HW 4: Predictive Modeling for Car Accidents and Claim Amount

By: Christina Valore and Henry Vasquez

RMD: https://github.com/ChristinaValore/Business-Analytics-and-Data-Mining-621/blob/master/Homework4/Hw4.Rmd

Overview

In this homework assignment, you will explore, analyze and model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero.

Your objective is to build multiple linear regression and binary logistic regression models on the training data to predict the probability that a person will crash their car and the amount of money it will cost if the person does crash their car. You can only use the variables given to you (or variables that you derive from the variables provided).

Data Exploration

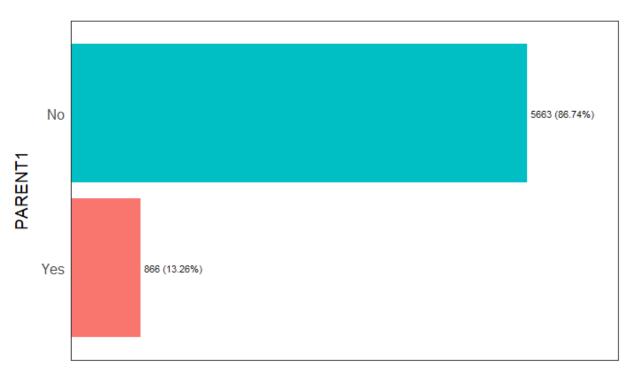
We start by importing the data into GitHub, removing the index and looking at the structure of the data to ensure all variables are the proper type. From the data, we'll need to remove the dollar signs and commas from all values that have numbers. We do this as we want to convert those variables to numeric.

TARGET_FLAG	TARGET_AMT	KIDSDRIV	AGE	HOMEKIDS	YOJ		PARENT1	HOME_VAL			EDUCATION	JOB
Min. :0.000	Min. : 0 M	in. :0.0000	Min. :16.00	Min. :0.0000	4in. : 0.00	Min. : 0	No :5663 I	Min. : 0	Yes :3936 M	:3033 <high sc<="" td=""><td>hool : 971</td><td>z_Blue Collar:1476</td></high>	hool : 971	z_Blue Collar:1476
1st Qu.:0.000	1st Qu.: 0 1	st Qu.:0.0000	1st Qu.:39.00	1st Qu.:0.0000	Lst Qu.: 9.00	1st Qu.: 27646	Yes: 866	1st Qu.: 0	z_No:2593 z	_F:3496 Bachelor	s :1798	Clerical : 997
Median :0.000	Median: 0 M	ledian :0.0000	Median :45.00	Median :0.0000	4edian :11.00	Median : 54005		Median :160945		Masters	:1324	Professional: 901
Mean :0.265	Mean : 1491 M	lean :0.1731	Mean :44.85	Mean :0.7265	4ean :10.49	Mean : 61552		Mean :154188		PhD	: 577	Manager : 783
3rd Qu.:1.000	3rd Qu.: 1102 3	rd Qu.:0.0000	3rd Qu.:51.00	3rd Qu.:1.0000	3rd Qu.:13.00	3rd Qu.: 85697		3rd Qu.:238750		z_High S	chool:1859	Lawyer : 665
Max. :1.000	Max. :85524 M	ax. :4.0000	Max. :76.00	Max. :5.0000 I	4ax. :19.00	Max. :367030		Max. :885282				Student : 573
			NA's :6		NA's :370	NA's :350		NA's :358				(Other) :1134
TRAVTIME	CAR_USE	BLUEBOOK	TIF	CAR_TYP	E RED_CAR	OLDCLAIM	CLM_FREQ	REVOKED	MVR_PTS	CAR_AGE		URBANICITY
Min. : 5.00	Commercial:2440	Min. : 1500	Min. : 1.000	Minivan :17	06 no :4623	Min. : 0	Min. :0.000	00 No :5742	Min. : 0.000	Min. : 0.000	Highly Url	ban/ Urban :5169
1st Qu.: 23.00	Private :4089	1st Qu.: 9260	1st Qu.: 1.000	Panel Truck: 5	50 yes:1906	1st Qu.: 0	1st Qu.:0.00	00 Yes: 787	1st Qu.: 0.000	1st Qu.: 1.000	z_Highly F	Rural/ Rural:1360
Median : 33.00		Median :14440	Median : 4.000	Pickup :10	83	Median: 0	Median :0.00	00	Median : 1.000	Median : 8.000		
Mean : 33.58		Mean :15684	Mean : 5.357	Sports Car : 7	32	Mean : 3982	Mean :0.79	61	Mean : 1.695	Mean : 8.255		
3rd Qu.: 44.00		3rd Qu.:20800	3rd Qu.: 7.000	Van : 6	12	3rd Qu.: 4633	3rd Qu.:2.00	00	3rd Qu.: 3.000	3rd Qu.:12.000		
Max. :142.00		Max. :65970	Max. :25.000	z_SUV :18	46	Max. :57037	Max. :5.00	00	Max. :13.000	Max. :28.000		
										NA's :415		

