

# ETF3231/5231

## Business forecasting

Week 5: Exponential smoothing

<https://bf.numbat.space/>



# Outline

- 1 Exponential smoothing
- 2 Simple exponential smoothing
- 3 Models with trend

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# Historical perspective

Developed in the US navy for forecasting spare parts



- Proposed in the late 1950s (Brown 1959, Holt 1957 and Winters 1960 are key pioneering works) as methods (algorithms) to produce point forecasts.
- Forecasts are weighted averages of past observations, with the weights decaying exponentially <sup>smoothly</sup> as the observations get older.
- Framework generates reliable forecasts quickly and for a wide spectrum of time series. A great advantage and of major importance to applications in industry.

↳ for this reason not popular  
with statisticians.

KEY IDEA

- now used everywhere in business
- strong benchmarks

# Combine components

- Combine components: level  $\ell_t$ , trend (slope)  $b_t$  and seasonal  $s_t$  to describe a time series

$$y_t = f(\ell_{t-1}, b_{t-1}, s_{t-m}) \rightarrow \hat{y}_{T+h|T} = f(\ell_T, b_T, s_{T-m+1})$$

- The rate of change of the components are controlled by “smoothing parameters”:  $\alpha$ ,  $\beta$  and  $\gamma$  respectively. → next slide
- Need to choose best values for the smoothing parameters (and initial states).
- Add error  $\varepsilon_t$  to get equivalent ETS state space models developed in the 1990s and 2000s.
  - \* Monash very famous about these
  - \* Pioneer Ralph Snyder (textbook with Rob Hyndman, Anne Koehler & Keith Ord, 2008).

# Big idea: control the rate of change (smoothing)

$\alpha$  controls the flexibility of the level  $\ell_t$  *(height, overall position of the series)*

- If  $\alpha = 0$ , the level never updates (mean)
- If  $\alpha = 1$ , the level updates completely (naive)

$\beta$  controls the flexibility of the trend  $b_t$  *(slope)* *usually*

- If  $\beta = 0$ , the trend is linear (regression trend)
- If  $\beta = 1$ , the trend updates every observation

$$0 \leq \alpha, \beta, \gamma \leq 1$$

*(move to follow)*

$\gamma$  controls the flexibility of the seasonality  $s_t$

- If  $\gamma = 0$ , the seasonality is fixed (seasonal means)
- If  $\gamma = 1$ , the seasonality updates completely (seasonal naive)

# A model for levels, trends, and seasonalities

We want a model that captures the level ( $\ell_t$ ), trend ( $b_t$ ) and seasonality ( $s_t$ ).

**How do we combine these elements?**

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**How do we combine these elements?**

Additively?

$$y_t = \ell_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$$

$\varepsilon_t \sim \text{iid } N(0, \sigma^2)$

Multiplicatively?

$$y_t = \ell_{t-1} b_{t-1} s_{t-m} (1 + \varepsilon_t)$$

Perhaps a mix of both?

$$y_t = (\ell_{t-1} + b_{t-1}) s_{t-m} + \varepsilon_t$$

# A model for levels, trends, and seasonalities

We want a model that captures the level ( $\ell_t$ ), trend ( $b_t$ ) and seasonality ( $s_t$ ).

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Multiplicatively?

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Perhaps a mix of both?

$$y_t = (\ell_{t-1} + b_{t-1}) s_{t-m} + \varepsilon_t$$

How do the level, trend and seasonal components evolve over time?

\* hence more than one equation gets used.

# ETS models

General notation      E T S : ExponenTial Smoothing

Error Trend Season

```
model(ETS(y ~ error( ) + trend( ) + season( )))
```

Error: Additive ("A") or multiplicative ("M")

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model(ETS(y ~ error( ) + trend( ) + season( )))
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**Error:** Additive ("A") or multiplicative ("M")

**Trend:** None ("N"), additive ("A"), multiplicative ("M"), or damped ("Ad" or "Md").

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model(ETS(y ~ error( ) + trend( ) + season( )))
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**Error:** Additive ("A") or multiplicative ("M")

**Trend:** None ("N"), additive ("A"), multiplicative ("M"), or damped ("Ad" or "Md").

**Seasonality:** None ("N"), additive ("A") or multiplicative ("M")

- hence many combinations of these (in theory 30 models, in practice about half of these)

# Models and methods

## Methods

- Algorithms that return point forecasts.

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## Methods

- Algorithms that return point forecasts.

