

# TEXT ANALYTICS BUSINESS INSIGHT REPORT

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## **Text Analysis on the Retail Market**

This study is based on the area that intrests me the most i.e. the retail space. There has been so many changes in the past decade with so many retail stores closing down and study focuses mainly on the reasons behind these major changes. The Retail industry has seen a lot of downs in the past few years and it related to their strategies used to survive in the market .Also, with the increasing competition within the industry, the need to make multiple changes in their model in order to thrive.

The three companies whose failing to survive surprised me the most and drew me to learn more about the reasons behind it are:

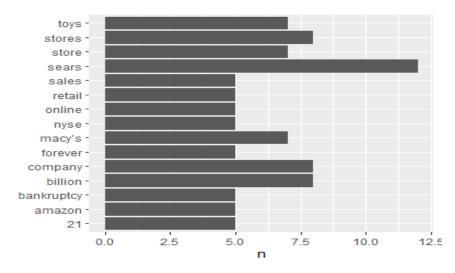
- ❖ Macy's
- Sears
- Forever 21
- Toys R Us

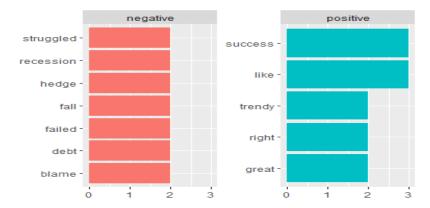
Some of the main frameworks I used to come up with some compelling business insights were:

- Tokenization
- Creating a Data Frame
- Transposing the Data Frame
- Eliminating common stopwords in English
- Analyzing the frequency of words
- Word cloud
- Sentiment Analysis
- Quadrogram

The above frameworks helped me understand the unstructured data and derive business insights in an organized format.

After tokenizing, calculating the frequency of words and segregating them into positive or negative using tidy, the words that were most frequently appearing were:





The above output shows that most of the words are related to bankruptcy, amazon, the stores etc.

Assuming the reasons being these stores failing could be either because of them going bankrupt or because amazon took over the market.

Also after using "bing" sentiment, it divided the words to positive and negative. For eg: debt, recession etc. being classified as negative which tells some of the reasons behind these stores closing down.

In order to dig deeper into my data, I went ahead and created two types of word cloud:

❖ A basic word cloud: this word cloud dint give me an accurate idea but just an overview of what is present in the data in a unstructured formart.



❖ A word cloud comparison between the companies using sentiment analysis("nrc")



As stated above, the first word cloud doesn't produce any specific insight but the second gives a better view of every element.

I also used Quadrogram to understand the data more and come up with more relevant insights.

#### For example:

store	quadrogram	n	tf	idf	tf_idf
<chr></chr>	<chr></chr>	<int></int>	<db1></db1>	<db1></db1>	<db1></db1>
1 Sears	company.credit united press international	1	0.143	1.39	0.198
2 Sears	consecutive double digit decline	1	0.143	1.39	0.198
3 Sears	hedge fund moneyman edward	1	0.143	1.39	0.198
4 Sears	pocket watch salesman sears	1	0.143	1.39	0.198
5 Sears	salesman sears navigated retailing	1	0.143	1.39	0.198
6 Sears	wall street financial engineering	1	0.143	1.39	0.198
7 Sears	watch salesman sears navigated	1	0.143	1.39	0.198
8 Toys R Us	7.5 billion leveraged buyout	1	0.0833	1.39	0.116
9 Toys R Us	bain capital partners kohlberg	1	0.0833	1.39	0.116
0 Toys R Us	business model incorporate technology	1	0.083 <u>3</u>	1.39	0.116

## **Business Insight**

The sentiment analysis emphasizes on the failed struggle against online competitors, and the ever increasing debts private equity firms, once successful and trendy fashion shops are closing. It also brings into the light the key reasons behind the failure of these particular stores.

Toys R Us, done with struggles and finally closed and filed for bankruptcy with the increasing debts and buyout by equity firms. The word bankruptcy is prominent in all the stores and appears quite a few times in all of the 3 stores.

