself, so he confers upon the stranger an activity which is not his own.

We have until now considered this relationship only from the standpoint of the worker and later on we shall be considering it also from the standpoint of the non-worker.

Through *estranged*, *alienated labor*, then, the worker produces the relationship to this labor of a man alien to labor and standing outside it. The relationship of the worker to labor creates the relation to it of the capitalist (or whatever one chooses to call the master of labor). *Private property* is thus the product, the result, the necessary consequence, of *alienated labor*, of the external relation of the worker to nature and to himself.

Private property thus results by analysis from the concept of *alienated labor*, i.e., of *alienated man*, of estranged labor, of estranged life, of *estranged* man.

True, it is as a result of the *movement of private property* that we have obtained the concept of *alienated labor* (*of alienated life*) in political economy. But on analysis of this concept it becomes clear that though private property appears to be the reason, the cause of alienated labor, it is rather its consequence, just as the gods are *originally* not the cause but the effect of man's intellectual confusion. Later this relationship becomes reciprocal.

Only at the culmination of the development of private property does this, its secret, appear again, namely, that on the one hand it is the *product* of alienated labor, and that on the other it is the *means* by which labor alienates itself, *the realization of this alienation*.

This exposition immediately sheds light on various hitherto unsolved conflicts.

(1) Political economy starts from labor as the real soul of production; yet to labor it gives nothing, and to private property everything. Confronting this contradiction, Proudhon has decided in favor of labor against private property^[21]. We understand, however, that this apparent contradiction is the contradiction of *estranged labor* with itself, and that political economy has merely formulated the laws of estranged labor.

We also understand, therefore, that *wages* and *private property* are identical. Indeed, where the product, as the object of labor, pays for labor itself, there the wage is but a necessary consequence of labor's estrangement. Likewise, in the wage of labor, labor does not appear as an end in itself but as the servant of the wage. We shall develop this point later, and meanwhile will only draw some conclusions. ||XXVI| [22]

An enforced *increase of wages* (disregarding all other difficulties, including the fact that it would only be by force, too, that such an increase, being an anomaly, could be maintained) would therefore be nothing but better *payment for the slave*, and would not win either for the worker or for labor their human status and dignity.

Indeed, even the *equality of wages*, as demanded by Proudhon, only transforms the relationship of the present-day worker to his labor into the relationship of all men to labor. Society would then be conceived as an abstract capitalist.

Wages are a direct consequence of estranged labor, and estranged labor is the direct cause of private property. The downfall of the one must therefore involve the downfall of the other.

(2) From the relationship of estranged labor to private property it follows further that the emancipation of society from private property, etc., from servitude, is expressed in the *political* form of the *emancipation of the workers*; not that *their* emancipation alone is at stake, but because the emancipation of the workers contains universal human emancipation – and it contains this because the whole of human servitude is involved in the relation of the worker to production, and all relations of servitude are but modifications and consequences of this relation.

Just as we have derived the concept of *private property* from the concept of *estranged*, *alienated labor* by *analysis*, so we can develop every *category* of political economy with the help of these two factors; and we shall find again in each category, e.g., trade, competition, capital, money only a *particular* and *developed* expression of these first elements.

But before considering this phenomenon, however, let us try to solve two other problems.

- (1) To define the general *nature of private property*, as it has arisen as a result of estranged labor, in its relation to *truly human* and *social property*.
- (2) We have accepted the *estrangement of labor*, its *alienation*, as a fact, and we have analyzed this fact. How, we now ask, does *man* come to *alienate*, to estrange, his *labor*? How is this estrangement rooted in the nature of human development? We have already gone a long way to the solution of this problem by *transforming* the question of the *origin of private property* into the question of the relation of *alienated labor* to the course of humanity's development. For when one speaks of *private property*, one thinks of dealing with something external to man. When one speaks of labor, one is directly dealing with man himself. This new formulation of the question already contains its solution.

As to (1): The general nature of private property and its relation to truly human property.

