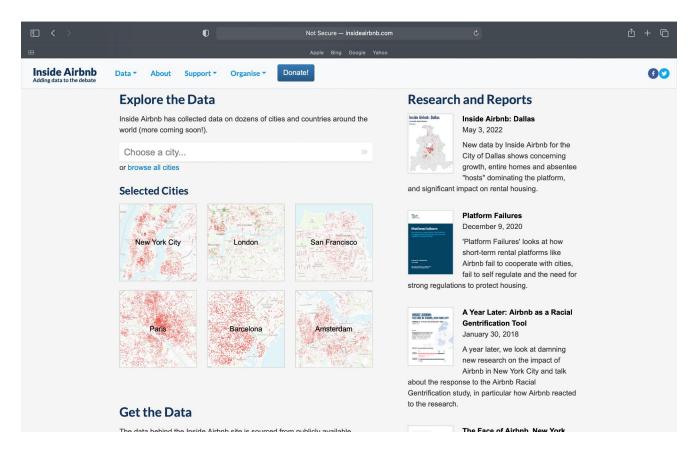


### About the Data!



- Where the Project Originates
  - Inside Airbnb, a project that provides data about Airbnb's impact on resident communities
  - Launched in 2016 as an investigatory website to scrape and report data on Airbnb
  - Created to reveal illegal renting on the site and gentrification caused by landlords buying properties to rent on Airbnb
  - Gentrification: Process of changing the character of a neighborhood through the influx of more affluent residents and husinesses.

### Why the Airbnb Dataset?

- Question I Found Interesting: Can we use the Inside Airbnb Dataset to make more educated investments into Airbnb?
- Even more interesting: Can we do this for the Clark County area?
- Yes! Data is available through Inside Airbnb



### What's Included in the Data

```
[47]: data.info()
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 14808 entries, 0 to 14807
      Data columns (total 18 columns):
           Column
                                          Non-Null Count Dtype
           id
                                          14808 non-null int64
          name
                                          14808 non-null object
          host id
                                          14808 non-null int64
                                          14369 non-null object
          host_name
          neighbourhood_group
                                          0 non-null
                                                          float64
          neighbourhood
                                          14808 non-null object
          latitude
                                          14808 non-null float64
          longitude
                                          14808 non-null float64
                                          14808 non-null object
           room type
          price
                                          14808 non-null int64
          minimum nights
                                          14808 non-null int64
          number of reviews
                                          14808 non-null int64
          last review
                                          10992 non-null object
          reviews_per_month
                                          10992 non-null float64
          calculated_host_listings_count
                                          14808 non-null int64
      15 availability_365
                                          14808 non-null int64
          number_of_reviews_ltm
                                          14808 non-null int64
      17 license
                                          408 non-null
                                                          object
      dtypes: float64(4), int64(8), object(6)
      memory usage: 2.0+ MB
```

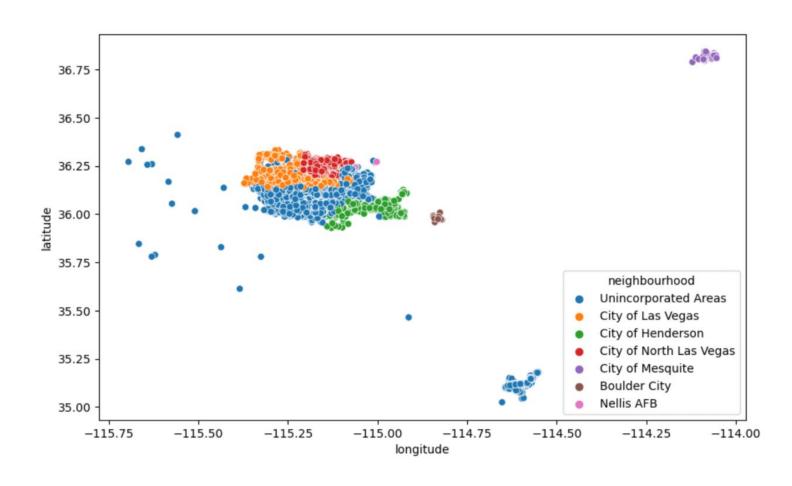
#### Data That I Found Useful:

- neighbourhood
- latitude / longitude
- room\_type
- price
- minimum\_nights
- number\_of\_reviews
- availability\_365

