

Financial factors, firm size and potential

Miguel H. Ferreira¹ Timo Haber² Christian Rörig²

¹Nova SBE

²University of Cambridge

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Motivation

- Extensive focus on **financial factors** as a central propagation mechanism in the last few years
- Recent paper by ? casts **doubt on the existence of the financial accelerator mechanism**
- Many aspects of this channel are still unresolved...
 - How **important** are financial frictions in affecting individual firm outcomes?
 - Do these effects show up in the **aggregate**?
 - What are good **proxies** for financial factors?

Our contribution

Empirical

1. Financial factors **matter** for firm cyclicalities
2. This effect is **orthogonal** to the size effect documented in the literature
3. Ex-ante heterogeneity helps **explaining** differences between constrained and unconstrained firms

Theoretical (still work in progress)

1. Develop a model with financial frictions where firms differ both **ex-ante** and **ex-post**
2. This can account for the **joint** relevance of size and financial factors in determining firm cyclicalities

- **Financial accelerator (empirical):** Gertler and Gilchrist (1994); Kashyap et al. (1994); Bernanke and Gertler (1995); Ottonello and Winberry (2018)
- **Financial accelerator (theoretical):** Bernanke and Gertler (1989); Kiyotaki and Moore (1997); Bernanke et al. (1999); Khan and Thomas (2013)
- **Firm size:** Moscarini and Postel-Vinay (2012); Chari et al. (2013); Kudlyak and Sanchez (2017); ?); Pugsley et al. (2018)

- Use *Informação Empresarial Simplificada* data on the **universe** of Portuguese firms between 2006 and 2017
- Matched with Bank of Portugal **credit register** that records individual bank relationships and respective credit situations
- This data set is ideal for an analysis of financial constraints:
 - **Data on potential credit:** Banks have to report potential credit of their customers (credit lines, credit cards, etc.)
 - **Very detailed:** Any (potential) loan amounting to 50 Euros or more is recorded in the credit register

Data pre-processing

- As balance sheet data is reported at the end of each year, we keep only the **credit information at the end of the year**
- We focus only on firms which are **in business** at the time of reporting
- We consider only firms which are **privately or publicly** held (i.e. no cooperatives, public entities)
- We keep only firms **with more than 5 years of reporting**
- We drop micro firms, keeping only those with **more than €10,000 of total credit**
- The final data set comprises **176,234** firms

Results: Constrained firms are more cyclical

Run the following regressions, in the spirit of ?:

$$g_{i,t} = \Delta GDP_t + \sum_{j \in \mathcal{J}} (\alpha_j + \beta_j \Delta GDP_t) \mathbf{1}_{i \in \mathcal{S}_t^{(j)}} + (\zeta + \eta \Delta GDP_t) fin_health_{i,t} \\ + \sum_{l \in \mathcal{L}} (\gamma_l + \delta_l \Delta GDP_t) \mathbf{1}_{i \in \mathcal{L}} + \epsilon_{i,t}$$

- $g_{i,t}$ is the year-on-year log change in turnover or employees
- the set $\mathcal{S}_t^{(j)}$ is a j th size group, e.g. all firms above the 90th but below the 99th percentile
- fin_health refers to the variable measuring the strength of financial constraints
- \mathcal{L} is a set of industry dummies

Financial health variables

We define our financial health variables as follows:

- $\text{Leverage} = \frac{\text{Total debt}}{\text{Total assets}}$
- $\text{Liquidity ratio} = \frac{\text{Cash}}{\text{Liabilities}}$
- $\text{Dividends} = \text{Profits} - \text{Retained Earnings}$
- $\text{Constrained} = \mathbf{1}_{\text{Potential Credit}=0}$
- $\text{Potential Constrained} = \mathbf{1}_{\text{Total Credit}_{t+1} > \text{Total Credit}_t + \text{Potential Credit}_t}$
- $\text{Constrained continuous} = \frac{\text{Potential Credit} + \text{Cash}}{\text{Liabilities}}$

