

# Load The Dataset (Week 2)

In [1]:

```
import pandas as pd

#ingest data
df=pd.read_csv('C:/Users/zhumh/Downloads/hotel_booking.csv.zip')
df.head()
```

Out[1]:

	hotel	is_canceled	lead_time	arrival_date_year	arrival_date_month	arrival_date_week_number	arrival
0	Resort Hotel	0	342	2015	July		27
1	Resort Hotel	0	737	2015	July		27
2	Resort Hotel	0	7	2015	July		27
3	Resort Hotel	0	13	2015	July		27
4	Resort Hotel	0	14	2015	July		27

5 rows × 36 columns



In [2]:

```
#basic information of dataset
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 119390 entries, 0 to 119389
Data columns (total 36 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   hotel                                119390 non-null object
1   is_canceled                          119390 non-null int64
2   lead_time                           119390 non-null int64
3   arrival_date_year                    119390 non-null int64
4   arrival_date_month                   119390 non-null object
5   arrival_date_week_number             119390 non-null int64
6   arrival_date_day_of_month            119390 non-null int64
7   stays_in_weekend_nights              119390 non-null int64
8   stays_in_week_nights                 119390 non-null int64
9   adults                               119390 non-null int64
10  children                             119386 non-null float64
11  babies                               119390 non-null int64
12  meal                                 119390 non-null object
```

13	country	118902	non-null	object
14	market_segment	119390	non-null	object
15	distribution_channel	119390	non-null	object
16	is_repeated_guest	119390	non-null	int64
17	previous_cancellations	119390	non-null	int64
18	previous_bookings_not_canceled	119390	non-null	int64
19	reserved_room_type	119390	non-null	object
20	assigned_room_type	119390	non-null	object
21	booking_changes	119390	non-null	int64
22	deposit_type	119390	non-null	object
23	agent	103050	non-null	float64
24	company	6797	non-null	float64
25	days_in_waiting_list	119390	non-null	int64
26	customer_type	119390	non-null	object
27	adr	119390	non-null	float64
28	required_car_parking_spaces	119390	non-null	int64
29	total_of_special_requests	119390	non-null	int64
30	reservation_status	119390	non-null	object
31	reservation_status_date	119390	non-null	object
32	name	119390	non-null	object
33	email	119390	non-null	object
34	phone-number	119390	non-null	object
35	credit_card	119390	non-null	object

dtypes: float64(4), int64(16), object(16)

memory usage: 32.8+ MB

In [3]: `df.isnull().mean()`

Out[3]:

hotel	0.000000
is_canceled	0.000000
lead_time	0.000000
arrival_date_year	0.000000
arrival_date_month	0.000000
arrival_date_week_number	0.000000
arrival_date_day_of_month	0.000000
stays_in_weekend_nights	0.000000
stays_in_week_nights	0.000000
adults	0.000000
children	0.000034
babies	0.000000
meal	0.000000
country	0.004087
market_segment	0.000000
distribution_channel	0.000000
is_repeated_guest	0.000000
previous_cancellations	0.000000
previous_bookings_not_canceled	0.000000
reserved_room_type	0.000000
assigned_room_type	0.000000
booking_changes	0.000000
deposit_type	0.000000
agent	0.136862
company	0.943069
days_in_waiting_list	0.000000
customer_type	0.000000
adr	0.000000
required_car_parking_spaces	0.000000
total_of_special_requests	0.000000
reservation_status	0.000000

```

reservation_status_date    0.000000
name                       0.000000
email                      0.000000
phone-number               0.000000
credit_card                 0.000000
dtype: float64

```

In [4]:

```

# transpose the resulting DataFrame
df.describe([0.01,0.05,0.1,0.25,0.5,0.75,0.99]).T

```

Out[4]:

	count	mean	std	min	1%	5%	10%	25%
<b>is_canceled</b>	119390.0	0.370416	0.482918	0.00	0.0	0.0	0.0	0
<b>lead_time</b>	119390.0	104.011416	106.863097	0.00	0.0	0.0	3.0	18
<b>arrival_date_year</b>	119390.0	2016.156554	0.707476	2015.00	2015.0	2015.0	2015.0	2016
<b>arrival_date_week_number</b>	119390.0	27.165173	13.605138	1.00	2.0	5.0	8.0	16
<b>arrival_date_day_of_month</b>	119390.0	15.798241	8.780829	1.00	1.0	2.0	4.0	8
<b>stays_in_weekend_nights</b>	119390.0	0.927599	0.998613	0.00	0.0	0.0	0.0	0
<b>stays_in_week_nights</b>	119390.0	2.500302	1.908286	0.00	0.0	0.0	1.0	1
<b>adults</b>	119390.0	1.856403	0.579261	0.00	1.0	1.0	1.0	2
<b>children</b>	119386.0	0.103890	0.398561	0.00	0.0	0.0	0.0	0
<b>babies</b>	119390.0	0.007949	0.097436	0.00	0.0	0.0	0.0	0
<b>is_repeated_guest</b>	119390.0	0.031912	0.175767	0.00	0.0	0.0	0.0	0
<b>previous_cancellations</b>	119390.0	0.087118	0.844336	0.00	0.0	0.0	0.0	0
<b>previous_bookings_not_canceled</b>	119390.0	0.137097	1.497437	0.00	0.0	0.0	0.0	0
<b>booking_changes</b>	119390.0	0.221124	0.652306	0.00	0.0	0.0	0.0	0
<b>agent</b>	103050.0	86.693382	110.774548	1.00	1.0	1.0	6.0	9
<b>company</b>	6797.0	189.266735	131.655015	6.00	16.0	40.0	40.0	62
<b>days_in_waiting_list</b>	119390.0	2.321149	17.594721	0.00	0.0	0.0	0.0	0
<b>adr</b>	119390.0	101.831122	50.535790	-6.38	0.0	38.4	50.0	69
<b>required_car_parking_spaces</b>	119390.0	0.062518	0.245291	0.00	0.0	0.0	0.0	0
<b>total_of_special_requests</b>	119390.0	0.571363	0.792798	0.00	0.0	0.0	0.0	0



