

OVERVIEW

Total Revenue
\$5M

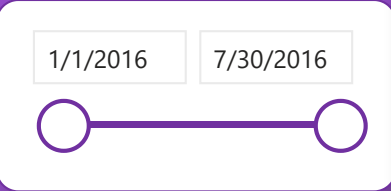
Total Requests
1000

Locations
49

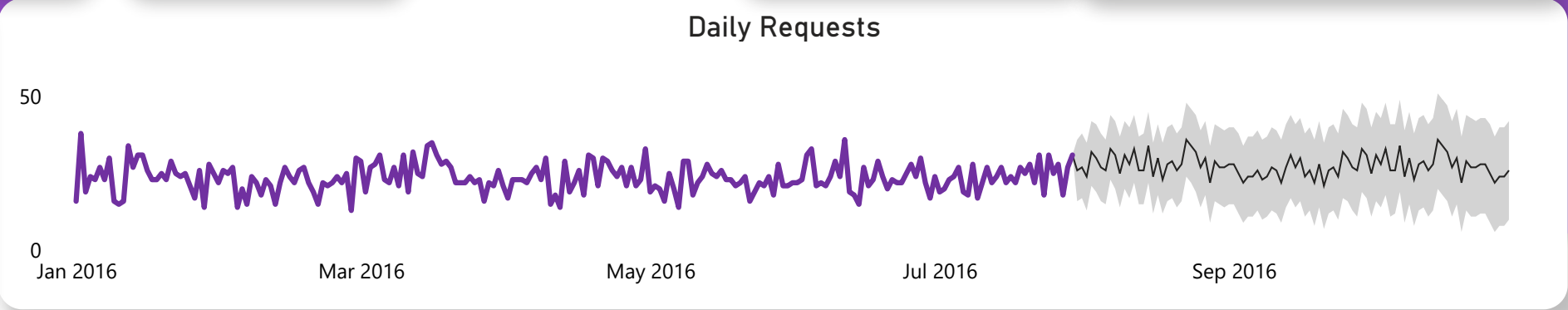
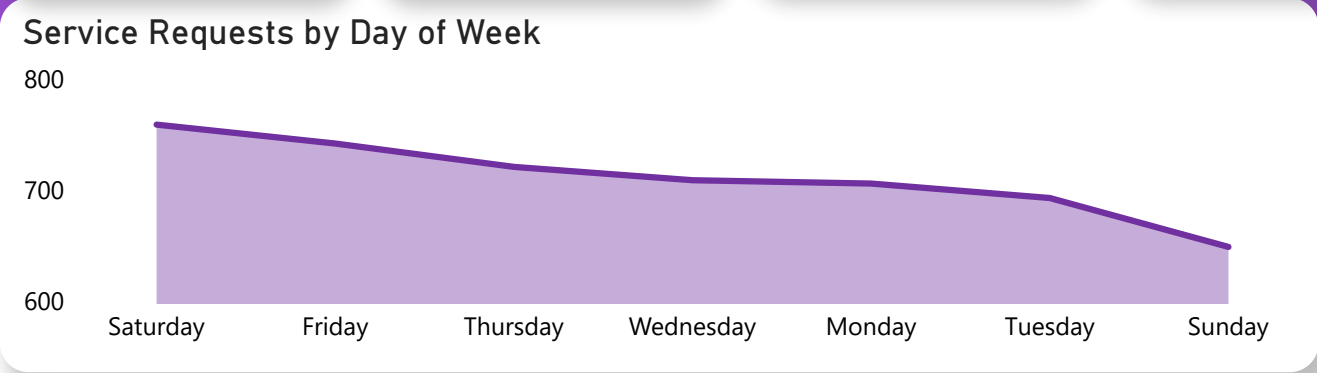
Trade Type
7