CyclicalitY of Turnover

	Turnover growth			
	(1)	(2)	(3)	(4)
[90,99] \times GDP growth	0.000 (0.001)	-0.000 (0.001)	-0.002* (0.001)	0.000 (0.001)
[99,99.5] \times GDP growth	-0.011*** (0.002)	-0.011*** (0.002)	-0.014*** (0.003)	-0.011*** (0.002)
[99.5,100] \times GDP growth	-0.014*** (0.003)	-0.014*** (0.003)	-0.019*** (0.004)	-0.014*** (0.003)
leverage \times GDP growth		0.009*** (0.001)		
dividends \times GDP growth			0.002*** (0.000)	
liquidity ratio \times GDP growth				-0.002* (0.001)
Observations	1,323,660	1,323,535	737,079	1,323,535
R-squared	0.030	0.032	0.034	0.030
Industry FE	Yes	Yes	Yes	Yes
Industry FE \times GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

CyclicalitY of Turnover

	Turnover growth			
	(1)	(2)	(3)	(4)
GDP growth	2.505*** (0.023)	2.428*** (0.026)	2.362*** (0.030)	2.518*** (0.023)
[90,99] × GDP growth	-0.058 (0.105)	-0.004 (0.105)	-0.005 (0.105)	-0.058 (0.105)
[99,99.5] × GDP growth	-0.705** (0.288)	-0.641** (0.289)	-0.624** (0.289)	-0.724** (0.291)
[99.5,100] × GDP growth	-1.637*** (0.290)	-1.560*** (0.291)	-1.546*** (0.291)	-1.659*** (0.291)
Constrained × GDP growth		0.265*** (0.053)		
Const + potential const × GDP growth			0.306*** (0.047)	
Constrained continuous × GDP growth				-0.101*** (0.025)
Observations	1,368,299	1,368,299	1,368,299	1,366,750
R-squared	0.014	0.014	0.014	0.013
Industry FE	Yes	Yes	Yes	Yes
Industry FE × GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Cyclicalities of Employment

	Employees growth			
	(1)	(2)	(3)	(4)
[90,99] \times GDP growth	-0.000 (0.000)	-0.001 (0.000)	-0.002*** (0.001)	-0.001 (0.000)
[99,99.5] \times GDP growth	-0.001 (0.001)	-0.001 (0.001)	-0.004** (0.002)	-0.001 (0.001)
[99.5,100] \times GDP growth	-0.003** (0.001)	-0.003** (0.001)	-0.007*** (0.002)	-0.003** (0.001)
leverage \times GDP growth		0.006*** (0.000)		
dividends \times GDP growth			0.001*** (0.000)	
liquidity ratio \times GDP growth				-0.003*** (0.001)
Observations	1,287,296	1,287,123	716,046	1,287,123
R-squared	0.024	0.025	0.034	0.024
Industry FE	Yes	Yes	Yes	Yes
Industry FE \times GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Cyclicalities of Employment

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[90,99] × GDP growth	-0.000 (0.000)	-0.000 (0.000)	-0.001 (0.000)	-0.001 (0.000)
[99,99.5] × GDP growth	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)
[99.5,100] × GDP growth	-0.003** (0.001)	-0.003** (0.001)	-0.003** (0.001)	-0.003** (0.001)
Constrained × GDP growth		-0.000 (0.000)		
Const + potential const × GDP growth			0.001** (0.000)	
Constrained continuous × GDP growth				-0.001*** (0.000)
Observations	1,287,296	1,287,296	1,287,296	1,286,004
R-squared	0.024	0.024	0.025	0.024
Industry FE	Yes	Yes	Yes	Yes
Industry FE × GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Discussion

We find that:

- Financial frictions matter for firm cyclicalities
- E.g. the interaction coefficient of constrained firms and GDP growth is **positive and significant**
- Confirmation of a broader financial accelerator story

and, **simultaneously**, that

- Size matters also for firm cyclicalities
- E.g. larger firms are **less cyclical**
- But this is **orthogonal** to the financial health!
- Confirmation of a non-financial story, too

Question: Is size a good proxy for constrained firms?

