

# OPPORTUNITY RISING



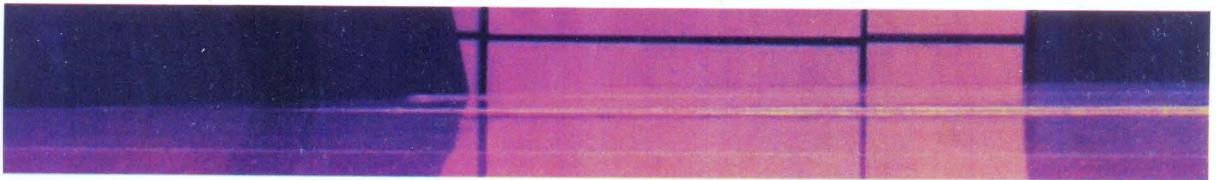
**ALC**  
ABUJA LEASING COMPANY

## **VISION**

To be the preferred logistics provider and the most reliable leasing company in Nigeria.

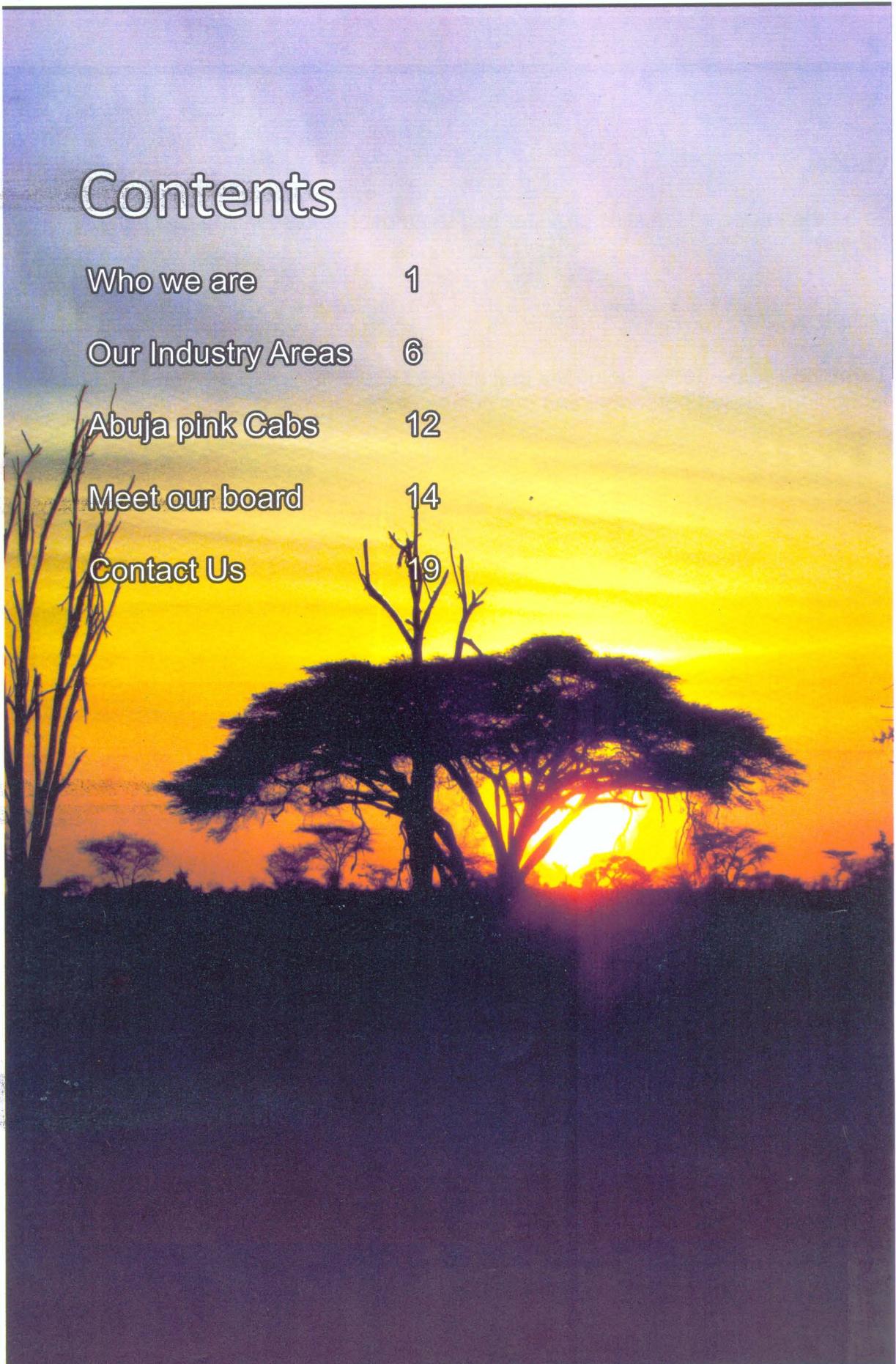
## **MISSION**

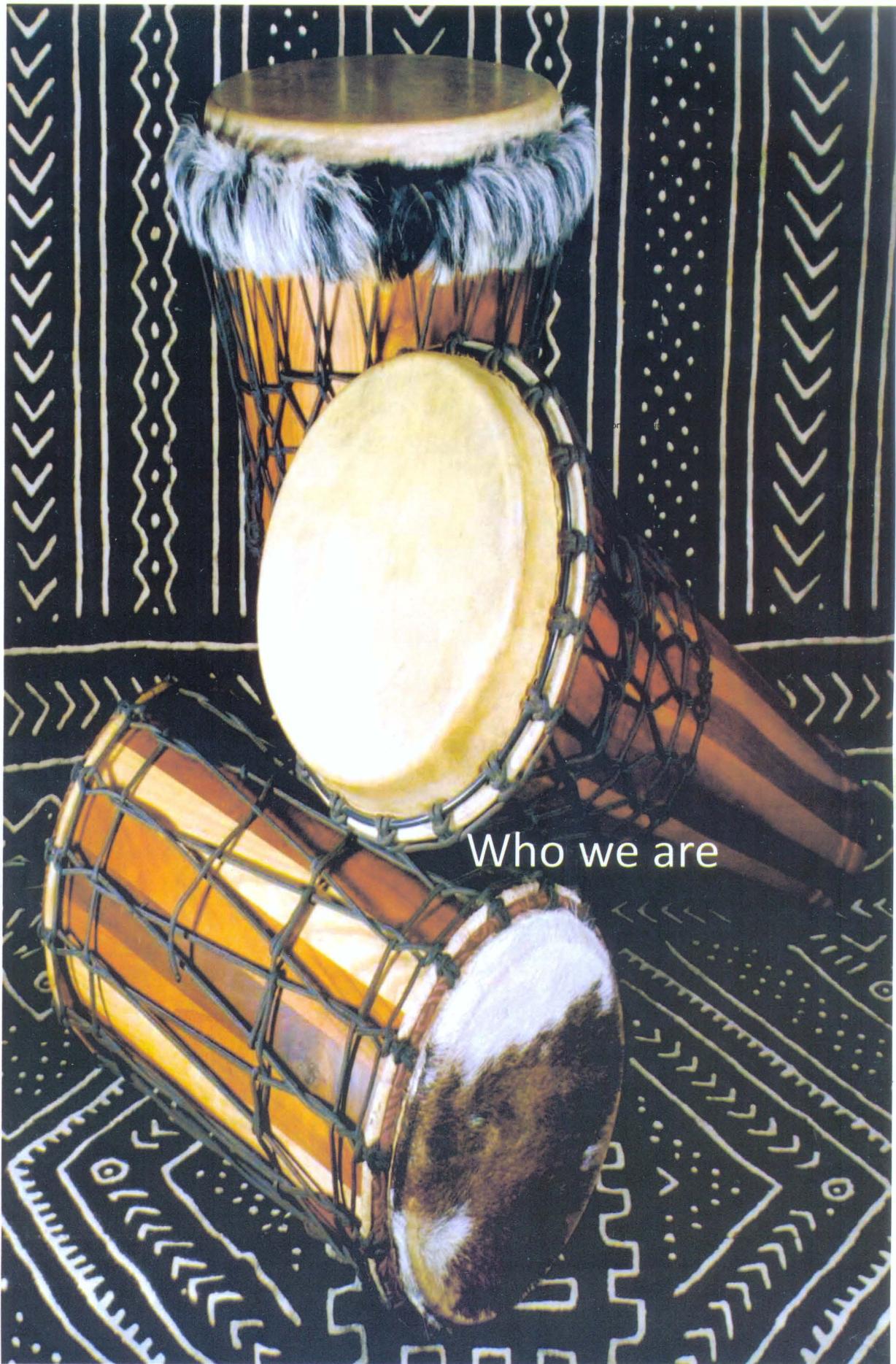
To provide value-adding solutions that surpass customer's expectations driven by technology, skilled personnel and our culture of integrity.