Daily average Request
23.58

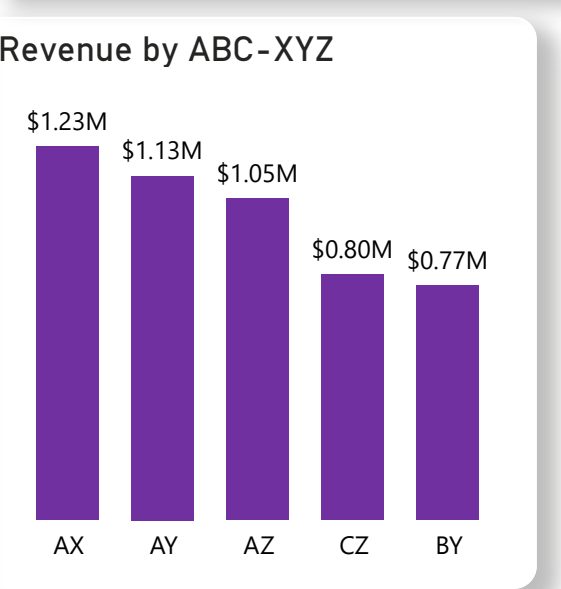
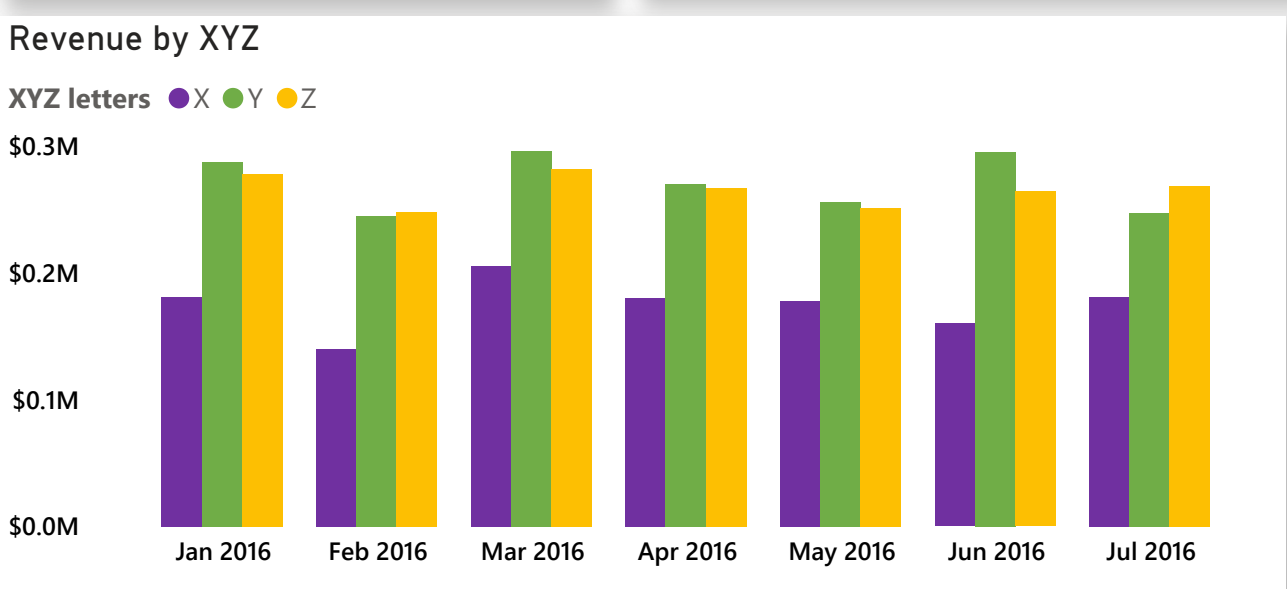
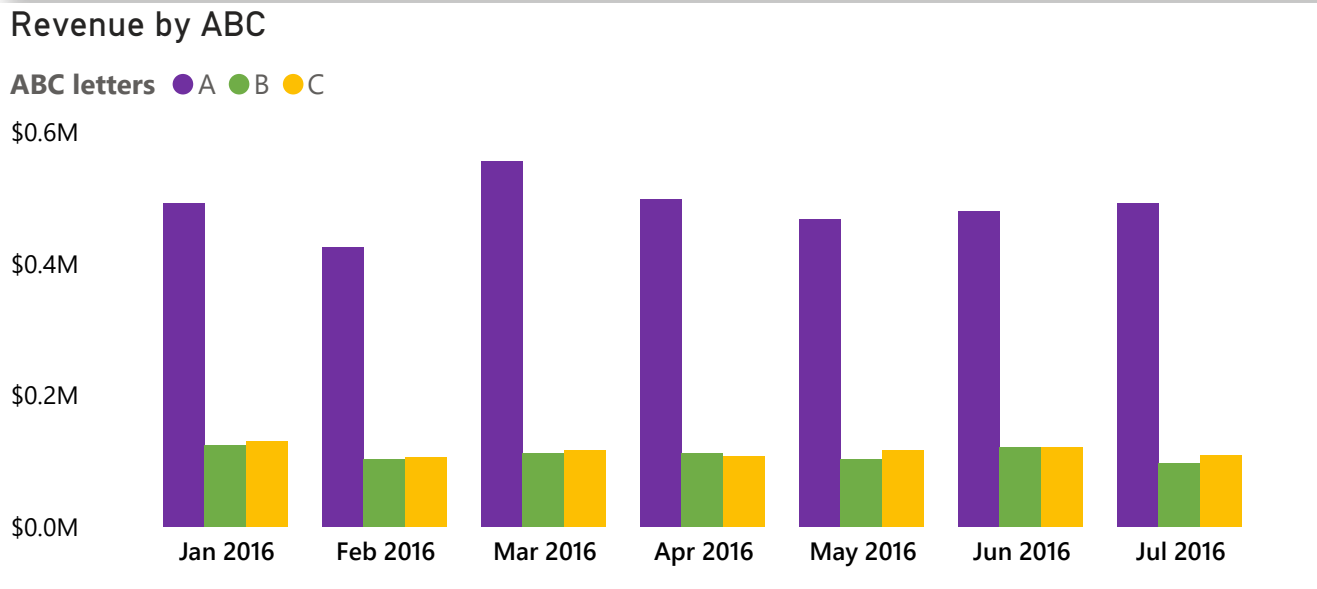