Discussion

We find that:

- Financial frictions matter for firm cyclicalities
- E.g. the interaction coefficient of constrained firms and GDP growth is **positive and significant**
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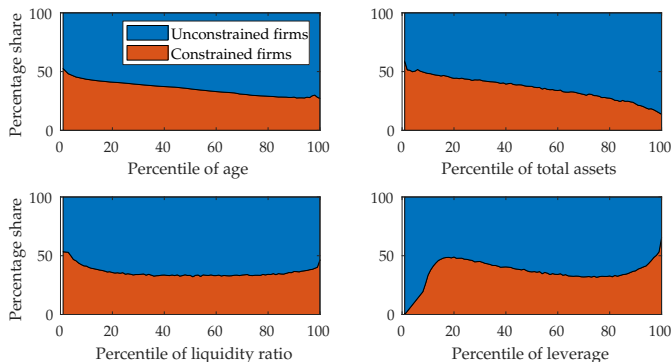
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- But this is **orthogonal** to the financial health!
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Question: Is size a good proxy for constrained firms?

Constrained firms and proxies

- What is the correlation between being constrained and firm level variables such as size?



- There are constrained and unconstrained firms in any bin
- And the correlation between the variables and constraints is as we would expect...

Linear probability model

... but this correlation is not very strong. For example, a two standard deviation increase in assets (going from the 5th to the 95th percentile) decreases the probability of being constrained only by **ten percent!**

	Constrained binary			
	(1)	(2)	(3)	(4)
Age	-0.05*** (0.000)			
Total assets		-0.05*** (0.001)		
Leverage			0.03*** (0.000)	
Liquidity ratio				0.01*** (0.000)
Constant	0.36***	0.36***	0.36***	0.36***
Observations	1,765,288	1,765,288	1,764,947	1,764,947
R-squared	0.011	0.000	0.000	0.000

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Discussion

- How to make sense of weak correlation between size and constrained?
 - Financial frictions model a la Khan and Thomas (2013) predicts strong correlation between the two
- Could ex-ante conditions break this correlation?
 - Small firms may be unconstrained as they already reached their potential...
 - ...while large firms may still be growing and may still be constrained
- Different potential would create a dispersion of unconstrained firms across the entire firm size distribution...
- ..although, is it reasonable to assume ex-ante heterogeneity?

Standard deviation and autocorrelation - full sample

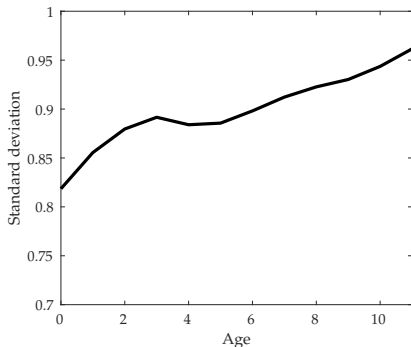


Figure: Standard deviation

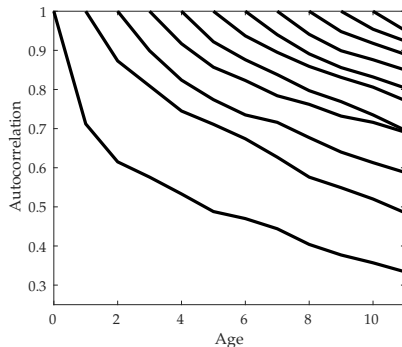


Figure: Autocorrelation

Constrained vs unconstrained

Statistical model

- In order to get a first understanding of this we estimate the Pugsley et al. (2018) model on both constrained and unconstrained firms

$$\underbrace{\ln n_{i,a}}_{\text{log employment}} = \underbrace{u_{i,a} + v_{i,a}}_{\text{Ex-ante component}} + \underbrace{w_{i,a} + z_{i,a}}_{\text{Ex-post component}}$$

