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THE BUSINESS JOURNAL

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PITFALLS

PHOTO CONTRIBUTED | A worker sewing mattress parts at Pleasant Mattress in Fresno. The company received funding under the Paycheck Protection Program.

BUSINESSES, NONPROFITS ALIKE NAVIGATE STORMY SEAS OF FEDERAL LOANS

The Paycheck Protection Program (PPP), meant to help employers get people back to work, surpassed \$510 billion in lending this week.

Headquartered in San Diego, California Bank and Trust (CB&T), has been processing loans for small businesses, helping them maximize the possible benefits of federal loans.

CB&T, which has about 90 branches statewide, including two in Fresno, has successfully processed 8,382 loans that totaled a combined \$1.62 billion, with clients reporting that they preserved payroll for a total of 138,373 jobs across the state.

BY FRANK LOPEZ | PAGE 3

A CPA TALKS PPP CHALLENGES

As local coronavirus infection rates climb higher, the federal government has been ramping up its efforts to keep small businesses afloat through federal stimulus packages, one of the most notable being the Paycheck Protection Program (PPP).

Following certain conditions, the loans could be fully forgiven. Borrowers would only have to pay a 1% interest rate on unforgiven portions.

While this money could be a godsend for businesses facing economic insecurity, there could still be challenges for borrowers in meeting requirements to get the loans fully forgiven.

BY FRANK LOPEZ | PAGE 2

UNEMPLOYMENT



In hiring, employers, staffing agencies compete with unemployment benefits

By Edward Smith | Page 4

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PPP Pitfalls | From 1

The Business Journal got word on some of the challenging aspects of emergency funding from Cassidy Jakovickas, president and CEO of MBS Accountancy Corp. in Fresno. He said business owners should be fully aware of what they are signing up for with a PPP loan.

"These PPP funds basically created a business environment where owners would make decisions that they normally wouldn't make," Jakovickas said. "If your revenues are down significantly, you would never hire employees back, but because of the way the PPP loan was designed — if you're a restaurant, a dentist or a hotel — you don't have any revenue coming in and you don't have anything for these people to do."

This situation set up an environment where businesses need funding but they can't use it in the way it was intended because a business is entirely or partially shut down.

Because the rules, guidelines and applications for federal loans are ever fluid, and changing day by day, it makes it difficult to stay familiar with all the details.

Jakovickas said he is aware of workers not wanting to come back to work because they are making more money collecting unemployment benefits. However, Treasury Secretary Steven Mnuchin said that workers that reject an offer to go back to work by an employer could stand to lose their unemployment benefits.

Businesses must restore payroll levels to what they were before the COVID-19 crisis by June 30, and there could be a potential reduction of forgiveness if employees receive a pay cut.

According to cloud-based human resources software company Zenefits, there are more pitfalls to the PPP program, especially for businesses that use contractors. The funds can also not be used to pay back bridge loans that might have helped a business stay afloat before federal dollars started to flow. There's also the chance that employers might have to institute more layoffs at the end of the eight-week covered period.

Though we are in unprecedented times, Jakovickas is stressing to businesses to keep making normal business decisions as if there were no ongoing pandemic.

"You have to do some shifting to take advantage of opportunities, but always do what makes sense for your business. Treat PPP as a loan. If it gets forgiven, that's a bonus, but start with the mindset that this is a loan. If something changes or goes different, this is something you have to pay back."

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TREAT PPP AS A LOAN. IF IT GETS FORGIVEN, THAT'S A BONUS, BUT START WITH THE MINDSET THAT THIS IS A LOAN.

Cassidy Jakovickas

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Cassidy Jakovickas
President and CEO
MBS Accountancy Corp.

PPP Pitfalls | From 1

Over 90% of the loans were made to businesses with fewer than 50 employees, with the smallest loan being \$500, and the largest reaching \$10 million — the limit.

For the Fresno area, CB&T has helped preserve 4,000 jobs and processed nearly \$47 million in PPP loans.

"We put together a Herculean effort on the fly to process as many PPP loans for our customers as we could," said David K. Bale, executive vice president at CB&T. "We had approximately 20% of our workforce basically working day and night to get as many of these applications served as we could."

Bale said that businesses should still consider the suite of U.S. Small Business Administration (SBA) loan products and talk to their banks to see what could be the best fit.

Last week, the Treasury Department released new guidelines regarding the SBA's PPP loan forgiveness details, which now provides a "safe harbor" from audits or penalties for businesses that received a loan under \$2 million dollars.

Before the release of the new guidance, it was unclear just what exactly qualified as "economic uncertainty" for a business during the pandemic. Business owners were worried that they would be subject to audits and penalties from the SBA or the Treasury under the "good faith" certification requirement that precluded borrowers who had other options for loans.

"SBA has determined that this safe harbor is appropriate because borrowers with loans below this threshold are generally less likely to have had access to adequate sources of liquidity in the current economic environment than borrowers that obtained larger loans," according to the Treasury website.

Bale said that he is aware of reports from across the country where employees would rather collect richer-than-normal unemployment benefits than work, making it a challenge for businesses to get their payroll levels to where they were before the crisis.

They also have until June 30 to restore their payroll levels for the loans to become forgivable, which has many borrowers concerned, as does the requirement that 75% of the funds be spent on payroll, with the remaining 25% for other expenses.

Pleasant Mattress in Fresno is one of the local companies that had loans processed through CB&T.

Rion Morgenstern, president and CEO of Pleasant Mattress, which manufactures mattresses, said when the COVID-19 pandemic was first spreading, it created a really unstable business environment.

When the first shelter in place orders were announced, Morgenstern said that the company had been preparing on what do for the week prior. It immediately furloughed everyone at the company except for Morgenstern and three others in the finance department to keep cash flowing with accounts receivable, processing payroll and paying vendors.

Luckily, Pleasant Mattress is considered an essential business and employees were able to get back to work.

Though Morgenstern declined to say how much the company received, it was enough to keep employees on the job.

Pleasant Mattress received its loans during the second round of PPP loan distributions, which started at the beginning of April.

"You really don't know when your funding is going to hit," Morgenstern said. "For a company like us, where we had a substantial amount of employees on furlough, you can't all of a sudden flip a switch and bring them back on the next payroll period."

Morgenstern said it wasn't safe to bring all employees back all at once, and because there isn't much demand for mattresses during the crisis, there was not a lot of work for many to return to.

Along with doing their normal work tasks — producing mattresses, clerical work, etc., staff are also working on

projects during off hours to make sure they get enough hours to meet payroll levels.

As more people are coming back to work, the company is splitting its daily work day into two shifts to make sure there are not too many people on the floor at one time, which requires extra management overhead, as well as increasing costs and expense to run the factory for 20 hours.

Morgenstern said that he had about three employees that didn't want to come back to work, with some of them making more from unemployment benefits.

Treasury Secretary Steven Mnuchin said on Tuesday that workers who reject an employer's offer to return to work could lose their unemployment benefits under the PPP.

Morgenstern said that the forgiveness aspect is one of the most challenging parts of the loan, with economic uncertainty leaving business owners not knowing if businesses could return to pre-Covid levels.

"Let's say we got \$1 million (in loans), and we spend \$750,000 on payroll, and 25% on other things as prescribed, and for some reason 10% of our employees won't come back to work, then there is a 10% reduction in the amount of forgiveness that we get on the loan," Morgenstern said. "That means money that we spent in the right way to keep people employed, we don't get any of those dollars."

While the focus of the devastation of Covid-19 has been on the business community, non-profits could be hit particularly hard during the pandemic.

Near the end of March, coalitions of nonprofits together with the National Council of Nonprofits, issued a letter to Congress requesting a \$60 billion emergency fund to support the non-profit sector in serving communities affected by the pandemic.

According to the letter, nonprofits employ 12 million U.S. workers.

The Art of Life Cancer Foundation is

a local non-profit that connects cancer survivors, or those recently diagnosed, together through artistic creation to produce relationships and support and provide hope for a fulfilling life after surviving cancer.

One of the organizations most notable programs is the Art of Life Healing Garden inside Woodward Park, which features works of art by local cancer survivors, outdoor musical instruments, children's playscapes and more.