## Models

- Generate same point forecasts but can also generate forecast distributions.
- A stochastic (or random) data generating process that can generate an entire forecast distribution.  
↳ Can generate something that looks like data
- Allow for “proper” model selection.
  - Ord, Koehler, Snyder (1997, JASA)

Machine learning methods (NNs) are in their algorithmic phase.

SA 1

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# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

# Simple Exponential Smoothing - SES

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$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

$$\hat{y}_{2|1} = \alpha y_1 + (1 - \alpha) \hat{y}_{1|0}$$

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$$\hat{y}_{3|2} = \alpha y_2 + (1 - \alpha) \hat{y}_{2|1}$$

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$$\hat{y}_{3|2} = \alpha y_2 + (1 - \alpha) \hat{y}_{2|1}$$

$$\hat{y}_{4|3} = \alpha y_3 + (1 - \alpha) \hat{y}_{3|2}$$

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## Iterative form

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$$\hat{y}_{4|3} = \alpha y_3 + (1 - \alpha) \hat{y}_{3|2}$$

⋮

$$\hat{y}_{T+1|T} = \alpha y_T + (1 - \alpha) \hat{y}_{T|T-1}$$

# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha(1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

Start from  $\hat{y}_{T+1|T} = \alpha y_T + (1-\alpha) \hat{y}_{T|T-1}$

$$\begin{aligned}
 &= \alpha y_T + (1-\alpha) [\alpha y_{T-1} + (1-\alpha) \hat{y}_{T-1|T-2}] \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + (1-\alpha)^2 \hat{y}_{T-1|T-2} \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + (1-\alpha)^2 [\alpha y_{T-2} + (1-\alpha) \hat{y}_{T-2|T-3}] \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + \alpha(1-\alpha)^2 y_{T-2} + (1-\alpha)^3 \hat{y}_{T-2|T-3} \\
 &\quad \left. \right\} \\
 &= \alpha y_T + \alpha(1-\alpha) y_{T-1} + \alpha(1-\alpha)^2 y_{T-2} + \dots + (1-\alpha)^T l_0
 \end{aligned}$$

we don't have infinite data.

when  $\alpha = 1$   $\hat{y}_{T+1|T} = y_T \rightarrow$  only last obs matters

$\alpha = 0$   $\hat{y}_{T+1|T} = l_0 \rightarrow$  we learn nothing from new info

# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha(1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

## Component form

Forecast equation

$$\hat{y}_{t+1|t} = \ell_t$$

Smoothing equation

$$\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$$

# Simple Exponential Smoothing - SES

## Iterative form

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

let  $\hat{y}_{t+1|t} = \ell_t$   
 $\Rightarrow \hat{y}_{t|t-1} = \ell_{t-1}$

## Weighted average form

$$\hat{y}_{T+1|T} = \sum_{j=0}^{T-1} \alpha(1 - \alpha)^j y_{T-j} + (1 - \alpha)^T \ell_0$$

## Component form

Forecast equation

$$\hat{y}_{t+1|t} = \ell_t$$

Smoothing equation

$$\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$$

# ETS(A,N,N): SES with additive errors

## Component form

Forecast equation

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Smoothing equation

$$\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$$

# ETS(A,N,N): SES with additive errors

## Component form

Forecast equation  $\hat{y}_{t+1|t} = \ell_t$

Smoothing equation  $\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}$

Residual:  $e_t = y_t - \hat{y}_{t|t-1}$  *for any method/model*  $= y_t - \ell_{t-1}.$

# ETS(A,N,N): SES with additive errors

## Component form

Forecast equation  $\hat{y}_{t+1|t} = \ell_t$

Smoothing equation  $\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$

Residual:  $e_t = y_t - \hat{y}_{t|t-1} = y_t - \ell_{t-1}$ .

## Error correction form

$$y_t = \ell_{t-1} + e_t$$

$$\ell_t = \ell_{t-1} + \alpha(y_t - \ell_{t-1})$$

$$= \ell_{t-1} + \alpha e_t$$

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## Component form

Forecast equation  $\hat{y}_{t+1|t} = \ell_t$

Smoothing equation  $\ell_t = \alpha y_t + (1 - \alpha) \ell_{t-1}$

Residual:  $e_t = y_t - \hat{y}_{t|t-1} = y_t - \ell_{t-1}$ .