where

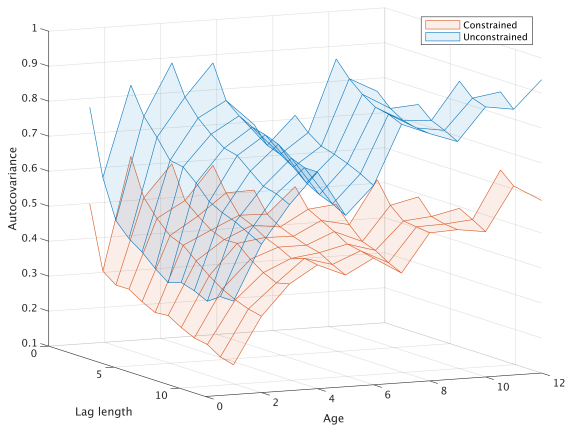
$$\begin{aligned} u_{i,a} &= \rho_u u_{i,a-1} + \theta_i, & u_{i,-1} &\sim iid(\mu_{\tilde{u}}, \sigma_{\tilde{u}}^2), & \theta_i &\sim iid(\mu_{\theta}, \sigma_{\theta}^2), & |\rho_u| &\leq 1 \\ v_{i,a} &= \rho_v v_{i,a-1}, & v_{i,-1} &\sim iid(\mu_{\tilde{v}}, \sigma_{\tilde{v}}^2), & & & |\rho_v| &\leq 1 \\ w_{i,a} &= \rho_w w_{i,a-1} + \varepsilon_{i,a}, & w_{i,-1} &= 0, & \varepsilon_{i,a} &\sim iid(0, \sigma_{\varepsilon}^2), & |\rho_w| &\leq 1 \\ z_{i,a} &\sim iid(0, \sigma_z^2) \end{aligned}$$

Autocovariance

- Use autocovariance to estimate ex-ante and ex-post conditions importance
- Estimate autocovariance for two groups of firms:
 - Constrained: When a firm has potential credit equal to zero at age $a-j$
 - Unconstrained: Firms that have potential credit available at age $a-j$

$$\begin{aligned}
 \text{Cov}[\ln n_{i,a}, \ln n_{i,a-j}] = & \underbrace{\left(\sum_{k=0}^a \rho_u^k \right) \left(\sum_{k=0}^{a-j} \rho_u^k \right) \sigma_\theta^2 + \rho_u^{2(a+1)-j} \sigma_u^2 + \rho_v^{2(a+1)-j} \sigma_v^2}_{\text{Ex-ante component}} \\
 & + \underbrace{\sigma_\epsilon^2 \rho_w^j \sum_{k=0}^{a-j} \rho_w^{2k} + \sigma_z^2 \mathbf{1}_{j=0}}_{\text{Ex-post component}}
 \end{aligned}$$

Autocovariance constrained vs unconstrained - data



Model parameters

	ρ_u	ρ_v	ρ_w	σ_θ	σ_u	σ_v	σ_ϵ	σ_z
Constrained	0.485	0.760	0.707	0.339	0.009	0.671	0.287	0.147
Unconstrained	0.447	0.694	0.780	0.452	0.760	0.841	0.305	0.110

- We minimize the sum of squared deviations between the empirical autocovariance and the model autocovariance
- Model calibrated to log employment, after controlling for birth year and industry fixed effects
- Long-run steady state level of employment given by

$$\ln n_i^* = \frac{\theta_i}{1 - \rho_u}$$

- For same initial shock, constrained firms will reach a higher steady state employment due to higher ρ_u