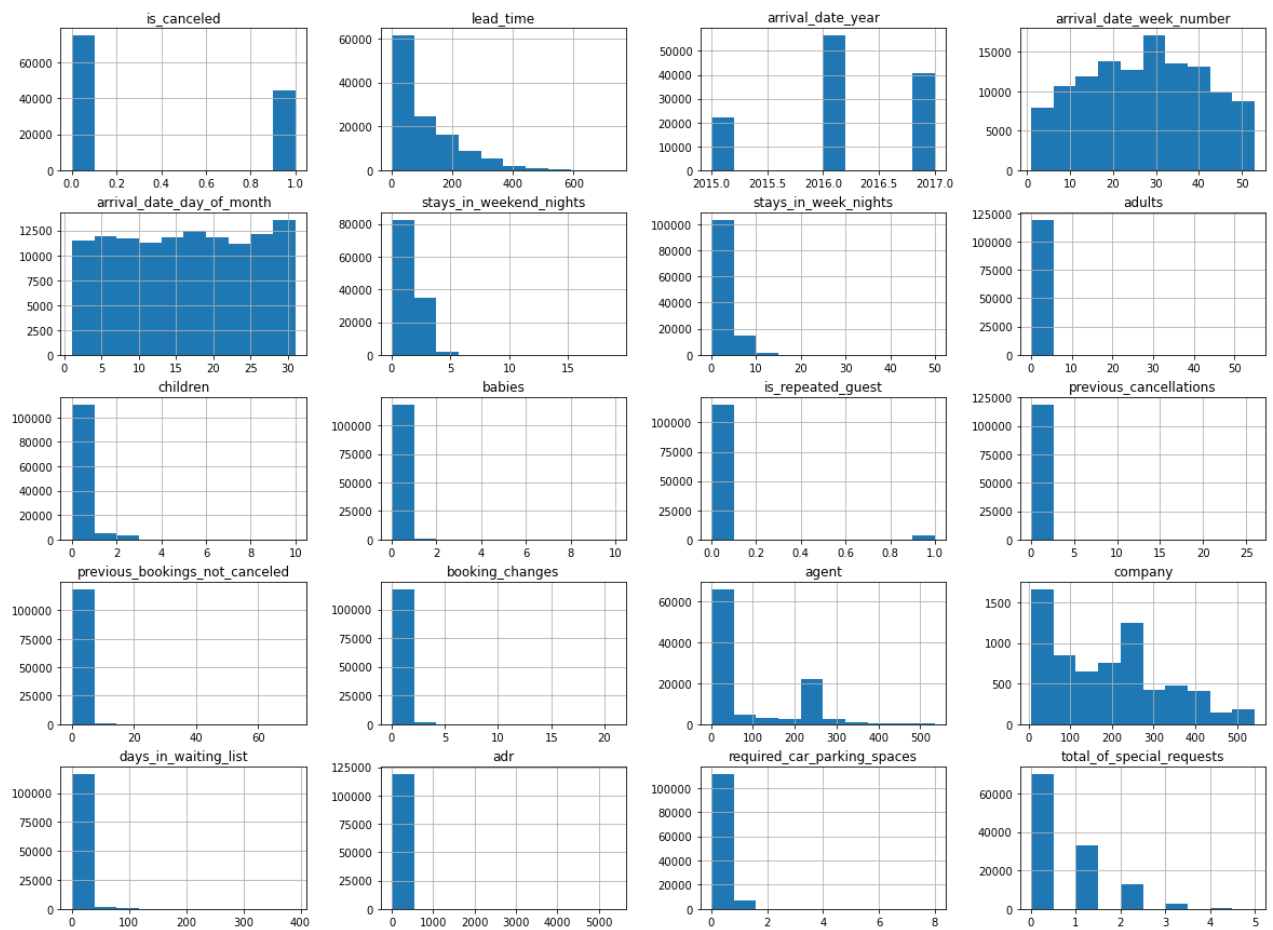
In [5]:

```

import matplotlib.pyplot as plt

# generate histograms for all the columns
df.hist(figsize=(20,15))
plt.show()