The Art of Life Cancer foundation also had its PPP loans processed by CB&T and received its loan during the second round of funding.

The foundation received \$30,600 in PPP loans and Joan Hensleit Minasian, board chair of the foundation, said they were planning on how to operate whether they got funding or not.

"We just went through all the different possibilities, and then how are we going to keep reaching people in the community, reaching out to cancer survivors," Minasian said. "Right away we just put a couple of plans that we could implement, whether or not we got the PPP."

Minasian said that CB&T provided a more personal relationship than a major bank they were previously working with, which really helped the foundation navigate through the funding process.

Minasian, who also does some non-profit consultation on the side, said that a lot of smaller sized nonprofits have no reserve in the bank, and a crisis such as the ongoing pandemic may close the doors of many.

"With the PPP, I think we are going to be fine, but not everyone has the savvy to think it through on the fly," Minasian said. "Nonprofits tend to land on their feet, but it's going to be kind of rough for a lot of these smaller ones who haven't had any kind of reserve in the bank."

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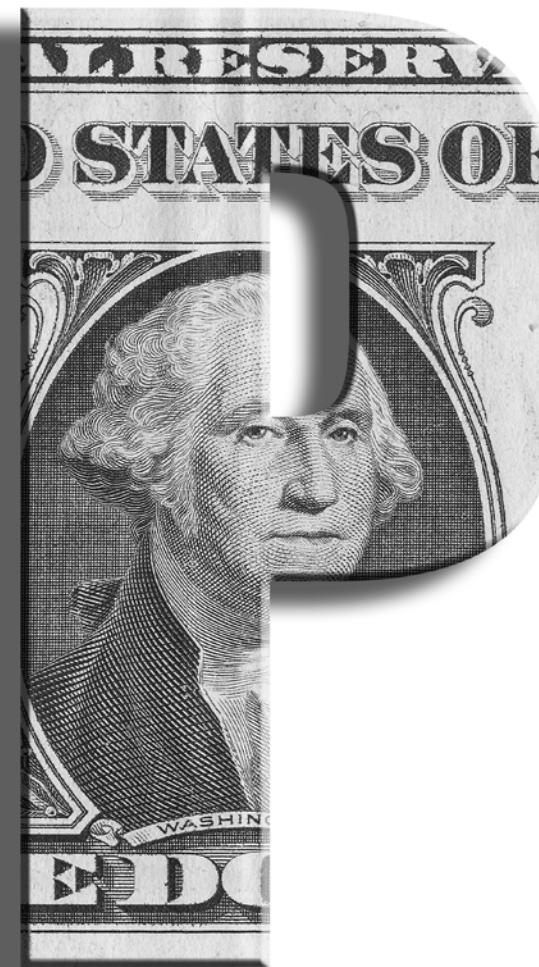




PHOTO COURTESY LA TAPATIA | Getting workers to fill gaps at La Tapatia has been a challenge.

Edward Smith - STAFF WRITER

It was mid-March when Hire Up Staffing Services sent its top salespeople to Las Vegas to celebrate the biggest week they had in the history of their company. They had found positions for more workers than ever before in what was then a "candidate's market," according to Rebecca Kirkman, president of Hire Up.

At that time, employers were raising wages and benefits to persuade those in a shrinking labor market to take up or change jobs.

Fewer than five days after the celebrations, more than 200 people Hire Up had located jobs for had lost them or were furloughed because of shelter-in-place orders.

Across the nation, employers laid off 11.4 million workers in March.

And now as businesses begin to open back up, despite spikes in unemployment, Kirkman hesitates to call it an employer's market.

Businesses are finding they are having to compete with generous unemployment benefits and fears of infection to get workers hired.

For those not going back to work, there are a number of people worried about contracting COVID-19 or who are caring for people with the disease or children out of school. But Kirkman feels a majority of people are finding unemployment pays better than their jobs did. Kirkman did the calculations, and for workers earning \$13 an hour, they might be making closer to \$22 an hour. Reimbursements from the State of California begin at 55% of their last month's paycheck. But with an additional \$600 a week, benefits could pay out over \$4,000 a month for people who were making half of that only a month ago.

"They are making more money with all of the government incentives," said Kirkman.

At Hire Up, Kirkman saw candidate pools shrink to 40% of what they were at their peak. But she thinks the worst is behind us.

Hiring is beginning to pick up. Demand for labor dropped 80% according to Kathy Bray, president of Denham Resources, a Fresno-based staffing agency. Two weeks ago, food processors and growers brought that demand up 20%.

In hiring, employers, staffing agencies compete with unemployment benefits

Beyond shrinking candidate pools, finding quality workers has also been difficult.

In trying to fill two positions at a hospital in the Stockton area, Kirkman said the hospital went through nine qualified candidates, with seven of them declining the job offer. Of the final two, one candidate changed their mind the day before accepting the job and the other didn't show.

They had to expand screening

“
They are making more money with all of the government incentives.
Rebecca Kirkman
”

methods to add more scrutiny before the positions were filled in the second round. And staffing services are often better equipped to vet potential candidates than direct hires from employers.

"This is what we do all day long, this is everything of what we do, I can't imagine what an office manager is going through right now when this is only an occasional task that they need to handle," said Kirkman.

At La Tapatia, entry level positions have been difficult to fill, said Yvette Cuellar, director of marketing for the Fresno-based tortilla company.

The need to fill positions has impacted production. They've had to shuffle workers around different departments to fill the one or two missing positions a day. Several applicants have "ghosted" virtual interviews the human resources department has scheduled.

In the restaurant industry, staff has been reduced to skeleton crews because revenues are so thin. "With the staff that's there, you've really got to rely heavily on those people to come to work because if anything happens — one of them becomes sick, one of them gets into a car accident, one of them has a workplace injury — you're left with nothing to replace those positions," said Lewis Everk, owner of Everk Hospitality Group.

Everk called former employees to come in for a time when one of his managers had to get stitches. When no one was willing to come off of unemployment, he had to close his restaurant, Vyxn, for two nights. It can take \$1,000 to train a new person in the restaurant industry, said Everk. "The economics don't make sense."

Employees who refuse to go back to work can lose unemployment coverage.

Competing for workers will be different than in the past. At the beginning of the crisis, candidates often asked about positions offering remote work. Since then, that request has dwindled. Businesses may not have to be as competitive as they were before the crisis when it comes to pay and benefits, said Kirkman. But they should be mindful of employee health.

She's been a little more aware of her employee's personal lives. She knows who has kids and who needs daycare. They've allowed kids to come in and even given them computers to do homework.

"I think people appreciate that I'm taking an interest in their life," said Kirkman.

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PHOTO COURTESY LA TAPATIA | Production at La Tapatia has been reduced to only the essentials.





PHOTO CONTRIBUTED | Kaweah Delta CEO Gary Herbst speaks at a press conference in this 2019 file photo. The hospital resumed some of its elective procedures this week.

Hospitals prepare to resume elective surgery

Donald A. Promnitz - STAFF WRITER

As California slowly reopens after the shelter-in-place directive in mid-March, hospitals are starting to slowly reintroduce elective surgical procedures for their patients, though concerns have been raised about a COVID-19 resurgence.

For Kaweah Delta Medical Center in Tulare, the approach has been slow and methodical. Tulare County has been hit the hardest of any area in the San Joaquin Valley, with more than 50 deaths attributed to the coronavirus. More than 104 of their hospital's inpatients have tested positive for COVID-19. As of Tuesday, there were 27 hospital beds occupied with COVID-19 patients.

According to Gary Herbst, CEO of Kaweah Delta Medical Center, the hospital resumed elective procedures on May 18 as they slowly transitioned back into outpatient and inpatient cases.

"We definitely would start with outpatient surgery because it doesn't take a bed," Herbst said. "But then we would also do pretty short-stay, otherwise pretty healthy patients that might stay one or two days — we might start doing these."

Since March, their normal surgical volume has been cut by anywhere from 40% to 50%. This has resulted

in a backlog of about 800 cases that have accumulated over a several-week period.