Alienated labor has resolved itself for us into two components which depend on one another, or which are but different expressions of one and the same relationship. *Appropriation* appears as *estrangement*, as *alienation*; and *alienation* appears as *appropriation*, *estrangement* as truly *becoming a citizen*. [23]

We have considered the one side – alienated labor in relation to the worker himself, i.e., the relation of alienated labor to itself. The product, the necessary outcome of this relationship, as we have seen, is the property relation of the non-worker to the worker and to labor. Private property, as the material, summary expression of alienated labor, embraces both relations – the relation of the worker to work and to the product of his labor and to the non-worker, and the relation of the non-worker to the worker and to the product of his labor.

Having seen that in relation to the worker who *appropriates* nature by means of his labor, this appropriation appears as estrangement, his own spontaneous activity as activity for another and as activity of another, vitality as a sacrifice of life, production of the object as loss of the object to an alien power, to an *alien* person – we shall now consider the relation to the worker, to labor and its object of this person who is *alien* to labor and the worker.

First it has to be noted that everything which appears in the worker as an activity of alienation, of estrangement, appears in the non-worker as a state of alienation, of estrangement.

Secondly, that the worker's *real*, *practical attitude* in production and to the product (as a state of mind) appears in the non-worker who confronting him as a *theoretical* attitude.

||XXVII| *Thirdly*, the non-worker does everything against the worker which the worker does against himself; but he does not do against himself what he does against the worker.

Let us look more closely at these three relations. |XXVII||

[First Manuscript breaks off here.]

<u>Preface and Table of Contents | Private Property & Communism</u> <u>Karl Marx Internet Archive</u>

Karl Marx

Economic and Philosophic Manuscripts of 1844 [28]

Private Property and Labour. Political Economy as a Product of the Movement of Private Property

||I2| Re. p. XXXVI [This refers to the missing part of the second manuscript. - Ed.] The subjective essence of private property – private property as activity for itself [29], as subject, as person – is labour. It is therefore evident that only the political economy which acknowledged labour as its principle – Adam Smith – and which therefore no longer looked upon private property as a mere condition external to man – that it is this political economy which has to be regarded on the one hand as a product of the real energy and the real movement of private property (it is a movement of private property become independent for itself in consciousness – the modern industry as Self) – as a product of modern industry – and on the other hand, as a force which has quickened and glorified the energy and development of modern industry and made it a power in the realm of consciousness.

To this enlightened political economy, which has discovered – within private property – the subjective essence of wealth, the adherents of the monetary and mercantile system, who look upon private property only as an objective substance confronting men, seem therefore to be fetishists, Catholics. Engels was therefore right to call Adam Smith the Luther of Political Economy [See Outlines of a Critique of Political Economy]. Just as Luther recognised religion - faith - as the substance of the external world and in consequence stood opposed to Catholic paganism - just as he superseded external religiosity by making religiosity the *inner* substance of man – just as he negated the priests outside the layman because he transplanted the priest into laymen's hearts, just so with wealth: wealth as something outside man and independent of him, and therefore as something to be maintained and asserted only in an external fashion, is done away with; that is, this external, mindless objectivity of wealth is done away with, with private property being incorporated in man himself and with man himself being recognised as its essence. But as a result man is brought within the orbit of private property, just as with Luther he is brought within the orbit of religion. Under the semblance of recognising man, the political economy whose principle is labour rather carries to its logical conclusion the denial of man, since man himself no longer stands in an external relation of tension to the external substance of private property, but has himself become this tense essence of

private property. What was previously being external to oneself - man's actual externalisation – has merely become the act of externalising – the process of alienating. This political economy begins by seeming to acknowledge man (his independence, spontaneity, etc.); then, locating private property in man's own being, it can no longer be conditioned by the local, national or other characteristics of private property as of something existing outside itself. This political economy, consequently, displays a cosmopolitan, universal energy which overthrows every restriction and bond so as to establish itself instead as the sole politics, the sole universality, the sole limit and sole bond. Hence it must throw aside this *hypocrisy* in the course of its further development and come out in its complete cynicism. And this it does – untroubled by all the apparent contradictions in which it becomes involved as a result of this theory – by developing the idea of labour much more one-sidedly, and therefore more sharply and more consistently, as the sole essence of wealth; by proving the implications of this theory to be anti-human in character, in contrast to the other, original approach. Finally, by dealing the death-blow to rent - that last, individual, natural mode of private property and source of wealth existing independently of the movement of labour, that expression of feudal property, an expression which has already become wholly economic in character and therefore incapable of resisting political economy. (The *Ricardo* school.) There is not merely a relative growth in the cynicism of political economy from Smith through Say to Ricardo, Mill, etc., inasmuch as the implications of industry appear more developed and more contradictory in the eyes of the last-named; these later economists also advance in a positive sense constantly and consciously further than their predecessors in their estrangement from man. They do so, however, only because their science develops more consistently and truthfully. Because they make private property in its active form the subject, thus simultaneously turning man into the essence – and at the same time turning man as non-essentiality into the essence – the contradiction of ||II| reality corresponds completely to the contradictory being which they accept as their principle. Far from refuting it, the ruptured world of industry confirms their self-ruptured principle. Their principle is, after all, the principle of this rupture.

