

## **Budget Detail**

## LLVM Foundation For the month ended December 31, 2019

|                                      | DEC 2019  | BUDGET | VARIANCE  | %           | YTD        | BUDGET YTD | VARIANCE    | %        |
|--------------------------------------|-----------|--------|-----------|-------------|------------|------------|-------------|----------|
| Income                               |           |        |           |             |            |            |             |          |
| Corporate Sponsorships               | 50,000.00 | -      | 50,000.00 | -           | 478,300.00 | 463,000.00 | 15,300.00   | 3.30%    |
| Google Summer of Code                | -         | -      | -         | -           | 7,200.00   | 7,700.00   | (500.00)    | -6.49%   |
| Interest Income                      | 23.72     | 11.00  | 12.72     | 115.64%     | 279.17     | 132.00     | 147.17      | 111.49%  |
| Public Donations                     | 70.00     | -      | 70.00     | -           | 15,083.18  | 15,000.00  | 83.18       | 0.55%    |
| Ticket Sales - EuroLLVM Developers   | -         | -      | -         | -           | 92,678.09  | 80,725.00  | 11,953.09   | 14.81%   |
| Ticket Sales - US LLVM Developers    | -         | -      | -         | -           | 183,042.80 | 173,000.00 | 10,042.80   | 5.81%    |
| Ticket Sales - Diversity & Inclusion | -         | -      | -         | -           | 4,136.02   | 5,000.00   | (863.98)    | -17.28%  |
| Total Income                         | 50,093.72 | 11.00  | 50,082.72 | 455,297.45% | 780,719.26 | 744,557.00 | 36,162.26   | 4.86%    |
| Gross Profit                         | 50,093.72 | 11.00  | 50,082.72 | 455,297.45% | 780,719.26 | 744,557.00 | 36,162.26   | 4.86%    |
| Operating Expenses                   |           |        |           |             |            |            |             |          |
| Program I: Educational Outreach      |           |        |           |             |            |            |             |          |
| US LLVM                              |           |        |           |             |            |            |             |          |
| US LLVM: Reception - Venue           | -         | -      | -         | -           | 2,185.00   | 12,500.00  | (10,315.00) | -82.52%  |
| US LLVM: Conference - Venue          | -         | -      | -         | -           | 10,207.58  | 12,695.00  | (2,487.42)  | -19.59%  |
| US LLVM: Reception - Food & Beverage | 245.91    | -      | 245.91    | -           | 50,734.21  | 63,000.00  | (12,265.79) | -19.47%  |
| US LLVM: Conference- Food & Beverage | -         | -      | -         | -           | 156,323.11 | 150,000.00 | 6,323.11    | 4.22%    |
| US LLVM: Reception - Audio & Visual  | -         | -      | -         | -           | -          | 2,000.00   | (2,000.00)  | -100.00% |
| US LLVM: Conference - Audio & Visual | 2,435.80  | -      | 2,435.80  | -           | 100,102.20 | 114,000.00 | (13,897.80) | -12.19%  |
| US LLVM: Conference - Rentals        | -         | -      | -         | -           | 2,264.10   | -          | 2,264.10    | -        |
| US LLVM: Overhead                    | 27,723.43 | -      | 27,723.43 | -           | 27,723.43  | 22,800.00  | 4,923.43    | 21.59%   |
| US LLVM: Travel                      | (685.16)  | -      | (685.16)  | -           | (1,370.32) | -          | (1,370.32)  | -        |
| US LLVM: Merchandise                 | -         | -      | -         | -           | 5,960.65   | 5,200.00   | 760.65      | 14.63%   |