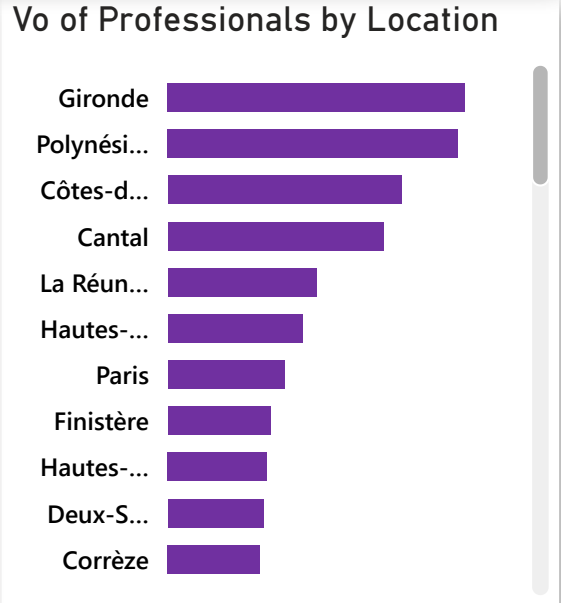
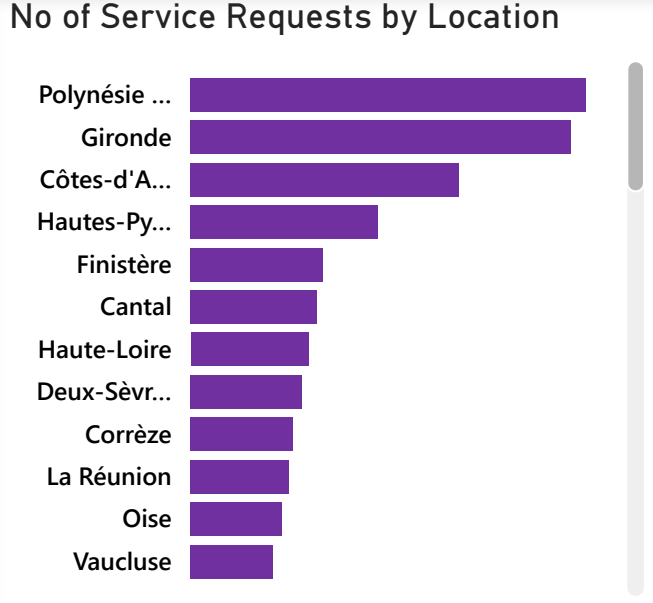
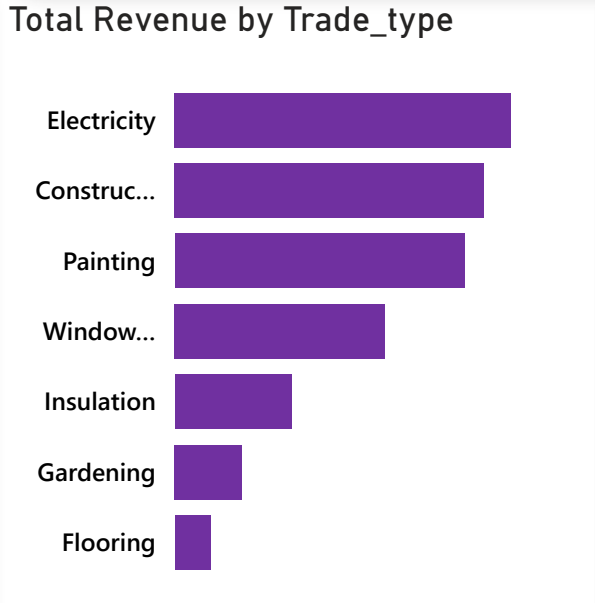
Average Weekly Request
161.29