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Who we are

## Abuja Leasing Company Limited

Shareholders fund of  
**1.2 Billion naira**

Asset value of over  
**2.5 Billion naira**

Abuja Leasing Company (ALC) was modeled with a principal goal to provide a structured, organized and viable lease finance to individuals and business across different industry sectors in the Sub Sahara Africa markets.

ALC provides effective solutions that surpasses stakeholders expectations by utilizing cutting edge technology, skilled manpower and a culture of integrity.

Abuja Leasing Company



## Our Pedigree

We are the largest fleet owners of Peugeot 307 globally

## Abuja Green Cabs

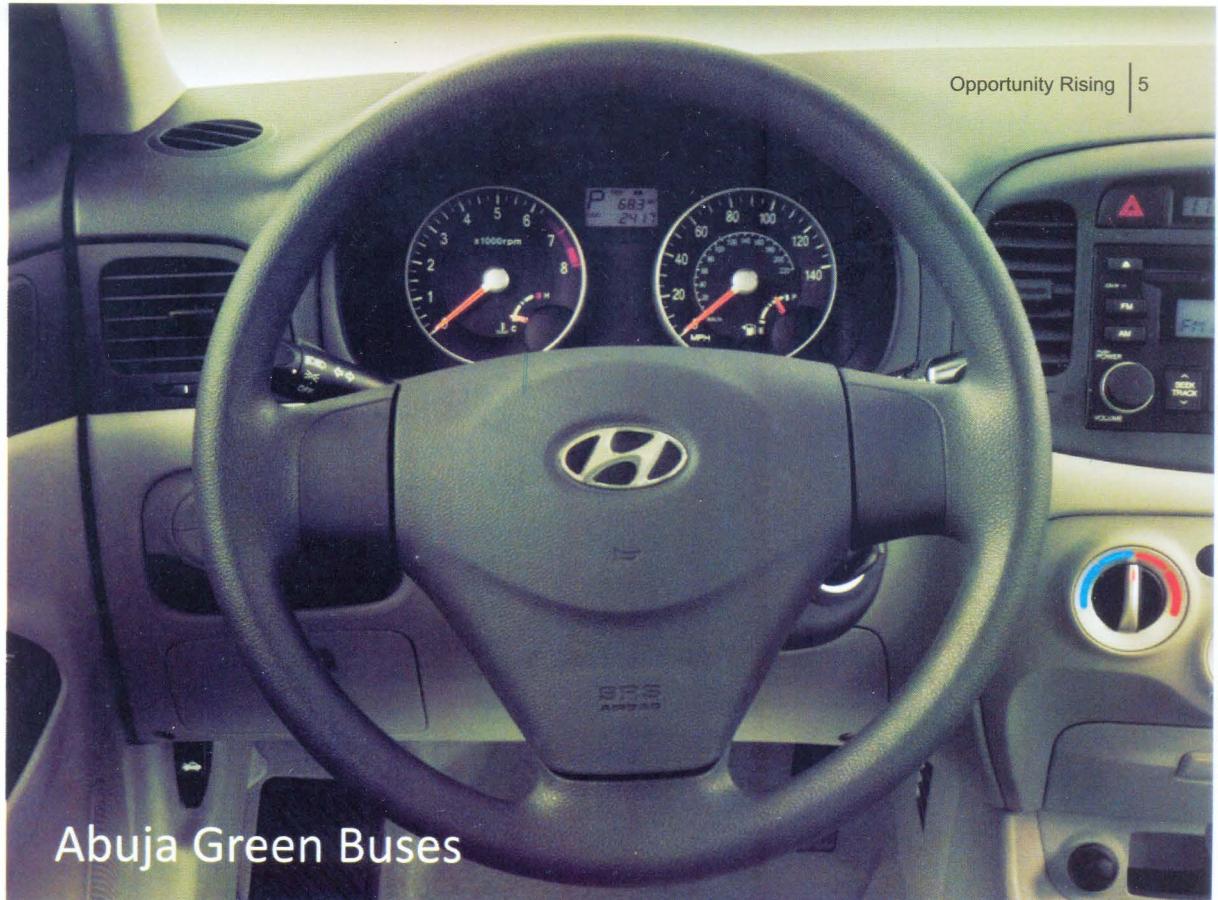
In year 2008 the company expanded its fleet by acquiring 300 units of the 307 Peugeot; this increased the fleet size to 1200 units thus making Abuja Leasing Company the largest fleet owners of Peugeot 307 in the world .ALC provides lease finance to beneficiaries under the scheme to provide taxi services for the FCT and environs and to other parts of the country