```

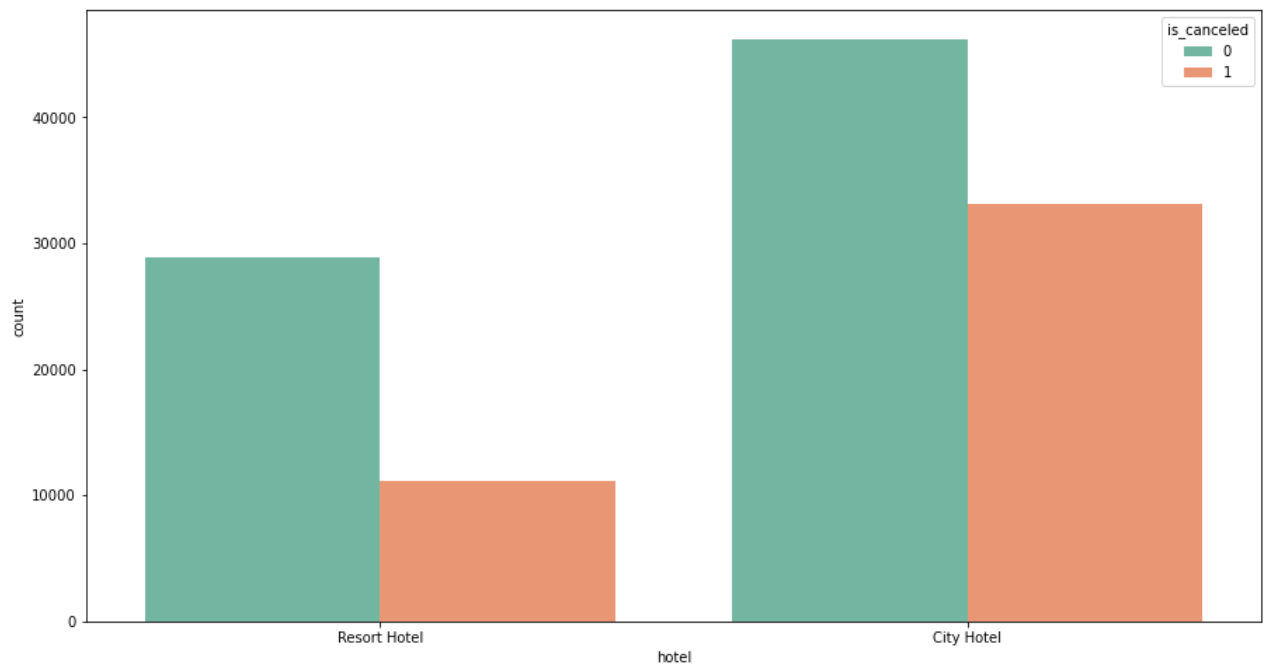


## Explore The Data

### 1. Hotel bookings and cancellations

```
In [6]: import seaborn as sns
plt.figure(figsize=(15,8))
sns.countplot(x='hotel'
              ,data=df
              ,hue='is_canceled'
              ,palette=sns.color_palette('Set2',2)
              )
```

```
Out[6]: <AxesSubplot:xlabel='hotel', ylabel='count'>
```



```
In [7]: hotel_cancel=(df.loc[df['is_canceled']==1]['hotel'].value_counts()/df['hotel'].value_co
print('Hotel cancellations'.center(20),hotel_cancel,sep='\n')
```

```
Hotel cancellations
City Hotel      0.417270
Resort Hotel    0.277634
Name: hotel, dtype: float64
```

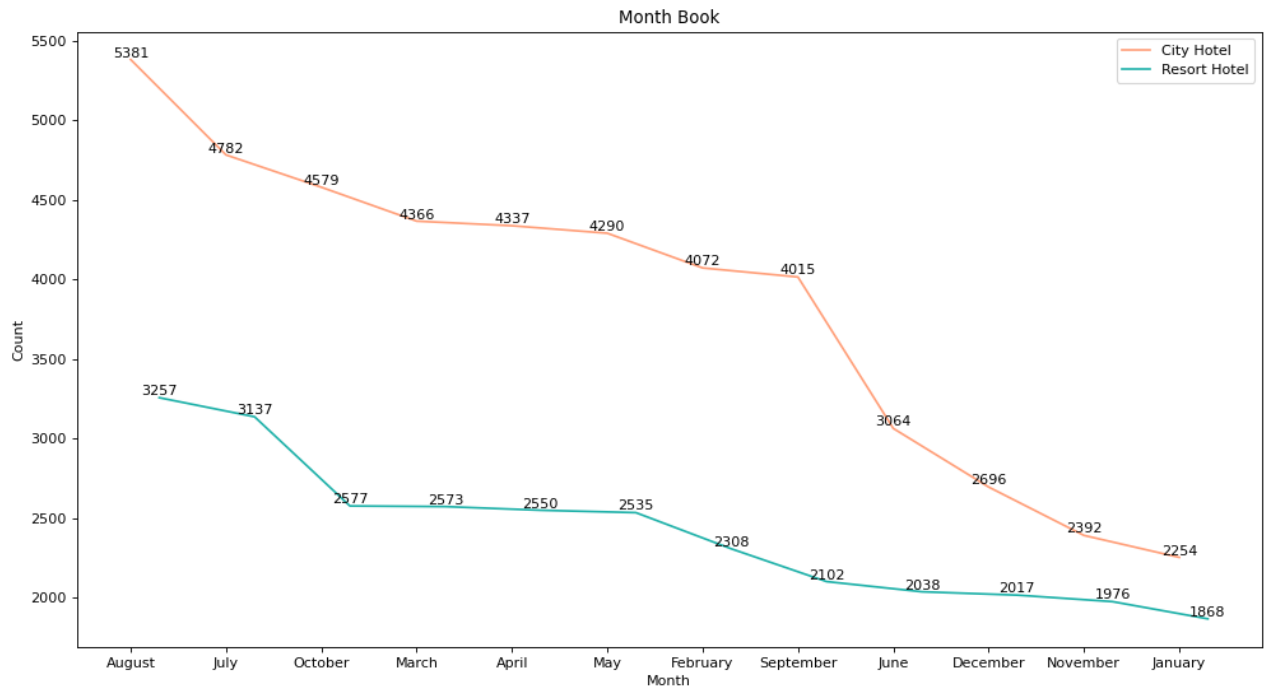
City Hotel's booking volume and cancellation volume are both higher than Resort Hotel's, but Resort Hotel's cancellation rate is 27.8%, while City Hotel's cancellation rate reaches 41.7%.