In the analysis done using quadrogram ,it shows that there was a consecutive double digit decline in the sales of these which indirectly tells us that ,the stores were going in a loss since a while and it wasn't a recent phenomenon. In the case of Toys R us, even though it was a store loved by all ,they couldn't survive the debt they had to pay off. Also, the completion being so high with so many technology advances happening in the market —Toys R Us couldn't survive between companies like Amazon.

In my opinion, the success of the stores will be only possible if you can make the customers like their new plans and attractions. Targeting the younger generations with trendy and attractive games corners etc. in the malls and make the customers come back to the stores like before.

We can summarize the above closure of stores due to very high costs to manage retail outlets rising salaries and fall in customer visits due to online giants like amazon for example. Also low investments and weak forward planning has to be worked upon for success .Customers not the stores benefit from recession because stores will have to reduce prices to stay alive.

On an optimistic note, Customers will surely get the urge to visit malls and retail stores sooner or later. Face to face dealings are more exciting and satisfying especially for certain items that people still like to go and purchase from the store. However according to the analysis on the market, I believe that retail stores need to incorporate the latest technology advances in order to survive and surpass their competition in the Market.

# **APPENDIX**

# **R CODE**



```
library(stringr)
library(ggplot2)
library(tidytext)
library(textdata)
library(wordcloud)
library(wordcloud2)
library(RColorBrewer)
library(tm)
library(NLP)
library(reshape2)
#file for assignment
setwd("C:/Users/Christina/Desktop/MSBA SPRING/TEXT ANALTICS/pdf")
nm <- list.files("C:/Users/Christina/Desktop/MSBA SPRING/TEXT ANALTICS/pdf")
#Read read and save as a data frame
my_pdf_text <- as.data.frame(do.call(rbind, lapply(nm,function(x) pdf_text(x))))</pre>
View(my_pdf_text)
#Transposing and divinding company wise
store_names <- c('Macy','Sears','Forever 21','Toys R Us')
my_pdf_text <data_frame(line=1:ncol(my_pdf_text),text=t(as.matrix(my_pdf_text)),store=store_names)</pre>
view(my_pdf_text)
token_list <- my_pdf_text %>%
 unnest_tokens(word, text)
print(token_list)
#frequencies
frequencies_tokens <- my_pdf_text %>%
 unnest_tokens(word, text) %>%
 count(word, sort=TRUE)
```

```
print(frequencies_tokens)
#frequency
data(stop_words)
