COMPANY PROFILE
2020

About Us

Greig Technologies Ltd. Is a globally recognized, telecommunications and Internet service provider specializing in VSAT Services via Ku, C, Ka-Band satellites to the Maritime Sector, we offer a suite of premium telecommunication solutions to keep you continuously connected - at all times, from anywhere in the world.

With our Head Office in Lagos - Nigeria, the Company has a staff comprising a select group of highly experienced, service-oriented individuals that bring a unique attitude of quality to the ICT provision and maintenance business. These individuals with such varied backgrounds have been molded into a winning team of professionals allowing Greig Technologies Ltd to better serve the ICT needs of the whole of Sub-Saharan Africa.

At Greig Technologies Ltd., we are committed to building always-available scalable broadband, data, voice and video networks that are cost effective and simple to operate and manage. This simply means that our networks are simpler to build, less expensive to maintain, and offer the performance and reliability needed for today's emerging applications and technologies while drastically enhancing communications and decision-making capabilities, saving time, and reducing costs.

The Company is committed to expanding its partnerships and product line as new technologies emerge, while preserving your existing infrastructure and investment. Greig Technologies Ltd has collaborated with various industry leaders in technology provisioning and manufacturing to ensure your business, operations and projects are seamless. With headquarters in Nigeria, points of presence and partnerships all over Sub-Saharan Africa, Greig Technologies Ltd is committed to providing you with excellent customer specific ICT solutions wherever you are in Africa.

The Company has a strong record of installing and maintaining computer and satellite networks in the most remote locations and complex logistics are challenges we overcome on a daily basis. Our project teams consist of experienced technicians, project managers and central engineering support.

OUR VISION & MISSION

VISION

"To be the regional telecom solutions & services provider of choice"

MISSION

We provide innovative, world class, independent and value-added Business & Telecommunications solutions through consulting and integration services that enable our clients to improve performance and fulfill their Business requirements.
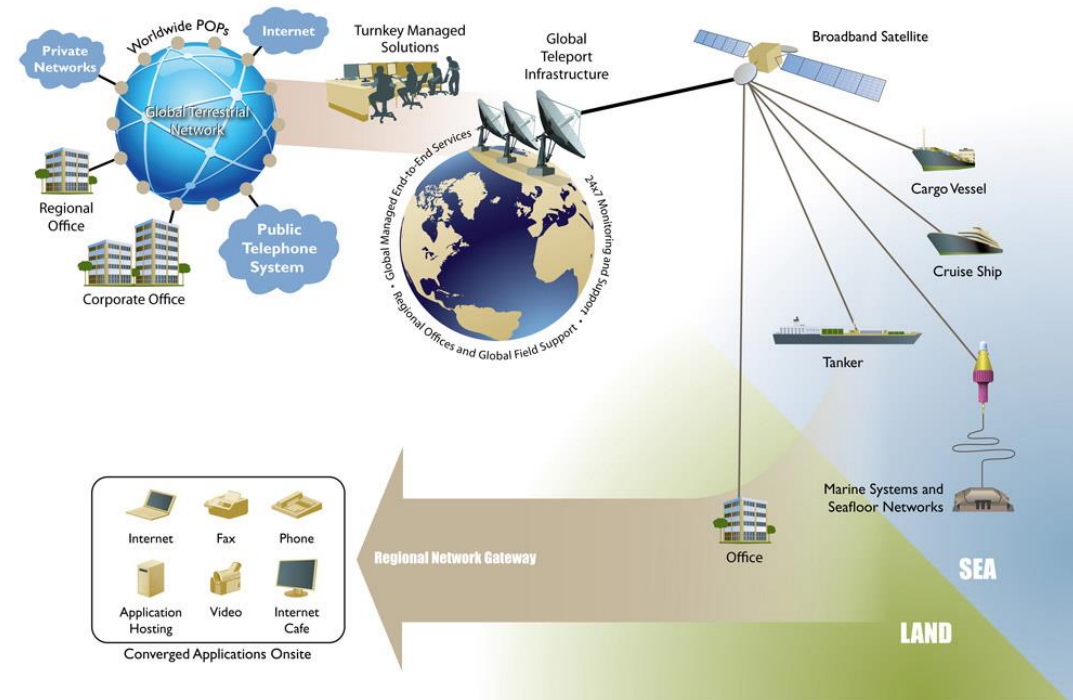
Greig Technologies Limited offers a wide range of solutions and services that fulfill the various needs of business corporations and telecom operators. Each of our solutions has been developed with an eye on empowering our customers, fulfilling their Business requirements and leveraging on their existing infrastructure. Our technical expertise, vast experience, and knowledge of Business Solutions, Computer and Satellite Networks and Telecommunications, ensure that all diversified applications operate smoothly together as one total solution.

