



[Click Here for
Sales Analysis](#)

[Click Here for
Product Analysis](#)

Total Target

\$5.25M

Total Sales

\$5.15M

Total Pro Sale

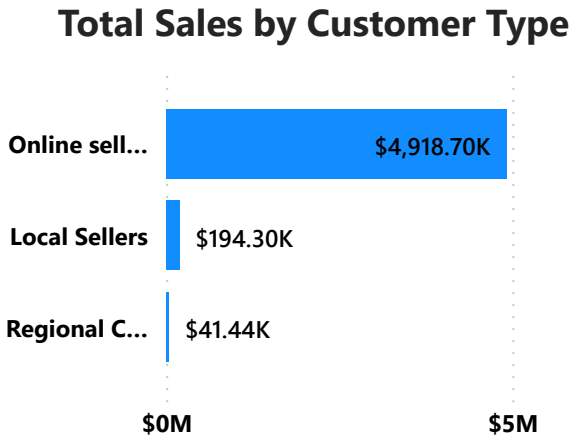
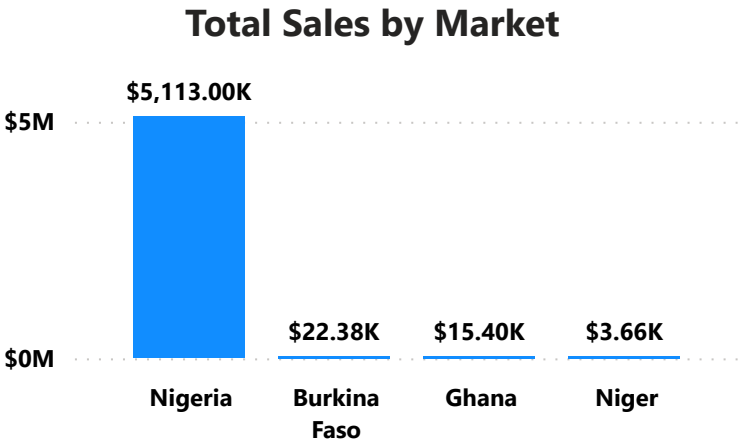
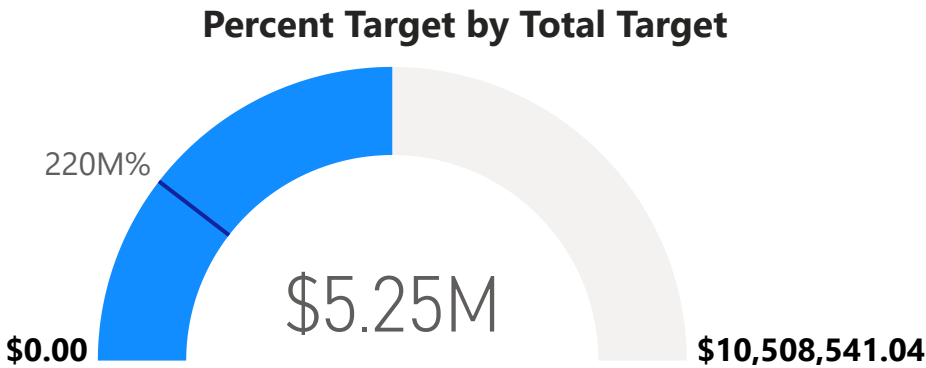
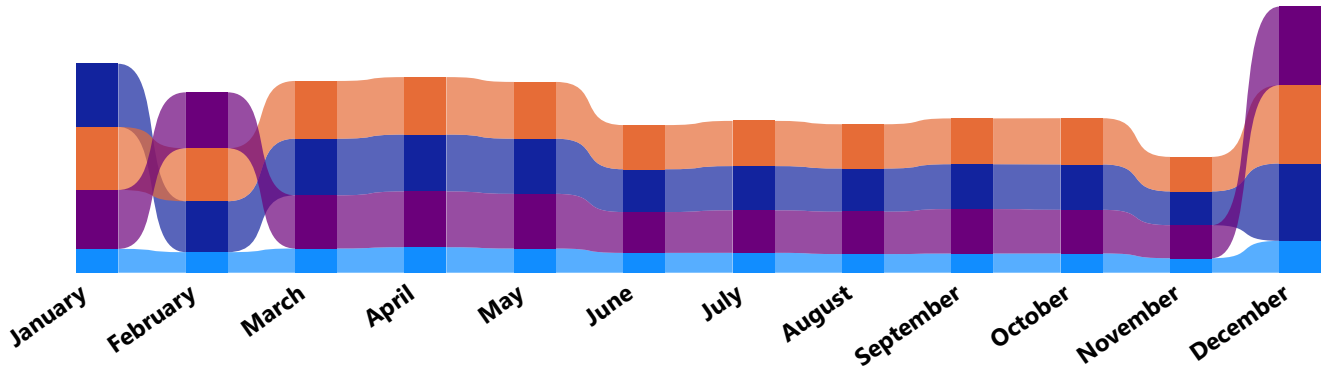
\$5.13M

Total Sellout

\$5.07M

2016	2017	2018	2019	2020	2021
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● Percent Target ● Total Sales ● Total Target ● Total Sellout