Saint Agnes Medical Center will also return to performing select critical care and elective surgeries, while enhancing safety measures. This includes testing inpatients the day before or the day of their procedure. Procedures will also be done in COVID-19-Free Zones — areas where only patients who are known to have tested negative are admitted.

"It's important for Valley residents to know that it's safe to seek essential treatment at Saint Agnes," said W. Eugene Egerton, chief medical officer for Saint Agnes. "In line with our core value of safety, we are taking a thoughtful, phased approach to resuming select services and are following CDC and state COVID-19 guidance to ensure the safest possible environment for patients."

Other precautions being taken include temperature screenings, the provision of masks for everyone in their facilities and continued visitor restrictions.

Just a few miles away from Saint Agnes, Kaiser Permanente had already returned to bringing in high-priority cases two weeks earlier, along with high medical priority

patients who had their elective procedures postponed.

According to Dr. Smita Rouillard, associate executive director for the Permanente Medical Group, there are also plans to expand their lab in Berkeley next month, which will let them increase their COVID-19 testing capacity to include routine pre-operative testing for patients.

"Kaiser Permanente is committed to resuming non-urgent and elective surgeries in a coordinated manner that will continue to protect our patients, staff and communities," Rouillard said in a statement. "We are restarting these services safely."

Since first postponing elective cases, Rouillard said that most surgeries have been for urgent and emergent situations like cancer. Currently, those patients who saw their cases delayed have a top priority.

According to a statement from Adventist Health Central Valley, they are resuming some services that were postponed because of the pandemic. Adventist operates hospitals in Hanford, Reedley, Selma and Tulare that had to recently furlough employees.

Up north in Madera County, Valley Children's Hospital started "phasing in" surgeries and ambulatory visits

last week. However, there will be precautionary steps in place to avoid infection.

"We can never be too careful when it comes to the care of our kids," said Dr. David Christensen, chief physician executive. "We have taken a thoughtful, thorough and careful course of action from the very start of this pandemic and have always looked ahead to when we can safely and effectively begin to do more of what we have always done best — helping children heal."

According to a press release from the hospital, families can expect drive-thru visitor screenings upon entry to the Madera campus, and further screenings will be carried out at all entrances. Visitors will also be limited to a single parent/guardian or direct caregiver. Masks will be required for everyone over two years of age.

Madera Community Hospital has also been approved to resume elective procedures. However, the medical center hasn't set a date yet for when they'll open back up.

Donald Promnitz | Writer can be reached at: 490-3461 or e-mail donald@thebusinessjournal.com



PHOTO CONTRIBUTED | Procedures that were postponed due to COVID-19 are starting to be rescheduled at Adventist Health Central Valley facilities, including Adventist Health Selma.

Dispatches from the economic frontline of Covid-19

After two months into the coronavirus pandemic, and half a billion dollars in federal stimulus loans promised in the U.S., we checked in with local business owners from counties in various states of reopening to see how life is post Covid-19.

Hair Abduction: 'The work is (almost) always there'

After 29 years styling, coloring and cutting hair, Christine Barnum never imagined that her work would stop. Even two previous recessions never slowed her down.

"Women will pay their hairdresser before they pay their PG&E bill," said Barnum, who owns and operates Hair Abduction at 150 Clovis Ave. in Clovis.

Now, as Barnum begins ordering products in anticipation of re-opening, she still has to wait not only for the green light from Fresno County to operate, but also the California Board of Barbering and Cosmetology.

Barnum opened Hair Abduction in Fresno's Tower District 15 years ago, then moved to Clovis, closer to her own home.



CONTRIBUTED PHOTOS | Christine Barnum's hair styling business has survived two previous recessions, but has never experienced a shutdown like this.

When the order came to close up shop, she felt shocked and scared.

"Canceling all of those appointments was like saying, 'no, I don't want your money,'" Barnum said. Her clients were supportive, but she still had rent payments to her landlord every month. And being a sole proprietor meant she didn't qualify for the first wave of loans from the Small Business Administration.

With a little help from her husband of 25 years, she was able to keep the lights on. She applied for the SBA's emergency loan, but after filling out the necessary forms, nothing on the website let her know about the status of her application.

Money from the \$1,200 stimulus package came quickly, she said, and unemployment eventually came. And it was a couple of weeks ago when she checked her bank account that she noticed she received her \$1,000 EILD loan for sole-proprietors.

With the money she's received, she says she can last until July or maybe even August before things get dire.

"I feel blessed because I was able to get all those things," Barnum said.

But even as other small businesses

are gearing up to open, she has to wait for the State Board to allow hairdressers to operate.

Notifications from the agency have threatened that licenses can be revoked if they are open. Random, unannounced checks are even being done, she's heard.

Barnum is preparing for the day she can begin taking clients, who have been calling asking to schedule appointments. Between the health aspect of what she does for her clients as well as the ear she lends to them, Barnum feels what she does is so much more than just coiffing. She's happy with her little shop and with the other stylist who rents a booth from her.

"In this business, you can make as much money as you want to make," said Barnum. "You just have to work harder. The work is always there."

— Edward Smith

Leighton's Jewelers: 'There's a thing called love'

Leighton's Jewelers is back up and running, and despite all of the economic uncertainty, owner Chris Miller is feeling optimistic.

"There's a thing called 'love,'" Miller said, explaining the continued demand for jewelry. "And thank God for love."

Thanks to a Payroll Protection Program loan, he opened his store back up last Monday. Leighton's Jewelers, which was founded by Miller's father, has been in business for 64 years, and has been in the same location in downtown Madera since 1968.

However, with the COVID-19 pandemic, their revenue dropped to virtually zero and they had to shut their doors. Of course, they weren't able to shut down on paying their bills. For a while, Miller had to borrow from the store's reserves to cover his expenses.

Miller applied for a PPP loan, receiving it on the second round of availability. According to him, larger companies sucked up the money from the first round before he could even finish the paperwork.

But Leighton's Jewelers' doors are open once more, albeit with fewer hours. This also means his two fulltime employees are back on the clock. Meanwhile, Miller is hopeful that things will pick up soon as the region, and the rest of the nation comes back online. This includes his suppliers.

"We get a lot of emails from the manufacturing jewelers and most of them are around the county, and they're all starting to open back up and now getting back to work," he said. "So they're anxious for us to be open and start requesting things."

— Donald A. Promnitz

Shelby Strategier Leetch: 'A really testing time right now'

For Shelby Strategier Leetch, a massage therapist who has been in the game for 16 years, her work calls

for some really close contact.

Since the shuddering of "non-essential" businesses in mid-March, Strategier hasn't been able to see her clients, including those referred by hospitals and clinics with chronic pain, and those she visits in corporate settings.



CONTRIBUTED PHOTOS | Shelby Strategier Leetch was awarded a \$10,000 small business grant from Verizon.

She is the founder and sole-proprietor of Shelby Strategier, Therapeutic Massage, with offices on Shaw Avenue, near Fresno State.

"I knew that we were going to have to be out of income for a while," Strategier said. "It was a stressful moment but I knew what needed to be done for the community."

Prior to the pandemic, she was seeing lots of clients beginning this year, rounding off a last couple years of steady business.

Strategier wasn't able to apply for the first round of the Paycheck Protection Program, but she is in waiting to hear from the Small Business Administration for the second round, but she did receive a \$10,000 grant from Verizon from their Verizon Small Business Recovery Fund.

She will be using the grant money to pay rent for the office and to make up for what she has lost in income. Strategier also received a small personal loan from her bank.

Along with hair salons and barbers, masseuses will be able to return to work during the third phase of the state's plan to reopen, but realistically, Strategier said she has no idea when that will actually be.

Strategier understands that certain precautions need to be taken, but she said that if government had acted when word of a breakout first came out, the economic shutdown could have been avoided.

With Strategier being the sole income provider in her home, as her husband can't work for medical reasons, and two children to take care of, she is in great stress but still remaining optimistic.

"I don't see having to close, and I think I can build back, but it is really a testing time right now of trying to keep everything open so we can come back," Strategier said. "I could find something else to do but I don't know if I'd be able to support us."

