CHRISTOPHER ROBLES

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EDUCATION

MAY 2021

BACHELOR'S DEGREE IN ECONOMICS & MINOR IN BUSINESS ADMINISTRATION,

RUTGERS UNIVERSITY

Cumulative GPA: 3.443

EXPERIENCE

2020 - PRESENT

GENERAL WAREHOUSE WORKER, BEST BUY

- Responsible for logistics surrounding delivery loads processing receipt of merchandise for inbound and outbound trucks in a high volume storefront
- Improved warehouse efficiency in other Delivery Distribution Centers across the country
- Trained newly hired and current employees across all departments on operations, safety and efficient warehouse procedures

2018 - 2020

REAL ESTATE AGENT, CENTURY 21 LOUIS POMPILIO, INC

- Created and rolled out marketing campaigns for properties via advertisements
- Led numerous open houses
- Mediated negotiations between buyer and seller in alignment with all legal and organizational procedures
- Advised clients on prices, mortgages, market conditions, and related information

2017 - 2019

SALES ASSOCIATE, CHAMPS SPORTS

- Delivered excellent customer service with floor sales in a high volume retail organization
- Engaged with customers to properly identify product needs, demonstrating thorough product knowledge and solution oriented sales
- Received 'Excellence Award' from District Manager for successfully exceeding a mystery shoppers' expectation

SKILLS

- R (Programming Language)
- SAS (Programming Language)
- Computer literacy
- Data visualization

- Fluent in Spanish
- Office 365 (Excel, Word, Outlook)
- Research and reporting
- Social media