1 High level overview

- The ready-to-eat (RTE) cereal market has lots of the hallmarks of a collusive/monopolistic industry
 - 1. high concentration
 - 2. high price-cost margins
 - 3. large advertising-sales ratios
 - 4. Lots of new products
- Research Question: Can we say whether the market is collusive?
- Approach:
 - 1. Estimate price-cost margins
 - 2. Separate these margins into three sources:
 - (a) Differentiation
 - (b) Multi-product firm pricing
 - (c) Collusion