— Frank Lopez

Top Drawer: 'Sad state of affairs'

While many businesses have been forced to close their doors to customers, it is the smaller, independent businesses that could suffer the brunt of the economic shutdown due to the Covid-19 pandemic.

Recently, Fresno officials allowed the re-opening of authorized businesses including auto sales, furniture stores, electronics and camera stores and other retail businesses. All retail stores may operate their websites for sales with contactless pick-up and delivery.

Though all retail stores will be able to sell their products online, Jane Saunders, who with her daughter owns Top Drawer, a boutique in north Fresno, said that many local independent businesses rely on brick-and-mortar to stay open.

Saunders runs the shop on her own for the most part.

Saunders said that she understands that big box stores sell essential items, but they also sell other items that put them in competition with local stores, and this pandemic is also hitting at a time where more people are shopping online.

"There is a way forward," Saunders said. "We have to try to pivot our businesses, we have to try to think out of the box and find a way. Some of us will succeed and some of us will say this is not worth it any longer—that's a very sad state of affairs."

Saunders believes all businesses are essential and that many businesses such as Top Drawer carry niche items that might not be available anywhere else in an area.



CONTRIBUTED PHOTOS | Top Drawer is one retailer that will have a challenging time adapting to online and curbside pickup service.

Though it is important for businesses to apply for federal assistance loans such as Paycheck Protection Program, small businesses need the support of their local communities to survive.

Saunders said that she has no idea when clothing stores will re-open.

"I view my business in baby steps. We just have to keep trying. We do the best we can everyday, and those days turn into weeks and into months, and if everything comes around and people go out and go shopping and support us, we should have a nice long run."

— Frank Lopez

Two counties reopen; one with permission

Two counties have announced they are ready to open back up — one of them with the state's grace and the other on its own.

Madera County has met state criteria to move into Gov. Newsom's phase 2.5 and can open up a new flurry of businesses beginning today, according to a news release.

Restaurants can allow dine-in, retail stores can open and swap meets can now gather under the rules.

On Monday, Gov. Newsom updated the requirements to advance beyond state guidelines for reopening. Counties with fewer than 25 positive cases per 100,000 residents can begin to "move at their own pace," according to Newsom. Having no more than a 7% increase in hospitalizations also qualifies a county.

Most recent data has Madera County with 21 active cases and two deaths related to COVID-19.

The following categories of business can now operate under Madera County:

- Dine-in restaurants
- Retail stores
- Swap meets
- Office-based businesses (teleworking still encouraged)
- Limited personal services (Pet grooming, carwashes, landscaping)
- Outdoor museums and open gallery spaces
- Childcare

In the South Valley, Tulare County supervisors voted to reopen businesses after being singled out by the governor for climbing infection rates.

Supervisor Dennis Townsend proposed to not prosecute businesses that want to open at Tuesday's meeting of the Board of Supervisors.

Supervisor Kuyler Crocker seconded the motion and Chairman Pete Vander Poel gave the third vote needed to approve. Supervisors Amy Shuklian and Eddie Valero dissented, wanting more time to discuss the legality of the motion.

The vote comes after Gov. Gavin Newsom specifically said Tulare and Kings counties were not ready to move beyond phase two, naming the impact coronavirus has had on skilled nursing facilities in the region.

He gave clearance to 53 of 58 counties in the state to "move at their own pace" beyond state guidelines for opening up.

Tulare County has been the hardest hit in the Central Valley. Most recent data show of 1,539 confirmed cases, 71 have died.

Clovis chamber cancels Big Hat Days

Following directives from Gov. Gavin Newsom's office, the Clovis Chamber of Commerce has made the decision to can-

cel Big Hat Days 2020 over concerns regarding COVID-19.

Originally scheduled for April 4-5, officials rescheduled Big Hat Days for June 20-21.

"This was a difficult decision that was made in the best interest of our community," said Chamber CEO Greg Newman in a press release. "This decision was not taken lightly or made quickly, but deemed necessary to ensure the health and safety of our attendees, volunteers, exhibitors, vendors, sponsors, attractions and staff."

Despite the cancellation of Big Hat Days, however, Newman says the Chamber is still planning to hold the ClovisFest & Hot Air Balloon Fun Fly street festival in October.

Pier 1 to close all stores

Unable to find a buyer for the home goods provider, Pier 1 Imports has asked a bankruptcy court to allow it to permanently close all of its 540 stores, including those in Fresno and Clovis. Its Visalia location is already closed.

The retailer requested to hold going-out-of-business sales once shelter-in-place orders are lifted and its stores are allowed to operate, according to a press release from the company. Goods are still being sold on its website.

Lenders to the company extended it \$40 million to allow it to operate until it can liquidate its assets.

The company had failed to find a buyer after entering bankruptcy protection in January. The Visalia location shut its doors for good in a round of closures in 2019.

Madera Drive-in reopens Friday

The Madera Drive-in has released a list of rules for moviegoers to follow as it becomes among the first entertainment-related venues to reopen in the Central Valley.

The rules were released on Facebook Monday afternoon. Customers must view the movies from inside of their vehicles, which must be parked at least 10 feet away from other cars. Everyone must also wear a face covering if they venture outside of their car for any reason.

People will also only be allowed outside of their car to visit the snack bar or restroom. Social distancing rules will be in place, and the number of people allowed inside the buildings will be limited.

"We want to reopen and stay open," the Madera Drive-in posted on its Facebook page. "Worst fear is to open and then have the health department shut us down because of non-compliance."

Bob Gran, Jr., operator of the Madera Drive-in, said in an interview last month that safety would be the top consideration if he were to reopen. His other concern

PHOTO CONTRIBUTED | Madera water tower image via Wikipedia user Jcarrello.



was the availability of movies to show, and the movie lineup for opening weekend reflects that, with three out of four released earlier this year or last year.

The double bill of "Trolls World Tour" and "Dolittle" will be played on the first screen, with "Knives Out" and "The Hunt" on the other screen.

JCPenney goes BK

JCPenney announced late Friday that it was filing for bankruptcy protection, with plans to reorganize itself with \$900 million in financing.

The Texas-based retailer also announced it would be closing an undisclosed number of stores as part of the effort to right itself. With about 850 stores across the U.S., it is one of the nation's largest and oldest apparel and home retailers.

"Stores will close in phases throughout the Chapter 11 process — and the first phase of closures, including specific store details and timing, will be disclosed in the coming weeks," according to a news release from JCPenney.

There are four JCPenney locations in the Central Valley — Selma, Fresno's Fashion Fair Mall, the Visalia Mall and the Hanford Mall, according to the JCPenney website.

The bankruptcy announcement comes two months into the coronavirus pandemic, which prompted shelter-in-place orders that shut down much of the U.S. economy. Some states are starting to reopen stores, and others, including California, just recently started allowing curbside pickup from retail stores.

Observers believed JCPenney might avoid a bankruptcy filing, as the company made a \$17 million interest payment Friday after skipping last week's payment. A non-payment would have put Penney into default. Penney skipped an earlier interest payment of \$12 million in mid-April, kicking off a 30-day grace period.

Central Valley JCPenney stores missed a previous raft of store closures in 2017.

Fresno approves more grant funding

The Fresno City Council on Thursday approved a slate of COVID-19 relief pro-

grams, including an additional \$2 million for its small business grant program.

That funding joins an initial \$750,000 approved in March for the "Save Our Small Business" loan-to-grant program. Another \$1.5 million was approved last month. Out of 2,000 applications received, 116 businesses were provided funding of \$5,000 or \$10,000.

The council also approved \$1.5 million for a housing retention grant program to help Fresno residents impacted by job loss or reduction in hours to pay housing related expenses. The program would provide one-time assistance of \$500 to individuals and \$1,000 to households for mortgages or rent.

The program, which would be administered by local nonprofits, could also pay landlords directly with the agreement to accept 80% of total rent owed up until next month.

The resolutions were introduced by Fresno City Councilmembers Esmeralda Soria, Paul Caprioglio and Luis Chavez.