ABC ▾ All ▾	Trade_type ▾ All ▾
XYZ ▾ All ▾	Area ▾ All ▾



WeekEnding	Week Number	Current week	Last Week	%WOW Growth	
01/09/2016	2	162	54	▲	200.00%
01/16/2016	3	180	162	▲	11.11%
01/23/2016	4	172	180	▼	-4.44%
01/30/2016	5	156	172	▼	-9.30%
02/06/2016	6	149	156	▼	-4.49%
02/13/2016	7	145	149	▼	-2.68%
02/20/2016	8	167	145	▲	15.17%
02/27/2016	9	151	167	▼	-9.58%
03/05/2016	10	177	151	▲	17.22%
03/12/2016	11	175	177	▼	-1.13%
03/19/2016	12	206	175	▲	17.71%





ABC-XYZ ANALYSIS

Week Number

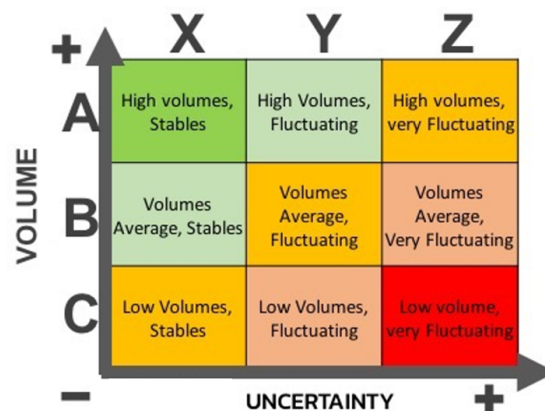
All

Area

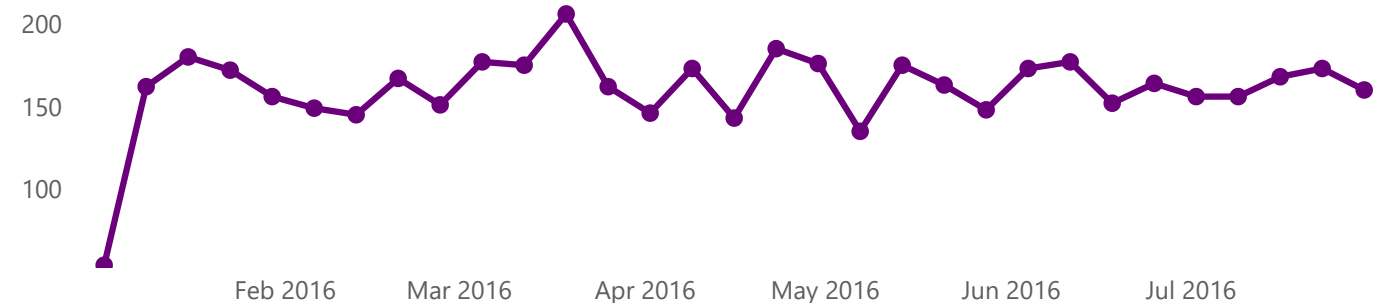
All

Trade Type	Segment	Description	Total Revenue	Recommended Actions
Electricity	AX	Large Volume, Stable Demand	\$1.23M	Low coverage as risk of shortage is low.
Construction	AY	Large Volume, Volatile Demand	\$1.13M	Average coverage as risk is controlled
Painting	AZ	Large Volume, Very Volatile Demand	\$1.06M	Larger coverage as risk is very high
Windows and Doors	BY	Medium Volume, Average Volatile	\$0.77M	Average coverage as risk is controlled
Insulation	CZ	Low Volume, Very Volatile Demand	\$0.43M	Least coverage
Gardening	CZ	Low Volume, Very Volatile Demand	\$0.25M	Least coverage
Flooring	CZ	Low Volume, Very Volatile Demand		Least coverage

ABC XYZ PRINCIPLE



Service Requests per week





NUMBER OF SERVICE REQUESTS BY AREA

Area ▲	Construction	Electricity	Flooring	Gardening	Insulation	Painting	Windows and Doors
Aisne	15	10	1	4	2	13	14
Alpes-de-Haute-Provence	7	7		1		4	3
Ardennes	18	19	3	2	4	17	11
Ariège	12	9	3	2	1	5	8
Bouches-du-Rhône	2						2
Cantal	41	40	1	15	10	39	32
Cher	31	26	4	2	8	19	23
Corrèze	25	37	4	8	16	32	22
Côtes-d'Armor	77	96	8	17	42	89	49
Deux-Sèvres	38	32	3	13	9	33	29
Dordogne	20	19	2	5	6	19	16
Doubs	15	27	4	5	8	19	14
Eure-et-Loir	12	14	4	4	6	16	11
Finistère	37	54	6	8	24	29	28
Gard	8	15	1	4	2	6	6
Gironde	112	120	18	25	56	118	86
Haute-Corse	14	8		2	6	10	4
Haute-Garonne	5	8	1	2	6	6	7
Haute-Loire	33	46	4	7	14	36	26
Hautes-Alpes	13	13	2	2	7	5	5
Hautes-Pyrénées	62	64	8	15	20	60	35
Hauts-de-Seine	30	27		5	8	20	12
Indre-et-Loire	20	14	3	6	4	13	11