

Company Contact Person List by Product

Company Name: PT Multipolar Technology Tbk

Document Purpose: Reference contact list for Cross-Selling RAG Application

Confidentiality: Internal Use Only (Sample Data)

1. Google Cloud Platform (GCP) – Infrastructure

Primary Contact

Name: Yoga Chaniago

Title: Head of Cloud Infrastructure Services

Department: Cloud & Data Center Solutions

Email: yoga.chaniago@multipolar.co.id

Phone: +62 21 555 0101

Responsibilities:

- GCP infrastructure architecture and migration strategy
- Compute Engine, VPC, Load Balancing, IAM
- Hybrid and multi-cloud integration

Secondary Contact

Name: Andi Ichsan

Title: Cloud Solutions Architect (GCP)

Email: andi.ichsan@multipolar.co.id

Phone: +62 21 555 0102

Responsibilities:

- Technical pre-sales and solution design
- Cost optimization and landing zone setup

2. Google Cloud Platform (GCP) – AI & Data

Primary Contact

Name: Wilbert Josef

Title: Head of AI & Advanced Analytics

Department: Data, AI & Innovation

Email: wilbert.josef@multipolar.co.id

Phone: +62 21 555 0302

Responsibilities:

- AI/ML strategy and solution portfolio
- Vertex AI, BigQuery ML, GenAI use cases
- Industry-specific AI solutions

Secondary Contact

Name: Christian Setiawan

Title: AI Solutions Lead

Email: christian.setiawan@multipolar.co.id

Phone: +62 21 555 0202

Responsibilities:

- Proof of Concept (PoC) and demos
- MLOps and model lifecycle management

3. Microsoft Azure – Infrastructure

Primary Contact

Name: Yoga Chaniago

Title: Azure Practice Lead

Department: Cloud & Enterprise Platforms

Email: yoga.chaniago@multipolar.co.id

Phone: +62 21 555 0101

Responsibilities:

- Azure infrastructure design and governance
- Virtual Machines, Virtual Network, Azure Landing Zone
- Enterprise-scale deployments

Secondary Contact

Name: Wilbert Josef

Title: Senior Azure Solutions Architect

Email: wilbert.josef@multipolar.co.id

Phone: +62 21 555 0302

Responsibilities:

- Hybrid cloud with Azure Arc
- Migration from on-premises to Azure

4. Microsoft Azure – Data, AI & Integration

Primary Contact

Name: Wilbert Josef

Title: Data & AI Practice Manager (Azure)

Department: Data & Digital Solutions

Email: wilbert.josef@multipolar.co.id

Phone: +62 21 555 0302

Responsibilities:

- Azure Synapse, Azure AI Services, Fabric
- Data platform modernization
- AI integration with enterprise applications

5. Multi-Cloud & Hybrid Solutions

Primary Contact

Name: Yoga Chaniago

Title: Head of Multi-Cloud Strategy

Department: Technology Consulting

Email: yoga.chaniago@multipolar.co.id

Phone: +62 21 555 0101

Responsibilities:

- Cross-cloud architecture (GCP, Azure, others)
- Workload portability and governance
- Vendor-neutral advisory

6. Commercial & Account Management (Cross-Selling)

Primary Contact

Name: Deni Teguh

Title: Strategic Account Manager

Department: Enterprise Sales

Email: deni.teguh@multipolar.co.id

Phone: +62 21 555 0601

Responsibilities:

- Cross-selling and upselling coordination
- Customer relationship management
- Engagement with technical teams