Another resolution approved by the council would provide \$500,000 in assistance to struggling micro farmers affected by reduced market activity due to COVID-19. The Fresno Micro Farmers Farm to Family Program will be administered in partnership with the Asian Business Institute & Resource Center. Eligible small farmers could receive grants of \$1,000 if they agree to donate surplus products to the Central California Food Bank.

"ABIRC is profoundly thankful for Councilwoman Soria and the City's respected leadership for providing the funds to assist one of the most socially disadvantaged micro business communities. Our Southeast Asian farmers were not able to secure any funding from earlier efforts and these funds will not only assist these business owners, but will also feed constituents in our community who are experiencing food insecurity," said Blong Xiong, executive director of the Asian Business Institute & Resource Center.

Funding for these programs comes from the Federal CARES Act.

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PHOTO BY ANNE WERNIKOFF FOR CALMATTERS | A table blocks patrons from entering the dining room at Roseville pub Goose Port on May 14, 2020. The restaurant and bar has opened their patio for dine-in service and planned to fully re-open for indoor dining this week.

More businesses set to open in the Central Valley under new rules

By Rachel Becker, CalMatters

Gov. Gavin Newsom this week eased the rules for when counties can reopen restaurants and stores, clearing the way for 53 of 58 California counties to qualify under the new coronavirus standards.

Some eligible counties may not choose to pick up the pace for restarting their economies. But those that do must show that hospitalizations and new coronavirus infections are holding steady or dropping. They also will need adequate contact tracing, testing capacity, hospital beds and personal protective equipment to cope with any new outbreaks.

Most Central Valley communities are moving toward reopening, with and without approval from the state. For instance, Madera County announced Wednesday it received state approval to move to "stage 2.5," meaning that effective May 20, dine-in restaurants, retail stores, office-based businesses, limited personal services (but not hair stylists) and childcare may reopen. But county officials are asking for people to wear protective masks in public and practice social distancing.

Fresno County officials are hopeful the state will also approve the county to proceed.

The governor flagged Kings and Tulare counties as areas that might have to wait longer to reopen, due to a high number of new cases, many tied to nursing homes or food processing plants. But Kings County Supervisors last week gave the green light for all businesses to reopen, including bars and gyms, in spite of the governor's order. Soon after the Hanford Mall reopened — the first Central Valley shopping center to do so.

This week, Tulare County supervisors on a 3-2 vote also allowed all businesses to reopen.

The move to relax the state requirements for reopening came after four Southern California counties pushed back against previous rules that Newsom announced two weeks ago.

Under the original requirements, counties wishing to reopen faster than the statewide order needed to have no deaths from the novel coronavirus over the previous two weeks.

Two-dozen counties qualified to accelerate reopening. But officials in Riverside, San Bernardino, San Diego and Orange counties called the rules unrealistic and asked Newsom to meet "to identify strategies for achieving a safe, reasonable, and sustainable reopening of our economy in coordination with the state."

Counties throughout the state already are allowed to open manufacturing, stores with curbside pickup and other services like car washes and pet-grooming. But local governments that want to open dine-in restaurants and shopping malls must apply for a variance.

Newsom's announcement Monday set looser rules for those variances, dropping the zero-deaths requirement. Counties also must have fewer than 25 new coronavirus infections per 100,000 people in the past 14 days, compared with 10 in 100,000 under the standards set two weeks ago.

Alternatively, counties are also eligible if less than 8 percent of the people tested are positive for the virus. Adding the proportion of positive tests as an alternative aims to encourage counties to increase testing, even if that means more new cases are detected.

"A lot of counties may pull back on the testing because they don't want to see positives," Newsom said. "Again, it's the rate of positives that is really the focus from our health perspective."

One new requirement is for hospitalizations to hold steady or drop — meaning no more than 20 new hospitalizations on a given day over the previous two weeks or no increase larger than 5 percent per day over a seven-day average.

The 53 counties now eligible for a speedier reopening is a rough estimate, according to Newsom, who did

not name the five that have not made the cut. He did say, however, that there were concerns about the numbers of cases in Tulare County related to skilled nursing facilities as well as infections among employees of meatpacking plants in Kings County.

"Just because we're creating the capacity and the availability to move into phase two doesn't mean that every county is ready," Newsom said. "LA County, as an example, I imagine, will be cautious in that respect."

Los Angeles and Kings counties did not immediately respond to requests for comment, and Orange County Public Information Officer Molly Nicholson said the county is still analyzing the new requirements.

Tulare County cases haven't yet stabilized. "Therefore we do not meet the governor's criteria for stabilization or downtrending of cases," said Carrie Monteiro, health and human services spokesperson. "However, our public health officials are continuing to work on our adaptation plans."

Lana Culp, public information officer from San Bernardino County, said that the county "probably" doesn't meet the new criteria to accelerate reopening, but Riverside County Board Chair V. Manuel Perez told the Desert Sun that he believes Riverside does. San Diego County Wilma Wooten said in a livestream that her county meets the new rules as well.

The state's public health department also announced today that curbside libraries and drive-in movies could open with restrictions. Places of worship can reopen counseling and office spaces, but services are still on hold.

Newsom said that other businesses, such as beauty salons, gyms and spectator-free sports, are expected to be granted permission to reopen in the next few weeks.

Public health experts commended Newsom's data-driven approach to reopening.

"Because we have these backup

measures, if we start seeing sudden resurgence, then they can reinstate the more restrictive measures," said Lee Riley, professor of infectious disease at the University of California Berkeley's school of public health. "I think we need to do something to, kind of, see what happens. We can't just keep doing the same thing."

Jeffrey Martin, a professor of epidemiology and biostatistics at the University of California, San Francisco, agreed.

"Pretty much all you can do is put forward these kinds of guidelines and see what happens," he said. "I admire the data-driven approach. It's not just being done on a hunch."

Still, Martin said, he'd like to see a few criteria added to Newsom's list. He wants counties to measure the length of time it takes to test people and turn around results, and to track how long it takes to interview people who test positive and trace their contacts. He said shortening the lag between identifying infections and tracing contacts is key to limiting the virus's spread.

"This is not complex calculus — these are things that can be measured and followed," Martin said.

Ultimately, however, the best strategy for reopening the economy isn't one that can be completely determined with science, he said.

Scientists can measure the relationship between increased mobility and increased transmission of the virus in communities with ongoing spread, Martin said. But there are also indirect socioeconomic and mental health effects of the shelter-in-place order that need to be acknowledged.

"What the right level here is is no longer a scientific question," Martin said. "It's a philosophical question."

Nigel Duara contributed reporting to this story, which first appeared at CalMatters.org. The Business Journal also contributed to the reporting.

QUENTIN SANFORD

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| FAMILY: MARRIED TO LAURA FACCIANI WITH ONE DAUGHTER AND TWO BOXER DOGS.



What are the origins of Broadway Media Distribution?

I grew up performing with Good Company Players at Roger Rocka's Dinner Theatre in Fresno's Tower District, beginning my love for the performing arts. Realizing that producers — like Good Company Players — create art with extremely limited resources, I set about building a company that would make theatre more financially accessible.

We disrupted the industry in 2013 and have continued to go from strength to strength. We are versatile: we have adapted to the limitations of the industry by diversifying our income and product offering to carry us forward during the current pandemic and thereafter.

We first entered the market with "Scenic Projections," a new technology that brought digital scenery to thousands of theatres around the globe. We continued to gain traction through a focus on supply chain growth, including the development of software and the expansion of our hardware rental and sales division.

Today, we're capitalizing on an industry that craves technological innovation, and we're building software that further breaks down barriers and unlocks revenue for performing arts institutions.

This month, we introduced "ShowStream," a cross-platform software that enables theatres and schools to livestream their productions through a secure ticketing system. The great strength of ShowStream is its ability to cater to all levels of expertise and maximize the hardware these institutions have readily available — like mobile devices, but can be scaled to Broadcast-quality equipment.

What made you want to do a theatre streaming service?

Broadway Media developed the software and hardware platform "ShowStream" to harness the power of consumer streaming technology and make the performing arts accessible again.

The financial and social impact of COVID-19 has made an indelible mark on the performing arts landscape. By creating technology resources that energize theatremakers, we can carve a place for ourselves in a changed industry and make theatre possible during the pandemic and more profitable in the future.