Autocovariance: model fit

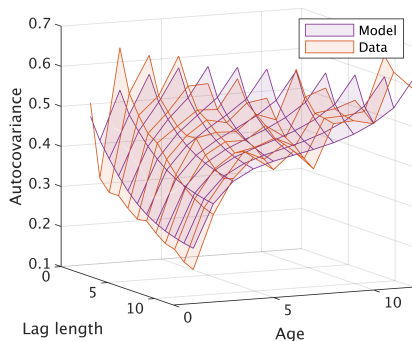


Figure: Constrained firms

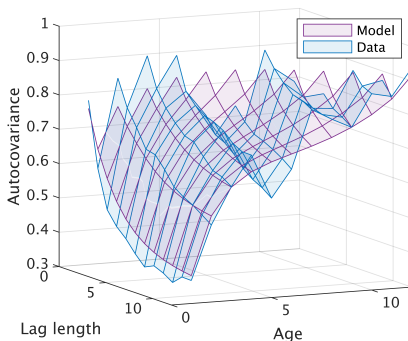
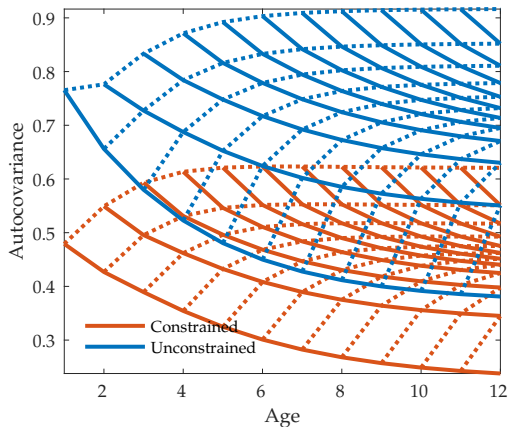
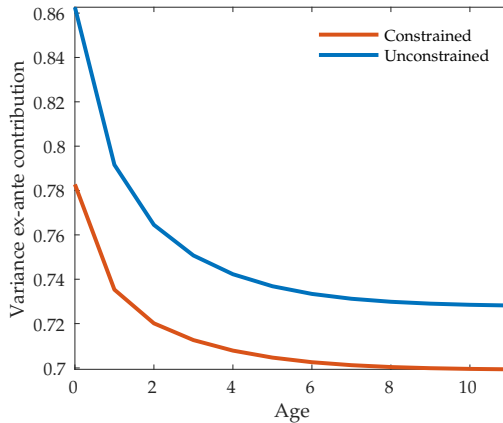


Figure: Unconstrained firms

Autocovariance constrained vs unconstrained - model



Ex-ante component variance contribution



Ex-ante expression

Firm potential estimation

- Is it firm potential that explains differences among constrained and unconstrained firms?
- Tentative way of estimating firms' potential

$$1_{Constrained_t} = \sum_F \beta_F F_{it} + \sum_B \beta_B B_{it} + \sigma_i + \alpha_j + \epsilon_{it}$$

- Check R^2 with and without firm fixed effects
 - With: 0.592
 - Without: 0.089
- Regress firm fixed effects on observables (eg. birth year, location)
- Non-explained part is potential?

Theoretical considerations

- We find evidence for both a non-financial and a financial factors side of cyclical behaviour.
- Can a standard heterogeneous firm model with financial frictions explain this? **No!**
- **Ex-ante conditions matter more for unconstrained firms**, as defined by Pugsley et al. (2018)
- Incorporating this fact into a theoretical model should enable us to show that a size story and financial factors story can explain cyclical jointness

Structural model - overview

We largely follow Khan and Thomas (2013) in the exposition of our model.

- Representative household, chooses labour and consumption households
- Large number of firms, each producing a homogeneous output subject to collateral constraints firms
- Firm-specific productivity schedule with *ex-ante* and *ex-post* components. productivity
- No aggregate risk

Conclusions

- Evidence of financial accelerator mechanism in the data
- Size and financial conditions both matter for firm cyclicity but are orthogonal to each other
- Typical proxies for constraints have weak correlations with the firm's financial conditions
- Ex-ante conditions matter to explain the financial state of the firm

Next steps

- What are good proxies for constrained firms for other datasets? MPK?
- Do the quantitative model
- Check aggregate effects
- Work with your feedback

