KRZYSZTOF WINIARSKI

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📍 Szczecin, Poland

Education

West Pomeranian University of Technology

- Bachelor of Computer Science
  2005 – 2010
- Master of Business Management and Production Engineering
  2010 – 2012

Languages

- Polish
- English (C1)
- Mandarin (B1)
- Learning German, Spanish

Technologies & Tools

- SQL, HTML, XML, PHP
- Python, C, C++
- Tableau, Dataiku
- Snowflake, Spark, Databricks, TBDS, Microsoft Fabric
- WordPress, Zend
- GIMP, Sony Vegas Studio
- Comarch ERP, XL, Optima
- Trello, Clickup and Microsoft Project

About me

- Data & **Business Analyst**
- 9 years of work experience with **Big Data**
- Versatile programmer in SQL, Python, HTML, XML, PHP, C
- Knowledge of multiple systems and environments

Experience

Data and Business Analyst
- **Dongguan Kaiwei Technology Co. Ltd,; Dongguan/hybrid**
- **Beijing Yeehe Information Technology Co., Ltd.; online**

2017 - 2025

Two positions that encompass the same title of Data Analyst. Main duties:
- Market/Business research and analysis
  - Designing data-driven solutions
  - ETL pipeline design, optimization, and maintenance
  - Team training
  - E-commerce
  - International team collaboration, B2B
- Application of AI and machine learning to business process optimization
  - Programming (Python/SQL)
  - Big Data operations
  - Data analysis
  - Building reporting dashboards supporting business decision-making
  - Workflow, documentation and report design

Master Data Analyst
Dansk Supermarked
2013 -2015

First experience with SAP ERP system, quickly promoted from Master Data to technical MA analysis. Throughout my career at Dansk Supermarked, I traveled to the headquarters of the company in Denmark, as well as branch in Sweden, successfuly transferring processes just by myself.
- Master Data Management
- Data Analysis and reporting
- Collaboration with multinational team
- International processes transfer

Skills and Interests

- Machine Learning
- Database management
- Data analysis
- AI Tools
- ERP/CRM systems
- International Team Communication
- Community management
- Digital Marketing/SEO

Additional information

- Available immediately (from September 26th)
- EU Driving license cat. B

ERP system specialist
Primaco, Szczecin/Police, Poland
2012 -2013

After being introduced to Comarch ERP systems at the University, used this knowledge to excel as an ERP specialist in Comarch Optima and Comarch XL. Created and modified SQL queries to fit clients needs, fixed bugs and other problems through remote desktops as well as on-site.

- SQL script and query development / modification
- Contact with customers / inhouse operations
- Comarch ERP / Optima / XL operations

IT specialist, IT support
- **JusPol, Szczecin, Poland**
- **DomGaz, Pila, Poland**
2008-2013

My first professional work experience connected to the Computer Science which started as an internship. Worked on the ground supporting two companies simultaneously while actively pursuing my degrees.

- Customer oriented software and hardware support
- Data entry and proofing
- Tasks ad hoc

COVER LETTER

16.10.2025

Dear Hiring Team,

I am writing to express my keen interest in the Business Analyst position. With a strong foundation in machine learning, data analysis, and over 20 years of diverse work experience, I believe I would make a valuable addition to your team.

The past nine years, I have been coding in several environments (mostly Python), conducted various operations on Big Data, setting up ETL pipelines, analyzing data and introducing products into new markets. At YeeHe, my team boosted user acquisition by 1.2 million new users within a month through interactive ad design and data trend analysis. My work included analyzing data from both internal and external sources, ensuring the integrity and quality of the data. Over the past five years, I have participated in and led international projects in the mobile gaming technology sectors at Kaiwei Technology. As part of the team, I worked with data acquired from external sources and I was tasked with conducting weekly analysis using a combination of tools and technologies, including Azure Databricks, Apache Spark, and Apache Airflow. In addition, I have expanded my skill set by learning Max Compute for Alibaba Cloud and TBDS for Tencent Cloud, which have further enriched my cloud-based data processing capabilities. Throughout these projects, I utilized a range of Python libraries to facilitate data manipulation and machine learning, such as Pandas, Scikit-Learn, PyTorch, TensorFlow, Keras, NumPy, SciPy, and various data visualization libraries. These tools have been instrumental in my ability to derive actionable insights from complex datasets, ensuring efficient and scalable data workflows. By optimizing data analysis algorithms, I reduced processing time by 60% while introducing new and critical KPIs. At Kaiwei Technology, I advanced to the Lead Specialist responsible for project implementation, staff training, and negotiations with business partners.

To learn more about my work and the projects I've been involved in, I invite you to visit my GitHub profile at github.com/ChristopherWiniar. I have included some of my small projects in my GitHub portfolio to demonstrate my practical approach to continuous learning. You will also find detailed examples detailed examples of my personal work, showcasing my training as well as ability to apply data science techniques and solve real-world problems effectively. Due to confidentiality agreements, I cannot disclose my commercial projects. I am certain that, after brief onboarding with your processes, I will be ready to work and contribute effectively!

My academic background in Computer Science and Business Management equips me with a unique blend of technical and strategic thinking. During my university studies, I discovered my interest in Machine Learning and Data Analysis fields. I am proficient in Python, SQL, DAX and have some experience with R or C++, as well as various data and ERP systems. I communicate in English at a C1 level. I continuously expand my skillset and am currently learning Mandarin and participating in multiple Data Science courses, workshops and conferences.

After moving back to Poland I would like to focus more deeply on AI and data science challenges in a dynamic company. I am searching for a stable and long-term position in a innovative and collaborative working environment. I am available to begin as soon as possible.

I would welcome the opportunity to discuss how I can contribute to your success.

Thank you for considering my application,
Krzysztof Winiarski