Sellers	Total Target	Total Sales	Pro Sales
Agatha Efrem	\$12,108.72	\$8,467.35	\$7,369.49
Agatocio Eghosa	\$2,012.00	\$1,794.00	\$1,540.85
Agne Françoise	\$572,438.64	\$562,639.43	\$559,618.46
Chanda Efren	\$4,199.18	\$3,655.53	\$3,551.41
Chandru Egiarte	\$16,557.32	\$15,404.64	\$14,397.62
Changchun Français	\$590,421.78	\$577,877.33	\$574,826.60
Chantelle Eguzkine	\$14,412.48	\$12,120.00	\$10,685.63
Charanjit Eidan	\$4,042,120.40	\$3,972,483.78	\$3,954,654.51
Total	\$5,254,270.52	\$5,154,442.06	\$5,126,644.57

Target Volume

8.31M

Sellout Volume

3.62M

Pro Volume

7.19M

Actual Volume

7.69M

Product Code

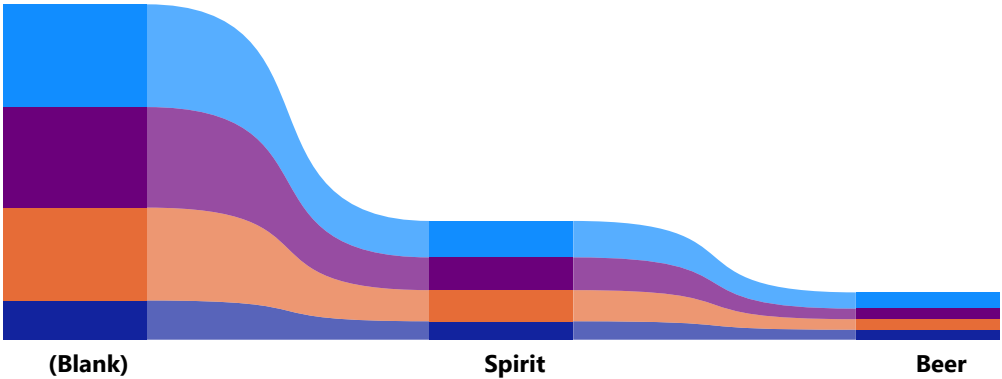
All

Beer

Cosmetics

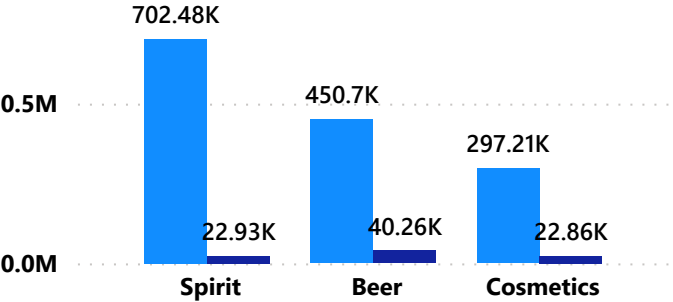
Spirit

● Target Vol ● Sellout Vol ● Pro Vol ● Actual Vol



Case Price and Unit Price by Category

● Case Price ● Unit Price



1,450,396.56

Case Price

86,045.27

Unit Price

8,314,087.98

Target Vol

7,693,494.84

Actual Vol

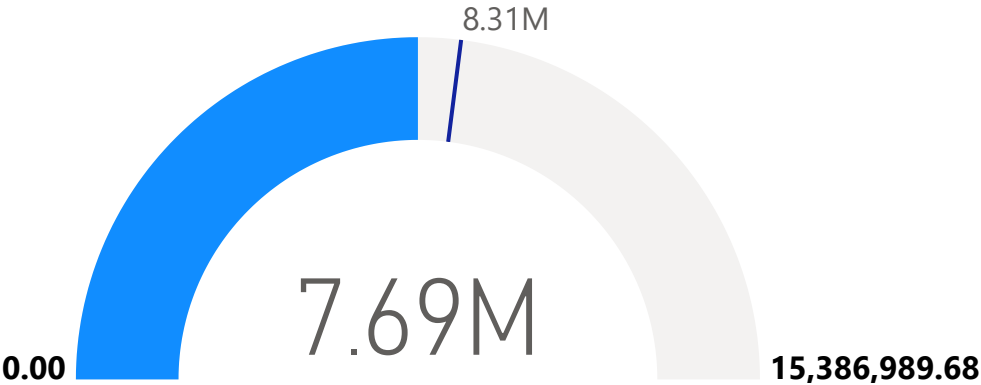
3,618,431.55

Sellout Vol

7,192,931.77

Pro Vol

Actual by Target Volume



Products	Unit Price	Case Price
Anadin Extra x16	467.46	36,078.51
Bacardi Superior Rum 1l	298.89	11,881.84
Becks Bier 15x275	231.72	11,216.88
Bells Whiskey 1l	2,545.04	40,378.89
Budweiser 20x300	628.00	17,933.34
Budweiser 20x330	448.98	21,885.87
Carling Lager 15x440	206.32	14,874.15
Carling Lager 24x440	1,466.13	40,134.08
Carlsberg 24x440	508.27	30,888.92
Carlsberg Lager 15x440	1,388.74	44,320.41
Total	86,045.27	1,450,396.56