

# 1 Fish Tank Simulation Problem

## 1.1 Problem Statement

You are a mathematical modeler hired by a store owner, who owns and operates a store which sells fish tanks, as well as other merchandise. Customers who wish to buy fish tanks are relatively rare. In the store owner's experience, they arrive about once per week. Fish tanks need to be ordered from a manufacturer; the tank takes several days to arrive after it is ordered. The store owner wants to know the best scheme for ordering fish tanks. She has thought up two different schemes for ordering the fish tanks:

1. Order a new tank each time one is sold. This way, there will never be more than one in stock at any given time, so there will be no waste of shelf space. But, the store may also be caught without any fish tanks, and lose the customer.
2. Order a new tank about once per week. We will avoid having more than necessary in stock, but they may accumulate.

The store owner wants me to determine which strategy is better, and if there is a still-better strategy.

## 1.2 Determination of Parameters

After consulting with the client, I determined some parameters:

Possibility of Customer per Day	$a$	$1/7$
Length of Fishtank Ordering Process	$O$	5 days
Profit from a Sale	$P$	\$20
Loss from Customer Not Finding Tank	$L_c$	\$10
Loss per Additional Fish Tank per Day	$L_t$	\$0.5 / day

In a single day, if a customer comes to the store, and there are  $m$  fishtanks at the beginning of the day, the total profit is:

$$\begin{aligned} &P - (m - 1)L_t \text{ if } m \geq 1 \\ &-L_c \text{ if } m = 0 \end{aligned} \tag{1}$$

If no customers come to the store, then the total profit is:

$$-mL_t \tag{2}$$

In this model, each day there is a probability  $a$  of one customer arriving, and a probability  $1 - a$  of no customers arriving. This model doesn't ever allow two customers in the store per day. A more sophisticated model may take this into account.

### 1.3 Description of the Model

This is a monte carlo model. It consists of a program which uses random numbers to model the randomness observed in real life. To make predictions, I will use a large number of program evaluations as data, and then use statistical techniques to analyze the data. I will be most interested in the mean and variance of the final profit. I will present a pareto front of in mean-variance space to the client, and she will chose the ideal point.

In the program, time will be discretized in days. The program will compute a large number of days. Each day, a single customer will arrive with probability  $a$ . The profits will be computed as described in section (1.2), and the running total profit will be computed. Each day, if no fish tank is on order, our strategy will decide whether or not to order a fish tank. Our model will only allow us to order one fish tank at any given time, so we cannot order several at once.

From each run of this program, we will record the expected profit as data. This will be the data which we later compute the mean and standard deviation of.

### 1.4 Additional Strategies

I can add some additional strategies:

3. Order a tank every  $i$  days, and also order a new tank every time the tanks run out.
4. Stop ordering tanks once you have an inventory of  $M$  tanks.

### 1.5 Implementing the Strategies

If I order a tank every  $i$  days, and stop when I have an inventory of  $M$  tanks, then strategy 1 is the case of  $i = \infty$  and  $M = \infty$  and a new tank is ordered every time the tanks run out, strategy 2 is the case  $M = \infty$  where no new tank is ordered every time the tanks run out, strategy 3 is the case  $M = \infty$  where a new tank is ordered every time tanks run out, and strategy 4 can be either when a tank is ordered or not ordered every time tanks run out. The choice of ordering or not ordering can be recorded as a boolean variable  $b$ . Together, these strategies are summarized by three parameters:

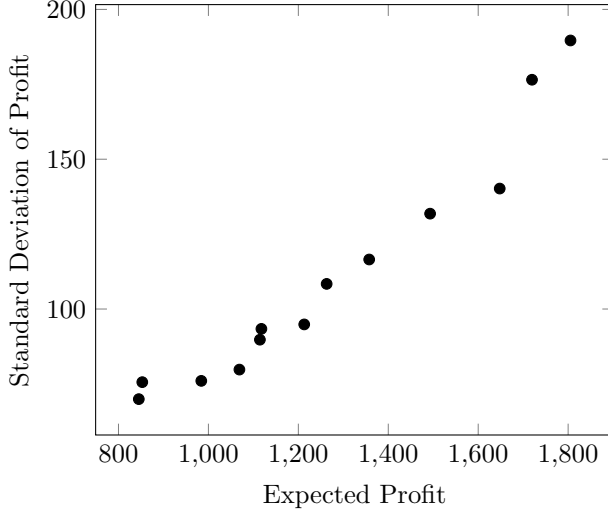
$$\begin{aligned}i &\in \mathbb{Z}_+ \cup \{\infty\} \\M &\in \mathbb{Z}_+ \cup \{\infty\} \\b &\in \{0, 1\}\end{aligned}$$

Determining the optimal value of the parameters will determine the optimal strategy among the listed strategies. I have no way of guarenteeing that the optimal parameters I find yield an optimal strategy.

### 1.6 Tests of the Strategies

I may want to minimize the expected standard deviation, or maximize the expected profit. I tested strategies with maximum inventory ranging from 1 to 20, and with the maximum inventory set to  $\infty$ , and with the re-ordering interval ranging from 1 to 30 days. I tested each strategy with re-ordering upon purchase, and without. For each strategy I computed 200 iterations.