CyclicalitY of Turnover

	Sales growth			
	(1)	(2)	(3)	(4)
[90,99] \times GDP growth	0.002 (0.001)	0.001 (0.001)	-0.001 (0.002)	0.002 (0.001)
[99,99.5] \times GDP growth	-0.010** (0.004)	-0.010*** (0.004)	-0.020*** (0.005)	-0.010*** (0.004)
[99.5,100] \times GDP growth	-0.017*** (0.004)	-0.016*** (0.004)	-0.028*** (0.006)	-0.017*** (0.004)
leverage \times GDP growth		0.011*** (0.002)		
dividends \times GDP growth			0.002*** (0.000)	
liquidity ratio \times GDP growth				-0.006** (0.003)
Observations	803,742	803,678	446,405	803,678
R-squared	0.024	0.025	0.031	0.024
Industry FE	Yes	Yes	Yes	Yes
Industry FE \times GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

CyclicalitY of Turnover

	Sales growth			
	(1)	(2)	(3)	(4)
[90,99] \times GDP growth	0.002 (0.001)	0.003* (0.001)	0.002 (0.001)	0.002 (0.001)
[99,99.5] \times GDP growth	-0.010** (0.004)	-0.009** (0.004)	-0.010** (0.004)	-0.010** (0.004)
[99.5,100] \times GDP growth	-0.017*** (0.004)	-0.016*** (0.004)	-0.016*** (0.004)	-0.017*** (0.004)
Constrained \times GDP growth		0.002** (0.001)		
Const + potential const \times GDP growth			0.001 (0.001)	
Constrained continuous \times GDP growth				-0.001*** (0.000)
Observations	803,742	803,742	803,742	803,326
R-squared	0.024	0.024	0.024	0.024
Industry FE	Yes	Yes	Yes	Yes
Industry FE \times GDP growth	Yes	Yes	Yes	Yes

Notes: Standard errors in parentheses. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Back

Standard deviation and autocorrelation by age

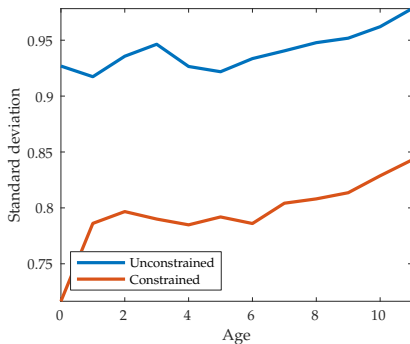


Figure: Standard deviation

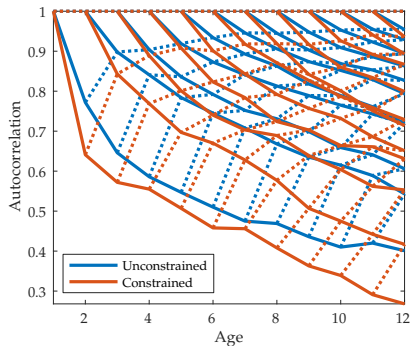


Figure: Autocorrelation

Back

Derivation of autocovariance formula (1/2)

Write stochastic processes in MA representation:

$$u_{i,t} = \rho_u^{t+1} u_{i,-1} + \sum_{k=0}^a \rho_u^k \theta_i$$

$$v_{i,a} = \rho_v^{a+1} v_{i,-1}$$

$$w_{i,a} = \sum_{k=0}^a \rho_w^k \varepsilon_{i,a-k} = \sum_{k=0}^{j-1} \rho^k \varepsilon_{i,a-k} + \rho_v^j \sum_{k=0}^{a-j} \rho_v^k \varepsilon_{i,a-j-k} \quad 0 \leq j \leq a$$

So the level of log employment of firm i at age a is:

$$\ln n_{i,a} = \rho_u^{a+1} u_{i,-1} + \sum_{k=0}^a \rho_u^k \theta_i + \rho_v^{a+1} v_{i,-1} + \sum_{i=1}^{j-1} \rho^k \varepsilon_{i,a-k} + \rho_v^j \sum_{i=1}^{a-j} \rho_v^k \varepsilon_{i,a-j-k} + Z_{i,a}$$

Back

Derivation of autocovariance formula (2/2)