frequency_tokens_nostop <- my_pdf_text %>%
 unnest_tokens(word, text) %>%
 anti_join(stop_words) %>%
 count(word, sort=TRUE)
print(frequency_tokens_nostop)
#WORDCLOUD
wordcloud2(data=frequency_tokens_nostop, size=0.5, color='random-dark')
#plot histogram
freq_hist <- my_pdf_text %>%
 unnest_tokens(word, text) %>%
 anti_join(stop_words) %>%
 count(word, sort=FALSE) %>%
 filter(n >4) %>%
 ggplot(aes(word, n))+
 geom_col()+
 xlab(NULL)+
 coord_flip()
print(freq_hist)
#sentiment analysis
print(sentiments)
afinn <-get_sentiments("afinn")
nrc <- get_sentiments("nrc")</pre>
bing <- get_sentiments("bing")</pre>
table(nrc$sentiment)
table(bing$sentiment)
sentiments <- bind_rows(
```

```
(mutate(afinn,lexicon="afinn")),
 (mutate(nrc,lexicon="nrc")),
 (mutate(bing,lexicon="bing"))
my_sentiment <-my_pdf_text %>%
 unnest_tokens(word, text) %>%
 anti_join(stop_words) %>%
 inner_join(get_sentiments("afinn")) %>%
 #summary mean value
 summarise(mean(value))
View(my_sentiment)
tidy_store <- my_pdf_text %>%
 unnest_tokens(word, text) %>%
 inner_join(get_sentiments("bing")) %>%
 count(word, sentiment, sort=T) %>%
 ungroup()
tidy_store
tidy_store <- my_pdf_text %>%
 unnest_tokens(word, text) %>%
 inner_join(get_sentiments("nrc")) %>%
 count(word, sentiment, sort=T) %>%
ungroup()
tidy_store
#plot the graph
tidy_store %>%
group_by(sentiment) %>%
 top_n(5) %>%
```

```
ungroup() %>%
 mutate(word=reorder(word, n)) %>%
 ggplot(aes(word, n, fill=sentiment)) +
 geom_col(show.legend = FALSE) +
 facet_wrap(~sentiment, scales = "free_y")+
 labs(y="different types of sentiment", x=NULL)+
 coord_flip()
#wordcloud
install.packages("wordcloud")
library(wordcloud)
data("stop_words")
tidy_store %>%
 inner_join(get_sentiments("nrc")) %>%
 count(word, sentiment, sort=TRUE) %>%
 acast(word ~sentiment, value.var="n", fill=0) %>%
 comparison.cloud(colors = c("grey20", "gray80"),
          max.words=100,
         scale<-c(0.5,0.5),
         fixed.asp=TRUE,
         title.size =2)
#quadrogram
quadrogram <- my_pdf_text %>%
 unnest tokens(quadrogram, text, token = "ngrams", n=4) %>%
separate(quadrogram, c("word1", "word2", "word3", "word4"), sep=" ") %>%
 filter(!word1 %in% stop_words$word) %>%
 filter(!word2 %in% stop_words$word) %>%
 filter(!word3 %in% stop_words$word) %>%
 filter(!word4 %in% stop_words$word)
```

```
quadrogram
quadrogram_united <- quadrogram %>%
unite(quadrogram, word1, word2, word3, word4, sep=" ")
quadrogram_tf_idf <- quadrogram_united %>%
count(store, quadrogram) %>%
bind_tf_idf(quadrogram, store, n) %>%
arrange(desc(tf_idf))
quadrogram_tf_idf
```