Given these conditions, I present a pareto front of points:



Order when sold out?	Max Inventory	Order Schedule	Expected Profit	Std Div. of Profit
no	1	2	1805.2675	189.6323000966601
no	1	4	1719.635	176.5253246028191
no	1	5	1647.86	140.2045988822717
no	1	6	1493.0425	131.8275367324853
no	1	7	1357.5675	116.5302889163355
no	1	8	1213.07	94.8633113442493
no	1	9	1068.945	79.78480463253172
no	2	8	1262.9625	108.388445506644
no	2	9	1114.5175	89.76312179241314
no	2	10	984.145	76.01933088591156
no	3	9	1117.855	93.37847273785468
no	3	11	845.1975	69.92698808085689
no	6	11	852.9275	75.59357071482391

None of the pareto-optimal strategies recommend ordering when sold out. I am surprised by this, it felt like a good idea. The maximum inventory is only ever 6, which makes me think that establishing a maximum inventory is a good idea. The order schedules are larger with larger inventory limits, to account for them.

There is a range of low-value low-variance strategies and high-variance high-value strategies.

Attached are histograms which verify the gaussian-ness of these points with histograms of 2000 samples.

## 2 Making Events Independent

Consider a model of a queue, which has three states:

1. No customers are present
2. A customer is being served
3. A customer is being served, and another is waiting

This assumes that the line can never grow longer than one, or that nobody will join a line when it already has one person in it.

The model also assumes that a customer arrives with probability  $p$ , and a customer currently being served finishes with probability  $q$ .

In state 1 there is no customer currently being served to finish, and in state 3 there is no customer to arrive. However, in state 2, both events could potentially happen.

## 2.1 Characteristics of Independent Events

Suppose event A happens with probability  $p$ , and event B happens with probability  $q$ . If A and B are independent, then if A happens, then the probability of B happening is still  $q$ . If A does not happen, then the probability of B happening is also still  $q$ .

## 2.2 Modification of Transition Probabilities

Suppose a customer is being served. We have assumed that a probability of a customer arriving in a given timestep is  $p$ , and the probability of a customer currently being served finishing is  $q$ . Therefore the following events could happen:

Customer Arrives	Current Customer Finishes	Probability	Result State
false	false	$(1-p)(1-q)$	State 2
false	true	$(1-p)q$	State 1
true	false	$p(1-q)$	State 3
true	true	$pq$	State 2

The old markov matrix is:

$$M = \begin{pmatrix} 1-p & p & 0 \\ q & 1-(q+p) & p \\ 0 & q & 1-q \end{pmatrix} \quad (3)$$

The new markov matrix is:

$$\begin{aligned} M &= \begin{pmatrix} 1-p & p & 0 \\ (1-p)q & (1-p)(1-q) + pq & p(1-q) \\ 0 & q & 1-q \end{pmatrix} \\ &= \begin{pmatrix} 1-p & p & 0 \\ (1-p)q & 1-(p+q) + 2pq & p(1-q) \\ 0 & q & 1-q \end{pmatrix} \end{aligned} \quad (4)$$

The modification is in the second line. The first entry changes from  $q$  to  $(1-p)q$ , which are very similar if  $p$  is small. The second entry changes  $1-(p+q)$  to  $1-(p+q) + 2pq$ , which are also very similar if  $p$  and  $q$  are small. Note that if  $p$  and  $q$  are not small, the old transition probability isn't guaranteed to be positive! Finally, the third entry changes from  $p$  to  $p(1-q)$ , which is very similar if  $q$  is small.

## 2.3 Result in the case $p = 0.2, q = 0.2$

For the case  $p = 0.2, q = 0.2$ , the corresponding matrices' eigenvectors and eigenvalues are, for the old probabilities:

$$\begin{array}{ll}
\lambda_1 = 0.4 & v_1 = \begin{bmatrix} 3.6772 \times 10^{15} \\ -7.3543 \times 10^{15} \\ 3.6673 \times 10^{15} \end{bmatrix} \\
\lambda_2 = 0.8 & v_2 = \begin{bmatrix} -1.5923 \times 10^{15} \\ 0.46875 \\ 1.5923 \times 10^{15} \end{bmatrix} \\
\lambda_3 = 1.0 & v_3 = \begin{bmatrix} 1/3 \\ 1/3 \\ 1/3 \end{bmatrix}
\end{array}$$

and for the new probabilities:

$$\begin{array}{ll}
\lambda_1 = 0.4 & v_1 = \begin{bmatrix} 2.5 \\ -4.0 \\ 2.5 \end{bmatrix} \\
\lambda_2 = 0.8 & v_2 = \begin{bmatrix} 1.5923 \times 10^{15} \\ 0.33413 \\ -1.5923 \times 10^{15} \end{bmatrix} \\
\lambda_3 = 1.0 & v_3 = \begin{bmatrix} 1/3 \\ 1/3 \\ 1/3 \end{bmatrix}
\end{array}$$

Since the probability after a long run of trials is the eigenvector corresponding to the eigenvalue 1, in both cases the states are equally likely.