

Session Overview – What Does Success Look Like?

Day 1	Session Overview & SLT Onsite Debrief 12:00 – 12:30pm Pres <ul style="list-style-type: none"> ▪ Discuss what to expect over the next three days, rules of the road, and the key takeaways from the SLT Onsite in early May. 	Day 2	People & Succession Planning 9:30 – 4:30pm Jana <ul style="list-style-type: none"> ▪ Discuss and align on Director+ high, and low performers. Are our leaders in the right place, is movement needed, etc. Review middle performers who have been in role or 5+ years. ▪ Leave with a 12-month plan for each population.
	Decisioning Framework & Effectiveness 12:30 – 2:00pm Pres <ul style="list-style-type: none"> ▪ Walk through tangible scenarios to create a clear decisioning framework for items that need EVP approval/alignment vs. awareness vs. no awareness necessary. ▪ Review, edit, and confirm rhythm of business, session objectives and outcomes 		Priorities & Critical Currencies 9:30 – 11:30pm Pres <ul style="list-style-type: none"> ▪ Confirm and reconfirm that these are the right priorities and critical currencies to drive and measure the success of the business and discuss the in-quarter activities for each Priority to drive long-term success. ▪ Leave with a defined and bucketized list of Critical Currencies for each Priority.
	Process Optimization 2:30 – 3:30pm Go To Market TBD 3:30 – 4:30pm Customer Success Gulia <ul style="list-style-type: none"> ▪ Walk through current state of Go to Market and Customer Success process, gaps, deficiencies, and areas to solve. ▪ Walk out with a plan for a plan: general alignment on what the process needs to be, areas of focus to solve, next steps, and who will own what. 	Day 3	2022 Planning & LRP 12:00 – 1:30pm Nelly <ul style="list-style-type: none"> ▪ Reconfirm growth aspiration and discuss our approach to 2022 and 5-year planning: alignment on what our focus areas should be, discuss what's working and what has newly emerged since the last time we touched these plans, and align on the key adjustments necessary.