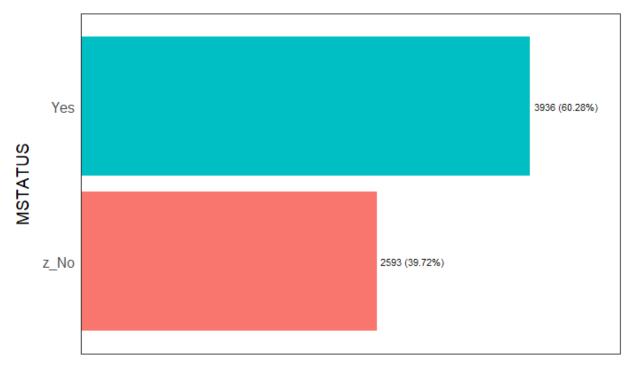
From our data summary, we notice that there is not a significant amount of NA's in most variables. Similarly, there are not real issues with zeros present except for KIDSDRIV, HOMEKIDS, OLDCLAIM and CLM_FREQ. The target variables do have most zeros, but we will keep these while removing the rest of the variables with large percentages of zeros. Next we look at the frequency of variables that are factors or characters. Easily we can see variables with the highest factor levels such that we can say:

- most of the drivers are not single parents
- most of the drivers are married

- most are female
- most have finished highschool at least
- most work blue collar jobs
- most use the car for leisure
- most of the cars are SVU's
- most are not red cars
- most did not have their license revoke in the past 7 years
- most live/work in urban area



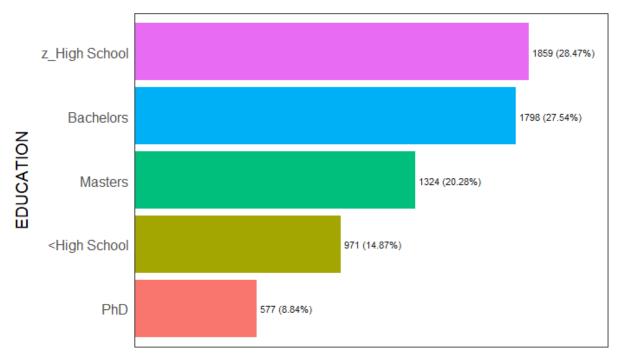
Frequency / (Percentage %)



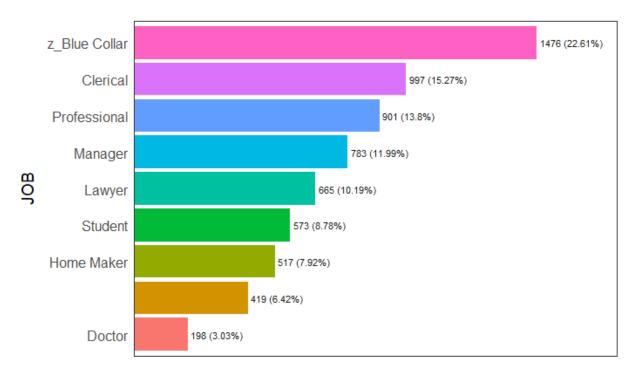
Frequency / (Percentage %)



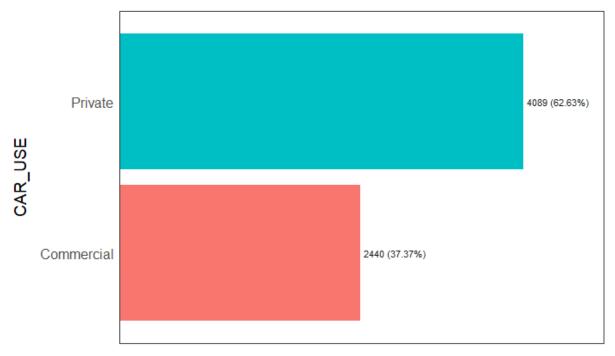
Frequency / (Percentage %)



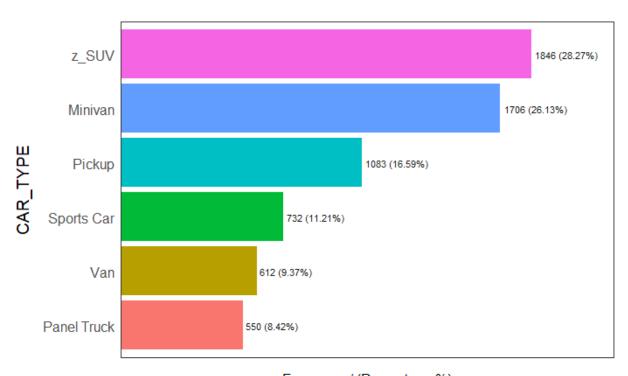
Frequency / (Percentage %)



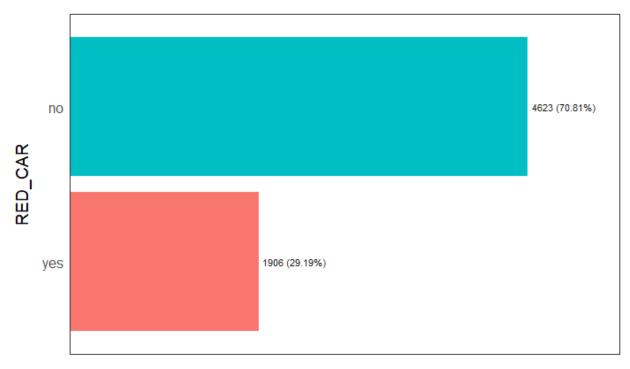
Frequency / (Percentage %)



