

Christine Osmak

Clifton, NJ 07013

ChristineOsmak@gmail.com

862.686.6033

Projects/Homework Assignments:

Bet-Full Stack-

A web app that brings betting information on European Football (Premiere League) to an American audience.

LANGUAGES USED: HTML/CSS/JAVASCRIPT

URL:<https://thereal-baitjet.github.io/bet-fullstack/>

Password Generator-

This is my first official random password generator using Javascript code. Once you access the site you are first able to choose how many characters to choose your password between 8 to 128 characters. The following steps are whether you would like to include numbers, special characters, lowercase, and uppercase characters as well. Once you entered and clicked through these requirements, you're then able to copy your randomly generated password.

LANGUAGES USED: HTML/CSS/JAVASCRIPT

URL:https://christineoz.github.io/Password_Generator2021/

Work Day Schedule-

Implementing my complex Javascript/Jquery, with my basic HTML and CSS is now able to give me an opportunity to utilities a well functioning and clear "Work Day Schedule".

LANGUAGES USED: HTML/CSS/JAVASCRIPT

URL:<https://christineoz.github.io/Work-Day-Schedule/>

Work Experience

Sales/Marketing Assistant

Commercial Seating Products, Inc. - South Hackensack, NJ

November 2019 to April 2020

- Ensure high levels of customer satisfaction through excellent sales service
- Involved in trade show preparation when it comes to product, floor plan, as well as supplies needed in order to successfully attend the show
- Responsible for content and visuals on website and ads
- Gathered potential leads for sales team as well as having my own clientele
- Prepared weekly meetings

- Made weekly, monthly, and yearly sales reports

Sales Assistant

Design Within Reach - Paramus, NJ

June 2019 to October 2019

- Assist with sales support and post-sale follow-up, including processing EAD requests, placing orders, resolving delivery issues, completing special orders and processing part requests.
- Lead Studio operations such as ordering, organizing and maintaining fabric swatch samples, maintaining Studio product inventory and escalating facilities issues.
- Maintain inventory of all Studio marketing collateral such as catalogs, sale signage, seasonal promotional items and office supplies.
- Partner with Account Executives to assist with 3-D renderings and shadow on in-home consultations and trade visits.

Marketing Assistant/Customer Service Representative

Sun Grove Foods - Passaic, NJ

September 2018 to April 2019

- Accountable for company's Amazon items via Amazon Seller Central by keeping their product pages informative and appealing to the customer.
- Handled inventory purchase orders as well as updated SKUs accordingly via Zentail to be displayed through different selling platforms such as Amazon, Ebay, Walmart, and Jet.
- Handled customer inquiries over phone, chat, and email assuring that the shopping experience was a successful one.
- Responsible for social media interaction with bloggers, chiefs, or just general individuals with questions about the company.
- Narrowed down leads for the sales department as well as assisted with bulk, wholesale, and private label accounts.

Photo Production Assistant

The Real Real - Secaucus, NJ

January 2018 to June 2018

- Style and shoot clothing on both womens and mens mannequins
- Shoot scarves and kids clothing
- Be able to reach a quota of 150+ items per day
- Work with the photo team to meet end of month deadlines (overtime often required)

Online Stylist

Rent The Runway - Secaucus, NJ

March 2016 to November 2017

- Educated and excited customers by answering their questions and providing a tailored experience based upon their interests and agenda
- Offer styling advice to a plethora of different types of customers
- Worked with a team to insure the customer is completely satisfied with their experience

Waitress

Joe's Crab Shack - Clifton, NJ

March 2011 to July 2016

- Responsible for representing the company's service objective by demonstrating high quality customer service
- Collaborate with team to most efficiently manage the volume of work necessary
- Multitask between front end and back of the house tasks

Certification in Enterprise Planning

E-commerce Intern

Modell's Sporting Goods - New York, NY

August 2014 to December 2014

- Aiding with new product assortments
- Assisting in product planning and inventory control
- Researching and reporting on market and sales trends

Showroom Intern

ICB - New York, NY

September 2013 to December 2013

- Assisted with showroom appointments including, organizing merchandise and dressing models
- Styled models for the seasonal look book
- Worked with excel to fill out order forms for potential buyers

Enterprise Planner Certification Exam v7.9

2013 to December 2013

Recruiter Intern

Choice Associates - New York, NY

June 2013 to August 2013

- Fostered potential leads for new business by researching and growing NYC based fashion organization
- Developed a matrix of years of experience vs. salary range to be utilized in recruitment.
- Performed research in networking forums in order to uncover high caliber candidates for roles
- Transferred relevant leads into an excel spreadsheet to enact strategic business development
- Assisted SVP in day-to-day tasks and record maintenance such as updating tracking systems

Sales Associate

Delia's - Wayne, NJ

May 2010 to August 2010

- In depth knowledge of merchandise in order to maintain organization, tracking, and materials
- Understood customers' needs in order to develop a strategic sales plan
- Set a positive shopping experience for customers as they entered the store

Education

Bachelor's in Fashion Merchandising Management

Fashion Institute of Technology, State University of New York

May 2013

Skills

- Excel
- Microsoft office
- Powerpoint
- Word
- Mac
- Mac os
- Customer Service
- E-Commerce
- Live Chat
- Business Development
- Strategic Planning
- Adobe Photoshop
- Branding
- Salesforce
- Marketing
- CRM Software
- Account Management
- Social Media Management
- Analytics
- Search Engine Optimization (SEO)
- Project Management
- Customer Relationship Management
- Sales Management
- Computer Networking
- JavaScript
- GitHub
- Git
- Web Development
- HTML5
- User Interface (UI)

Links

https://christineoz.github.io/Password_Generator2021/

<https://christineoz.github.io/Portfolio2021/>

<https://christineoz.github.io/Work-Day-Schedule/>

<https://github.com/ChristineOz>

<https://thereal-baitjet.github.io/bet-fullstack/>

<https://www.linkedin.com/in/christine-osmak-42808376/>