

Customer relationships

How often will you interact with your customers?

Pilot & onboarding
(high-touch training)

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Ongoing support
(updates, dedicated
assistance)

Collaborative
enhancement
(workshops, user
groups)

Self-service options
(online portal,
documentation)

Key resources

What resources do you need to make your idea work?

Advanced AI platform
(multi-agent, RL
framework)

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Computational
infrastructure (cloud,
GPUs)

Expert team (AI
researchers, domain
specialists)

Data access &
partnerships (literature,
databases)

Intellectual property
(patents, proprietary
algorithms)

Key partners

What are your key partners to get competitive advantage?

Academic & research institutions (domain expertise, pilot projects)

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Tech providers (cloud computing, GPU/hardware)

Scientific data & literature sources (Semantic Scholar, PubMed)

Regulatory & safety experts (compliance, sandboxing)

Industry collaborators (pharma, biotech, private R&D)