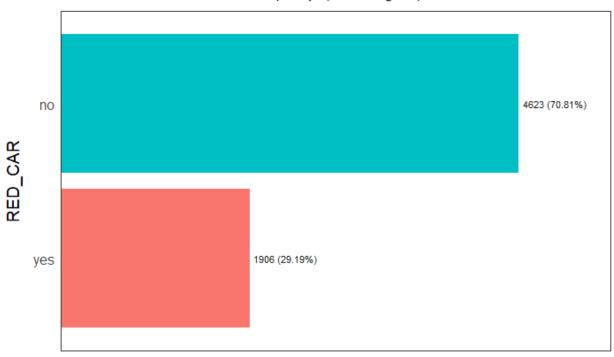
Frequency / (Percentage %)



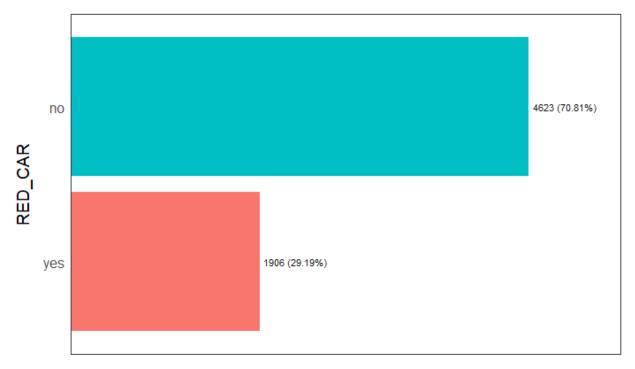
Frequency / (Percentage %)



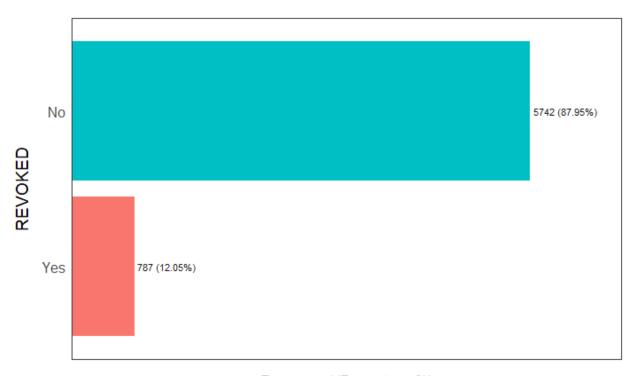
Frequency / (Percentage %)



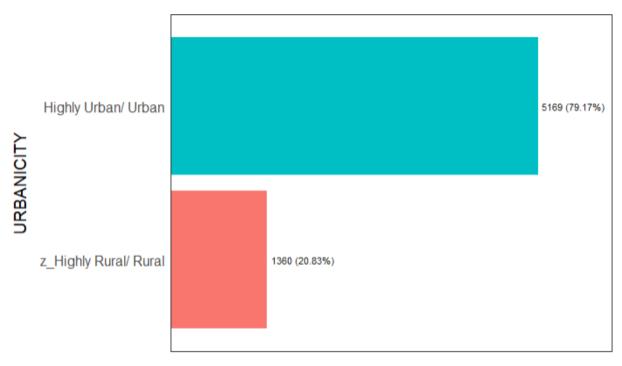
Frequency / (Percentage %)



Frequency / (Percentage %)

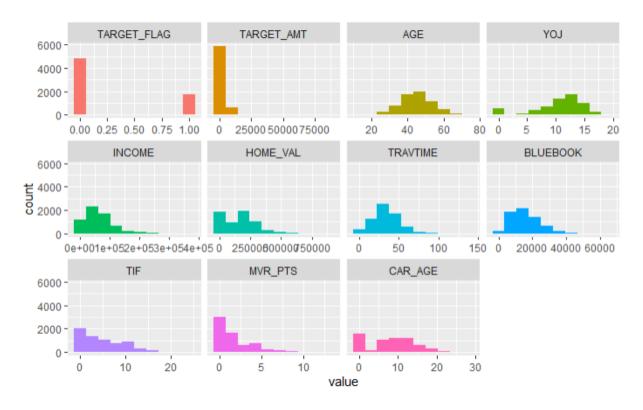


Frequency / (Percentage %)



Frequency / (Percentage %)

Looking at the distributions of the remaining variables, we can see that income, YOJ, TIV, MVR_PTS are all skewed right.



We can also see variables with skewness and high kurtosis (indicating outliers) here. As seen before visually, we can verify here that YOJ and income are highly skewed and have high kurtosis. Also, bluebook, tif and mvr_pts are also similar.

Data Preparation

Most of the data preparation was already done above, which included transforming variables that contained special characters like dollar signs or dropping variables with too many zeros. The remaining preparation includes imputing missing NA values with the median using the Hmisc package. We'll apply this to age, yoj, income and car age. One other thing we'll do is introduce a new variable, PTS_AGE. This variable is equal to MVR_PTS/AGE which says that if the ratio is higher then one is a driver with more points.