## **OUTPUT**

```
>setwd("C:/Users/Christina/Desktop/MSBA SPRING/TEXT ANALTICS/pdf")
> nm <- list.files("C:/Users/Christina/Desktop/MSBA SPRING/TEXT ANALTICS/pdf")
  my_pdf_text <- as.data.frame(do.call(rbind, lapply(nm,function(x) pdf_text(x))))</pre>
  View(my_pdf_text)
> store_names <- c('Macy', 'Sears', 'Forever 21', 'Toys R Us')</pre>
> my_pdf_text <- data_frame(line=1:ncol(my_pdf_text),text=t(as.matrix(my_pdf_text)),store=store_n
Warning message:
data_frame() is deprecated, use `tibble()
This warning is displayed once per session.
> view(my_pdf_text)
> token_list <- my_pdf_text %>%
+ unnest_tokens(word, text)
                  is deprecated, use `tibble()`.
> print(token_list)
# A tibble: 1,429 x 3
     line storé word
    <int> <chr> <chr>
 2
         1 Macy
                  macy
         1 Macy
                   of
 3
                   a11
         1 Macy
 4
5
6
7
         1 Macy
                   the
         1 Macy
                   american
         1 Macy
                   marquee
         1 Macy
                   department
 8
         1 Macy
                   store
 9
                   chains
         1 Macy
10 1 Macy that # ... with 1,419 more rows
> frequencies_tokens <- my_pdf_text %>%
+ unnest_tokens(word, text) %>%
     count(word, sort=TRUE)
> print(frequencies_tokens)
  A tibble: 688 x 2
    word
    <chr> <int>
               95
 1 the
               46
    of
 3
    in
               39
 4
    to
               37
 5 a
               30
 6 and
```

```
24
 7 that
 8 its
             19
 9
   it
             15
10 has
             12
# ... with 678 more rows
> data(stop_words)
> frequency_tokens_nostop <- my_pdf_text %>%
    unnest_tokens(word, text) %>%
    anti_join(stop_words) %>%
+ count(word, sort=TRUE)

Joining, by = "word"

> print(frequency_tokens_nostop)
# A tibble: 513 x 2
   word
                <int>
   <chr>
                   12
 1 sears
 2 billion
                    8
 3 company
 4 stores
                    8
 5 macy's
 6 store
   toys
 8 21
 9 amazon
10 bankruptcy
# ... with 503 more rows
 freq_hist <- my_pdf_text %>%
    unnest_tokens(word, text) %>%
    anti_join(stop_words) %>%
+
    count(word, sort=FALSE) %>%
    filter(n >4) %>%
+
+
    ggplot(aes(word, n))+
    geom_col()+
+
    xlab(NULL)+
+ coord_flip()
Joining, by = "word"
> print(freq_hist)
 print(sentiments)
# A tibble: 6,786 x 2
   word
                 sentiment
    <chr>
                 <chr>
 1 2-faces
                 negative
 2 abnormal
                 negative
 3 abolish
                 negative
 4 abominable negative
 5 abominably
                negative
 6 abominate
                 negative
 7 abomination negative
 8 abort
                 negative
 9 aborted
                 negative
10 aborts
                 negative
# ... with 6,776 more rows
> afinn <-get_sentiments("afinn")</pre>
> nrc <- get_sentiments("nrc")</pre>
> bing <- get_sentiments("bing")</pre>
> table(nrc$sentiment)
                                                                     joy
689
        anger anticipation
                                   disgust
                                                     fear
                                                                              negative
                                                                                             positive
         1\bar{2}47
                         839
                                      \bar{1}058
                                                     1476
                                                                                                 2312
    surprise
                      trust
          534
                       1231
> table(bing$sentiment)
negative positive
    4781
              2005
```

```
sentiments <- bind_rows(</pre>
    (mutate(afinn,lexicon="afinn")),
    (mutate(nrc,lexicon="nrc"))
+
    (mutate(bing, lexicon="bing"))
+
+ )
> my_sentiment <-my_pdf_text %>%
    unnest_tokens(word, text) %>%
    anti_join(stop_words) %>%
    inner_join(get_sentiments("afinn")) %>%
    #summary mean value
+ summarise(mean(value))
Joining, by = "word"
Joining, by = "word"
> View(my_sentiment)
> tidy_store <- my_pdf_text %>%
    unnest_tokens(word, text) %>%
    inner_join(get_sentiments("bing")) %>%
    count(word, sentiment, sort=T) %>%
    ungroup()
Joining, by = "word"
 tidy_store
# A tibble: 60 x 3
   word
              sentiment
   <chr>
              <chr>
                          <int>
 1 like
              positive
                              3
 2 success
              positive
 3 blame
                              2
2
2
2
2
              negative
 4 debt
              negative
 5
   failed
              negative
   fall
              negative
   great
              positive
                              2
 8 hedge
              negative
 9 recession negative
10 right
              positive
# ... with 50 more rows
> tidy_store %>%
    group_by(sentiment) %>%
    top_n(5) %>%
+
    ungroup() %>%
+
    mutate(word=reorder(word, n)) %>%
    ggplot(aes(word, n, fill=sentiment)) +
+
    geom_col(show.legend = FALSE) +
+
    facet_wrap(~sentiment, scales = "free_y")+
+
