

# ETF3231/5231

## Business forecasting

Week 5: Exponential smoothing

<https://bf.numbat.space/>



# Outline

- 1 Exponential smoothing
- 2 Simple exponential smoothing

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# Historical perspective

Developed in the US navy for forecasting spare parts



- Proposed in the late 1950s (Brown 1959, Holt 1957 and Winters 1960 are key pioneering works) as methods (algorithms) to produce point forecasts.

↳ for this reason not popular with statisticians.

KEY  
IDEA

- Forecasts are **weighted averages** of past observations, with the **weights decaying exponentially** as the observations get older.   
smoothly
- Framework generates reliable forecasts quickly and for a wide spectrum of time series. A great advantage and of major importance to applications in industry.
  - now used everywhere in business
  - strong benchmarks

# Combine components

- Combine components: **level**  $l_t$ , **trend (slope)**  $b_t$  and **seasonal**  $s_t$  to describe a time series

$$y_t = f(\underset{t-1}{l_t}, \underset{t-1}{b_t}, \underset{t-m}{s_t}) \quad \rightarrow \quad \hat{y}_{T+h|T} = f(l_T, b_T, s_{T-m+1})$$

- The rate of change of the components are controlled by “smoothing parameters”:  $\alpha$ ,  $\beta$  and  $\gamma$  respectively. *see next slide*
- Need to choose best values for the smoothing parameters (and initial states).
- Add **error**  $\varepsilon_t$  to get equivalent ETS state space models developed in the 1990s and 2000s.

\* Monash EBS very famous about these

\* Pioneer Raulph Snyder (textbook with Rob Hyndman, Ann Koehler & Keith Ord).

# Big idea: control the rate of change (smoothing)

$\alpha$  controls the flexibility of the level  $l_t$  *(height, overall position of the series)*

- If  $\alpha = 0$ , the level never updates (mean)
- If  $\alpha = 1$ , the level updates completely (naive)

$\beta$  controls the flexibility of the trend  $b_t$  *(slope)*

- If  $\beta = 0$ , the trend is linear (regression trend)
- If  $\beta = 1$ , the trend updates every observation

*usually*

$$0 \leq \alpha, \beta, \gamma \leq 1$$

*(move to follow)*

$\gamma$  controls the flexibility of the seasonality  $s_t$

- If  $\gamma = 0$ , the seasonality is fixed (seasonal means)
- If  $\gamma = 1$ , the seasonality updates completely (seasonal naive)

# A model for levels, trends, and seasonalities

We want a model that captures the level ( $\ell_t$ ), trend ( $b_t$ ) and seasonality ( $s_t$ ).

**How do we combine these elements?**

# A model for levels, trends, and seasonalities

We want a model that captures the level ( $\ell_t$ ), trend ( $b_t$ ) and seasonality ( $s_t$ ).

How do we combine these elements?

Additively?

$$y_t = \ell_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$$

$\varepsilon_t \sim \text{iid } N(0, \sigma^2)$

Multiplicatively?

$$y_t = \ell_{t-1} b_{t-1} s_{t-m} (1 + \varepsilon_t)$$

Perhaps a mix of both?

$$y_t = (\ell_{t-1} + b_{t-1}) s_{t-m} + \varepsilon_t$$



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Perhaps a mix of both?

$$y_t = (\ell_{t-1} + b_{t-1}) s_{t-m} + \varepsilon_t$$

How do the level, trend and seasonal components evolve over time?

*x Hence more than one equation gets used.*

# ETS models

**General notation**      E T S : ExponenTial Smoothing

                            ↗    ↑    ↖

                            Error Trend Season

```
model(ETS(y ~ error() + trend() + season()))
```

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**Error:** Additive ("A") or multiplicative ("M")

# ETS models

## General notation

ETS : ExponenTial Smoothing

Error Trend Season

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model(ETS(y ~ error() + trend() + season()))
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**Error:** Additive ("A") or multiplicative ("M")

**Trend:** None ("N"), additive ("A"), multiplicative ("M"), or damped ("Ad" or "Md").

# ETS models

## General notation

ETS : ExponenTial Smoothing

Error Trend Season

```
model(ETS(y ~ error() + trend() + season()))
```

**Error:** Additive ("A") or multiplicative ("M")

**Trend:** None ("N"), additive ("A"), multiplicative ("M"), or damped ("Ad" or "Md").

**Seasonality:** None ("N"), additive ("A") or multiplicative ("M")

• Hence many combinations of these (in theory 30 models, in practice about half of these)

# Models and methods

## Methods

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- Algorithms that return point forecasts.

## Models

- Generate same point forecasts but can also generate forecast distributions.
- A stochastic (or random) data generating process that can generate an entire forecast distribution.   
↳ can generate something that looks like data
- Allow for “proper” model selection.

• Ord, Koehler, Snyder (1997, JASA)

• machine learning methods (NNs) are in their algorithmic phase.