SOLUTIONS

To boost productivity and succeed in today business world, enterprises must endorse latest technology products and solutions. Greig Technologies Limited as your partner to success develops solutions with an eye on increasing revenue, enhancing satisfaction, and providing a real competitive edge to our customers. The Company provides turnkey solutions and services in the Communications and Information Technology Sector to the African Market. Greig Technologies Limited's diversified solutions and services fulfill the various needs of all business sectors. Our technical expertise, vast experience, and knowledge of networks and telecommunications, ensure that all diversified applications operate seamlessly together as one total solution.

We help you remain focused on your core business while we remain focused on providing you with state-of-the-art technologies that help improve operational efficiency. We have successfully developed a portfolio of offerings with a high level of simplicity; thus, developing a reputation based on our customer's word of mouth. Services include consultancy, solution design, full turnkey implementations for medium and large-scale projects, training, operation, maintenance and professional services.

OPERATIONS SUPPORT SYSTEMS (OSS)

Realizing the complexity of an Operator's environment, we have developed a portfolio of OSS solutions for operators in the region. We have developed experiences over the years based on the monitoring for signaling networks of various technologies like GSM, GPRS, UMTS, Satellite and VoIP in addition to actively testing solutions to ensure that new services and voice/content delivery are to the customers' satisfaction. We provide a wide range of innovative fully integrated OSS that includes solutions for Network performance & Troubleshooting, Quality of Service (QoS) Management, Service Fulfillment, Network Infrastructure Management System and Network Management Systems.

1. Quality of Service Management
2. Network / Service Assurance
3. Service Fulfillment
4. Network Infrastructure Management
5. Network Management

WHY GREIG TECHNOLOGIES LIMITED

Tailor Made
Each customer has different needs:
we create the best tailored service with our client. **Together**

Responsive
Account managers, engineers and support form a unique team:
customers immediately receive the right answer. **On time**

Flexible
Short-term contracts and easy bandwidth upgrades allow the utmost
flexibility and control of your total expenditures. **Customer value**

Multi Platform Solutions
iDirect, Comtech, Newtec… We offer the best solution for
each customer's needs. **Hardware agnostic**

Hardware Management
Life is easy for our customers: no need to worry about **System
Integration** nor troubleshooting. **Continuity is our motto**

24x7 Support
Always-on remote NOC and onsite customer support.
Customer is never alone

24X7 Customer support (NOC)

HW Installation and Maintenance

Technical Field Support

"A service built around the customer"

Dedicated Project Manager for service lifecycle

Dedicated Client Portal

SATELLITE CONNECTS EVERYWHERE

COMMUNICATION SOLUTIONS

Greig Technologies Limited portfolio of turnkey solutions helps you take control of your resources. By giving you tools to troubleshoot problems, adapt quickly to change, and keep your data secure, our solutions ensure that business-critical data and services are delivered on time, all the time. As a leading system integrator for heterogeneous networking environments, we provide integration solutions for Broadband Wireless, Data Networking, Network Management, Video-conference, Interactive Distance Learning and Surveillance Solutions.

Greig Technologies Limited delivers integrated solutions for a range of different market sectors. We offer a comprehensive package of tools for all business sectors that effectively meet business performance and expectations. We have mastered the function of bringing together all your needs from hardware, software, and networks to implement information technology solutions that solves your business problems. Each of our solutions has been developed with an eye on increasing end user revenue, enhancing satisfaction, and providing a real competitive edge to our customers.