The physiocratic doctrine of *Dr. Quesnay* forms the transition from the mercantile system to Adam Smith. *Physiocracy* represents directly the decomposition of feudal property in *economic* terms, but it therefore just as directly represents its *economic metamorphosis* and restoration, save that now its language is no longer feudal but economic. All wealth is resolved into *land* and *cultivation* (agriculture). Land is not yet *capital*: it is still a *special* mode of its existence, the validity of which is supposed to lie in, and to *derive from*, its natural peculiarity. Yet land is a general natural *element*, whilst the mercantile system admits the existence of wealth only in the form of *precious metal*. Thus the *object* of wealth – its matter – has straightway obtained the highest degree of universality within the *bounds of nature*, insofar as even as *nature*, it is immediate objective wealth. And land only exists for *man* through labour, through agriculture.

Thus the subjective essence of wealth has already been transferred to labour. But at the same time agriculture is the only productive labour. Hence, labour is not yet grasped in its generality and abstraction: it is still bound to a particular natural element as its matter, and it is therefore only recognised in a particular mode of existence determined by nature. It is therefore still only a specific, particular alienation of man, just as its product is likewise conceived nearly [as] a specific form of wealth – due more to nature than to labour itself. The land is here still recognised as a phenomenon of nature independent of man – not yet as capital, i.e., as an aspect of labour itself. Labour appears, rather, as an aspect of the land. But since the fetishism of the old external wealth, of wealth existing only as an object, has been reduced to a very simple natural element, and since its essence – even if only partially and in a particular form – has been recognised within its subjective existence, the necessary step forward has been made in revealing the general nature of wealth and hence in the raising up of labour in its total absoluteness (i.e., its abstraction) as the *principle*. It is argued against physiocracy that *agriculture*, from the economic point of view – that is to say, from the only valid point of view – does not differ from any other industry; and that the essence of wealth, therefore, is not a specific form of labour bound to a particular element – a particular expression of labour – but *labour* in general.

Physiocracy denies *particular*, external, merely objective wealth by declaring labour to be the *essence* of wealth. But for physiocracy labour is at first only the *subjective essence* of landed property. (It takes its departure from the type of property which historically appears as the dominant and acknowledged type.) It turns only landed property into *alienated man*. It annuls its feudal character by declaring *industry* (agriculture) as its *essence*. But it disavows the world of industry and acknowledges the feudal system by declaring *agriculture* to be the *only* industry.

It is clear that if the *subjective essence* of industry is now grasped (of industry in opposition to landed property, i.e., of industry constituting itself as industry), this essence includes within itself its opposite. For just as industry incorporates annulled landed property, the *subjective* essence of industry at the same time incorporates the subjective essence of *landed property*.

Just as landed property is the first form of private property, with industry at first confronting it historically merely as a special kind of property – or, rather, as landed property's liberated slave – so this process repeats itself in the scientific analysis of the *subjective* essence of private property, *labour*. Labour appears at first only as *agricultural labour*, but then asserts itself as *labour* in general.

||III| All wealth has become *industrial* wealth, the *wealth* of *labour*, and *industry* is accomplished labour, just as the *factory system* is the perfected essence of *industry*, that

is of labour, and just as *industrial capital* is the accomplished objective form of private property.

We can now see how it is only at this point that private property can complete its dominion over man and become, in its most general form, a world-historical power.