Theatre will recover but, with ShowStream, we are providing the tools and resources to speed up the recovery process and safeguard the finances of theatres in the future, particularly when theaters' most dependable income comes from patrons who are most at risk from the effects of COVID-19. We can help secure subscription bases with at-home enjoyment.

How do you reach out to professional

theatre companies, schools and others to use your service?

We are tech for theatre, not technical theatre. The technology that we tailor specifically for the market provides our customers a brilliant end-to-end experience. We work with our industry partners in copyright licensing to promote our software, media and hardware products to the global secondary theatrical market.

We've put in years of work into a robust distribution system to make sure that our technology can be used by everyone. Our team is dedicated to giving performing arts institutions access to world-class resources regardless of space, place, or budget. What's more powerful than universal accessibility?

Democratizing theatre is in my blood. I grew up in an educational system that stifled the arts, but was surrounded by technology. My love of arts and fluency in technology means I bring a unique perspective to the theatre industry, and have the ability to develop solutions to the numerous challenges facing the arts.

Do you think COVID-19 will change theatre? Will streaming be a more-relied upon means of getting community productions seen by the public?

The outbreak of COVID-19 had a swift impact on our business. In response, we were forced to make staffing changes and shrink our liabilities — but we made sure this was not at the expense of our customers, or the industry. We recognize the financial jeopardy our customers face — so we have processed many postponements and cancellations.

In short, COVID-19 did change theatre, and these changes will likely endure. It's a heartbreaking reality to which we must adjust, but we want to do so in a way that doesn't separate us from the core elements of the art form.

In partnership with NYC-based licensor Music Theatre International, we developed ShowStream. The decision to do this was simple — we care about our customers, and we care about the rejuvenation of our industry. Providing better access to sharing a sensational performance will feed the theatre ecosystem.

We set out to build new technology resources that would open doors to affordability and access. ShowStream is exactly that. It will help solve the intense impact of the pandemic in the near term, and will provide a much more diverse revenue stream for theaters going forward, opening doors to people unable to be "in the space", and breaking geographical boundaries.

What has the response to ShowStream been so far?

Remarkable. In a time of great uncertainty there's a resounding voice of support for this new system. We

can't wait to see what they do with it. Our customers recognize that this will be a new source of revenue when they may be struggling with ticket sales into the future. We're delighted to be a part of this new licensing model that makes streaming broadly available for the world's most popular titles. We want to meet the overstretched theatre makers with easy-to-use software that meets their demands — balanced audio, multi-camera support — and is free.

What are your origins in the Central Valley?

I was raised in Fresno and lived in New York City and San Francisco prior to returning home. My wife Laura and I live in the historic Fresno High neighborhood with our daughter and two dogs. My grandparents, Chuck and Linda Alstrom, were the owners of College Pharmacy, a landmark in our community for nearly 75 years. Much of my youth was spent performing onstage at Good Company Players at Roger Rocka's Dinner Theatre, and I was also involved in their Junior Company program. I'm a proud alumnus of Fresno State.

What do you like to do in your spare time?

What spare time? Running uphill for nearly a decade has helped me characterize "small business owner" as a hobby. Outside the office, I'm a hobbyist handyman, and enjoy remodeling older historic homes in the Tower District area. I have been involved in various community focus groups, including the Central Valley Community Foundation's NextGen program and the Fresno Arts Council. My wife and I enjoy adventure travel, and take advantage of every opportunity to see new places.

What was your first job and what did you learn from it?

I have fond memories of helping out at College Pharmacy, the family business. My mom was the bookkeeper, and I'd come in after elementary school and spend my afternoon pricing the candy aisle or sweeping the floors, earning just enough to buy a soda and Payday candy bar.

I'd consider the many years spent volunteering onstage and offstage at Good Company Players as my first job experience. My time at GCP led to entrepreneurial ventures and eventually shaped my focus in establishing Broadway Media. Good Company became my home throughout childhood, and I'm immensely thankful to Dan Pessano.

These two early job experiences taught me a lot about hard work and the importance of working together as a team — either with my family at the Pharmacy, or with my theatre family at GCP. We can do more together, a key to good leadership in work and life.

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the PEOPLE ON THE MOVE

HEALTH CARE

Family HealthCare Network (FHCN) is pleased to announce the addition of **Shawn Chatha** (P), FNP-C to its provider team. Chatha graduated from the Fresno State nursing program in 2011, earning his Bachelor of Science in nursing. Shortly after, receiving his Master of Science in nursing through Fresno Pacific's Nurse Practitioner/MSN program in 2019. Chatha is devoted to our mission at Family HealthCare Network and has dedicated himself to primary care for the underserved.

Chatha is assisting patients at FHCN's Selma Health Center located at 1850 Whitson St. Selma, CA 93662. To schedule an appointment with Family HealthCare Network, please contact 1-877-960-3426 (FHCN) or visit www.fhcnc.org for more information. The Selma Health Center hours are Monday through Friday 8:30 AM to 5:30 PM closed for lunch from 12:30 PM to 1:30PM.

MEDIA

News executive **Michael Carr** (P) has been named the president and general manager of KFSN-TV ABC30 in Fresno. The news was announced by Wendy McMahon, president of ABC Owned Television Stations, on Monday. Carr has overall management responsibility for KFSN-TV ABC30 and its ancillary businesses, which are owned by Disney. He replaces Dan Adams, who departed in March after 11 years for an executive position in finance and business planning for Disney's television division. As the news director for KFSN for the past eight years, Carr oversaw the overall function of content creation and operations for KFSN's television, digital and social media

platforms. He led the redesign of the ABC30 website, expanded newscasts and led the creation of the digital content team. Under Carr, the station saw their ratings go up, and won four regional Emmy Awards and increased its social media audience.

GOVERNMENT

The Madera County Board of Supervisors announced it has extended an offer of employment for Madera County Administrative Officer (CAO) to **Sheriff Jay Varney**. Board Chairman David Rogers stated, "All members of the Board feel strongly about Sheriff Varney's integrity, leadership, and commitment to making Madera County the best county in which to live, work, and play." Sheriff Varney has accepted the offer of employment. Formal action by the Board of Supervisors on this appointment will be included on the June 2 Board agenda in public session. At the time that Sheriff Varney assumes the role of CAO, he will be resigning his elected position as Sheriff/Coroner.

Sheriff Varney has almost 37 years of local government service. He has served in numerous capacities including his current position as Sheriff/Coroner, as well as City Administrator and Police Chief for the City of Chowchilla. He holds a M.S. in Criminology from Fresno State, and a B.S. in Resource Development from Michigan State University. While leaving full time law enforcement service is bittersweet, facing the new challenges of the CAO position creates a welcomed challenge. "I am honored and excited to be considered for this opportunity to further the growth of Madera County," stated Varney.

INSURANCE



Ford



Cunningham



Hewett



Varney



Carr



Chatha

Valley Ag Insurance Agency, Inc. is pleased to announce the additions of **Marc Cunningham** (LUTCF), **Michael Hewett**, and **Dean Ford** (LUTCF), Insurance Agents.

Cunningham is a veteran to the insurance business and began another insurance agency in 1986. He was the winner of the prestigious Toppers Club award by Farmers Insurance and is beloved by his clients. He currently holds four different insurance licenses with a focus on commercial insurance, liability, and workers' compensation. He actively aids in personal and life insurance for the agency as needed. He celebrated two years with Valley Ag Insurance on March 1.

Ford is an insurance agent from Fresno and joined Valley Ag Insurance after beginning his insurance journey in 1986 representing Farmers Insurance for 32 years. He celebrated his one-year anniversary with Valley Ag Insurance on March 1 and is enjoying every minute of it. He specializes in home and auto insurance, striving to find the best rates for all of your insurance needs.

Hewett is an insurance agent based out of Coeur D'Alene, Idaho with licenses in California, Washington and Idaho. He also holds a securities license and specializes in customer service for all insurance needs. He joined Valley Ag Insurance on March 1, 2019 and serves as an extension of our brokerage throughout the Western Pacific states of Idaho and Washington.

