

Amir Gamble

Creative Technologist/
Business Development

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NY, NY

Experience

February 2023 – April 2023

Remote

Community Research Lead , Protein (Seasonal)

Core Contributor in Protein's digital community of forward-thinking, cultural innovators striving to establish innovative methods for collaboration and forming a cooperative knowledge network.

Collaborating with Protein Agency to co-write the "Community" Report under the Dirty Words series.

Managing a team of industry experts throughout the research and writing stages.

December 2023 – Present

NY, NY

Freelance, Self Employed

Provided full stack web development services, skillfully managing front-end, back-end, and database tasks for diverse clients and projects.

Showcased dedication to continuous learning, mastering various languages and tools while meeting client expectations and deadlines.

Participated in Hackathons around the world with success and earnings

Dec 2022 – April 2023

NY, NY

Project Manager, Studio About (contract)

Developed and maintained comprehensive plans for Studio development, including scope, budget, schedule, and resources, ensuring timely completion and alignment

Fostered effective communication and collaboration among cross-functional teams, including design, development, marketing, and sales, to drive project progress and achieve desired outcomes.

July 2021– Sept 2022

Remote

Business Development, Nervos Network

Identified over 50 potential partners through market research and established contact with key stakeholders to create long-term relationships.

Conducted detailed due diligence on the operational requirements for each partnership, ensuring alignment with business objectives and compliance standards that enabled successful execution within 6 months.

Developing growth strategies for the foundation to boost total MAU 10x

Negotiated and secured 20 strategic partnerships, resulting in a combined value of \$10M

Develop CRM SOP

April 2018 – 2021

NY, NY

VIP Senior Sales, Dover Street Market New York

Boosted sales performance by 15% and generated \$2M in new opportunities through data-driven targeting, tailored VIP solutions, and coordinating special product launches.

Empowered team members via mentorship and training, achieving a 95% satisfaction rate and surpassing KPIs by 10% while delivering detailed sales reports and analyses.

Actively served as a Diversity and Inclusion Committee Member, promoting an inclusive work environment.

Jan 2016 – Dec 2016

NY, NY

Assistant Creative Director, OKFocus

Collaborated with teams to create innovative strategies, resulting in 30% increased visibility, 15% faster project completion, and 30% more business opportunities through trend research.

Education

Sep 2022 – Nov 2023

Solidity Full Stack Developer Bootcamp

Encode Club

Fall 2009 – Summer 2013

BA/Creative Writing,

University of Cincinnati

Accomplishments

February 2023

ETHDenver Finalist NFT Category

April 2023

ETHTokyo Gnosis Chain Sponsorship Finalist Prize

Skills

Product discovery, Business analysis, UX research, Customer journey mapping, Sales, Prototyping

Solidity, Hardhat, Typescript, HTML/CSS, React, Node, Javascript, Processing, Next.js,

Figma, Sketch, Microsoft Office Suite, Notion, Adobe Suite Asana, UI/UX, Press Copy, Wireframing