

# CHRISTI R. LATO

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## Business Services

Organization | Data-Driven | Collaborator | Leadership | Inventory | Analyst

Business analyst with strong technological skills enhanced through Northwestern University's Coding Bootcamp, where I developed skills in Javascript, SQL, and more. Effective organization skills, broad experience across multiple industries, products and departments. Demonstrates success in business development through rigorous analysis, creative problem-solving, and careful relationship management. Experience operating as an individual contributor as well as a strong team leader

## TECHNICAL SKILLS

**Languages:** JavaScript (ES5), HTML5, CSS

**Frontend:** Bootstrap, jQuery, Handlebars.js, React, Jest Unit testing

**Backend:** Node.js, Express.js, Express sessions, B-crypt, Object Oriented Programming, Progressive Web Applications, MERN, State, Web API's

**Databases:** Relational: Sequelize ORM, SQL, MySQL, NoSQL & Non-relational: MongoDB, Mongoose ODM

**Miscellaneous:** VBA, Microsoft Excell & Access, Microsoft Business Intelligence, Salesforce, Netsuite, ADP, Adobe Creative Cloud

## PROFESSIONAL EXPERIENCE

**RH Chicago- The Gallery at the Historic 3 Arts Club**, Chicago IL

2020 - 2022

*Support Associate | Swatch Librarian*

- Recognized as RH Award Member for living the values of Service & People in my day-to-day work
- Analyzed & arranged a new layout for customer swatch drawers to represent 150 swatches to be optimized as most efficient selling tools for the design consultant team
- Exemplified the swatch levels and reduced costs of \$4,000 by removing over 200 discontinued swatches in order to re-organize the sales floor with up-to-date swatches
- Initiated partnerships with the Home Office team by creating a swatch library containing over 200 UPC & Web SKUS broken down by web status, selling status & collection to ensure proper product is in the gallery

**Lana Jewelry**, Chicago, IL

2019 - 2020

*Logistics Manager*

- Promoted into position after 5-months; demonstrated strong- & work ethic
- Enhanced overall department by creating new systems & processes to maximize efficiency of products being shipped out
- Shipped out over 500 shipments during December to ensure retailers receive product to sell by successful time management
- Managed seasonal fashion orders and weekly shipments to Nordstrom, Nordstrom Rack & Saks Fifth Avenue

*Customer Service Specialist*

2019

- Created and redesigned, user-friendly customer service system in order to clear out 3+ months of repair back log
- Developed new price points based on the number of repairs coming in to ensure profits are being made
- Communicated with retailers & online customers daily regarding repair process, pricing, and any questions that can pertain
- Styled models & jewelry aesthetic for Instagram marketing campaign and achieved the highest amount of Instagram likes of 600 on first posting for the company

**Calvin Klein**, New York, NY

2018

*Planning Intern- PVH Summer Internship Program-*

- Analyzed selling & allocated merchandise for multiple products on a weekly basis
- Reviewed & evaluated assortment plans with cross-functional teams to ensure they buyer's vision was in alignment with store targets
- Collaborated with a group of interns by participating in a group project presentation to develop a consumer centric campaign connecting Calvin Klein with college consumers
- Presented in front of Senior Leaders at the end of the internship & implemented some ideas to provide better engagement to the brand consumers

## EDUCATION

**NORTHWESTERN UNIVERSITY**  
**INDIANA UNIVERSITY**

**Full Stack Coding Bootcamp Certificate**  
**Bachelor of Science, Apparel Merchandising**

2022  
2019