Build Models

Predicting Car Crash

Model 1

All predictors and their corresponding coefficients fall in line with their theoretical effect, except for sex. The theoretical effect suggest females are more at risk, but the model has a negative coefficient suggesting the opposite. However, sex is not statistically significant therefore we will not continue with the variable going forward. The variable YOJ whose coefficient is in line with the theoretical effect turned out to be statistically insignificant as well. Single parents were suggested more likely to be involved in an accident according to the model while Urban City Rural suggests less of a risk. The red car theory also suggests less risk but is insignificant based on its p-value. We'll go ahead and remove contradicting and insignificant variables in model 2. Our created variable PTS_AGE also tends to be significant with a corresponding coefficient as well.

```
glm(formula = TARGET_FLAG ~ YOJ + INCOME + PARENT1 + HOME_VAL +
   MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE + TIF +
   CAR_TYPE + RED_CAR + REVOKED + URBANICITY + PTS_AGE, family = "binomial",
    data = train2)
Deviance Residuals:
         1Q Median
                               3Q
                                      Max
-2.1603 -0.7234 -0.4181
                          0.6649
                                    3.0602
Coefficients:
                                Estimate Std. Error z value Pr(>|z|)
                              -1.154e+00 3.097e-01 -3.727 0.000194 ***
(Intercept)
YOJ
                              -6.191e-03 9.490e-03 -0.652 0.514169
INCOME
                              -2.730e-06 1.238e-06 -2.204 0.027514 *
                               5.639e-01 1.047e-01 5.383 7.32e-08 ***
PARENT1Yes
                              -1.351e-06 3.913e-07 -3.454 0.000553 ***
HOME_VAL
                               3.830e-01 9.266e-02
                                                    4.133 3.58e-05 ***
MSTATUSZ_No
                               -2.449e-01 1.175e-01 -2.085 0.037062 *
SEXZ_F
                              -3.601e-01 1.244e-01 -2.896 0.003784 **
EDUCATIONBachelors
                              -3.924e-01 1.868e-01 -2.101 0.035649 *
EDUCATIONMasters
                              -1.700e-01 2.270e-01 -0.749 0.453831
EDUCATIONPHD
EDUCATIONZ_High School
                               7.008e-02 1.083e-01 0.647 0.517416
                               4.164e-01 2.240e-01 1.859 0.063050 .
JOBClerical
JOBDoctor
                              -6.475e-01 3.043e-01 -2.128 0.033362 *
                               2.450e-01 2.379e-01 1.030 0.303225
JOBHome Maker
                               9.244e-02 1.911e-01 0.484 0.628575
JOBLawyer
                              -6.692e-01 1.978e-01 -3.383 0.000717 ***
JOBManager
                               8.490e-02 2.034e-01 0.417 0.676417
JOBProfessional
                               3.574e-01 2.444e-01 1.462 0.143642
JOBStudent
                               2.867e-01 2.122e-01 1.351 0.176615
JOBz_Blue Collar
                               1.593e-02 2.122e-03 7.509 5.94e-14 ***
TRAVTIME
                              -6.998e-01 1.050e-01 -6.665 2.64e-11 ***
CAR_USEPrivate
                              -5.058e-02 8.294e-03 -6.099 1.07e-09 ***
TTF
                               3.056e-01 1.613e-01 1.895 0.058144 .
CAR_TYPEPanel Truck
                               5.584e-01 1.151e-01 4.853 1.22e-06 ***
CAR_TYPEPickup
                               1.199e+00 1.374e-01 8.724 < 2e-16 ***
CAR_TYPESports Car
                               4.925e-01 1.393e-01 3.536 0.000407 ***
CAR_TYPEVan
                                9.610e-01 1.162e-01
                                                    8.272 < 2e-16 ***
CAR_TYPEZ_SUV
                               -5.146e-02 9.856e-02 -0.522 0.601606
RED_CARVes
                                                      8.315 < 2e-16 ***
                                7.648e-01 9.198e-02
URBANICITYz_Highly Rural / Rural -2.436e+00 1.255e-01 -19.415 < 2e-16 ***
                                5.356e+00 5.792e-01 9.247 < 2e-16 ***
PTS_AGE
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for binomial family taken to be 1)
   Null deviance: 7129.6 on 6170 degrees of freedom
Residual deviance: 5609.8 on 6140 degrees of freedom
  (358 observations deleted due to missingness)
AIC: 5671.8
Number of Fisher Scoring iterations: 5
```