NONPROFITS

More than 3,000 prepared meals were distributed to farm worker families suffering during the COVID-19 crisis this week at the Fairgrounds

in Madera. It is the third such effort there by the United Farm Workers and World Central Kitchen in partnership with the UFW Foundation and Cesar Chavez Foundation that is also taking place in other rural California farm worker communities.

The meals, handed to motorists as their cars drive by at the Madera Fairgrounds, are being prepared by local restaurants. Plans are to regularly provide the prepared meals in farm worker communities through this partnership. People are being notified of the food distribution with help from the Cesar Chavez Foundation radio networks, La Campesina and Forge. Campesina and Forge radio stations will broadcast live in Spanish and English, respectively, from booths set up on the fairgrounds.

Members of the American Petroleum and Convenience Store Association (APCA) have fanned out across California to deliver much-needed masks, food, and donations to coronavirus frontline workers, nonprofit staff and volunteers. The industry group identified organizations around the state with employees who were doing their jobs to serve their communities despite considerable personal risk. In its research, the association found that besides health care workers, police officers and food bank staffers were desperately looking for gear to help prevent transmission of the virus. Members of the association collected funds to donate \$12,500 to the Central California Food Bank in Fresno. For more information about the American Petroleum and Convenience Store Association serving California, please visit <https://apca.us/>

Colleges, Universities and Trade Schools

In the Central San Joaquin Valley — ranked by student full time enrollment; if tied, by part time enrollment

	Institution 2020 Address 2019 Phone	Enrollment Full/Part- time	Faculty-full/ part-time %/doctorates	Employees	Student/ instructor ratio	Degrees/certificates/diplomas offered	2019/2020 fees/tuition in/out State	Financial aid Status Founded	Person in Charge College, University or Trade School
1 (1)	Fresno City College 1101 E. University Ave., Fresno 442-8200	25,527 9,476 16,051	356 770 12%	1,089	27:1	250 areas of study, 82 associate degrees, 32 associate degrees for transfer. 89 certificates of achievement, seven certificates of completion, 80+ CTE Programs. Dental hygiene, health information technology, law pathway, police and fire academy programs.	\$46 per unit \$265 + \$46 per unit	80% Public 1910	Carole Goldsmith, president College
2 (2)	California State University, Fresno 5241 N. Maple Ave., Fresno 278-4240	24,139 20,737 3,402	799 682 ND	2,533	21:1	BA, BS, masters, post-bachelor's and post-master's certificates, doctorates	6,589 16,089	80% Public 1911	Joseph I. Castro, president University
3 (4)	Reedley College 995 N. Reed Ave., Reedley 638-0300	18,500 ND ND	ND ND ND	ND	14:1	59 associate degrees, 23 associate degrees for transfer, 67 certificate programs	ND ND	67% Public 1926	Jerry Buckley, president College
4 (5)	Clovis Community College 10309 N. Willow Ave., Fresno 325-5200	12,438 4,976 7,460	100 175 30%	393	16:1	58 associate degrees/associate degrees for transfer. 30 certificate of achievement programs	\$46.00 per unit + \$20 health fee \$311 + \$20 health fee	59% Public 1992	Lori Bennett, president College
5 (6)	West Hills College Lemoore 555 College Ave., Lemoore 925-3000	6,875 2,698 4,092	49 141 ND	ND	31:1	Administration of justice, art, biology, business, chemistry, child development, computer information and more	ND ND	ND Public 2002	Kristin Clark, president, James Preston, vice president College
6 (7)	West Hills College Coalinga 300 Cherry Lane, Coalinga 934-2000	6,417 1,735 4,606	41 114 ND	ND	16:1	AS-T, AA, AS, C	ND ND	ND Public 1932	Brenda Thames, West Hills College Coalinga president College
7 (8)	Fresno Pacific University 1717 S. Chestnut Ave., Fresno 453-2000	4,100 ND ND	ND ND ND	ND	13:1	Variety of BA, BS and MA degrees. Educational credentials and certificates in peacemaking, conflict studies and religious studies. Programs for undergraduate, bachelor's degree, master's degree and seminary students. Five campuses, more than 100 areas of study.	ND ND	98% Private 1944	Joseph Jones, university president, Gayle Copeland, provost University
8 (10)	DeVry University 1060 Fulton Mall, Third Floor, Fresno 437-5307	650 650 0	4 27 15%	38	10:1	Bachelor of Science degrees in business, information technology, health. Master of Business, information systems, and project management	ND ND	ND Private 1931	Julian Lozano, campus dean University
9 (NR)	Institute of Technology Inc. 564 W. Herndon Ave., Clovis 297-4500	450 ND ND	ND ND ND	ND	15:1	AA, culinary, medical, criminal justice, and more	ND ND	77% Private 1986	Ron Gardner, president College
10 (NR)	California Health Sciences University 120 N. Clovis Ave., Clovis 325-3600	254 254 0	52 15 72%	130	10:1	PharmD - Doctor of Pharmacy DO - Doctor of Osteopathic Medicine	46,492 N/A	84% Private 2012	Florence T. Dunn, president University

Key: ND-Not Disclosed, NR-Not Ranked, DNR-Did not respond. All data has been provided by representatives of the schools listed, Business Journal research, the California Community College Chancellor's Office and/or National Center for Education Statistics website. Not all sources surveyed responded to inquiries. Reedley College did not respond in time for the survey. In 2018, they ranked fourth with 16,348 students enrolled.

Research: Edward Smith

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E-mail: edward@thebusinessjournal.com



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the LEADS

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HOW IT WORKS

The Business Journal's Leads listings are designed to help you find the latest legal transactions to grow your business. Find out who's new in town, who's going out of business and what neighborhoods are becoming a hotspot for new business. We've pulled information from the county clerks' and recorders offices in Fresno, Kings, Madera and Tulare counties to bring you the latest in business news. No matter what business you are in, you can gain a competitive advantage from these Leads each week.

LEASES/SALES

Stan Johnson Company, one of commercial real estate's leading investment sales brokerage firms, has completed the sale of a 9,100-square-foot freestanding Dollar General located at 36281 Lassen Avenue in Huron, California. Asher Wenig of Stan Johnson Company represented the buyer, a California-based high-net worth individual, in a 1031 exchange. The property was sold by a developer from Georgetown, Texas for \$2.2 million.

"With the current health crisis and uncertainty of what retail will look like in the months and potentially years to come, investors are seeking net lease assets that are deemed essential," said Wenig, Senior Director & Partner in Stan Johnson Company's New York City office. "Dollar General is an essential business, offering communities discounts on indispensable items and household staples. There's every expectation that Dollar General will remain an attractive net lease investment as they offer a stable return at attractive yields."

The newly constructed property sits on 1.18 acres and was completed in 2019. At the time of sale, there were more than 14 years left on the triple net lease. The community of Huron, California is located northwest of Bakersfield, California on Interstate 5.

To learn more about Stan Johnson Company, please visit: www.stanjohnsonco.com.

Stumpf and Co. is reporting the following transactions:

1,320 square foot office/warehouse at 1310 N. Crystal Ave. in Fresno from Ron Stumpf leased to City Service Lighting. Ron Stumpf was the broker.

Commercial Retail Associates, Inc. is reporting the following transactions:

2,603 square feet at 6740 N. Blackstone Ave. in Fresno from Blue Merced R 1414, LLC to Starbucks. Sam Bogdanovich, Nathan Negri, Nathan Simpson and Jon Cox were agents.

7,000 square feet at 2660 Whitson St. in Selma from Blair AG Services to physical therapy office. Jon Cox, Nathan Simpson, Nathan Negri, and Sam Bogdanovich were agents.

1,700 square feet at the southwest corner of Yosemite Avenue and Tozer Street in Madera from Crossroads Madera LB1, LLC to Starbucks. Sam Bogdanovich, Nathan Negri, Nathan Simpson and Jon Cox were agents.

2,992 square feet at the southwest corner of Vandalia Avenue and Jaye Street in Porterville from W.K.S. LA Restaurant Corp. to Starbucks. Sam Bogdanovich, Nathan Negri, Jon Cox and Nathan Simpson were agents in cooperation with John Hale of Colliers International.