    labs(y="different types of sentiment", x=NULL)+
    coord_flip()
Selecting by n
> tidy_store %>%
    group_by(sentiment) %>%
+
    top_n(5) %>%
+
+
    ungroup() %>%
+
    mutate(word=reorder(word, n)) %>%
    ggplot(aes(word, n, fill=sentiment)) +
+
    geom_col(show.legend = FALSE) +
facet_wrap(~sentiment, scales = "free_y")+
    labs(y="different types of sentiment", x=NULL)+
coord_flip()
Selecting by n
> library(wordcloud)
> data("stop_words")
> tidy_store %>%
    inner_join(get_sentiments("nrc")) %>%
    count(word, sentiment, sort=TRUE) %>%
```

```
acast(word ~sentiment, value.var="n",
comparison.cloud(colors = c("grey20",
                                                 fill=0) %>%
                                                 "gray80"),
+
                         max.words=100
+
                         scale < -c(0.5, 0.5)
+
                         fixed.asp=TRUE,#fixthe aspect
                         title.size =2)
Joining, by = c("word", "sentiment")
Error in acast(., word ~ sentiment, value.var = "n", fill = 0) : could not find function "acast"
  tidy_store %>%
     inner_join(get_sentiments("bing")) %>%
    ++
+
                         scale < -c(0.5, 0.5)
                         fixed.asp=TRUE,#fixthe aspect
                         title.size = 2
Joining, by = c("word", "sentiment")
Error in acast(., word ~ sentiment, value.var = "n", fill = 0) :
    could not find function "acast"
  library(reshape2)
Attaching package: 'reshape2'
The following object is masked from 'package:tidyr':
     smiths
> tidy_store %>%
     inner_join(get_sentiments("nrc")) %>%
    count(word, sentiment, sort=TRUE) %>%
acast(word ~sentiment, value.var="n", fill=0) %>%
comparison.cloud(colors = c("grey20", "gray80"),
+
                         max_words=100
+
                         scale < -c(0.5, 0.5)
                         fixed.asp=TRUE,#fixthe aspect
                         title.size =2)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
> tidy_store %>%
    inner_join(get_sentiments("nrc")) %>%
count(word, sentiment, sort=TRUE) %>%
acast(word ~sentiment, value.var="n", fill=0) %>%
comparison.cloud(colors = c("grey20", "gray80"),
+
                         max.words=100,
+
                         scale < -c(1.5, 1.5)
                         fixed.asp=TRUE,#fixthe aspect
title.size =2)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
  tidy_store %>%
     acast(word ~sentiment, value.var="n"
+
                         max.words=100
+
                         scale < -c(1.0, 1.0)
+
                         fixed.asp=TRUE,#fixthe aspect
                         title.size =1)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
> tidy_store %>%
     inner_join(get_sentiments("nrc")) %>%
     count(word, sentiment, sort=TRUE) %>%
     acast(word ~sentiment, value.var="n", fill=0) %>%
```

```
comparison.cloud(colors = c("grey20", "gray80"),
                        max_words=100
                        scale < -c(0.4,1)
+
                        fixed.asp=TRUE,#fixthe aspect
+
                        title.size =1)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
> tidy_store %>%
    inner_join(get_sentiments("nrc")) %>%
    count(word, sentiment, sort=TRUE) %>%
    acast(word ~sentiment, value.var="n", fill=0) %>%
comparison.cloud(colors = c("grey20", "gray80"),
+
                        max.words=100
+
+
                        scale < -c(0.5, 0.5)
                        fixed.asp=TRUE,#fixthe aspect
+
                        title.size =1)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
> tidy_store %>%
    inner_join(get_sentiments("nrc")) %>%
    count(word, sentiment, sort=TRUE) %>%
acast(word ~sentiment, value.var="n", fill=0) %>%
comparison.cloud(colors = c("grey20", "gray80"),
+
+
+
                        max.words=100
+
                        scale < -c(0.5, 0.5)
+
                        fixed.asp=TRUE,#fixthe aspect
+ title.size =2)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
 quadrogram <- my_pdf_text %>%
    unnest_tokens(quadrogram, text, token = "ngrams", n=4) %>%
separate(quadrogram, c("word1", "word2", "word3", "word4"), sep=" ") %>%
    filter(!word1 %in% stop_words$word) %>%
    filter(!word2 %in% stop_words$word) %>%
    filter(!word3 %in% stop_words$word) %>%
    filter(!word4 %in% stop_words$word)
There were 50 or more warnings (use warnings() to see the first 50)
> quadrogram
# A tibble: 59 x 6
                                                         word4
    line store word1
                               word2
                                            word3
    <int> <chr> <chr>
                               <chr>
                                             <chr>
                                                          <chr>
        1 Macy american
                               marquee
                                             department store
 2
                               department
        1 Macy
                 marquee
                                            store
                                                         chains
 3
        1 Macy
                 american
                               consumerism it's