### 1. Hotel bookings by month

```
In [8]: city_hotel=df[(df['hotel']=='City Hotel') & (df['is_canceled']==0)]
resort_hotel=df[(df['hotel']=='Resort Hotel') & (df['is_canceled']==0)]
for i in [city_hotel,resort_hotel]:
    i.index=range(i.shape[0])

city_month=city_hotel['arrival_date_month'].value_counts()
resort_month=resort_hotel['arrival_date_month'].value_counts()
name=resort_month.index
x=list(range(len(city_month.index)))
y=city_month.values
x1=[i+0.3 for i in x]
y1=resort_month.values
width=0.3
plt.figure(figsize=(15,8),dpi=80)
plt.plot(x,y,label='City Hotel',color='lightsalmon')
plt.plot(x1,y1,label='Resort Hotel',color='lightseagreen')
plt.xticks(x,name)
plt.legend()
plt.xlabel('Month')
plt.ylabel('Count')
plt.title('Month Book')
for x,y in zip(x,y):
    plt.text(x,y+0.1,'%d' % y,ha = 'center',va = 'bottom')
```

```
for x,y in zip(x1,y1):
    plt.text(x,y+0.1,'%d' % y,ha = 'center',va = 'bottom')
```

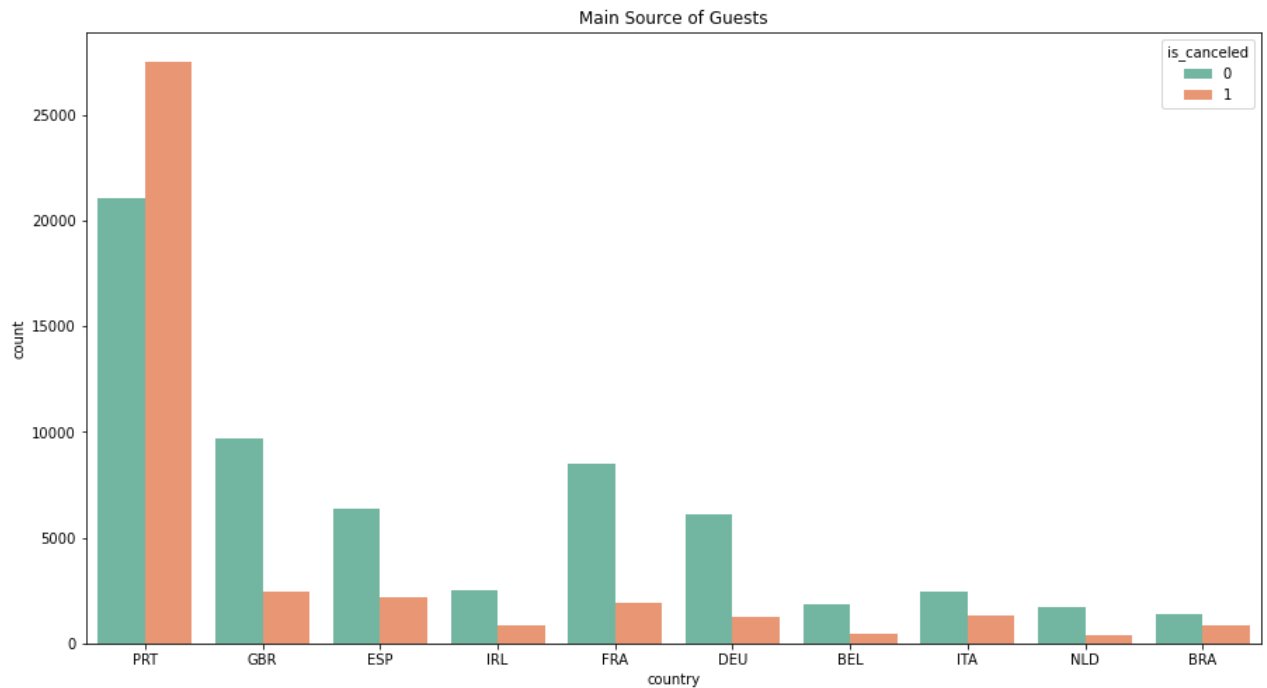


Peak booking months are August and July.