Model 2

In this model, all coefficients fall in line with their theoretical effects. Only concern would be that most job categories are not statistically significant. For the next model, well go ahead and remove these.

```
call:
glm(formula = TARGET_FLAG ~ INCOME + PARENT1 + HOME_VAL + MSTATUS +
    EDUCATION + JOB + TRAVTIME + CAR_USE + TIF + CAR_TYPE + REVOKED +
    URBANICITY + PTS_AGE, family = "binomial", data = train2)
Deviance Residuals:
                 Median
    Min
             1Q
                                3Q
                                        Max
-2.1772 -0.7240 -0.4179 0.6595
                                     3.0730
Coefficients:
                                  Estimate Std. Error z value Pr(>|z|)
(Intercept)
                               -1.320e+00 2.822e-01 -4.678 2.90e-06 ***
INCOME
                               -3.088e-06 1.227e-06 -2.516 0.011870 *
                                5.466e-01 1.042e-01 5.244 1.57e-07 ***
PARENT1Yes
                               -1.326e-06 3.907e-07 -3.394 0.000690 ***
HOME_VAL
                                3.960e-01 9.169e-02 4.319 1.57e-05 ***
MSTATUSZ_No
                               -3.576e-01 1.243e-01 -2.877 0.004009 **
EDUCATIONBachelors
                               -3.857e-01 1.864e-01 -2.069 0.038557 *
EDUCATIONMasters
                               -1.727e-01 2.266e-01 -0.762 0.445899
EDUCATIONPHD
                                6.977e-02 1.082e-01 0.645 0.519032
EDUCATIONZ_High School
                                4.136e-01 2.239e-01 1.847 0.064725 .
JOBClerical
JOBDoctor
                               -6.248e-01 3.040e-01 -2.055 0.039876 *
JOBHome Maker
                                2.384e-01 2.316e-01 1.030 0.303221
JOBLawyer
                                9.764e-02 1.911e-01 0.511 0.609456
                               -6.671e-01 1.978e-01 -3.373 0.000745 ***
JOBManager
                                8.711e-02 2.033e-01 0.428 0.668306
3.876e-01 2.404e-01 1.612 0.106889
JOBProfessional
JOBStudent
JOBz_Blue Collar
                                2.947e-01 2.120e-01 1.390 0.164465
                                1.594e-02 2.119e-03 7.523 5.33e-14 ***
TRAVTIME
                               -6.950e-01 1.048e-01 -6.631 3.33e-11 ***
CAR_USEPrivate
                               -5.045e-02 8.291e-03 -6.084 1.17e-09 ***
TIF
CAR_TYPEPanel Truck
                                3.760e-01 1.580e-01 2.379 0.017347 *
                                5.690e-01 1.148e-01 4.957 7.17e-07 ***
CAR_TYPEPickup
                                 1.066e+00 1.206e-01 8.841 < 2e-16 *** 5.440e-01 1.372e-01 3.964 7.36e-05 ***
CAR_TYPESports Car
CAR_TYPEVan
                                 8.279e-01 9.618e-02 8.608 < 2e-16 ***
CAR_TYPEZ_SUV
                                 7.673e-01 9.190e-02 8.349 < 2e-16 ***
REVOKEDYes
URBANICITYz_Highly Rural / Rural -2.436e+00 1.255e-01 -19.418 < 2e-16 ***
                                 5.345e+00 5.781e-01 9.245 < 2e-16 ***
signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
(Dispersion parameter for binomial family taken to be 1)
    Null deviance: 7129.6 on 6170 degrees of freedom
Residual deviance: 5614.9 on 6143
                                    degrees of freedom
  (358 observations deleted due to missingness)
AIC: 5670.9
Number of Fisher Scoring iterations: 5
```

Model 3

The model has most of the variables with significant p-values except for 2 categories of education (high school) and car type (truck). All coefficients of the variables also fall in line with theoretical effects.

```
call:
glm(formula = TARGET_FLAG ~ INCOME + PARENT1 + HOME_VAL + MSTATUS +
    EDUCATION + TRAVTIME + CAR_USE + TIF + CAR_TYPE + REVOKED +
    URBANICITY + PTS_AGE, family = "binomial", data = train2)
Deviance Residuals:
             10
                  Median
                               30
                                       Max
-2.1696 -0.7337 -0.4349 0.6606
                                    3.0671
Coefficients:
                                Estimate Std. Error z value Pr(>|z|)
(Intercept)
                               -8.296e-01 1.684e-01 -4.928 8.31e-07 ***
                               -4.457e-06 1.120e-06 -3.981 6.87e-05 ***
INCOME
                               5.555e-01 1.031e-01 5.385 7.22e-08 ***
PARENT1Yes
                               -1.425e-06 3.774e-07 -3.775 0.000160 ***
HOME_VAL
                               3.718e-01 9.037e-02 4.115 3.88e-05 ***
MSTATUSz_No
                               -5.966e-01 1.115e-01 -5.352 8.68e-08 ***
EDUCATIONBachelors
                               -6.731e-01 1.251e-01 -5.380 7.44e-08 ***
EDUCATIONMasters
                               -6.456e-01 1.665e-01 -3.877 0.000106 ***
EDUCATIONPHD
EDUCATIONZ_High School
                               -4.559e-02 1.044e-01 -0.437 0.662453
                               1.646e-02 2.102e-03 7.827 4.99e-15 ***
TRAVTIME
                               -8.303e-01 8.391e-02 -9.895 < 2e-16 ***
CAR_USEPrivate
                               -4.973e-02 8.240e-03 -6.035 1.59e-09 ***
TTF
CAR_TYPEPanel Truck
                               2.685e-01 1.481e-01 1.813 0.069811 .
                               5.028e-01 1.118e-01 4.496 6.93e-06 ***
CAR_TYPEPickup
                                1.044e+00 1.186e-01
                                                     8.808 < 2e-16 ***
CAR_TYPESports Car
                                                    3.590 0.000330 ***
                                4.819e-01 1.342e-01
CAR_TYPEVan
CAR_TYPEZ_SUV
                                8.294e-01 9.490e-02 8.739 < 2e-16 ***
                                7.795e-01 9.108e-02 8.559 < 2e-16 ***
REVOKEDYes
URBANICITYz_Highly Rural / Rural -2.360e+00 1.250e-01 -18.875 < 2e-16 ***
                                5.541e+00 5.745e-01 9.645 < 2e-16 ***
PTS_AGE
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
(Dispersion parameter for binomial family taken to be 1)
    Null deviance: 7129.6 on 6170 degrees of freedom
Residual deviance: 5677.2 on 6151 degrees of freedom
  (358 observations deleted due to missingness)
AIC: 5717.2
Number of Fisher Scoring iterations: 5
```