Today's enterprise infrastructure has grown and has become increasingly complicated. Networks need to support employees, customers, partners and suppliers all over the world. Usage requirements range from secure access for telecommuters and road warriors to supporting remote agents in outsourced call centers. Greig Technologies Limited translates its expertise and experience into best practices and operational procedures, guaranteeing state-of-the art network architectures that support your business. Every day, our specialists challenge legacy industry practices for ways to improve the value created by network infrastructure by exploring ways to create new revenue and reduce cost.
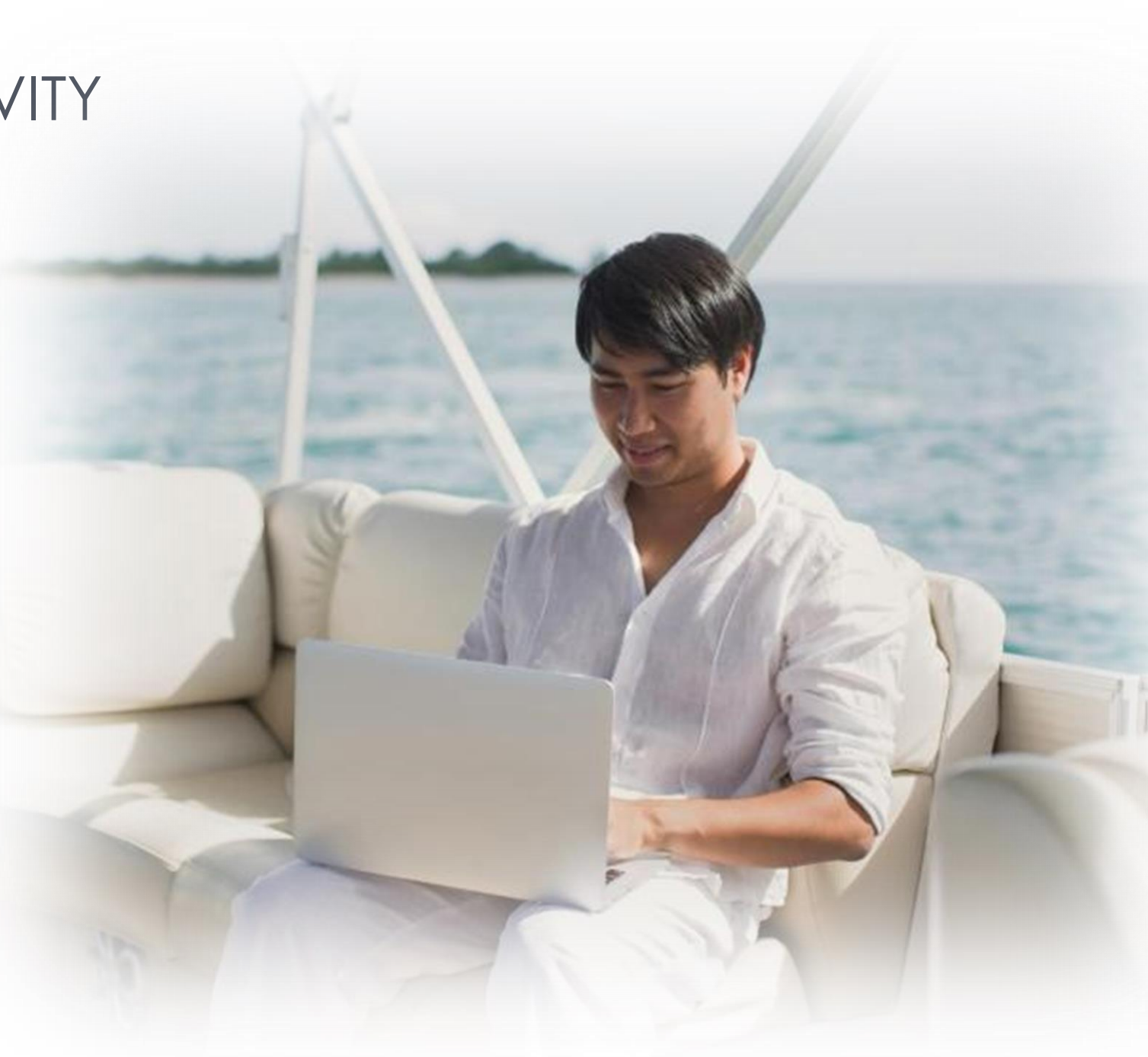
WIRELESS CONNECTIVITY

Making faster and better business decisions requires access to vital data in all types of situations. Greig Technologies Limited's Suite of Wireless Connectivity Solutions including WiMax, WiFi and Microwave, delivers an unmatched combination of range, capacity, security, and reliability, even in very challenging environments. Best-in-class data rates and spectral efficiencies conserve valuable spectrum and reduce the costs of providing high-performance access.