### 1. Customer origin and booking cancellation rate

```
In [9]: country_book=df['country'].value_counts()[:10]
country_cancel=df[(df.country.isin (country_book.index)) & (df.is_canceled==1)][ 'country']
plt.figure(figsize=(15,8))
sns.countplot(x='country'
              ,data=df[df.country.isin (country_book.index)]
              ,hue='is_canceled'
              ,palette=sns.color_palette('Set2',2)
              )
plt.title('Main Source of Guests')
```

```
Out[9]: Text(0.5, 1.0, 'Main Source of Guests')
```



```
In [10]: country_cancel_rate=(country_cancel/country_book).sort_values(ascending=False)
print('Customer cancellation rates by country'.center(10),country_cancel_rate,sep='\n')
```

Customer cancellation rates by country

```
PRT    0.566351
BRA    0.373201
ITA    0.353956
ESP    0.254085
IRL    0.246519
BEL    0.202391
GBR    0.202243
FRA    0.185694
NLD    0.183935
DEU    0.167147
```

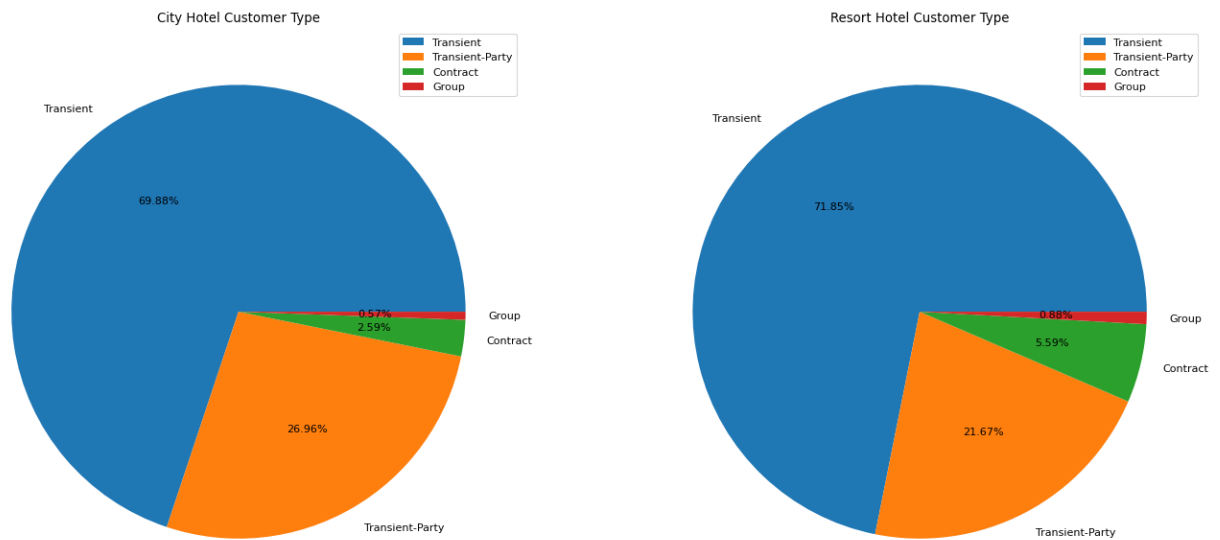
Name: country, dtype: float64

The peak season for both Resort hotel and City hotel is July and August in summer, and the main sources of tourists are European countries. This is in line with the characteristics of European tourists who prefer summer travel. It is necessary to focus on countries with high cancellation rates such as Portugal (PRT) and the United Kingdom (BRT). Main source of customers.

### 1. Customer type

```
In [11]: city_customer=city_hotel.customer_type.value_counts()
resort_customer=resort_hotel.customer_type.value_counts()
plt.figure(figsize=(21,12),dpi=80)
plt.subplot(1,2,1)
plt.pie(city_customer,labels=city_customer.index,autopct='%.2f%%')
plt.legend(loc=1)
plt.title('City Hotel Customer Type')
plt.subplot(1,2,2)
plt.pie(resort_customer,labels=resort_customer.index,autopct='%.2f%%')
plt.title('Resort Hotel Customer Type')
```

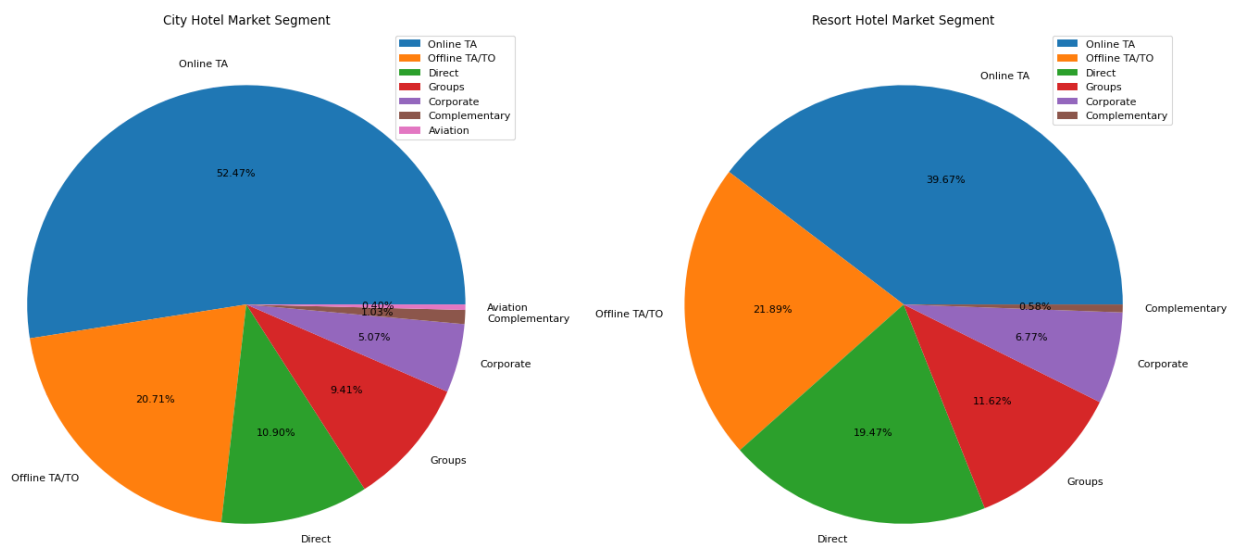
```
plt.legend()
plt.show()
```



The main customer type of the hotel is transient travelers, accounting for about 70%.