## Abuja London Black Cabs

The Company procured the initial 10 units of the Black Cabs in 2005, and an additional 38 units in 2006. The Black Cabs are known as ALC Executive Fleet.

### Our Pedigree

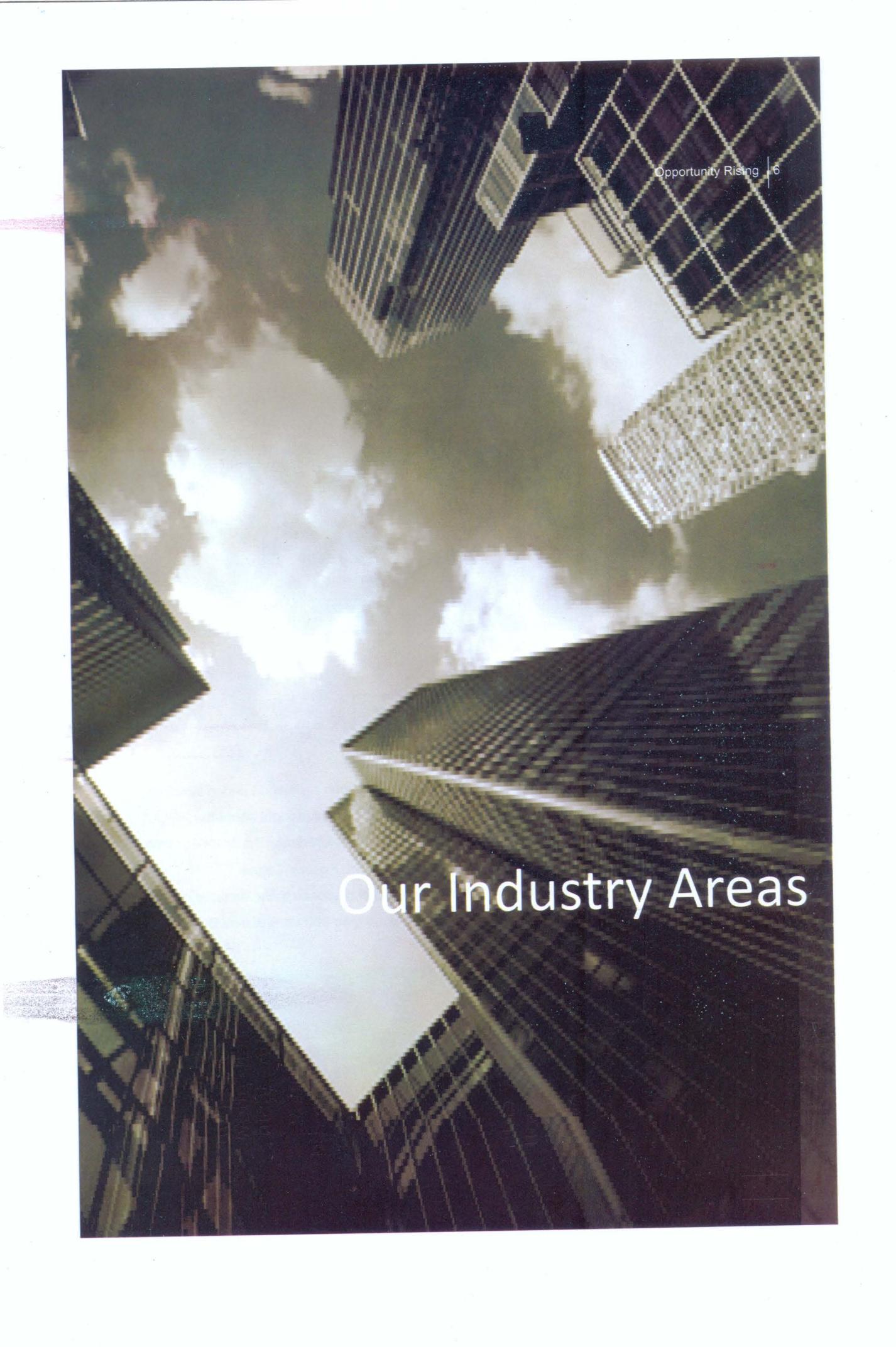




## Abuja Green Buses

The successful implementation of Green cabs and London Black cabs in the FCT and its wholesome acceptance brought about the FCT administration to invite ALC to assist in alleviating the problem of mass movement in the satellite towns of the Federal Capital.

The Green Bus project was a direct response to the demand of the market; till date ALC has deployed over 250 units of mini Buses.



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## Our Industry Areas



This can be termed as one of the core strengths of ALC, ALC has a 6% P.A facility available to it from Urban Development Bank. ALC intends to use this facility as a springboard for its transportation division. The lack of a dominant corporate player in this sector is a gap ALC believes it has the expertise and structure to leverage on . With the facility at its disposal. ALC will embark on an audacious fleet expansion that will ensure its dominance in the transport sector particularly in the mid tier (14-16 seats) vehicles.



## Finance

### Simplifying Financing

#### Leasing

ALC focuses on Equipment Leasing with emphasis on the Construction and the Oil and Gas sectors.

ALC commenced this unit with ₦ 200M of internally generated funds, plans are on foot to have a portfolio size of ₦ 5b by 2015. ALC recently launched its Trade Finance desk to assist businesses – particularly small, medium enterprises (SME) bridge the fund gap inherent in today's environment.