Greig Technologies Limited's Solutions for wireless connectivity deliver characteristically robust, extreme-distance/high-bandwidth performance.

With built-in security encryption, at speeds of up to 90 Mb/sec, our solutions can be used to transmit signals as far as 100 Km. Offshore.

Greig Technologies Limited offers point-to-multipoint wireless access solutions, enabling broadband access to businesses; we provide broadband access in remote regions where basic voice or broadband access using fixed line service is not economically feasible.

Our Markets

SATELLITE COMMUNICATIONS SOLUTIONS

Grieg Technologies Limited has built an outstanding array of innovative solutions and services over satellite through a range of established technologies.

We've made reliability a top priority by offering field proven systems with sophisticated techniques to keep your operation up and running. That is why top companies in the mining, marine and oil & gas industries have made Greig Technologies Limited their provider of choice, even in the most remote location.

We provide affordable, dependable, high quality, satellite-based solutions that delivers Internet services right to your desktop. With our quality products we can help you increase productivity, keep your communications costs lower and get in touch with your remote operations, anywhere in the world.

VSAT NETWORKS

Greig Technologies Limited remains an Industry Leader in the deployment of very small aperture terminal (VSAT) satellite networks in West Africa. The Company is increasingly turning to the development of new technologies and the creative application of existing network technology to meet the demands of the marketplace into the next century.

Greig Technologies Limited has been deploying in digital satellite networks utilizing single channel per carrier (SCPC), Time Division Multiple Access (TDMA), packet switching, and mobile communications technologies. Greig Technologies Limited continues to build an outstanding array of innovative solutions and services.

MARINE VSAT SYSTEMS

Greig Technologies Limited's Maritime Solutions for Marine Communications Services provide all the benefits of a carrier-class Satellite Network for traditional internet service, voice and video applications. Plus, they meet the unique requirements for global mobility for all types of marine vessels (FPSO, FSO, OSV, DSV, Bulk Carriers, Freighters, fishing vessels, etc.) when paired with a stabilized marine vsat antenna system.

The special Satellite Link Maritime VSATs work with the corresponding features implemented on our hub to allow global roaming and handle the roll and pitch of the seas, making the services less susceptible to outages. Our maritime VSATs are also equipped with a GPS and special software for fast log-on and smooth transitions between different satellite beams while roaming between regions.

MOBILE SATELLITE SOLUTIONS

GREIG
TECHNOLOGIES
LIMITED

INMARSAT SATELLITE SERVICES
FLEET BROADBAND

Inmarsat's Fleet Broadband Network - FBB - is the world's first voice and broadband data mobile communications service accessible anywhere on the planet. Delivered via a highly portable, easy to use device, it is also the first mobile service to offer guaranteed data rates on demand. These innovations enable BGAN to extend the boundaries of the broadband mobile office that 3G cellular services are only starting to deliver.

Fleet Broadband enables users to connect via their laptop to their corporate network at speeds up to half a megabit per second. You can remotely access all your desktop applications including e-mail and the Internet via a secure virtual private network (VPN) connection. You can also make telephone calls at the same time. The FBB service is accessed via a small, lightweight satellite terminal -, quick to set up and simple to use, its superior performance, portability and ease of use make it a compelling proposition for many vessels sailing in locations with unreliable or non-existent terrestrial telecoms networks.

FBB will provide seamless broadband coverage across most of the world's oceans. The service is currently available across Europe, the Middle East, Africa and Asia, North and South America.

MARINE SAFETY, SECURITY AND NAVIGATION

At Greig Technologies, we provide maintenance and servicing for all Marine Safety and Security Electronic Systems. Our services include Navigational Telex (NAVTEX), Ship Security and Alert Systems (SSAS), Bridge Navigational Watch System (BNWAS), Voyage Data Recorders (VDR), Global Maritime Distress and Safety System (GMDSS).

Greig Technologies offers Installation and repairs for marine navigation electronics and equipment including Gyro compass, ECDIS, Speed Log GPS, Echo Sounder, Auto Pilot and more. Greig Technologies can manage your vessel's entire navigation electronics through equipment sales, installation, service and regulatory inspections

MEDIA SOLUTIONS

Our full range of high-quality, easy to deploy, manage and use voice and video communications endpoints, video management software, web conferencing software, multi-network gateways and multipoint conferencing enable organizations of all sizes to increase productivity and agility.