Predicting Claim Amount

Model 1

A lot of the variables are insignificant, which makes sense. Most of these variables' theoretical effects have to do with their probabilities influencing accidents and not claim amount. Now since we're looking at claim amount the significant variables make sense with minor exceptions. Marital status no, suggests higher payments claim which is not what would originally be expected. The positive coefficient of bluebook makes sense since the company measures value for vehicles and higher bluebook value suggests higher payout. Car age is also in line with theoretical effect meaning older cars depreciate in cost (in most cases). For the next model, we'll remove the insignificant predictors except for car type since it should have an effect on amount (usually).

```
lm(formula = TARGET_AMT ~ . - TARGET_FLAG, data = train2_claims)
Residuals:
  Min
           1Q Median
                        3Q
                               Max
 -8473 -3015 -1393
                        568 76295
Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
                                 3.085e+03 1.773e+03 1.741 0.081949
(Intercept)
                                 4.300e+01 5.164e+01 0.833 0.405148
YOJ
                                -4.142e-03 7.301e-03 -0.567 0.570612
INCOME
                               -3.944e+02 5.176e+02 -0.762 0.446170
PARENT1Yes
                                1.232e-03 2.192e-03 0.562 0.574090
HOME_VAL
MSTATUSZ_No
                                1.161e+03 5.091e+02 2.281 0.022660 *
                               -1.011e+03 7.043e+02 -1.436 0.151154
SEXZ_F
                                8.035e+01 6.935e+02 0.116 0.907772
1.442e+03 1.182e+03 1.220 0.222527
EDUCATIONBachelors
EDUCATIONMasters
                                1.492e+03 1.393e+03 1.071 0.284439
EDUCATIONPhD
EDUCATIONZ_High School
                               -7.167e+02 5.571e+02 -1.287 0.198413
                                6.019e+02 1.300e+03 0.463 0.643432
JOBClerical
JOBDoctor
                                -1.132e+03 1.927e+03 -0.587 0.557010
                                1.299e+03 1.359e+03 0.956 0.339060
JOBHome Maker
                                9.975e+02 1.103e+03 0.904 0.366077
JOBLawyer
                               -1.581e+02 1.193e+03 -0.133 0.894599
JOBManager
                                2.152e+03 1.219e+03 1.766 0.077621 .
1.523e+03 1.385e+03 1.099 0.271811
JOBProfessional
JOBStudent
                                1.619e+03 1.241e+03 1.304 0.192348
JOBz_Blue Collar
                               -2.845e+00 1.181e+01 -0.241 0.809624
TRAVTIME
CAR_USEPrivate
                               -1.720e+02 5.619e+02 -0.306 0.759581
                                1.186e-01 3.280e-02 3.617 0.000308 ***
BLUEBOOK
                                3.672e+00 4.486e+01 0.082 0.934772
TIF
                               -5.591e+02 1.028e+03 -0.544 0.586808
CAR_TYPEPanel Truck
                                1.181e+01 6.455e+02 0.018 0.985405
1.345e+03 7.953e+02 1.691 0.091001 .
CAR_TYPEPickup
CAR_TYPESports Car
                               -4.801e+02 8.319e+02 -0.577 0.563937
CAR_TYPEVan
CAR_TYPEZ_SUV
                                8.016e+02 7.101e+02 1.129 0.259130
RED_CARyes
                                -1.670e+01 5.347e+02 -0.031 0.975087
REVOKEDYes
                                -9.291e+02 4.458e+02 -2.084 0.037277 *
                                -1.147e+02 4.753e+01 -2.414 0.015877 *
CAR_AGE
URBANICITYZ_Highly Rural / Rural -5.489e+02 8.108e+02 -0.677 0.498498
                                 2.351e+03 2.599e+03 0.904 0.365915
PTS_AGE
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 7210 on 1599 degrees of freedom
  (98 observations deleted due to missingness)
Multiple R-squared: 0.03284, Adjusted R-squared: 0.01349
F-statistic: 1.697 on 32 and 1599 DF, p-value: 0.009073
```

Model 2

The predictors' coefficients all align with theoretical values. The only issue would be car type not having a significant p-value. We'll go ahead and remove this in the final model and keep car age along with bluebook value and marital status.