## Ship Leasing

The Cabotage Act and the Local Content Bill has increased the participation of Nigerians in both the Maritime and the Oil and Gas sector ; this has particularly increased the number of vessels bearing the Nigerian flag. ALC provides bespoke ship leasing and finance structuring; as shipping companies now find that their previous financial sources are no longer available or the underwriting policy has changed and the new terms are difficult to with; ALC will aid prospective or existing ship owners as regards increasing or changing their ship fleet.



## Oil and Gas

ALC provides top of the range Oil Rigs leasing solutions to discerning corporate and individual customers . Our oil rig leasing product is designed to enable individuals and corporate organisations procure these equipment with utmost ease.

Air Transportation is a fast growing industry, however it is highly capital intensive, highly sensitive to business cycles and increasingly competitive. Against this mixed background, ALC in its bid to meet the needs of this large and special segment of the Nigerian population launched its ALC Aviation lease desk.



Abuja pink cabs...cabs for and by women





ALC Pink Cabs

### Cabs for and by women

The Pink Cabs are driven by female drivers and meant for only female customers and young children. Aside from the distinctive fragrance and scenery in the car our female clients will also enjoy the luxury of the space of the cab. ALC identified security, comfort, beauty and price as the needs of this niche.



A large window with a grid pattern reflects a vibrant sunset or sunrise. The sky is filled with warm colors of orange, red, and yellow, transitioning into a darker blue at the top. The reflection on the glass shows the silhouette of a person's head and shoulders on the left side. The overall atmosphere is one of warmth and optimism.

