

Christian Tanicala

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EDUCATION

The Ohio State University, Max M. Fisher College of Business **3.991 GPA Columbus, OH**
Bachelor of Science in Business Administration (Specialization: Logistics Management) *Graduation: May 2021*

- **Summa Cum Laude:** Awarded to the top academic students with a GPA of 3.90+
- **2020 Pace Setter:** Fisher's top honor awarded to less than 5% of alumni for in and out of classroom excellence
- **Business Scholars Program (BSP):** Focused on accelerated professional development for first and second years

WORK EXPERIENCE

Morgan Stanley Wealth Management **Columbus, OH**
Wealth Management Service Professional *March 2021 – Present*

- Serviced clients by assisting with system navigation and account maintenance for corporate stock plans
- Traded unsolicited employee stock options, restricted stock, and stock from employee stock purchase plans
- Maintained and exceeded metric goals for average call handling time, and after call work

Crushproof Tubing Co. **McComb, OH**
Export Consultant Intern *May 2019 – August 2019*

- Pinpointed 3 foreign markets in Eastern Europe in order to establish a market presence for Crushproof Tubing
- Connected with potential export partners in foreign markets by interfacing with the sales team and working with the Small Business Development Center in Northwest Ohio
- Developed a trade mission conducted in several Eastern European countries that established company relations

Endevis | Recruiting and Retention **Toledo, OH**
Data Analyst *March 2016 – March 2020*

- Placed over 85 candidates leading to successful staffing and position fulfillment at multiple client companies
- Netted over \$1.2 million in placement fees through hire assists and refining candidate profiles
- Cultivated over \$245,000 in gross profit through analyzing and sorting of candidate profiles to contracts

INVOLVEMENT, AND LEADERSHIP

Asian Business Student Association (ABSA) **Columbus, OH**
President *April 2020 – Present*

- Increased ABSA's membership by 30% through increased D&I programs, and career development programs
- Pioneered the ABSA Career Development Program which is a 10-step program aimed at developing soft skills relevant to internships and full-time jobs
- Constructed the Leadership Committee to develop leadership skills in underclassmen in a risk-free environment

Global Trade Consulting Group (GTCG) **Columbus, OH**
Logistics Lead Consultant *October 2019 – December 2019*

- Consulted for BioNutra Tech Inc. to develop an export strategic plan for the company's products
- Determined appropriate modes of transportation, vehicle routing and landed costs for each individual country
- Educated the client on Incoterms, tariffs, and the different modes of transportation

LICENSING

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- **Series 7 - General Securities Representative Exam** *May 2021 - Present*
 - Qualifies an individual for the solicitation, purchase and/or sale of all securities products
 - **Series 66 - Uniform Combined State Law Exam** *June 2021 - Present*
 - Qualifies an individual as an investment adviser representative, permitting investment advice

TECHNICAL SKILLS

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- **Languages:** JavaScript ES6+, CSS, HTML5
 - **Applications:** GitHub,
 - **Tools:** Node, jQuery, Bootstrap, Bulma

PROJECTS

JCPG MarketWatch |