Then the autocovariance of log employment at age a and $a - j$ for $j \geq 0$ is:

$$\begin{aligned} \text{Cov} [\log n_{i,a}, \log n_{i,a-j}] &= \left(\sum_{k=0}^a \rho_u^k \right) \sigma_\theta^2 \left(\sum_{k=0}^{a-j} \rho_u^k \right) + \rho_u^{a+1} \sigma_u^2 \rho_u^{a-j+1} + \rho_v^{a+1} \sigma_v^2 \rho_v^{a-j+1} \\ &\quad + \text{Cov} \left[\rho_v^j \sum_{k=0}^{a-j} \rho_v^k \varepsilon_{i,a-j-k}, \sum_{k=0}^{a-j} \rho_v^k \varepsilon_{i,a-j-k} \right] + \mathbf{1}_{\{j=0\}} \sigma_z^2 \\ &= \sigma_\theta^2 \left(\sum_{k=0}^a \rho_u^k \right) \left(\sum_{k=0}^{a-j} \rho_u^k \right) + \sigma_u^2 \rho_u^{2(a+1)-j} + \sigma_v^2 \rho_v^{2(a+1)-j} + \sigma_\varepsilon^2 \rho_w^j \sum_{k=0}^{a-j} \rho_w^{2k} + \mathbf{1}_{\{j=0\}} \sigma_z^2 \end{aligned}$$

Back

Ex-ante contribution

$$\frac{\text{Ex-ante variance}}{\text{Total variance}}(\log n_{i,a}) = \frac{\left(\sum_{k=0}^a \rho_u^k\right)^2 \sigma_\theta^2 + \rho_u^{2(a+1)} \sigma_{\hat{u}}^2 + \rho_v^{2(a+1)} \sigma_{\hat{v}}^2}{\left(\sum_{k=0}^a \rho_u^k\right)^2 \sigma_\theta^2 + \rho_u^{2(a+1)} \sigma_{\hat{u}}^2 + \rho_v^{2(a+1)} \sigma_{\hat{v}}^2 + \sigma_\epsilon^2 \sum_{k=0}^a \rho_w^{2k} + \sigma_z^2}$$

Back

Households

A **representative household** solves the following recursive maximisation problem

$$V(k) = \max_{c, l, k'} \{ U(c, l) + \beta \mathbb{E} V(k') \}$$

subject to:

$$c + k' = (1 + r)k + \omega l + D$$

Steady state FOCs that pin down wage and interest rates:

$$(1 + r) = \frac{1}{\beta}$$
$$\omega = \frac{U_l(c, l)}{U_c(c, l)}$$

Firm side - main components

The main components of the firm side are:

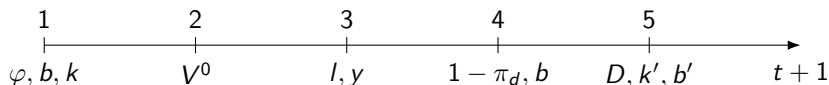
1. Incumbents

- Timing
- Financial constraints
- Productivity behaviour
- Firm decisions

2. (Potential) entrants

Within-period timing

The within-period timing of an incumbent firm can be illustrated as follows:



1. Firms observe their idiosyncratic productivity φ , current stock of debt b and capital k
2. Choose whether to continue to production stage or exit the market according to $V^0 = \max(V^1, 0)$
3. Choose labour input and production
4. All firms that are hit by the stochastic, exogenous death shock d repay outstanding debt b and exit
5. Conditional on survival, firms choose their investment k' and borrowing b' subject to borrowing constraint $b' \leq \xi k$

Production stage

- Consider firms that choose to stay
- Their profits are given by $\pi = \varphi k^\alpha l^\eta - \omega l$
- Therefore, the optimal labour choice is

$$l(k, \varphi) = \left(\frac{v\varphi}{\omega} k^\alpha \right)^{\frac{1}{1-v}}$$

- And hence profits are:

$$\pi(k, \varphi) = \frac{k^{\frac{\alpha}{1-v}} \varphi^{\frac{1}{1-v}}}{\omega^{\frac{v}{1-v}}} \left(v^{\frac{v}{1-v}} - v^{\frac{1}{1-v}} \right)$$