## Error correction form

$$y_t = \ell_{t-1} + e_t$$

$$\begin{aligned}\ell_t &= \ell_{t-1} + \alpha(y_t - \ell_{t-1}) \\ &= \ell_{t-1} + \alpha e_t\end{aligned}$$

KEY  
RESULT

Specify probability distribution for  $e_t$ , we assume  $e_t = \varepsilon_t \sim NID(0, \sigma^2)$ . 12

# ETS(A,N,N): SES with additive errors

An ETS  
Model

Measurement equation

$$y_t = \ell_{t-1} + \varepsilon_t$$

State equation

$$\ell_t = \ell_{t-1} + \alpha \varepsilon_t$$

where  $\varepsilon_t \sim \text{NID}(0, \sigma^2)$ .

- innovations or single source of error because equations have the same error process,  $\varepsilon_t$ .
- Measurement ~~equation~~<sup>or observation</sup>: relationship between observations and states.
- State equation(s): evolution of the state(s) through time.

# ETS(A,N,N): SES with additive errors

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Measurement equation

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- innovations or single source of error because equations have the same error process,  $\varepsilon_t$ .
- Measurement ~~/~~<sup>or observation</sup> equation: relationship between observations and states.
- State equation(s): evolution of the state(s) through time.

QUESTION / homework : what happen when  $\alpha=1$  ?

## ETS(M,N,N): SES with multiplicative errors.

- Specify relative errors  $\varepsilon_t = \frac{y_t - \hat{y}_{t|t-1}}{\hat{y}_{t|t-1}} \sim \text{NID}(0, \sigma^2)$
- Substituting  $\hat{y}_{t|t-1} = \ell_{t-1}$  gives:
  - ▶  $y_t = \ell_{t-1} + \ell_{t-1}\varepsilon_t$
  - ▶  $e_t = y_t - \hat{y}_{t|t-1} = \ell_{t-1}\varepsilon_t$

## ETS(M,N,N): SES with multiplicative errors.

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- Substituting  $\hat{y}_{t|t-1} = \ell_{t-1}$  gives:

- $y_t = \ell_{t-1} + \ell_{t-1}\varepsilon_t$
- $e_t = y_t - \hat{y}_{t|t-1} = \ell_{t-1}\varepsilon_t$

Recall:  $y_t = \ell_{t-1} + e_t$   
 $\ell_t = \ell_{t-1} + \alpha e_t$

Measurement equation

$$y_t = \ell_{t-1}(1 + \varepsilon_t)$$

State equation

$$\ell_t = \ell_{t-1}(1 + \alpha\varepsilon_t)$$

## ETS(M,N,N): SES with multiplicative errors.

- Specify relative errors  $\varepsilon_t = \frac{y_t - \hat{y}_{t|t-1}}{\hat{y}_{t|t-1}} \sim \text{NID}(0, \sigma^2)$
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  - ▶  $e_t = y_t - \hat{y}_{t|t-1} = \ell_{t-1}\varepsilon_t$

Measurement equation

$$y_t = \ell_{t-1}(1 + \varepsilon_t)$$

State equation

$$\ell_t = \ell_{t-1}(1 + \alpha\varepsilon_t)$$

- Models with additive and multiplicative errors with the same parameters generate the same point forecasts but different prediction intervals.  
*( $\beta_0, \alpha$ )* ↗ they are different models

# Residuals

## Residuals (response)

$$e_t = y_t - \hat{y}_{t|t-1}$$

\* for all methods & models  
\* .resid = e\_t

# Residuals

## Residuals (response)

$$e_t = y_t - \hat{y}_{t|t-1}$$

- \* for all methods & models
- \* .resid = e\_t

## Innovation residuals

Additive error model:

$$\hat{\varepsilon}_t = y_t - \hat{y}_{t|t-1} = e_t$$

- \* These are attached to the model and the fit

Multiplicative error model:

$$\hat{\varepsilon}_t = \frac{y_t - \hat{y}_{t|t-1}}{\hat{y}_{t|t-1}} \neq e_t$$

- \* We make assumptions about these
- \* .innov =  $\hat{\varepsilon}_t$

# Outline

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## SES Component form

Forecast equation :

$$\hat{y}_{t+h|t} = l_t$$

Smoothing  
equation

level :

$$l_t = \alpha y_t + (1-\alpha) \hat{y}_{t|t-1}$$

$$= \alpha y_t + (1-\alpha) l_{t-1}$$

Holt's trend method

~~SES~~ Component form

Forecast equation :

$$\hat{y}_{t+h|t} = l_t + h b_t \quad \begin{array}{l} \downarrow \\ \text{h-step} \end{array} \quad \begin{array}{l} \leftarrow \\ \text{slope} \end{array} \quad \parallel \text{ linear / straight}$$