                                                         true
 4
        1 Macy
                 cousins
                               jcpenney
                                            nyse
                                                         icp
 5
        1 Macy
                 jcpenney
                               nyse
                                                         sears
                                             jcp
 6
        1 Macy
                                                         kohl's
                 nyse
                               jcp
                                             sears
 7
        1 Macy
                                            kohl's
                                                         nyse
                 јср
                               sears
 8
        1 Macy
                               kohl's
                                                         kss
                 sears
                                            nyse
 9
        1 Macy
                 digital
                               marketplace amazon
                                                         nyse
10
        1 Macy
                 marketplace amazon
                                             nyse
                                                         amzn
    . with 49 more rows
> tidy_store <- my_pdf_text %>%
    unnest_tokens(word, text) %>%
    inner_join(get_sentiments("nrc")) %>%
    count(word, sentiment, sort=T) %>%
    ungroup()
Joining, by = "word"
> tidy_store
  A tibble: 256 x 3
   word
                 sentiment
                                     n
   <chr>
                 <chr>
                                <int>
 1 store
                 anticipation
 2 store
                 positive
 3 bankruptcy anger
```

```
disgust
 4 bankruptcy
                                    5
5
5
5
   bankruptcy
 5
                fear
 6 bankruptcy
                negative
   bankruptcy
                sadness
                                    3
   competition anticipation
 9 competition negative
                                    3
10 shopping
                anticipation
  ... with 246 more rows
 tidy_store <- my_pdf_text %>%
    unnest_tokens(word, text) %>%
    inner_join(get_sentiments("bing")) %>%
    count(word, sentiment, sort=T) %>%
    ungroup()
Joining, by = "word" > tidy_store
# A tibble: 60 x 3
   word
              sentiment
   <chr>
              <chr>
                          <int>
                              3
 1 like
              positive
                              3
2
 2 success
              positive
 3 blame
              negative
                              2 2 2 2
 4 debt
              negative
 5
   failed
              negative
 6 fall
              negative
   great
              positive
              negative
 8 hedge
 9 recession negative
10 right
              positive
 ... with 50 more rows
> my_sentiment <-my_pdf_text %>%
    unnest_tokens(word, text) %>%
    anti_join(stop_words) %>%
inner_join(get_sentiments("afinn")) %>%
+
+
    #summary mean value
+ summarise(mean(value))
Joining, by = "word"
Joining, by = "word"
> View(my_sentiment)
> print(sentiments)
# A tibble: 23,164 x 4
               value lexicon sentiment
   word
   <chr>
               <db1> <chr>
                               <chr>
                   -2 afinn
 1 abandon
                               NA
 2 abandoned
                   -2 afinn
                               NA
 3 abandons
                   -2 afinn
                               NA
 4 abducted
                   -2 afinn
                               NA
 5 abduction
                   -2 afinn
                               NA
 6 abductions
                   -2 afinn
                               NA
 7
   abhor
                   -3 afinn
                               NA
   abhorred
                   -3 afinn
                               NA
 9
   abhorrent
                   -3 afinn
                               NA
10 abhors
                   -3 afinn
                               NA
 ... with 23,154 more rows
> afinn <-get_sentiments("afinn")</pre>
> nrc <- get_sentiments("nrc")</pre>
> bing <- get_sentiments("bing")</pre>
> table(nrc$sentiment)
     anger anticipation
                                disgust
                                                  fear
                                                                  joy
                                                                          negative
                                                                                         positive
                                    1058
                                                  1476
                                                                  689
      1247
                      839
                                                                               3324
                                                                                             2312
    surprise
                      trust
          534
                       1231
> table(bing$sentiment)
negative positive
```