### 1. Hotel booking method

```
In [12]: city_segment=city_hotel.market_segment.value_counts()
resort_segment=resort_hotel.market_segment.value_counts()
plt.figure(figsize=(21,12),dpi=80)
plt.subplot(1,2,1)
plt.pie(city_segment,labels=city_segment.index,autopct='%.2f%%')
plt.legend()
plt.title('City Hotel Market Segment')
plt.subplot(1,2,2)
plt.pie(resort_segment,labels=resort_segment.index,autopct='%.2f%%')
plt.title('Resort Hotel Market Segment')
plt.legend()
plt.show()
```



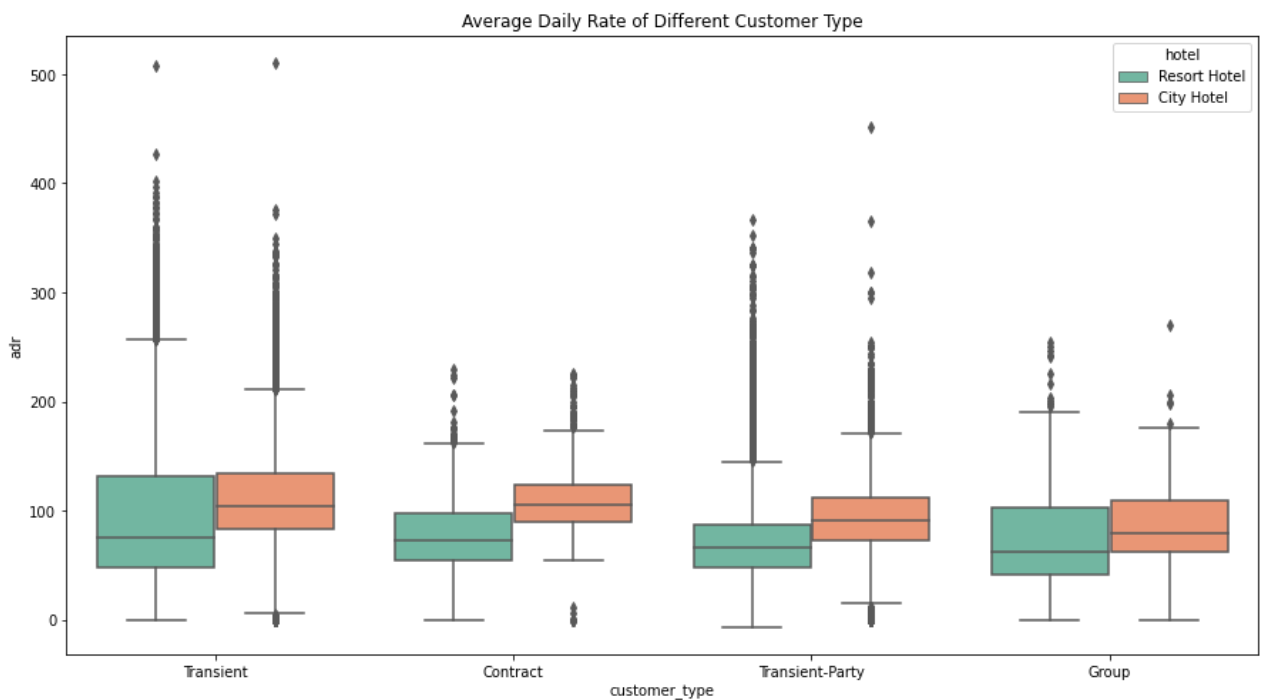


The customers of the two hotels mainly come from online travel agencies, which account for even more than 50% of the City Hotel; offline travel agencies come next, accounting for about 20%.

### 1. Average daily expenses of various types of passengers

```
In [13]: plt.figure(figsize=(15,8))
sns.boxplot(x='customer_type'
            ,y='adr'
            ,hue='hotel'
            ,data=df[df.is_canceled==0]
            ,palette=sns.color_palette('Set2',2)
            )
plt.title('Average Daily Rate of Different Customer Type')
```

```
Out[13]: Text(0.5, 1.0, 'Average Daily Rate of Different Customer Type')
```