#### Preprocessing:

- Remove other columns that were irrelevant

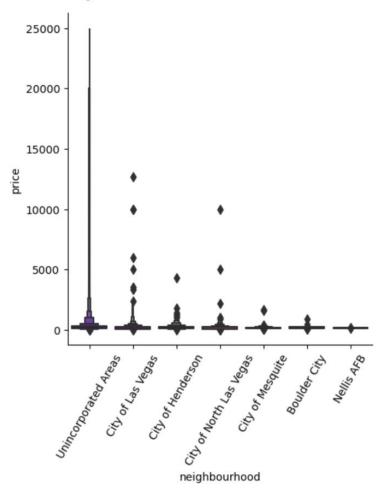
### Dataset Distribution By Area



- Clark County, NV Data
  - Includes:
    - Boulder City (Far SE)
    - City of Henderson (SE)
    - City of Las Vegas (NW)
    - City of Mesquite (E)
    - City of North Las Vegas (N)
    - Nellis AFB (Far NE)
    - Unincorporated Areas (Other) [Possibly problematic]
- This is important because...

### Analysis: Price by Area

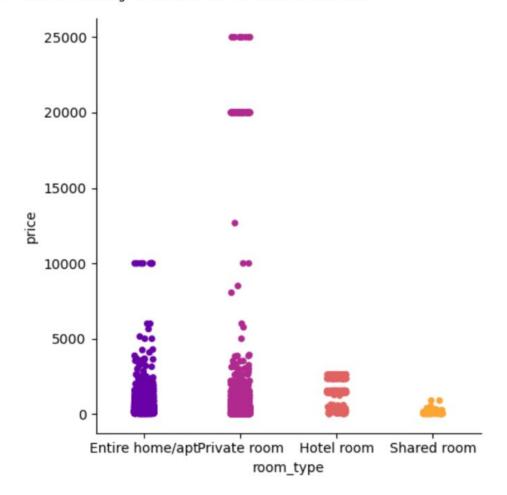




- "Unincorporated Areas" Slightly Problematic
  - Not local to one geographic region, so it's difficult to draw conclusions based on the price data
- Still useful to compare other areas
  - Highest Price: City of Las Vegas
  - Lowest Price: Nellis AFB

### Analysis: Price By Type

[51]: <seaborn.axisgrid.FacetGrid at 0x7fe46b0d37c0>



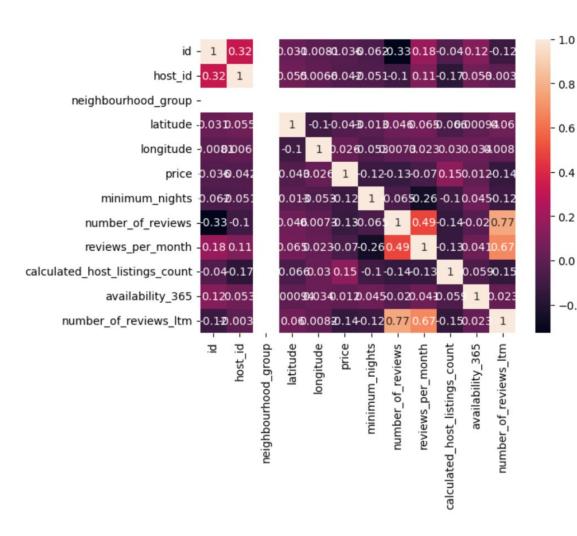
- Entire Home:
  - Most common but caps at a lower price
- Private Room:
  - Highest prices at 25000 per night
- Hotel / Shared Room:
  - Lowest pricing
  - Less common

### Correlations

- 0.2

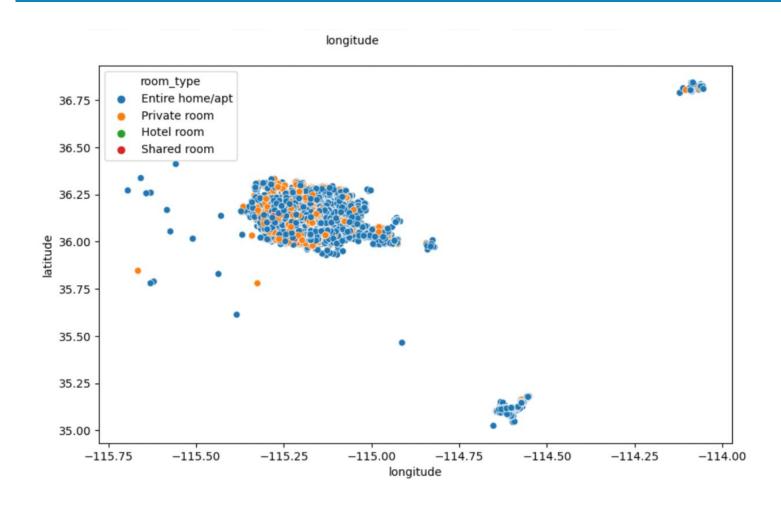
- 0.0

-0.2



- Difficult to interpret in this way
- Inspires further exploration of correlated variables
- Price category especially important
- Will dive deeper into these correlations with linear regression!