|   | DEC 2019  | BUDGET   | VARIANCE   | %         | YTD        | BUDGET YTD | VARIANCE    | 9,                  |
|---|-----------|----------|------------|-----------|------------|------------|-------------|---------------------|
|   |           |          |            |           |            |            |             |                     |
| US LLVM: Print & Media                  | 617.22    | -        | 617.22     | -         | 6,751.09   | 5,435.00   | 1,316.09    | 24.229              |
| US LLVM : Other                         | -         | -        | -          | -         | -          | 11,400.00  | (11,400.00) | -100.009            |
| Total US LLVM                           | 30,337.20 | -        | 30,337.20  | -         | 360,881.05 | 399,030.00 | (38,148.95) | -9.56%              |
| Euro LLVM                               |           |          |            |           |            |            |             |                     |
| EuroLLVM: Reception- Venue              | -         | -        | -          | -         | 7,099.20   | 12,500.00  | (5,400.80)  | -43.219             |
| EuroLLVM: Conference-Venue              | -         | -        | -          | -         | 8,021.80   | 8,500.00   | (478.20)    | -5.639              |
| EuroLLVM: Reception- Food & Beverage    | -         | -        | -          | -         | 27,280.63  | 16,100.00  | 11,180.63   | 69.449              |
| EuroLLVM: Conference - Food & Beverage  | -         | -        | -          | -         | 60,396.00  | 75,000.00  | (14,604.00) | -19.479             |
| EuroLLVM: Reception - Audio & Visual    | -         | -        | -          | -         | 12,750.00  | 2,000.00   | 10,750.00   | 537.509             |
| EuroLLVM: Conference - Audio/Visual     | -         | -        | -          | -         | 25,799.61  | 37,000.00  | (11,200.39) | -30.279             |
| EuroLLVM: Overhead                      | -         | -        | -          | -         | 18,288.52  | 25,500.00  | (7,211.48)  | -28.289             |
| EuroLLVM: Travel                        | -         | -        | -          | -         | 2,661.28   | 4,500.00   | (1,838.72)  | -40.869             |
| EuroLLVM: Merchandise                   | -         | -        | -          | -         | 3,004.83   | 4,025.00   | (1,020.17)  | -25.359             |
| EuroLLVM: Print & Media                 | -         | -        | -          | -         | 4,662.44   | 7,550.00   | (2,887.56)  | -38.25              |
| EuroLLVM: Other                         | -         | -        | -          | -         | -          | 5,400.00   | (5,400.00)  | -100.000            |
| Total Euro LLVM                         | -         | -        | -          | -         | 169,964.31 | 198,075.00 | (28,110.69) | -14.199             |
| Other Events                            |           |          |            |           |            |            |             |                     |
| Google Summer of Code Expenses          | -         | -        | -          | -         | -          | 1,100.00   | (1,100.00)  | -100.009            |
| Meetup Expenses                         | -         | 405.00   | (405.00)   | -100.00%  | 1,980.00   | 1,620.00   | 360.00      | 22.22               |
| Total Other Events                      | -         | 405.00   | (405.00)   | -100.00%  | 1,980.00   | 2,720.00   | (740.00)    | -27.219             |
| Educational Outreach: Documentation     | -         | 1,000.00 | (1,000.00) | -100.00%  | -          | 10,000.00  | (10,000.00) | -100.009            |
| Total Program I: Educational Outreach   | 30,337.20 | 1,405.00 | 28,932.20  | 2,059.23% | 532,825.36 | 609,825.00 | (76,999.64) | -12.63 <sup>0</sup> |
| ogram II: Grants & Scholarships         |           |          |            |           |            |            |             |                     |
| Fravel Grants                           | 3,558.00  | -        | 3,558.00   | -         | 45,172.44  | 40,000.00  | 5,172.44    | 12.939              |
| Total Program II: Grants & Scholarships | 3,558.00  | -        | 3,558.00   | -         | 45,172.44  | 40,000.00  | 5,172.44    | 12.93%              |



|   | DEC 2019  | BUDGET   | VARIANCE | %        | YTD       | BUDGET YTD | VARIANCE    | %         |
|---|-----------|----------|----------|----------|-----------|------------|-------------|-----------|
| Program III: Women in Compilers & Tools       |           |          |          |          |           |            |             |           |
| WICS Events                                   |           |          |          |          |           |            |             |           |
| D&I Events: Venue                             | -         | -        | -        | -        | 546.25    | -          | 546.25      | -         |
| D&I Events: Food & Beverage                   | -         | -        | -        | -        | 10,353.32 | 20,000.00  | (9,646.68)  | -48.23%   |
| D&I Events: Audio & Visual                    | -         | -        | -        | -        | 5,703.31  | 7,500.00   | (1,796.69)  | -23.96%   |
| D&I Events: Presenters                        | -         | -        | -        | -        | 5,727.99  | 300.00     | 5,427.99    | 1,809.33% |
| D&I Events: Travel                            | -         | -        | -        | -        | -         | 2,000.00   | (2,000.00)  | -100.00%  |
| D&I Events: Print & Media                     | 121.14    | -        | 121.14   | -        | 148.64    | 4,000.00   | (3,851.36)  | -96.28%   |
| Total WICS Events                             | 121.14    | -        | 121.14   | -        | 22,479.51 | 33,800.00  | (11,320.49) | -33.49%   |
| Outreach & Sponsorship                        |           |          |          |          |           |            |             |           |
| PLM-W Sponsorship                             | -         | -        | -        | -        | 2,500.00  | 2,500.00   | -           | -         |
| Total Outreach & Sponsorship                  | -         | -        | -        | -        | 2,500.00  | 2,500.00   | -           | -         |
| Total Program III: Women in Compilers & Tools | 121.14    | -        | 121.14   | -        | 24,979.51 | 36,300.00  | (11,320.49) | -31.19%   |
| Program IV: Infrastructure                    |           |          |          |          |           |            |             |           |
| LLVM Infrastructure                           | 1,206.79  | 1,300.00 | (93.21)  | -7.17%   | 18,510.75 | 19,200.00  | (689.25)    | -3.59%    |
| Total Program IV: Infrastructure              | 1,206.79  | 1,300.00 | (93.21)  | -7.17%   | 18,510.75 | 19,200.00  | (689.25)    | -3.59%    |
| General and Administrative Expenses           |           |          |          |          |           |            |             |           |
| Accounting & Consulting                       | 755.00    | 755.00   | -        | -        | 12,015.80 | 12,060.00  | (44.20)     | -0.37%    |
| Legal Expenses                                | -         | 300.00   | (300.00) | -100.00% | 636.50    | 3,600.00   | (2,963.50)  | -82.32%   |
| Graphic Design                                | -         | -        | -        | -        | 1,175.00  | 1,500.00   | (325.00)    | -21.67%   |
| Fundraising Merchandise                       | -         | -        | -        | -        | 11,611.92 | 17,000.00  | (5,388.08)  | -31.69%   |
| Fundraising Print & Media                     | -         | 250.00   | (250.00) | -100.00% | -         | 3,000.00   | (3,000.00)  | -100.00%  |
| Payroll Expenses                              |           |          |          |          |           |            |             |           |
| Payroll - Payroll Tax Expense                 | 992.56    | 1,030.00 | (37.44)  | -3.63%   | 5,631.56  | 12,360.00  | (6,728.44)  | -54.44%   |
| Payroll - Wages and Salaries                  | 10,393.34 | 5,200.00 | 5,193.34 | 99.87%   | 67,556.71 | 62,400.00  | 5,156.71    | 8.26%     |