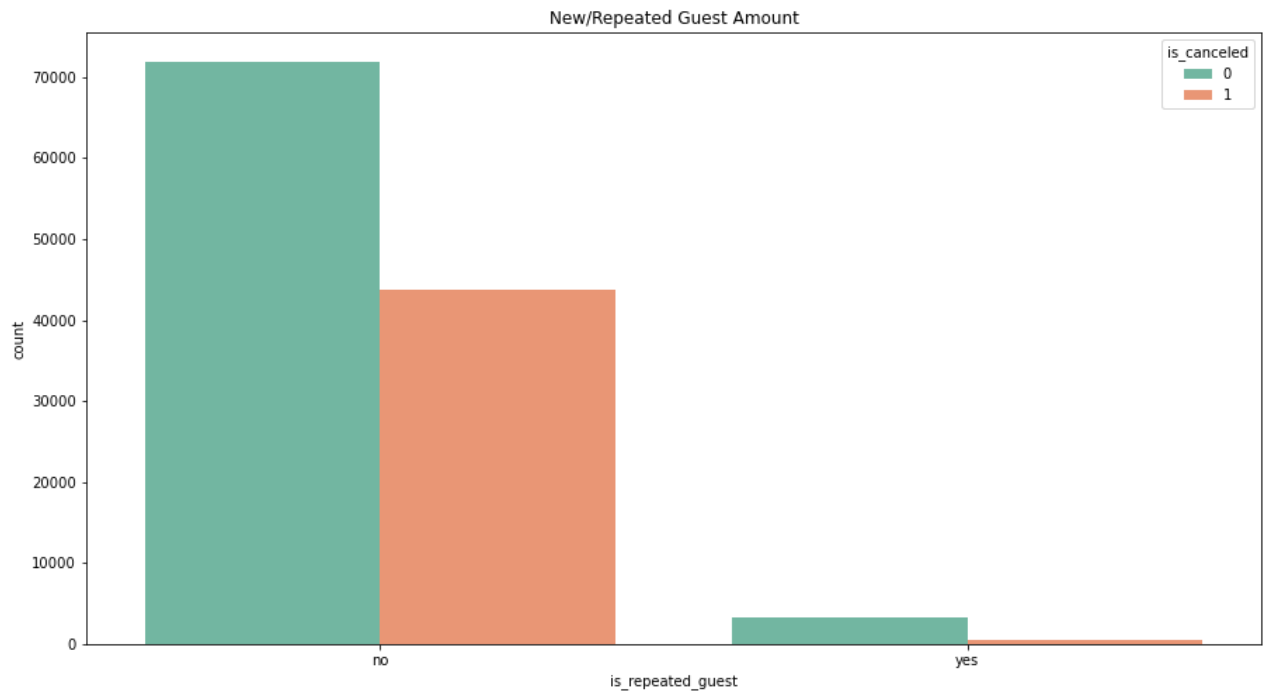


The average daily expenditure of all types of customers of City Hotel is higher than that of Resort Hotel; among the four types of customers, the consumption of individual travelers (Transient) is the highest and that of group travelers (Group) is the lowest.

### 7. Number of new and old customers and cancellation rate

```
In [14]: plt.figure(figsize=(15,8))
sns.countplot(x='is_repeated_guest'
            ,data=df
            ,hue='is_canceled'
            ,palette=sns.color_palette('Set2',2)
            )
plt.title('New/Repeated Guest Amount')
plt.xticks(range(2),['no','yes'])
```

```
Out[14]: ([<matplotlib.axis.XTick at 0x235beb346d0>,
<matplotlib.axis.XTick at 0x235beb346a0>],
[Text(0, 0, 'no'), Text(1, 0, 'yes')])
```



```
In [15]: guest_cancel=(df.loc[df['is_canceled']==1]['is_repeated_guest'].value_counts()/df['is_repeated_guest'].value_counts())
guest_cancel.index=['New Guest', 'Repeated Guest']
print('Cancellation rate for new and old customers'.center(15),guest_cancel,sep='\n')
```

Cancellation rate for new and old customers

New Guest            0.377851

Repeated Guest      0.144882

Name: is\_repeated\_guest, dtype: float64

The cancellation rate for regular customers was 14.4%, while the cancellation rate for new customers reached 37.8%, which was 24 percentage points higher than that for regular customers.

### 1. Deposit method and reservation cancellation rate

```
In [16]: print('Three deposit methods for booking quantity'.center(15),df['deposit_type'].value_counts())
```