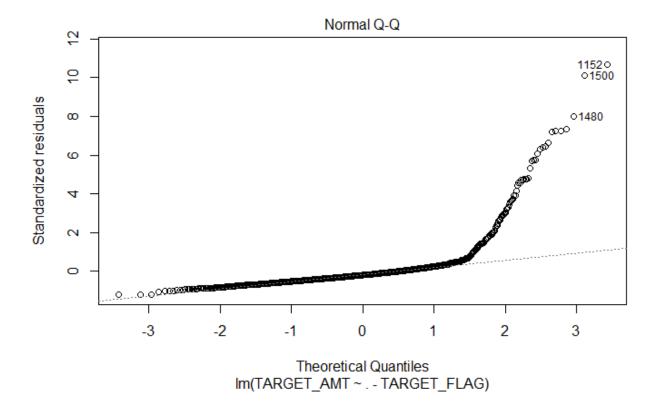
```
call:
lm(formula = TARGET_AMT ~ MSTATUS + BLUEBOOK + CAR_AGE + CAR_TYPE,
    data = train2_claims)
Residuals:
           10 Median
   Min
                         30
                               Max
 -7741
       -3012 -1481
                        361 77866
Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
                                            6.823 1.23e-11 ***
                    4237.37167 620.99693
(Intercept)
                                            2.154 0.031361 *
                     749.91715
                               348.11398
MSTATUSZ_No
BLUEBOOK
                       0.09922
                                  0.02705
                                            3.668 0.000252 ***
CAR AGE
                     -61.30905
                                 33.13971 -1.850 0.064482 .
CAR_TYPEPanel Truck -115.57619 841.86723 -0.137 0.890821
                     45.10293 581.95360 0.078 0.938233
CAR_TYPEPickup
CAR_TYPESports Car
                     466.60774 634.46715
                                           0.735 0.462176
CAR_TYPEVan
                     -40.14408 728.66929 -0.055 0.956071
                     -60.33257 532.58654 -0.113 0.909820
CAR_TYPEZ_SUV
signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 7208 on 1721 degrees of freedom
Multiple R-squared: 0.01529, Adjusted R-squared: 0.01071
F-statistic: 3.34 on 8 and 1721 DF, p-value: 0.0008428
Model 3
In this linear model, the coefficients are in line with theoretical effects. There is no need to remove any
variables.
call:
lm(formula = TARGET_AMT ~ MSTATUS + BLUEBOOK + CAR_AGE, data = train2_claims)
Residuals:
   Min
           1Q Median
                         3Q
                               Max
 -7721 -3027 -1490
                        351 78332
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept) 4339.86307 423.06857 10.258 < 2e-16 ***
MSTATUSz_No 754.61699 347.16539
                                    2.174
                                            0.0299 *
                                   4.487 7.68e-06 ***
BLUEBOOK
               0.09451
                          0.02106
CAR_AGE
             -60.72690
                         33.03295 -1.838
                                           0.0662 .
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 7200 on 1726 degrees of freedom
Multiple R-squared: 0.01471, Adjusted R-squared: 0.013
F-statistic: 8.591 on 3 and 1726 DF, p-value: 1.163e-05
```

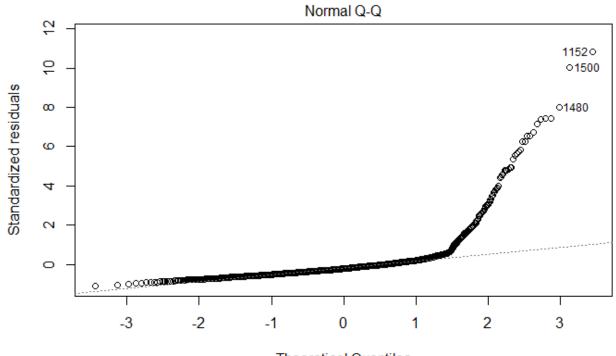
Select Models

Linear Models

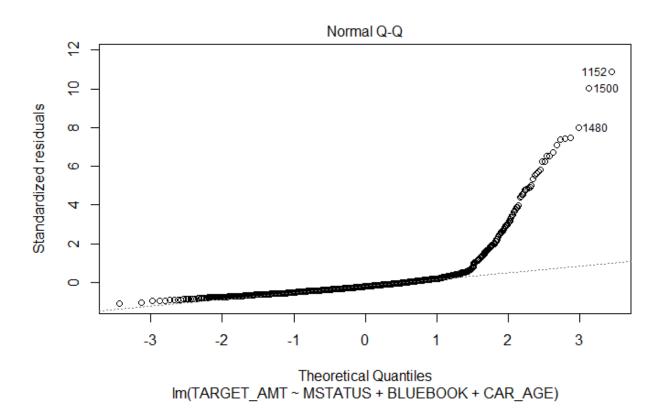
Looking at the r-squared value for each of the three linear models we notice that each performed relatively poor. The r-squared values were 0.03284, 0.01529 and 0.01471 for models 1, 2 and 3 respectively. The f-statistic for all models also appeared to be significant.

Looking at the plots of the models the biggest issues in each of the models is the normal qq plot. The quantile points do not appear to lie on the theoretical normal line. See below for models 1, 2 and 3 respectively:





 $\label{local_property} Im(TARGET_AMT \sim MSTATUS + BLUEBOOK + CAR_AGE + CAR_TYPE)$



Based off the information presented, the models are ideally not what we would consider moving forward with. For the purpose of the project however, model 2 makes the most to proceed with. It has a better r-squared than model 3 and has variables that make sense regarding claim amount and not probability of crashing.