<u>Preface and Table of Contents</u> | <u>Private Property and Communism</u>

<u>Karl Marx Internet Archive</u>

Karl Marx

Economic and Philosophic Manuscripts of 1844

The Power of Money

[40] If man's *feelings*, passions, etc., are not merely anthropological phenomena in the (narrower) sense, but truly *ontological* [41] affirmations of being (of nature), and if they are only really affirmed because their *object* exists for them as a *sensual* object, then it is clear that:

- 1. They have by no means merely one mode of affirmation, but rather that the distinct character of their existence, of their life, is constituted by the distinct mode of their affirmation. In what manner the object exists for them, is the characteristic mode of their *gratification*.
- 2. Wherever the sensuous affirmation is the direct annulment of the object in its independent form (as in eating, drinking, working up of the object, etc.), this is the affirmation of the object.
- 3. Insofar as man, and hence also his feeling, etc., is *human*, the affirmation of the object by another is likewise his own gratification.
- 4. Only through developed industry i.e., through the medium of private property does the ontological essence of human passion come into being, in its totality as well as in its humanity; the science of man is therefore itself a product of man's own practical activity.
- 5. The meaning of private property apart from its estrangement is the *existence of essential objects* for man, both as objects of enjoyment and as objects of activity.

By possessing the *property* of buying everything, by possessing the property of appropriating all objects, *money* is thus the *object* of eminent possession. The universality of its *property* is the omnipotence of its being. It is therefore regarded as an omnipotent being. Money is the *procurer* between man's need and the object, between his life and his means of life. But *that which* mediates *my* life for me, also *mediates* the existence of other people for me. For me it is the *other* person.

"What, man! confound it, hands and feet And head and backside, all are yours! And what we take while life is sweet, Is that to be declared not ours?

"Six stallions, say, I can afford, Is not their strength my property? I tear along, a sporting lord, As if their legs belonged to me."

Goethe: Faust (Mephistopheles)

Shakespeare in *Timon of Athens*:

"Gold? Yellow, glittering, precious gold? No, Gods, I am no idle votarist! ... Thus much of this will make black white, foul fair, Wrong right, base noble, old young, coward valiant. ... Why, this Will lug your priests and servants from your sides, Pluck stout men's pillows from below their heads: This yellow slave Will knit and break religions, bless the accursed; Make the hoar leprosy adored, place thieves And give them title, knee and approbation With senators on the bench: This is it That makes the wappen'd widow wed again; She, whom the spital-house and ulcerous sores Would cast the gorge at, this embalms and spices To the April day again. Come, damned earth, Thou common whore of mankind, that put'st odds Among the rout of nations."

And also later:

"O thou sweet king-killer, and dear divorce
'Twixt natural son and sire! thou bright defiler
Of Hymen's purest bed! thou valiant Mars!
Thou ever young, fresh, loved and delicate wooer
Whose blush doth thaw the consecrated snow
That lies on Dian's lap! Thou visible God!
That solder'st close impossibilities,
And makest them kiss! That speak'st with every tongue,
||XLII| To every purpose! O thou touch of hearts!

Think, thy slave man rebels, and by thy virtue Set them into confounding odds, that beasts May have the world in empire!"

Shakespeare excellently depicts the real nature of *money*. To understand him, let us begin, first of all, by expounding the passage from Goethe.

That which is for me through the medium of money – that for which I can pay (i.e., which money can buy) - that am I myself, the possessor of the money. The extent of the power of money is the extent of my power. Money's properties are my – the possessor's – properties and essential powers. Thus, what I am and am capable of is by no means determined by my individuality. I am ugly, but I can buy for myself the most beautiful of women. Therefore I am not ugly, for the effect of ugliness – its deterrent power – is nullified by money. I, according to my individual characteristics, am lame, but money furnishes me with twenty-four feet. Therefore I am not lame. I am bad, dishonest, unscrupulous, stupid; but money is honoured, and hence its possessor. Money is the supreme good, therefore its possessor is good. Money, besides, saves me the trouble of being dishonest: I am therefore presumed honest. I am brainless, but money is the real brain of all things and how then should its possessor be brainless? Besides, he can buy clever people for himself, and is he who has [In the manuscript: 'is'. -Ed.] power over the clever not more clever than the clever? Do not I, who thanks to money am capable of all that the human heart longs for, possess all human capacities? Does not my money, therefore, transform all my incapacities into their contrary?