Three deposit methods for booking quantity

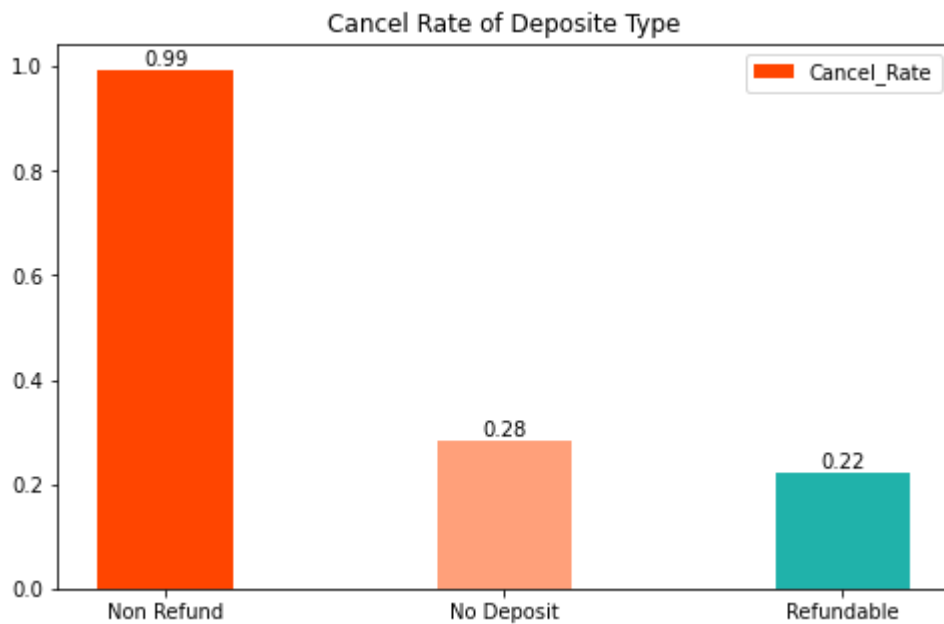
No Deposit        104641

Non Refund        14587

Refundable        162

Name: deposit\_type, dtype: int64

```
In [17]: deposit_cancel=(df.loc[df['is_canceled']==1]['deposit_type'].value_counts()/df['deposit_type'].value_counts())
plt.figure(figsize=(8,5))
x=range(len(deposit_cancel.index))
y=deposit_cancel.values
plt.bar(x,y,label='Cancel_Rate',color=['orangered','lightsalmon','lightseagreen'],width=0.8)
plt.xticks(x,deposit_cancel.index)
plt.legend()
plt.title('Cancel Rate of Deposit Type')
for x,y in zip(x,y):
    plt.text(x,y,'%2f' % y,ha = 'center',va = 'bottom')
```

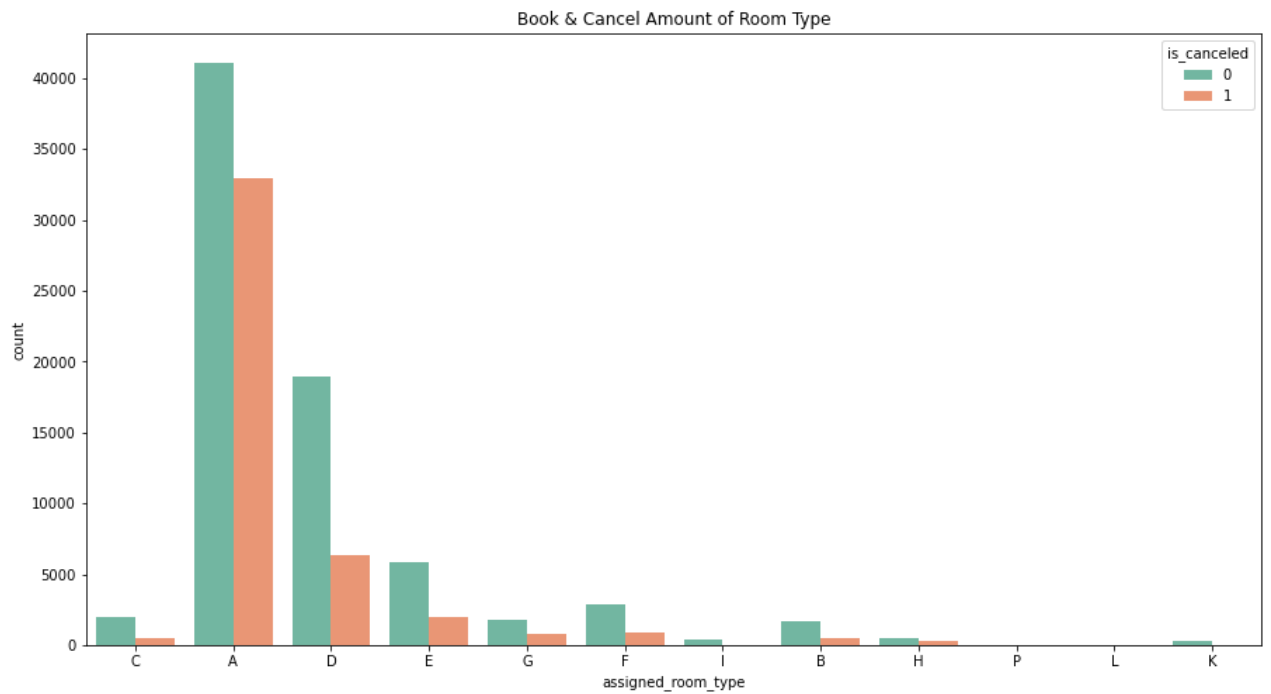


'No Deposit' is the method with the highest number of bookings and has a low cancellation rate, while the cancellation rate of non-refundable type is as high as 99%. This type of deposit method can be reduced to reduce Customer cancellation rate.

#### 1. Room type and cancellation volume

```
In [18]: plt.figure(figsize=(15,8))
sns.countplot(x='assigned_room_type'
              ,data=df
              ,hue='is_canceled'
              ,palette=sns.color_palette('Set2',2)
              )
plt.title('Book & Cancel Amount of Room Type')
```

Out[18]: Text(0.5, 1.0, 'Book & Cancel Amount of Room Type')



```
In [19]: room_cancel=df.loc[df['is_canceled']==1]['assigned_room_type'].value_counts()[:7]/df['a
print('Cancellation rates for different room types'.center(5),room_cancel.sort_values(a
```

Cancellation rates for different room types

```
A    0.444925
G    0.305523
E    0.252114
D    0.251244
F    0.247134
B    0.236708
C    0.187789
```

Name: assigned\_room\_type, dtype: float64

Among the top seven room types with the most bookings, the cancellation rates of room types A and G are higher than other room types, and the cancellation rate of room type A is as high as 44.5%.