Meet our Board

### **Hassan Tanimu Musa Usman- Chairman**

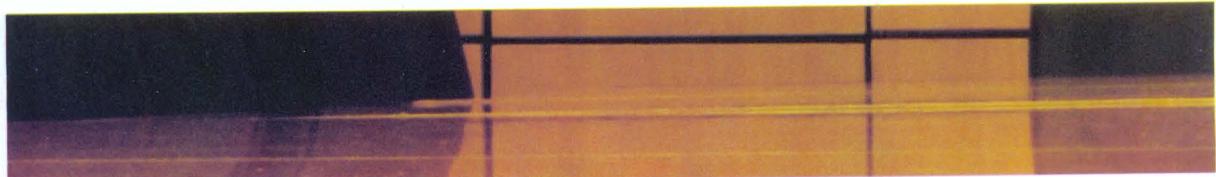
Mr. Hassan Tanimu Musa Usman who qualified from University of Sussex, England, and University of Cambridge, England in the field of Economics has his professional career spanning through the Central Bank of Nigeria, Lagos, Arthur Andersen S.C. London, Citibank Nigeria, Lagos, Bureau of Public Enterprises, Abuja, Abuja Investment & Property Development Company Limited, and Aso Savings & Loans Plc. Mr. Hassan as a Deputy Director in the Bureau of Public Enterprises (BPE) Abuja from 2001 to 2004 positively impacted on the establishment through his invaluable contributions while heading the Telecoms Reform Team in year 2002, the Transport Sector Reforms Team in March 2003, and the Petrochemical and Gas Unit in 2004. Mr. Hassan Usman's wealth of experiences and industry has been recognized both locally and internationally, with myriad of awards and commendations. Among others, in 1998 he received the Citibank Service of Excellence Award, and in 2003 he also received the most outstanding World Bank/USAID funded consultants Award. Hassan became an Executive Director, Investment in Abuja Investment & Property Development Company Limited in March 2004, and till date has progressively impacted on the investment schemes and programs of the Federal Capital Territory Administration. His steady career progress earned him the position of the Chairman of the Aso Savings & Loans Plc Board Credit Committee in 2004, and was in 2006 elevated to the position of Managing Director/CEO of Aso Savings & Loans Plc. He was appointed as a Director on the Board of the Abuja Leasing Company Limited in 2006. Mr. Hassan who represents the interest of Aso Savings & Loans Plc in the Board is happily married with children.



### Dr Abdu Mukthar- Director

Dr Abdu Mukthar Dr. Abdu Mukthar, the incumbent Managing Director/Chief Executive Officer of Abuja Investment Company Limited, attended the Ahmadu Bello University Zaria College of Medicine between 1986 and 1991, and the Boston University School of Medicine from 1993 to 1999 where he bagged the Doctor of Medicine degree and Doctor of Phatology and Laboratory Medicine respectively. He also attended the prestigious Harvard Business School between 1991 and 2001 and graduated with a Masters Degree in Business Administration. Other educational institution attended by Dr. Mukthar are Kennedy School of Government, Harvard University, Oxford University and the African Leadership Institute, South Africa. Dr. Mukthar has acquired extensive experience in both the private and public sectors, having served in the following capacities: Research Associate, Boston University Medical Centre; Consultant, Harvard Centre For International Development; Associate Consultant, Pittiglio Rabin Todd & McGrath (PRTM) Consulting Boston USA; Transaction Adviser/Special Assistant to the Director General, Bureau of Public Enterprises; Senior Special Assistant to the Minister on Economic matters, Federal Capital Territory Administration, a position he held before his recent appointment as the Managing Director of Abuja Investment Company Limited. While serving in these capacities, Dr. Mukthar has handled very strategic and challenging tasks in various sector across Africa, Asia, North America and Middle East.

Dr. Mukthar is the recipient of several prestigious awards, notable among which are the Dean's Prize for the Best Pre-clinical Student, the Commonwealth Medical Bursary Award, Robert Walter Fellowship, Heywot-Mangasha Fellowship, Social Enterprise Fellowship and the Archbishop Tutu Leadership Fellowship. He was also profiled in the "2000 Outstanding Scientist of the 20th Century" and the Millennium edition of "Who's Who in Africa". He was also a member of the Nigeria 2025 Scenario Team, and is an appointed member of several international professional associations. Dr. Mukthar is a member of the newly constituted Board of Directors of Abuja Investment Company Limited. He is the Chairman, Board of Directors of Aso Savings & Loans Plc. He is a member of the board of the following companies: Abuja Leasing Company, Abuja Urban Mass Transport, Abuja Markets Management Limited and Abuja Technology Village Limited.