If *money* is the bond binding me to *human* life, binding society to me, connecting me with nature and man, is not money the bond of all *bonds?* Can it not dissolve and bind all ties? Is it not, therefore, also the universal *agent of separation?* It is the coin that really *separates* as well as the real *binding agent* – the [...] [One word in the manuscript cannot be deciphered. – *Ed.*] *chemical* power of society.

Shakespeare stresses especially two properties of money:

- 1. It is the visible divinity the transformation of all human and natural properties into their contraries, the universal confounding and distorting of things: impossibilities are soldered together by it.
- 2. It is the common whore, the common procurer of people and nations.

The distorting and confounding of all human and natural qualities, the fraternisation of impossibilities – the *divine* power of money – lies in its *character* as men's estranged, alienating and self-disposing *species-nature*. Money is the alienated *ability of mankind*.

That which I am unable to do as a *man*, and of which therefore all my individual essential powers are incapable, I am able to do by means of *money*. Money thus turns each of these powers into something which in itself it is not – turns it, that is, into its *contrary*.

If I long for a particular dish or want to take the mail-coach because I am not strong enough to go by foot, money fetches me the dish and the mail-coach: that is, it converts my wishes from something in the realm of imagination, translates them from their meditated, imagined or desired existence into their *sensuous*, *actual* existence – from imagination to life, from imagined being into real being. In effecting this mediation, [money] is the *truly creative* power.

No doubt the *demand* also exists for him who has no money, but his demand is a mere thing of the imagination without effect or existence for me, for a third party, for the [others],||XLIII| and which therefore remains even for me *unreal* and *objectless*. The difference between effective demand based on money and ineffective demand based on my need, my passion, my wish, etc., is the difference between *being* and *thinking*, between that which *exists* within me merely as an idea and the idea which exists as a *real object* outside of me.

If I have no money for travel, I have no need – that is, no real and realisable need – to travel. If I have the *vocation* for study but no money for it, I have no vocation for study – that is, no *effective*, no *true* vocation. On the other hand, if I have really *no* vocation for study but have the will and the money for it, I have an *effective* vocation for it. *Money* as the external, universal *medium* and *faculty* (not springing from man as man or from human society as society) for turning an *image into reality* and *reality into a mere image*, transforms the *real essential powers of man and nature* into what are merely abstract notions and therefore *imperfections* and tormenting chimeras, just as it transforms *real imperfections and chimeras* – essential powers which are really impotent, which exist only in the imagination of the individual – into *real powers and faculties*. In the light of this characteristic alone, money is thus the general distorting of *individualities* which turns them into their opposite and confers contradictory attributes upon their attributes.

Money, then, appears as this *distorting* power both against the individual and against the bonds of society, etc., which claim to be *entities* in themselves. It transforms fidelity into infidelity, love into hate, hate into love, virtue into vice, vice into virtue, servant into master, master into servant, idiocy into intelligence, and intelligence into idiocy.

Since money, as the existing and active concept of value, confounds and confuses all things, it is the general *confound*ing *and confusing* of all things – the world upside-down – the confounding and confusing of all natural and human qualities.

He who can buy bravery is brave, though he be a coward. As money is not exchanged for any one specific quality, for any one specific thing, or for any particular human essential power, but for the entire objective world of man and nature, from the standpoint of its possessor it therefore serves to exchange every quality for every other, even contradictory, quality and object: it is the fraternisation of impossibilities. It makes contradictions embrace.

Assume *man* to be *man* and his relationship to the world to be a human one: then you can exchange love only for love, trust for trust, etc. If you want to enjoy art, you must be an artistically cultivated person; if you want to exercise influence over other people, you must be a person with a stimulating and encouraging effect on other people. Every one of your relations to man and to nature must be a *specific expression*, corresponding to the object of your will, of your *real individual* life. If you love without evoking love in return – that is, if your loving as loving does not produce reciprocal love; if through a *living expression* of yourself as a loving person you do not make yourself a *beloved one*, then your love is impotent – a misfortune.|XLIII||

<u>Preface and Table of Contents</u> | <u>Critique of Hegel's Philosophy</u> <u>Marx/Engels Internet Archive</u>