

Key partners

What are your key partners to get competitive advantage?



Key activities

What are the key steps to move ahead to your customers?



Key resources

What resources do you need to make your idea work?



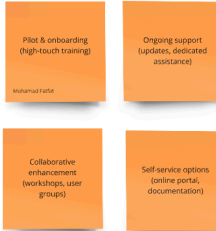
Value propositions

How will you make your customers' life happier?



Customer relationships

How often will you interact with your customers?



Channels

How are you going to reach your customers?



Customer segments

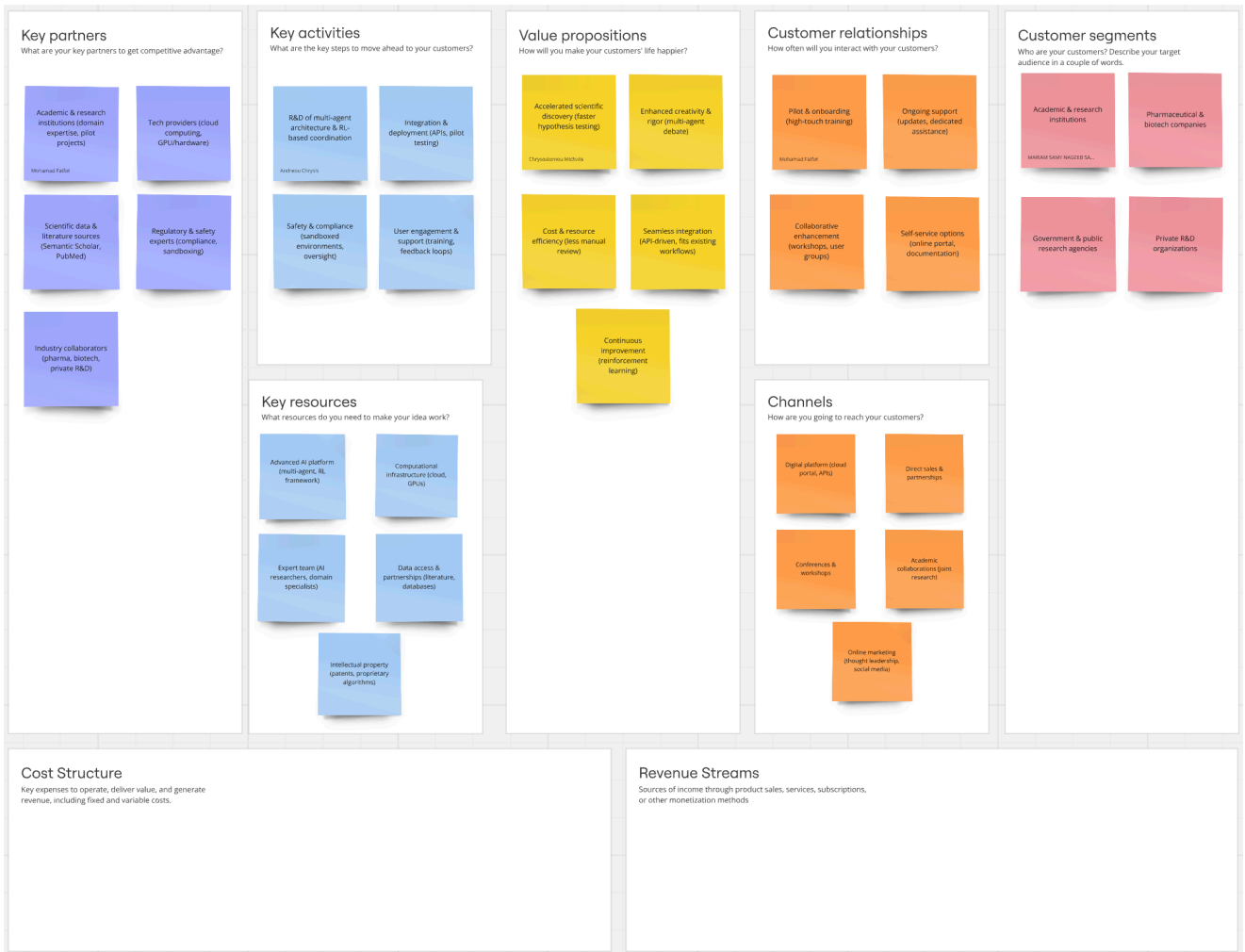
Who are your customers? Describe your target audience in a couple of words.

Cost Structure

Key expenses to operate, deliver value, and generate revenue, including fixed and variable costs.

Revenue Streams

Sources of income through product sales, services, subscriptions, or other monetization methods



Key partners

What are your key partners to get competitive advantage?

Academic & research institutions (domain expertise, pilot projects)

Mohamed Fatta

Tech providers (cloud computing, GPU/hardware)

Scientific data & literature sources (Semantic Scholar, PubMed)

Regulatory & safety experts (compliance, sandboxing)

Industry collaborators (pharma, biotech, private R&D)

Key activities

What are the key steps to move ahead to your customers?

R&D of multi-agent architecture & RL-based coordination

Andrew Chrysis

Integration & deployment (APIs, pilot testing)

Safety & compliance (sandboxed environments, oversight)

User engagement & support (training, feedback loops)

Key resources

What resources do you need to make your idea work?

Advanced AI platform (multi-agent, RL frameworks)

Computational infrastructure (cloud, GPUs)

Expert team (AI researchers, domain specialists)

Data access & partnerships (literature, databases)

Intellectual property (patents, proprietary algorithms)

Value propositions

How will you make your customers' life happier?

Accelerated scientific discovery (faster hypothesis testing)

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Enhanced creativity & rigor (multi-agent debate)

Cost & resource efficiency (less manual review)

Seamless integration (API-driven, fits existing workflows)

Continuous improvement (reinforcement learning)

Customer relationships

How often will you interact with your customers?

Pilot & onboarding (high-touch training)

Mohamed Fatta

Ongoing support (updates, dedicated assistance)

Collaborative enhancement (workshops, user groups)

Self-service options (online portal, documentation)

Channels

How are you going to reach your customers?

Digital platform (cloud portal, APIs)

Direct sales & partnerships

Conferences & workshops

Academic collaborations (joint research)

Online marketing (thought leadership, social media)

Customer segments

Who are your customers? Describe your target audience in a couple of words.

Academic & research institutions

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Pharmaceutical & biotech companies

Government & public research agencies

Private R&D organizations

Cost Structure

Key expenses to operate, deliver value, and generate revenue, including fixed and variable costs.

R&D investment (multi-agent system development)

Andrew Chrysis

Infrastructure (cloud computing, HPC)

Personnel (AI researchers, developers, compliance)

Marketing & business development

Compliance & security measures

Revenue Streams

Sources of income through product sales, services, subscriptions, or other monetization methods

Subscription licensing (usage tiers)

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Usage-based pricing (API calls, compute)

Consulting & integration services

Research grants & partnerships