### Analysis: Type By Area



- Private room more common on the West side than East
- Entire Home / Apt seems to be more common on the East side
- Hotel room / shared room very uncommon (unable to see any red / green)

# Linear Regression: Number of Reviews VS Price (Preparation)

Hypothesis: As number of reviews increases, this implies popularity, meaning the owner can charge more for their listings, increasing price.

```
#independent variable
       X = np.array(data['number_of_reviews']).reshape(-1,1)
       #dependent variable
       y = np.array(data['price']).reshape(-1,1)
• [106... #Split into test and train data
       X_train, X_test, y_train, y_test = train_test_split(X,y, test_size = 0.25)
       #Regression Type
       regr = LinearRegression()
[114]: #Fit
       regr.fit(X_train, y_train)
       print(regr.score(X_test,y_test))
       #Prediction
       y_pred = regr.predict(X_test)
       plt.scatter(X_test, y_test, color ='limegreen')
       plt.plot(X_test, y_pred, color ='k')
       plt.title('Linear Regression: Number of Reviews VS Price')
       plt.xlabel('Number of Reviews')
       plt.ylabel('Price')
       plt.show()
```

#### - Preparation:

- Take independent variable as X, dependent variable as Y
- Split into test and train
- Fit and predict

#### - Prediction:

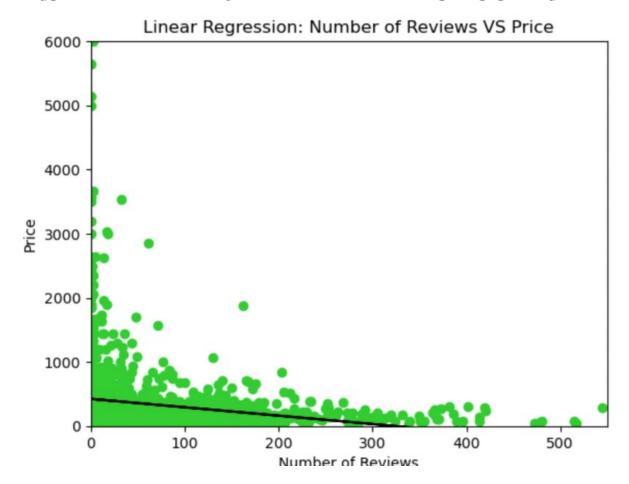
- As number of reviews increase, price will increase as well.
- Positive correlation.

#### - Implications if True:

- New Airbnb listings might have to charge less since they're less "credible" (less reviews), and can charge more over time.
- What's your guess? (Accept / Reject)

### Linear Regression: Number of Reviews VS Price

Hypothesis: As number of reviews increases, this implies popularity, meaning the owner can charge more for their listings, increasing price.



- Hypothesis Rejected
  - As number of reviews increase, price decreases
- Possible Reasons:
  - Expensive properties are rented less, providing less opportunity for reviews
- Implications:
  - New Airbnb listings that are not highly reviewed will not have to charge less

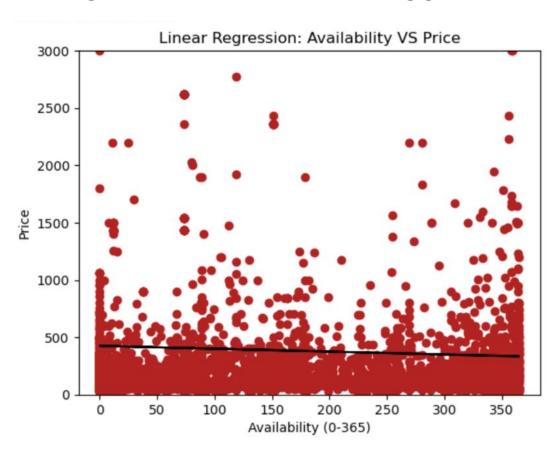
## Linear Regression (2): Availability VS Price

Hypothesis: Properties that are available more are more popular and receive more demand through repeat renters, and are therefore able to charge more.