Logistic Models

To decide on selecting between the models we used ANOVA and McFaddens R^2. For ANOVA, we are looking for the widest gap between the null and residual deviance. Here is the ANOVA for the original model with all variables:

Analysis of Deviance Table

Model: binomial, link: logit

Response: TARGET_FLAG

Terms added sequentially (first to last)

```
Df Deviance Resid. Df Resid. Dev
                                         Pr(>Chi)
NULL
                         6170
                                 7129.6
YOJ
          1
               29.14
                         6169
                                 7100.5 6.726e-08 ***
INCOME
          1
               98.01
                         6168
                                 7002.5 < 2.2e-16 ***
PARENT1
          1
             133.87
                         6167
                                 6868.6 < 2.2e-16 ***
HOME_VAL
         1
              51.84
                         6166
                                6816.8 6.034e-13 ***
         1
                9.15
                         6165
                                6807.6 0.0024927 **
MSTATUS
          1
                0.08
                         6164
                                6807.6 0.7784726
SEX
EDUCATION 4
               48.59
                         6160
                                6759.0 7.120e-10 ***
          8
               95.42
                         6152
                                6663.6 < 2.2e-16 ***
JOB
TRAVTIME
                                 6652.1 0.0007136 ***
          1
               11.45
                         6151
CAR_USE
          1
               58.43
                         6150
                                 6593.7 2.104e-14 ***
          1
               41.36
                         6149
                                 6552.3 1.267e-10 ***
TIF
CAR_TYPE 5 95.96
                         6144
                                 6456.3 < 2.2e-16 ***
                                6456.3 0.8682045
RED_CAR
         1
               0.03
                         6143
REVOKED
         1 110.48
                         6142
                                6345.8 < 2.2e-16 ***
URBANICITY 1 647.79
                         6141
                                5698.0 < 2.2e-16 ***
                         6140 5609.8 < 2.2e-16 ***
PTS_AGE 1
              88.25
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
```

Analysis of Deviance Table

Model: binomial, link: logit

Response: TARGET_FLAG

Terms added sequentially (first to last)

```
Df Deviance Resid. Df Resid. Dev Pr(>Chi)
NULL
                             6170
                                      7129.6
                122.55
                                      7007.1 < 2.2e-16 ***
INCOME
            1
                             6169
                135.19
                                      6871.9 < 2.2e-16 ***
PARENT1
            1
                             6168
                                      6817.3 1.477e-13 ***
HOME_VAL
            1
                  54.60
                             6167
MSTATUS
            1
                   9.46
                             6166
                                      6807.8 0.0020975 **
                                      6760.2 1.119e-09 ***
EDUCATION
            4
                 47.65
                             6162
                             6154
            8
                 92.07
                                      6668.1 < 2.2e-16 ***
JOB
                                      6656.8 0.0007744 ***
TRAVTIME
            1
                 11.30
                             6153
CAR_USE
            1
                 49.51
                             6152
                                      6607.3 1.972e-12 ***
                                      6565.8 1.195e-10 ***
TIF
            1
                 41.47
                             6151
                102.97
                                      6462.9 < 2.2e-16 ***
CAR_TYPE
            5
                             6146
                                      6351.7 < 2.2e-16 ***
REVOKED
            1
                111.18
                             6145
URBANICITY
            1
                648.52
                             6144
                                      5703.2 < 2.2e-16 ***
PTS_AGE
            1
                 88.24
                             6143
                                      5614.9 < 2.2e-16 ***
```

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Analysis of Deviance Table

Model: binomial, link: logit

Response: TARGET_FLAG

Terms added sequentially (first to last)

```
Df Deviance Resid. Df Resid. Dev Pr(>Chi)
NULL
                             6170
                                      7129.6
                122.55
                             6169
                                      7007.1 < 2.2e-16 ***
INCOME
            1
                                      6871.9 < 2.2e-16 ***
PARENT1
            1
                135.19
                             6168
                 54.60
                                      6817.3 1.477e-13 ***
HOME VAL
            1
                             6167
                  9.46
                             6166
                                      6807.8 0.0020975 **
MSTATUS
            1
                                      6760.2 1.119e-09 ***
                 47.65
            4
                             6162
EDUCATION
                                      6745.3 0.0001133 ***
TRAVTIME
            1
                 14.90
                             6161
                103.78
                                      6641.5 < 2.2e-16 ***
CAR_USE
            1
                             6160
                             6159
                                      6600.1 1.258e-10 ***
TIF
            1
                 41.37
                                      6499.8 < 2.2e-16 ***
CAR_TYPE
            5
                100.32
                             6154
REVOKED
            1
                113.88
                             6153
                                      6385.9 < 2.2e-16 ***
                                      5773.3 < 2.2e-16 ***
URBANICITY
                612.61
                             6152
            1
                                      5677.2 < 2.2e-16 ***
                 96.10
                             6151
PTS_AGE
            1
```

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1

McFadden 0.2569846 McFadden 0.2563038 McFadden 0.2480526

The ANOVA for each model is in order above, as are the McFadden scores. Based on this information, even though model 2 had a slightly lower R2 than model 1, it makes the most sense as far as variable coefficients and AIC. Going forward with testing this model on the prediction set, we get an accuracy of 78%.

Logistic Model Prediction: https://github.com/ChristinaValore/Business-Analytics-and-Data-Mining-621/blob/master/Homework4/logistic_model_eval.csv

Linear Regression Model Prediction: https://github.com/ChristinaValore/Business-Analytics-and-Data-Mining-621/blob/master/Homework4/linear_model_eval.csv