Smoothing

equation

level :  $l_t = \alpha y_t + (1-\alpha) \hat{y}_{t|t-1}$

$$= \alpha y_t + (1-\alpha) (l_{t-1} + b_{t-1})$$

trend :

$$b_t = \beta^* \underbrace{(l_t - l_{t-1})}_{\text{current slope}} + (1-\beta^*) \underbrace{b_{t-1}}_{\text{last estimated slope}}$$

(change in estimated level)

# Holt's linear trend method

## Component form

Forecast               $\hat{y}_{t+h|t} = \ell_t + hb_t$

Level                 $\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + b_{t-1})$

Trend                 $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)b_{t-1},$

# Holt's linear trend method

## Component form

Forecast       $\hat{y}_{t+h|t} = \ell_t + hb_t$

Level       $\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + b_{t-1})$

Trend       $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)b_{t-1},$

- Two smoothing parameters  $\alpha$  and  $\beta^*$  ( $0 \leq \alpha, \beta^* \leq 1$ ).
  - $\ell_t$  level: weighted average between  $y_t$  and one-step ahead forecast for time  $t$ , ( $\ell_{t-1} + b_{t-1} = \hat{y}_{t|t-1}$ )
  - $b_t$  slope: weighted average of  $(\ell_t - \ell_{t-1})$  and  $b_{t-1}$ , current and previous estimate of slope.
  - Choose  $\alpha, \beta^*, \ell_0, b_0$  to minimise SSE.
- \* we now have 2 parameters  
and 2 initial states.

## Error Correction form

$$e_t = y_t - \hat{y}_{t|t-1} \Rightarrow y_t = \hat{y}_{t|t-1} + e_t \quad \text{sub in } \hat{y}_{t|t-1} = l_{t-1} + b_{t-1}$$

$$\Rightarrow y_t = l_{t-1} + b_{t-1} + e_t \xrightarrow{\varepsilon_t \sim NID(0, \sigma^2)} (\text{Obs eqn})$$

## Error Correction form

$$e_t = y_t - \hat{y}_{t|t-1} \Rightarrow y_t = \hat{y}_{t|t-1} + e_t \quad \text{sub in } \hat{y}_{t|t-1} = l_{t-1} + b_{t-1}$$

$$\Rightarrow y_t = l_{t-1} + b_{t-1} + e_t \quad \begin{matrix} \xrightarrow{\varepsilon_t \sim NID(0, \sigma^2)} \\ (\text{Obs eqn}) \end{matrix}$$

$$\begin{aligned} l_t &= \alpha y_t + (1-\alpha) (l_{t-1} + b_{t-1}) = \alpha y_t + l_{t-1} + b_{t-1} - \alpha l_{t-1} - \alpha b_{t-1} \\ &= l_{t-1} + b_{t-1} + \alpha (y_t - (l_{t-1} + b_{t-1})) \end{aligned}$$

$$\Rightarrow l_t = l_{t-1} + b_{t-1} + \alpha \cancel{e_t} \quad \begin{matrix} \xrightarrow{\varepsilon_t \sim NID(0, \sigma^2)} \\ (\text{Level eqn}) \end{matrix}$$

$$b_t = \beta^* (l_t - l_{t-1}) + (1-\beta^*) b_{t-1}$$

$$= \beta^* l_t - \beta^* l_{t-1} + b_{t-1} - \beta^* b_{t-1}$$

$\swarrow$  sub in  $l_t$

$$= \beta^* (l_{t-1} + b_{t-1} + \alpha e_t) - \beta^* l_{t-1} + b_{t-1} - \beta^* b_{t-1}$$

$$= \cancel{\beta^* l_{t-1}} + \cancel{\beta^* b_{t-1}} + \alpha \beta^* e_t - \cancel{\beta^* l_{t-1}} + b_{t-1} - \cancel{\beta^* b_{t-1}}$$

$$\Rightarrow b_t = b_{t-1} + \alpha \beta^* e_t \xrightarrow{\epsilon_t \sim NID(0, \sigma^2)} \text{(Trend eqn)}$$

# ETS(A,A,N)

Holt's linear method with additive errors.

- Assume  $\varepsilon_t = y_t - \ell_{t-1} - b_{t-1} \sim \text{NID}(0, \sigma^2)$ .
- Substituting into the error correction equations for Holt's linear method

$$y_t = \ell_{t-1} + b_{t-1} + \varepsilon_t$$

$$\ell_t = \ell_{t-1} + b_{t-1} + \alpha \varepsilon_t$$

$$b_t = b_{t-1} + \alpha \beta^* \varepsilon_t$$

Developed in early  
2000 at Monash

- For simplicity, set  $\beta = \alpha \beta^*$ .

as  $0 < \beta^* < 1 \Rightarrow 0 < \beta < \alpha$

# ETS(A,A,N)

Holt's methods method with additive errors.