|   | DEC 2019  | BUDGET      | VARIANCE  | %        | YTD        | BUDGET YTD  | VARIANCE    | %        |
|---|-----------|-------------|-----------|----------|------------|-------------|-------------|----------|
|   |           |             |           |          |            |             |             |          |
| Employee - Performance Bonus Taxable      | -         | -           | -         | -        | -          | 450.00      | (450.00)    | -100.00% |
| Total Payroll Expenses                    | 11,385.90 | 6,230.00    | 5,155.90  | 82.76%   | 73,188.27  | 75,210.00   | (2,021.73)  | -2.69%   |
| Other General & Admin Expenses            |           |             |           |          |            |             |             |          |
| Bank Service Charges                      | 74.99     | -           | 74.99     | -        | 1,279.43   | 1,260.00    | 19.43       | 1.54%    |
| Business Licensing & Fees                 | 75.00     | -           | 75.00     | -        | 75.00      | 95.00       | (20.00)     | -21.05%  |
| Dues & Subscriptions                      | -         | -           | -         | -        | -          | 100.00      | (100.00)    | -100.00% |
| Education & Reference Materials           | -         | -           | -         | -        | 350.00     | -           | 350.00      | -        |
| Insurance                                 | 319.25    | -           | 319.25    | -        | 3,895.09   | 3,625.00    | 270.09      | 7.45%    |
| Miscellaneous Expense                     | -         | 25.00       | (25.00)   | -100.00% | -          | 300.00      | (300.00)    | -100.00% |
| Office Supplies                           | -         | -           | -         | -        | 296.78     | -           | 296.78      | -        |
| Software Subscriptions                    | 67.50     | 68.00       | (0.50)    | -0.74%   | 1,040.96   | 816.00      | 224.96      | 27.57%   |
| Total Other General & Admin Expenses      | 536.74    | 93.00       | 443.74    | 477.14%  | 6,937.26   | 6,196.00    | 741.26      | 11.96%   |
| Total General and Administrative Expenses | 12,677.64 | 7,628.00    | 5,049.64  | 66.20%   | 105,564.75 | 118,566.00  | (13,001.25) | -10.97%  |
| US LLVM: Reception - Rentals              | -         | -           | -         | -        | 1,147.13   | -           | 1,147.13    | -        |
| Total Operating Expenses                  | 47,900.77 | 10,333.00   | 37,567.77 | 363.57%  | 728,199.94 | 823,891.00  | (95,691.06) | -11.61%  |
| Operating Income                          | 2,192.95  | (10,322.00) | 12,514.95 | -121.25% | 52,519.32  | (79,334.00) | 131,853.32  | -166.20% |
| Other Income / (Expense)                  |           |             |           |          |            |             |             |          |
| Other Revenue                             | -         | -           | -         | -        | -          | 1,000.00    | (1,000.00)  | -100.00% |
| State Income Tax Expense                  | 75.00     | -           | 75.00     | -        | -          | (10.00)     | 10.00       | -100.00% |
| Total Other Income / (Expense)            | 75.00     | -           | 75.00     | -        | -          | 990.00      | (990.00)    | -100.00% |
| Net Income                                | 2,267.95  | (10,322.00) | 12,589.95 | -121.97% | 52,519.32  | (78,344.00) | 130,863.32  | -167.04% |