sa

```
4781
               2005
> sentiments <- bind_rows(
+ (mutate(afinn,lexicon="afinn")),</pre>
     (mutate(nrc,lexicon="nrc"))
+
     (mutate(bing,lexicon="bing"))
+
+
  )
>
> my_sentiment <-my_pdf_text %>%
    unnest_tokens(word, text) %>%
    anti_join(stop_words) %>%
    inner_join(get_sentiments("afinn")) %>%
+
    #summary mean value
+ summarise(mean(value))
Joining, by = "word"
Joining, by = "word"
> View(my_sentiment)
> tidy_store %>%
    group_by(sentiment) %>%
    top_n(5) %>%
    ungroup() %>%
+
+
    mutate(word=reorder(word, n)) %>%
    ggplot(aes(word, n, fill=sentiment)) +
geom_col(show.legend = FALSE) +
+
+
    facet_wrap(~sentiment, scales = "free_y")+
labs(y="different types of sentiment", x=NULL)+
+
    coord_flip()
Selecting by n
> tidy_store %>%
    inner_join(get_sentiments("nrc")) %>%
    +
+
+
+
+
                        scale < -c(0.5, 0.5),
                        fixed.asp=TRUE,
                         title.size =2)
Joining, by = c("word", "sentiment")
There were 50 or more warnings (use warnings() to see the first 50)
> #plot the graph
> tidy_store %>%
+ group_by(sentiment) %>%
    top_n(5) %>%
    ungroup() %>%
+
    mutate(word=reorder(word, n)) %>%
+
    ggplot(aes(word, n, fill=sentiment)) +
    geom_col(show.legend = FALSE) +
    facet_wrap(~sentiment, scales = "free_y")+
+
    labs(y="different types of sentiment", x=NULL)+
    coord_flip()
Selecting by n
There were 50 or more warnings (use warnings() to see the first 50)
> quadrogram <- my_pdf_text %>%
    unnest_tokens(quadrogram, text, token = "ngrams", n=4) %>%
separate(quadrogram, c("word1", "word2", "word3", "word4"), sep=" ") %>%
filter(!word1 %in% stop_words$word) %>%
    filter(!word2 %in% stop_words$word) %>%
    filter(!word3 %in% stop_words$word) %>%
+
+
    filter(!word4 %in% stop_words$word)
  quadrogram
  A tibble: 59 x 6
    line store word1
                               word2
                                             word3
                                                          word4
    <int> <chr> <chr>
                               <chr>
                                              <chr>
                                                           <chr>
 1
        1 Macy american
                                             department store
                               marquee
 2
        1 Macy
                 marquee
                               department store
                                                          chains
```

```
american
                             consumerism it's
       1 Macy
                                                      true
4
5
       1 Macy
                cousins
                             jcpenney
                                          nyse
                                                      jcp
       1 Macy
                jcpenney
                             nyse
                                          јср
                                                      sears
6
7
                                                      kohl's
       1 Macy
                nyse
                             jcp
                                          sears
                                          kohl's
       1 Macy
                jcp
                             sears
                                                      nyse
                             kohl's
8
       1 Macy
                sears
                                          nyse
                                                      kss
       1 Macy digital
                             marketplace amazon
 9
                                                      nyse
10
       1 Macy marketplace amazon
                                          nyse
                                                      amzn
# ... with 49 more rows
> quadrogram_united <- quadrogram %>%
    unite(quadrogram, word1, word2, word3, word4, sep=" ")
 quadrogram_tf_idf <- quadrogram_united %>%
>
    count(store, quadrogram) %>%
bind_tf_idf(quadrogram, store, n) %>%
arrange(desc(tf_idf))
+
+
+
> quadrogram_tf_idf
# A tibble: 59 x 6
                                                                            idf tf_idf
              quadrogram
                                                                      tf
   store
   <chr>
                                                                  <db1> <db1>
                                                            <int>
                                                                                 <db1>
              <chr>
                                                               1 0.143
              company.credit united press international
 1 Sears
                                                                          1.39
                                                                                 0.198
 2 Sears
              consecutive double digit decline
                                                                1 0.143
                                                                           1.39
                                                                                 0.198
              hedge fund moneyman edward
   Sears
                                                                1 0.143
                                                                           1.39
                                                                                 0.198
              pocket watch salesman sears
                                                               1 0.143
 4 Sears
                                                                          1.39
                                                                                 0.198
                                                                                 0.198
              salesman sears navigated retailing
                                                               1 0.143
                                                                          1.39
 5 Sears
             wall street financial engineering
                                                               1 0.143
 6 Sears
                                                                          1.39
                                                                                 0.198
 7 Sears
             watch salesman sears navigated
                                                               1 0.143
                                                                           1.39
                                                                                 0.198
 8 Toys R Us 7.5 billion leveraged buyout
                                                               1 0.0833
                                                                          1.39
                                                                                 0.116
 9 Toys R Us bain capital partners kohlberg
                                                                          1.39
                                                               1 0.083<u>3</u>
                                                                                 0.116
10 Toys R Us business model incorporate technology
                                                               1 0.0833
                                                                          1.39
                                                                                 0.116
# ... with 49 more rows
```