Greig Technologies Limited delivers business value by cutting costs, simplifying system management, fostering real time collaboration and decision making, and improving relationships with employees, customers and partners.

VOICE PRODUCTS

No matter the size of your company or your end-user/customer needs- from enterprises to service providers; domestic or international, we have the right voice conferencing solutions to power your business.

Our solutions are highly scalable, feature rich and reliable. Designed to deliver the performance you demand today, with the ability to seamlessly grow with emerging requirements for added capacity and features. Our solutions are the standard for everyday Conferencing.

VIDEO SURVEILLANCE

Greig Technologies Limited Surveillance Solutions provide expertise and best of breed product integration to deliver security and surveillance solutions that meet the customer's business objectives.

Now that we have extended our networking expertise into the field of video surveillance and physical security, we can provide complete networked security and surveillance solutions.
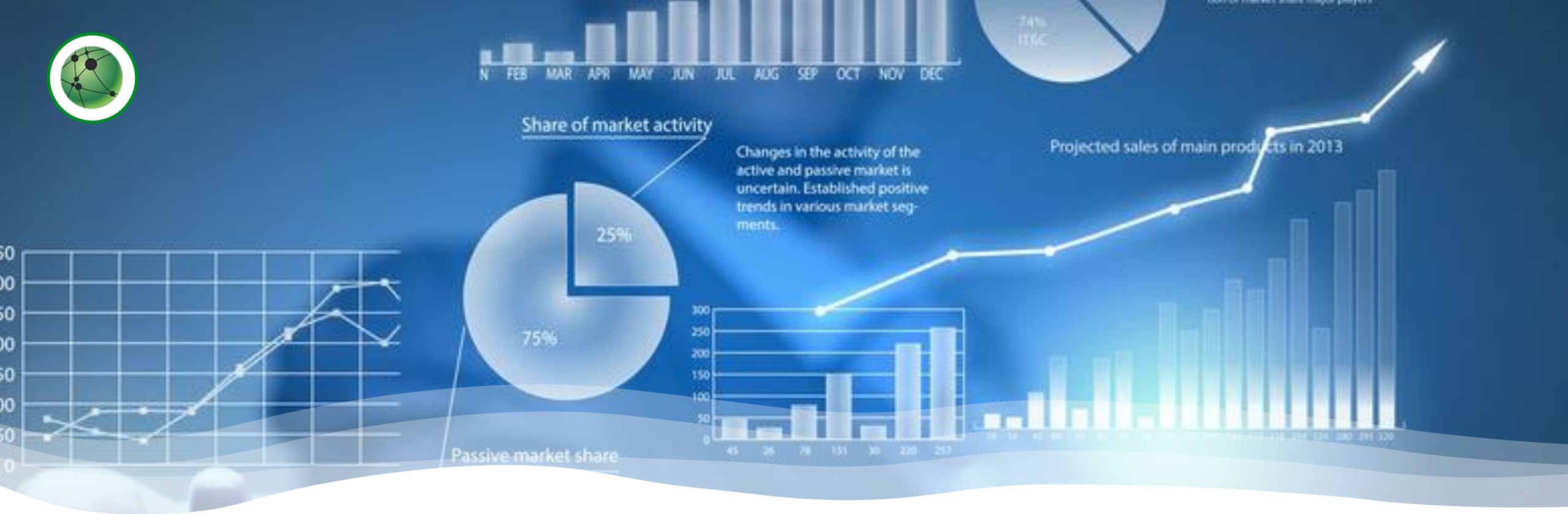
Our focus is on high-quality, real-time video transmission that is integrated with digital video storage devices, motion detection and tracking mechanisms and physical security systems.