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# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

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$$\hat{y}_{2|1} = \alpha y_1 + (1 - \alpha) \hat{y}_{1|0}$$

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$$\hat{y}_{3|2} = \alpha y_2 + (1 - \alpha) \hat{y}_{2|1}$$

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$$\hat{y}_{4|3} = \alpha y_3 + (1 - \alpha) \hat{y}_{3|2}$$

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$$\hat{y}_{4|3} = \alpha y_3 + (1 - \alpha) \hat{y}_{3|2}$$

⋮

$$\hat{y}_{T+1|T} = \alpha y_T + (1 - \alpha) \hat{y}_{T|T-1}$$

# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha (1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

start from

$$\begin{aligned}
 \hat{y}_{T+1|T} &= \alpha y_T + (1-\alpha) \hat{y}_{T|T-1} \\
 &= \alpha y_T + (1-\alpha) [\alpha y_{T-1} + (1-\alpha) \hat{y}_{T-1|T-2}] \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + (1-\alpha)^2 \hat{y}_{T-1|T-2} \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + (1-\alpha)^2 [\alpha y_{T-2} + (1-\alpha) \hat{y}_{T-2|T-3}] \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + \alpha(1-\alpha)^2 y_{T-2} + (1-\alpha)^3 \hat{y}_{T-2|T-3} \\
 &\quad \vdots \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + \alpha(1-\alpha)^2 y_{T-2} + \dots + (1-\alpha)^T l_0
 \end{aligned}$$

we don't have infinite data.

when  $\alpha = 1$   $\hat{y}_{T+1|T} = y_T \rightarrow$  only last obs matters

$\alpha = 0$   $\hat{y}_{T+1|T} = l_0 \rightarrow$  we learn nothing from new info



# Simple Exponential Smoothing - SES

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## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha (1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

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## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha (1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

## Component form

Forecast equation

$$\hat{y}_{t+1|t} = \ell_t$$

Smoothing equation

$$\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$$

# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

$$\begin{aligned} \text{let } \hat{y}_{t+1|t} &= l_t \\ \Rightarrow \hat{y}_{t|t-1} &= l_{t-1} \end{aligned}$$

## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha(1 - \alpha)^j y_{T-j} + (1 - \alpha)^T l_0$$

## Component form

Holt

Forecast equation

$$\hat{y}_{t+1|t} = l_t$$

Smoothing equation

$$l_t = \alpha y_t + (1 - \alpha) l_{t-1}$$

# ETS(A,N,N): SES with additive errors

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Forecast equation

$$\hat{y}_{t+1|t} = \ell_t$$

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$$\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}$$

Residual:  $e_t = y_t - \hat{y}_{t|t-1} = y_t - \ell_{t-1}$ .

# ETS(A,N,N): SES with additive errors

## Component form

Forecast equation

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Smoothing equation

$$\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}$$

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## Error correction form

$$y_t = \ell_{t-1} + e_t$$

$$\ell_t = \ell_{t-1} + \alpha(y_t - \ell_{t-1})$$

$$= \ell_{t-1} + \alpha e_t$$

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## Component form

Forecast equation

$$\hat{y}_{t+1|t} = l_t$$

Smoothing equation

$$l_t = \alpha y_t + (1 - \alpha)l_{t-1}$$

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## Error correction form

$$y_t = l_{t-1} + e_t$$

$$l_t = l_{t-1} + \alpha(y_t - l_{t-1})$$

$$= l_{t-1} + \alpha e_t$$

KEY  
RESULT

Specify probability distribution for  $e_t$ , we assume  $e_t = \varepsilon_t \sim \text{NID}(0, \sigma^2)$ .

# ETS(A,N,N): SES with additive errors

Measurement equation

$$y_t = l_{t-1} + \varepsilon_t$$

State equation

$$l_t = l_{t-1} + \alpha \varepsilon_t$$

where  $\varepsilon_t \sim \text{NID}(0, \sigma^2)$ .

- **innovations** or **single source of error** because equations have the same error process,  $\varepsilon_t$ .
- Measurement ~~equation~~ <sup>or observation</sup>: relationship between observations and states.
- State equation(s): evolution of the state(s) through time.



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QUESTION / HOMEWORK: what happen when  $\alpha=1$  ?

## ETS(M,N,N): SES with multiplicative errors.

- Specify relative errors  $\varepsilon_t = \frac{y_t - \hat{y}_{t|t-1}}{\hat{y}_{t|t-1}} \sim \text{NID}(0, \sigma^2)$
- Substituting  $\hat{y}_{t|t-1} = \ell_{t-1}$  gives:
  - ▶  $y_t = \ell_{t-1} + \ell_{t-1}\varepsilon_t$
  - ▶  $e_t = y_t - \hat{y}_{t|t-1} = \ell_{t-1}\varepsilon_t$

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Measurement equation

$$y_t = \ell_{t-1}(1 + \varepsilon_t)$$

State equation

$$\ell_t = \ell_{t-1}(1 + \alpha\varepsilon_t)$$

# ETS(M,N,N): SES with multiplicative errors.

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- Substituting  $\hat{y}_{t|t-1} = \ell_{t-1}$  gives:
  - ▶  $y_t = \ell_{t-1} + \ell_{t-1}\varepsilon_t$
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Measurement equation

$$y_t = \ell_{t-1}(1 + \varepsilon_t)$$

State equation

$$\ell_t = \ell_{t-1}(1 + \alpha\varepsilon_t)$$

- Models with additive and multiplicative errors with the same parameters generate the same point forecasts but different prediction intervals.

*( $\ell_0, \alpha$ )*

*they are different models*