

E-mail: daniel.mangrum@vanderbilt.edu  
Web: www.danielmangrum.com  
Phone: 901-215-8776

August 30, 2021

Department of Economics  
Sample Econ Academic  
123 Main St  
Nashville, TN 37235

Dear Members of the Search Committee,

I am writing to apply for the Assistant Professor position advertised on the AEA JOE website. I am currently a Ph.D. candidate in economics at Vanderbilt University, and I expect to receive my degree in May 2020. I am broadly interested in policy relevant topics in applied microeconomics. My primary research interests are at the intersection of labor economics and the economics of education with secondary interests in health and urban economics.

In my job market paper, *Personal Finance Education Mandates and Student Loan Repayment*, I investigate whether state mandated personal finance education during high school improves federal student loan repayment after college. I find that these mandates improve repayment and that the effect is largest for low-income and first generation students at public universities. This paper received the award of *Best Graduate Student Paper* at the Missouri Valley Economic Association Annual Meeting, was instrumental in my receipt of a dissertation grant from the Washington Center for Equitable Growth, and has been featured in the *Policy Genius* magazine.

In addition to my research in education and labor economics, I also study topics in urban and health economics. In my co-authored paper, *The Marginal Congestion of a Taxi in New York City*, we study how the introduction of a new geographically restricted taxi fleet in New York City affected localized congestion. This paper was presented at the 2018 NBER Summer Institute and is currently being revised for resubmission at the *American Economic Review*. I also have a working paper that estimates the impact of a weekend supplemental nutrition intervention in the Mississippi Delta region on childhood test scores and attendance.

During my graduate career at Vanderbilt University and the University of Memphis, I have served as a teaching assistant, tutor, and supplemental instructor. These experiences have prepared me to teach courses on a range of topics in economics, policy evaluation, causal inference, and applied econometrics. My commitment to teaching has resulted in a portfolio of outstanding evaluations from students and professors alike, and I was recently awarded the *Rendigs Fels Award for Excellence in Teaching*.

As part of my application, I am including my curriculum vitae, job market paper, a statement of research, a statement of teaching philosophy with a summary of teaching evaluations, and a statement summarizing my commitment to diversity and inclusion. You should also expect to receive letters of recommendation from Professors X, Y, and Z.

I will gladly provide more details about my background and experience upon request. Thank you in advance for your consideration.

Sincerely,

Daniel Mangrum  
Ph.D. Candidate  
Department of Economics  
Vanderbilt University

E-mail: daniel.mangrum@vanderbilt.edu  
Web: www.danielmangrum.com  
Phone: 901-215-8776

August 30, 2021

Department of Public Policy  
Sample Policy Academic  
123 Main St  
Nashville, TN 37235

Dear Members of the Search Committee,

I am writing to apply for the Assistant Professor position advertised on the Chronicles of Higher Education website. I am currently a Ph.D. candidate in economics at Vanderbilt University, and I expect to receive my degree in May 2020. I am broadly interested in policy relevant topics in applied microeconomics. My primary research interests are at the intersection of labor economics and the economics of education with secondary interests in health and urban economics.

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As part of my application, I am including my curriculum vitae, job market paper, a statement of research, and a statement of teaching philosophy with a summary of teaching evaluations. You should also expect to receive letters of recommendation from Professors X, Y, and Z.

I will gladly provide more details about my background and experience upon request. Thank you in advance for your consideration.

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Daniel Mangrum  
Ph.D. Candidate  
Department of Economics  
Vanderbilt University

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Web: www.danielmangrum.com  
Phone: 901-215-8776

August 30, 2021

Department of Government  
Sample Government  
123 Main St  
Nashville, TN 37235

Dear Members of the Search Committee,

I am writing to apply for the Assistant Professor position advertised on the EJM website. I am currently a Ph.D. candidate in economics at Vanderbilt University, and I expect to receive my degree in May 2020. I am broadly interested in policy relevant topics in applied microeconomics. My primary research interests are at the intersection of labor economics and the economics of education with secondary interests in health and urban economics.

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During my graduate career at Vanderbilt University and the University of Memphis, I have gained a wealth of technical skills and research experience. Of these skills, I am particularly experienced in data analysis, program evaluation, applied econometrics, and data visualization. I am proficient in Stata, Python, R, and Matlab and I am competent in QGIS/ArcGIS and SQL. I am also particularly effective at communicating technical and complex data products and analysis in both written and oral settings.

As part of my application, I am including my curriculum vitae, job market paper, a second research paper, and a statement of research. You should also expect to receive letters of recommendation from Professors X, Y, and Z.

I will gladly provide more details about my background and experience upon request. Thank you in advance for your consideration.

Sincerely,

Daniel Mangrum  
Ph.D. Candidate  
Department of Economics  
Vanderbilt University

E-mail: daniel.mangrum@vanderbilt.edu  
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August 30, 2021

Department of Economics  
Sample Teaching Focused  
123 Main St  
Nashville, TN 37235

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During my graduate career at Vanderbilt University and the University of Memphis, I have served as a teaching assistant, tutor, and supplemental instructor. These experiences have prepared me to teach in both introductory and advanced economics courses. I have course preparations for Introduction to Microeconomics, Intermediate Microeconomics, Labor Economics, Economics of Risk, Sports Economics, and Applied Econometrics. I can also prepare courses in Urban Economics, Public Economics, and the Economics of Social Issues. My commitment to teaching has resulted in a portfolio of outstanding evaluations from students and professors alike, and I was recently awarded the *Rendigs Fels Award for Excellence in Teaching*.

As part of my application, I am including my curriculum vitae, job market paper, a statement of research, and a statement of teaching philosophy with a summary of teaching evaluations. You should also expect to receive letters of recommendation from Professors X, Y, and A.

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Department of Economics  
Vanderbilt University