VIDEO CONFERENCING

From Entry level to Performance, our Video Conferencing Systems offer a wide range of choices to suit any application environment, from the Office to the Board Room, the Court room to the Classroom.
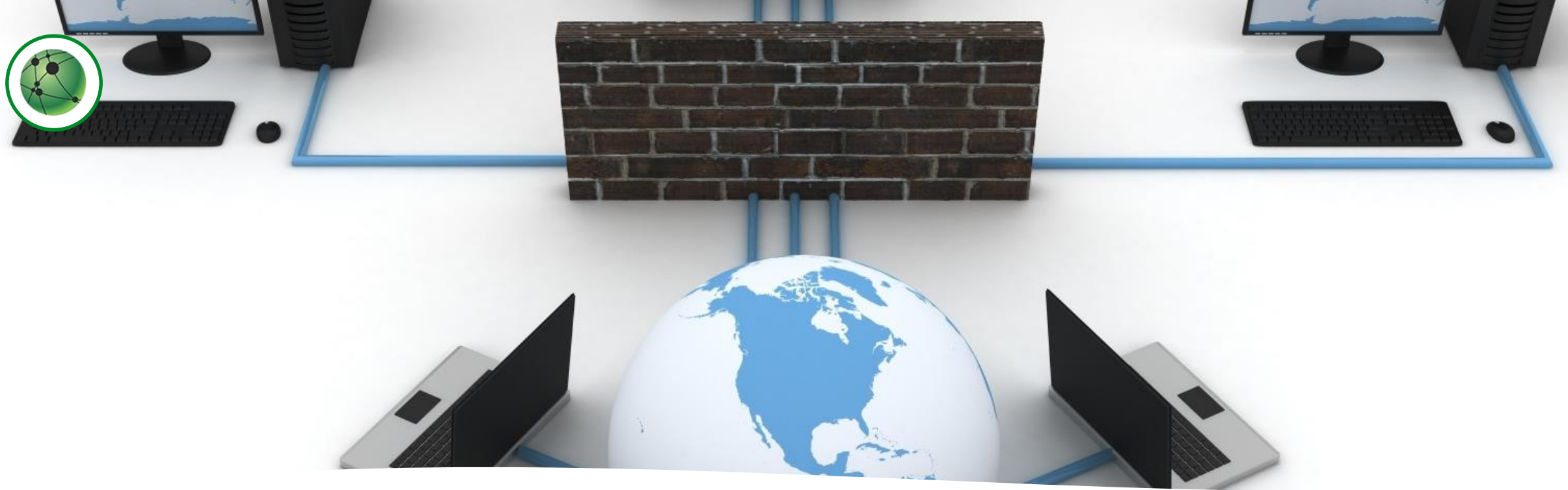
Our market-leading group video-conferencing products deliver t o p quality video, state of the art audio and innovative ease of use and Manageability.

IT SOLUTIONS

Our portfolio of management solutions helps you take control of your IT and telecommunications resources, by giving you tools to troubleshoot problems, adapt quickly to change, and keep your data secure, our solutions ensure that business- critical data and services are delivered on time, all the time.

Solutions for business, service, resource, as well as solutions specific to an industry's needs, let you align your company's people, processes, and technology to contribute to an adaptive management environment.

NETWORK INTEGRATION

As much as the business dependence on IT increases the risk for services interruptions both for internal and external users increases, therefore reliable and scalable infrastructure is becoming a fundamental cornerstone for today's business continuity.

Greig Technologies CIT provides a multiple array of solutions that can efficiently manage new technological developments, application changes respond to security threats and growing IT capacities C o m m u n i c a t i o n Convergence is the keyword, understanding the importance of scalable continuity to the success of business sectors is the key for boosting efficiency and ongoing success.

Greig Technologies CIT provides turnkey converged networking solutions (multi- service networking) that enable integration of data, voice and video solutions onto a single (IP based) network and empower customers to gain a competitive advantage today and tomorrow

NETWORK & DATA SECURITY

In the increasingly federated, network-based IT environment, Organizations are heavily relying on the web as an inexpensive channel to communicate, exchange information with prospects and process transactions with customers, networks of such organizations often include different operating systems, a variety of web-based and client/server applications, all accessed by internal and external users which makes the implementation of security controls a top priority for all organizations. The complexity of such heterogeneous networks makes it impossible to effectively secure the entire networking environment with a single component; instead, a total security solution is needed to effectively eliminate all risks without leaving any holes in the security shield that can be exploited and to protect data, which is the organization's most valuable asset of all.

Greig Technologies Limited offers scalable solutions for security that enable organizations of all sizes to effectively minimize threats of danger, secure networks and protect data, by deploying a comprehensive and proactive multilayered system that smoothly integrates with existing infrastructure and allows better utilization of resources and enhanced performance. Solutions include risk evaluation, design and implementation of policies, procedures and customized solutions both for Network & Data Security.

Technological Partners/Suppliers

Thank You! Questions please

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