Death shock and value of the firm

- After the production stage, firms might exit exogenously with probability π_d
- In that case its value is equal to its current cash-on-hand x
- Can write expected value of the firm at this stage as:

$$V^1(x, \varphi) = \pi_d x + (1 - \pi_d) V^2(x, \varphi)$$

where x is current cash-on-hand of the firm. Defined as:

$$x \equiv \pi(k, \varphi) + (1 - \delta)k - b - c_f$$

Surviving firms face the following optimisation problem:

$$V^2(x, \varphi) = \max_{k', b', D} [D + E_{\varphi'|\varphi} \Lambda V^0(x', \varphi')]$$

s.t.

$$D \equiv x + qb' - k' \geq 0$$

$$b' \leq \theta k'$$

$$x' = \pi(k', \varphi') + (1 - \delta)k' - b' - c_f$$

Back

Model - Firm specific productivity

Use the same stochastic process for individual firm productivity as in reduced form model:

$$\ln \varphi_{i,t} = u_{i,t} + v_{i,t} + w_{i,t} + z_{i,t} \quad (1)$$

$$\begin{aligned} u_{i,t} &= \rho_u u_{i,t-1} + \theta_i, & u_{i,-1} &\sim iid(\mu_{\tilde{u}}, \sigma_{\tilde{u}}^2), & \theta_i &\sim iid(\mu_{\theta}, \sigma_{\theta}^2), & |\rho_u| &\leq 1 \\ v_{i,t} &= \rho_v v_{i,t-1}, & v_{i,-1} &\sim iid(\mu_{\tilde{v}}, \sigma_{\tilde{v}}^2), & & & |\rho_v| &\leq 1 \\ w_{i,t} &= \rho_w w_{i,t-1} + \varepsilon_{i,t}, & w_{i,-1} &= 0, & \varepsilon_{i,t} &\sim iid(0, \sigma_{\varepsilon}^2), & |\rho_w| &\leq 1 \\ z_{i,t} &\sim iid(0, \sigma_z^2) \end{aligned}$$

Note the large number of exogenous state variables: $[u_{i,t}, v_{i,t}, w_{i,t}, z_{i,t}]$. But we can reduce this somewhat:

- Assume that $\rho_v = \rho_w$. Then we only need to keep track of $w_{i,t} + v_{i,t}$. Call that combined variable $o_{i,t}$
- Note that $z_{i,t}$ is purely transitory and thus past values do not affect the decision of the firm.

What do we need to keep track of then?

With the current setup a firm bases its decisions on:

1. **Endogenous state:** Cash on hand, call it $x_{i,t}$, i.e. profits plus non-depreciated capital minus the debt the firm has to pay back minus the fixed cost of production.
2. **Exogenous states:** Productivity components $[u_{i,t}, o_{i,t}]$

Thus we need a grid of:

1. $x_{i,t}$. Endogenous state variable, as usual.
2. u_i . Initial condition for ex-ante component away from zero
3. θ_i . Initial condition for permanent ex-ante component.
4. $o_{i,t}$. Persistent ex-post shocks.

Note: We need both a grid for u and θ as we are otherwise not able to predict tomorrow's value of u which matters for decisions.

Model - Entry and exit

- Fixed measure of potential entrants, M_e
- Uniformly distributed over b and k
- Stochastic productivity component distributed according to (1)
- Entrants need to pay entry cost f_e
- Entry takes place at the end of the period, start operating in the next period, given (x_0, φ_0)

Model - Financial sector

- Perfectly competitive financial intermediary providing loans
- **Default costs:** Lender can only recover fraction χ of the remaining value or b' if smaller.
- Firm-specific interest rates are being determined according to zero expected profits condition:

$$q(k', b', \varphi')b' = \beta \mathbb{E}_{\varphi'|\varphi} [\mathbf{1}_{def}(x', \varphi') \min(b', \chi(1 - \delta)k') + (1 - \mathbf{1}_{def}(x', \varphi'))b']$$

where $\mathbf{1}_{def}(x', \varphi')$ is an indicator variable equal to one if the firm defaults in state (x', φ') .