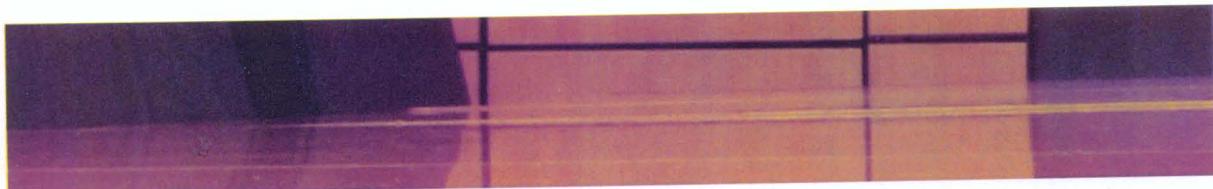


**Faith Tudor-Mathews - Director**

Mrs. Matthews, a member of the board of Delta Steel Company, Ovwian-Aladja, Delta State in 1993. She became the Deputy General Manager, head (North) at Ecobank from 1998-2001. An executive Director, North, she joined Standard Trust Bank in March 2003 from Eco Bank Nigeria Plc (an affiliate of Eco bank transnational corporation, Lome, Togo). Mrs. Matthews was appointed as the General Manager, Head public sector group and Zonal Business head (North) at Ecobank Nigeria Plc from 2001-2003. She was appointed as a Director on the Board of the Abuja Leasing Company in 2005. Mrs. Matthews who represents the interest of UBA Plc on the Board is happily married with children.

**Abdu-Rahman Esene- Director**

Abdul-Rahman Esene is an accomplished professional whose career experiences span through diverse sectors of the economy. He had his qualifications in the field of Accounting and Finance from Wake Forest University, Winston-Salem, N.C., USA, and Sam Houston State University Huntsville, Texas, USA. Mr. Esene in his early career years worked at the George-Pacific Corporation Murfreesboro N.C. USA, Louisiana-Pacific Corporation Conroe, Texas, USA, and also at the Nigeria Air force, GTG Kaduna. In his banking Career, he made remarkable input at the Northern Nigeria Investment Limited, Kaduna, International Merchant Bank Lagos, FSB International Bank Plc Lagos, where he rose to the rank of Managing Director. In January 2006 his dint of hard work earned him the status of an Executive Director in Fidelity Bank Plc. Esene's wealth of experience and dynamism are evidenced by the key positions and functions which he has been part of all through his career. He proved his mettle as a representative in the Board of many companies where he functioned as a Non-Executive Director. He has also attended various management and professional courses both in Nigeria and overseas. Abdul-rahman Esene was appointed as a Director on the Board of the Abuja Leasing Company Limited in 2007, to represent the interest of Eastline Investment Limited.



### **Tolani Adetunji Junaid- Managing Director**

Mr. Tolani Adetunji Junaid is currently the Managing Director/Chief Executive Officer of Abuja Leasing Company Limited,. He attended Bayero University Kano between 1986-1990 and University of Ilorin Business School, 1992-1993 where he was awarded Masters in Business Administration. He also attended Lagos Business School in 2004(Senior Management Programme), London Institute of Directors Accra, Ghana in 2007, London Islamic Financial Services Summit Opportunities and Challenges in 2007, Harvard Business School, Boston, USA in 2008, Wharton School University of Pennsylvania, USA 2009, Said Business School, Oxford University United Kingdom, 2010.

Mr. Tolani is a chartered stock broker, an Associate Member of Chartered Institute of Stockbrokers, Tolani is also the Chairman of the Institute of Directors (IOD) Abuja chapter. He is a Director of the Equipment Leasing Association of Nigeria (ELAN) and has at one time or the other served as member of various ad-hoc Committee on transportation in the F.C.T. Mr. Tolani has acquired extensive experience both in the private and public sectors, having served in the following capacities: General Manager/Chief Executive Officer, Cornerstone Leasing & Investment Limited (subsidiary of cornerstone Insurance Plc) 2004- 2005, Member, Group Executive Committee of Abuja Investment Limited, FCT Operational Council. Mr. Tolani is a recipient of both local and international awards, notable among them are Nelson Mandela Gold Award for Leadership by Pan Africa Transparent Leadership Centre (2007) and Leadership Meritorious Award (2008) by 1st Nigeria Youth Association. Mr. Tolani is happily married with a child and a member of IBB Golf and Ikoyi Club, Lagos

# Contact Us

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