Forecast equation

$$\hat{y}_{t+h|t} = \ell_t + hb_t$$

Observation equation

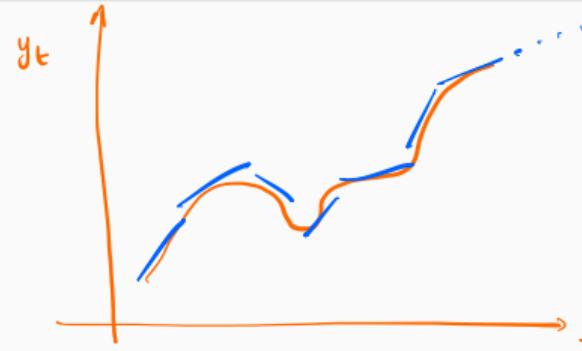
$$y_t = \ell_{t-1} + b_{t-1} + \varepsilon_t$$

State equations

$$\ell_t = \ell_{t-1} + b_{t-1} + \alpha \varepsilon_t$$

$$b_t = b_{t-1} + \beta \varepsilon_t$$

- Forecast errors:  $e_t = y_t - \hat{y}_{t|t-1}$



# ETS(M,A,N)

Holt's linear method with multiplicative errors.

- Assume  $\varepsilon_t = \frac{y_t - (\ell_{t-1} + b_{t-1})}{(\ell_{t-1} + b_{t-1})} \Rightarrow \hat{\varepsilon}_t = \frac{y_t - \hat{y}_{t-1}}{\hat{y}_{t-1}} \neq \varepsilon_t$
- Following a similar approach as above, the innovations state space model underlying Holt's linear method with multiplicative errors is specified as

$$y_t = (\ell_{t-1} + b_{t-1})(1 + \varepsilon_t) \quad \begin{matrix} \text{so now we multiply by} \\ \text{the error component} \end{matrix}$$

$$\ell_t = (\ell_{t-1} + b_{t-1})(1 + \alpha\varepsilon_t)$$

$$b_t = b_{t-1} + \beta(\ell_{t-1} + b_{t-1})\varepsilon_t$$

where again  $\beta = \alpha\beta^*$  and  $\varepsilon_t \sim \text{NID}(0, \sigma^2)$ .

# Damped trend method

(Eve Gardner & Ed McKenzie, 1985)

## Component form

$$\hat{y}_{t+h|t} = \ell_t + (\phi + \phi^2 + \dots + \phi^h)b_t$$

to produce more  
conservative  
forecasts

$$\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + \phi b_{t-1})$$

$$b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)\phi b_{t-1}.$$

Assume  $\phi = 0.9$

$$h=1 \quad \phi b_T \quad 0.9 b_T$$

$$h=2 \quad (\phi + \phi^2) b_T \quad (0.9 + 0.81) b_T$$

$$h=3 \quad (\phi + \phi^2 + \phi^3) b_T \quad (0.9 + 0.81 + 0.729) b_T$$

as  $h \rightarrow \infty$   $\phi^h \rightarrow 0$   $\phi + \phi^2 + \phi^3 + \dots = \frac{\phi}{1-\phi}$   $\rightarrow \ell_T + \frac{\phi}{1-\phi} b_T$  (flat/constant)

# Damped trend method

## Component form

$$\hat{y}_{t+h|t} = \ell_t + (\phi + \phi^2 + \dots + \phi^h)b_t$$

$$\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + \phi b_{t-1})$$

$$b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)\phi b_{t-1}.$$

- Damping parameter  $0 < \phi < 1$ .
- If  $\phi = 1$ , identical to Holt's linear trend.
- As  $h \rightarrow \infty$ ,  $\hat{y}_{T+h|T} \rightarrow \ell_T + \phi b_T / (1 - \phi)$ .
- Short-run forecasts trended, long-run forecasts constant.

# Over to you

- Write down the model for ETS(A,Ad,N)

Recall you need error correction form. Start with

$$e_t = \hat{y}_t - \hat{y}_{t|t-1} = y_t - (l_{t-1} + \phi b_{t-1})$$

Re-arrange  $y_t = l_{t-1} + \phi b_{t-1} + e_t$   $\rightarrow e_t \sim NID(0, \sigma^2)$