

# JEREMY MCGRATH

## Account Executive

Highly personable Account manager & IT Specialist with over ten years of experience in account management, claims, sales processing, and call-center operations



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Beaverton, OR

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## EDUCATION

### Full Stack Web Development Lambda School

07/2019 – Present

### Business Administration Brown Academy

03/2002 – 10/2003

Courses

- General Studies

## WORK EXPERIENCE

### Account Manager Future Networking

08/2018 – 07/2019

Tigard, OR

Managed Service Provider

Achievements/Tasks

- IT Project Management, Website development
- Marketing, Sales, Support
- VOIP and networking installation
- Server, Firewall, Desktop management

Contact: Tony Simpson

### Sales Manager Verizon Business

10/2015 – 08/2018

Beaverton, OR

Wireline Public Sector

Achievements/Tasks

- Secured \$1.5 Million Voice contract with County Gov.
- Negotiated State Contract Vehicles
- RFP responses to City & County bids
- Managed Team of 18 Sales Associates

Contact: Richard Sheldon

### Support Technician Google

03/2014 – 10/2015

Tempe, AZ

Achievements/Tasks

- Customer Support Accolades
- Met resolution quotas
- Solved Google Maps issues

Contact: Kathie Gerkin

## SKILLS

Sales & Marketing

Telecommunications

cloud

Security

Voice

Linux

Gov/Ed Sales

VOIP

Microsoft

Open Source

Web development

Apache

Contracting

Sass/Ucass

Design

Networking

Project Management

Research & Strategy

## PERSONAL PROJECTS

Sigma Solutions

Bridge City Drums Co.

## ORGANIZATIONS

Habitat for Humanity

Surfrider Foundation

## LANGUAGES

English

Native or Bilingual Proficiency

Spanish

Limited Working Proficiency

## INTERESTS

Chess

Surfing

Hiking

Fishing

DIY

AI

Blockchain

Cyber Security