- Independent variable:
  - Availability: The number of days that a property is listed per year from 0 to 365
- Dependent variable:
  - Price
- My prediction: Higher availability means higher price
  - Do you have a prediction?

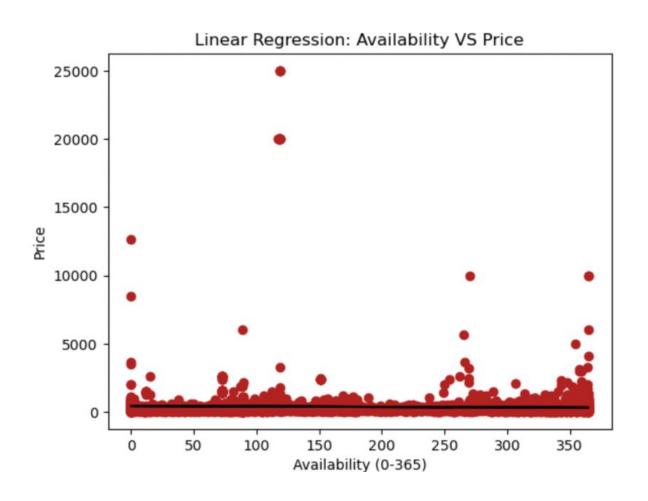
# Linear Regression (2): Availability VS Price

Hypothesis: Properties that are available more are more popular and receive more demand through repeat renters, and are therefore able to charge more.



- Hypothesis Rejected
  - As availability increases, price decreases slightly
- Possible Reasons:
  - Properties that are available more often are able to generate more revenue per month, and listers are able to charge less
- Implications:
  - Seasonal Properties
  - If a property is only listed during a certain season or time of year, they won't expect to be able to afford a significant price increase

### Sidenote: Scaling!



- Almost didn't see the slight negative correlation because of scaling of the y-axis
- Initially thought that this had no correlation!

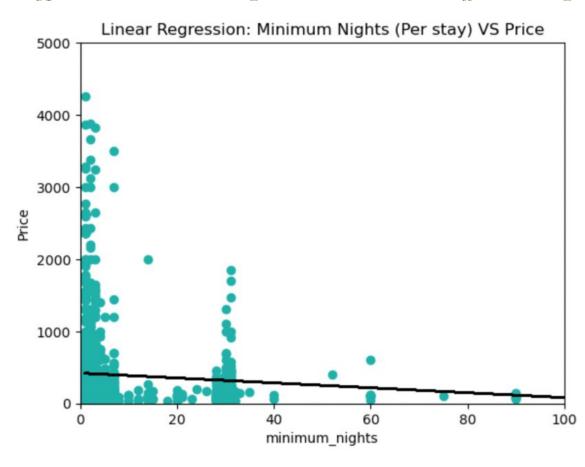
# Linear Regression (3): Minimum Nights VS Price

Hypothesis: As minimum nights increases, owners can afford to charge less, since there are less fees that normally occur between guests (cleaning, etc)

- Independent variable:
  - Availability: The number of days that a property is listed per year from 0 to 365
- Dependent variable:
  - Price
- My prediction: Higher availability means higher price
  - Do you have a prediction?

# Linear Regression (3): Minimum Nights VS Price

Hypothesis: As minimum nights increases, owners can afford to charge less, since there are less fees that normally occur between guests (cleaning, etc)



- Hypothesis Accepted!
  - As minimum nights increases, price decreases
- Possible Reasons:
  - Properties that rotate guests more often have to hire cleaners or other help that increase price. Without this added cost, owners can charge less.
- Implications:
  - If owners are able looking to increase their prices, they may want to decrease their minimum stay.

### **Conclusion Summary**

Conclusion: We can make unexpected connections using Data Visualization and the Inside Airbnb Dataset

- What we did:
  - Analysis of Data
    - Important features
    - Type By Area
    - Distribution By Area
  - Correlation
    - To find linked variables
  - Linear Regression
    - Generated Hypothesis
    - Number of Reviews vs Price
    - Availability vs Price
    - Minimum nights vs Price

- Why This is Important:
  - Personally, my guesses were wrong 2 out of 3 times
  - Important to investors that are financially invested to make educated, correct decisions
  - Further exploration can be done in all three areas to ensure correct decision making

### Thank You!