2,940 square feet at 760 W. Charter Way in Stockton from Chase Stockton, LP to 7-Eleven. Sam Bogdanovich, Nathan Negri and Jon Cox were agents.

2,482 square feet at 760 W. Charter Way in Stockton from Chase Stockton, LP to Starbucks. Sam Bogdanovich, Nathan Negri and Jon Cox were agents.

Retail California is reporting the following transactions:

3,000± square feet of retail space at 311 W. Shaw Avenue in Fresno, CA to Josh Valdez from CX Sunflower, LLC. Nick Frechou and Michael Arfsten of Retail California were the agents.

30,191± square feet of retail land at the southeast corner of Interstate 5 and Lathrop Road in Lathrop, CA to Sonic Drive-In from CFT NV Development, LLC, a Nevada limited liability company. Lewis Smith of Retail California was the agent in cooperation with Northgate Commercial.

Sale of 1,850± square feet retail space at 3907 Niles Street in Bakersfield, CA to Saul De La Rosa from Sam Abed. Nick Frechou of Retail California was the agent in cooperation with Gustavo Flores of Excellence Real Estate

FRESNO FICTITIOUS

Aim High Machining
Richard Bonilla
410 S 8th St
Fowler, CA 93625
Phone: 559-294-1083

Goons Against The World
Rafael Sencion
1398 Aristocracy Way
Clovis, CA 93619
Phone: 805-320-8789

Perwinkle Home Décor llc
Perwinkle Home Décor llc
759 G St
Reedley, CA 93654

Mortgage Dynamics Group
Kamyar Aminian
8695 N Paul Ave
Fresno, CA 93720

Friesen Educational Consulting
Benda Friesen
6596 E Parlier Ave
Fresno, CA 93726
Phone: 559-974-0375

Dos Fashions
Iheartelizabeth llc
1432 N Cedar Ave Unit 107
Fresno, CA 93703

AB Check Cashing
Alejandra Gaona
3077 E Tulare Ave
Fresno, CA 93721

A&M Lot Discing
Marty Alexander
2371 Howard St
Kingsburg, CA 93631

Slank Outdoors
Stephen Shoals
5942 W Ramona Way
Fresno, CA 93722
Phone: 559-544-2228

Shop N Rite Liquor
Deepinder Singh
4607 E Tulare St
Fresno, CA 93702

Salon Demillan
Sandy Suarez
66 E Escalon Ste 114
Fresno, CA 93710

Calwa Beauty Salon and Spa
Blanca Farias
2615 S 10th St
Fresno, CA 93725

Pomo Valley Distributing
Erika Loretz
34143 Medford Rd
Auberry, CA 93602

Cruz Tire Service
Donald House
2869 Walton Ave
Sanger, CA 93657
Phone: 559-875-4949

Unity IT
Unity IT llc
55 Shaw Ave #204
Clovis, CA 93612
Phone: 559-314-1820

BBQ The 3 Animals
Maricela Arciga
1435 N Crawford Ave D102
Dinuba, CA 93618
Phone: 559-579-9936

Selma Therapy Center
Courtney Moore
2251 Country Club Lane
Selma, CA 93662

GW Development llc
GW Development llc
2477 Armstrong Ave
Clovis, CA 93611

Chen Optometry
Fernando Chen O D Inc
4500 W Shaw Ave
Fresno, CA 93722

Polaris Botanicals
Jacqulyne Patterson
436 N Effie St
Fresno, CA 93701
Phone: 559-371-4592

Cencal Auto Sales
Anthony Diaz
1192 W San Jose Ave
Fresno, CA 93711

Sweet Pea Maternity
Haylee Przybyla
6113 N Figarden Dr
Fresno, CA 93722

Marat's Restaurant & Deli
Salim Syoufi
8961 N Cedar Ave #103
Fresno, CA 93720

Horse Power Ranch
Kimberly Cavazos
32360 Lodge Rd
Tollhouse, CA 93667
Phone: 559-618-1203

A D & J Roll Off Dumpster Service
Julian Hinojosa
2543 S Willow Ave
Fresno, CA 93725
Phone: 559-647-6899

A Trace of Grace
Cesilia Torres
5844 E Jefferson Ave
Fresno, CA 93725

Ocean Sun Publishing
Michael Neer
4549 N Glenn Ave #110
Fresno, CA 93704

ANR Trucking
Levon Yerdoglyan
2807 E Powers Ave
Fresno, CA 93720
Phone: 559-917-9300

Barnett Management
MVP Payroll Inc
480 W Alluvial Ave
Fresno, CA 93650

BF Forever Designs
Vicki Jensen
1178 Blackwood Ave
Clovis, CA 93619

Triple J Farms
John Troxel
6218 E Lincoln Ave
Fowler, CA 93625
Phone: 559-994-4306

Abba Aromatherapy
Terri Hinshaw
170 N Villa Ave
Fresno, CA 93727

BW Industries Inc
BW Industries Inc

700 Van Ness Ave
Fresno, CA 93721

J R Taco Shop
Nereyda Anaya
5548 E Burns Ave
Fresno, CA 93727
Phone: 209-617-7983

Chulas
Crystal Reyes
761 S Madera Ave
Kerman, CA 93630
Phone: 559-451-1056

D-One Drywall Services Inc
D-One Drywall Services Inc
961 N Armstrong Ave
Clovis, CA 93611
Phone: 559-285-4463

El Dorado Taqueria Y Carniceria
Enrique Parra
1750 S Orange Ave
Fresno, CA 93702
Phone: 559-856-0981

Ag Ranch
Lisa Garofalo
8752 S Bethel Ave
Selma, CA 93662

All Star Homes llc
All Star Homes llc
5232 N Bond St
Fresno, CA 93710

Three Nines Fine Barbershop
David Gonzalez
2615 S 10th St
Fresno, CA 93725

Optimal Tech Repair & Solutions
Matt Spolnik
4861 N Hayes Ave
Fresno, CA 93723
Phone: 559-515-6866

Sudz
Kathy Rainey
937 N Blackstone Ave
Fresno, CA 93701

Denim & Glam

Deitra Mcalister
5635 N Figarden Dr #106
Fresno, CA 93722

Goldcrest
Paul Meave II
1679 Brehler Ave
Sanger, CA 93657
Phone: 559-770-8885

JL Trading Company
Jennifer Lau
1587 E Cromwell Ave
Fresno, CA 93720
Phone: 559-917-9300

Scandia Hair Design
Candace Leal
755 N Peach Ave Bldg F9
Clovis, CA 93611
Phone: 559-360-2264

Modern Mobile Notary
Maricela Serrano
3076 Jenni Ave
Sanger, CA 93657
Phone: 559-549-4246

The Trading Post
Albert Elming
41760 Tollhouse Rd
Shaver Lake, CA 93664
Phone: 559-841-5394

Dutch Bros Coffee Corporation
DB Coffee Fresno llc
6770 N Brawley Ave Ste 101
Fresno, CA 93711
Phone: 559-289-9527

Outlaws BBQ Catering

Eric Wagner
551 W Calimyna
Fresno, CA 93704

Chapa Automotive
Hector Chapa
190 E Railroad Ave
Orange Cove, CA 93646
Phone: 559-626-7625

The Diamond Group
Clarence Harris Jr
575 E Alluvial Ave
Fresno, CA 93720

On Point Marketing
Cody Hamel
8163 N Fowler Ave
Clovis, CA 93619

Gilbri
Gilbert Briones
1294 W Palo Alto Ave
Fresno, CA 93711

Valoria Pest Control
Humberto Cervantes
2743 Mill St
Selma, CA 93662
Phone: 559-856-0981

Nessa-G Wireless
Alexis Padilla-Gomez
1190 N Chestnut Ave
Fresno, CA 93702
Phone: 559-515-6866

Sudz
Kathy Rainey
937 N Blackstone Ave
Fresno, CA 93701

Bodymasters
Brian Huey
3159 Beverly Ave
Clovis, CA 93619

Hotworx Studio
J Lynn Inc
5731 E Copper Ave
Clovis, CA 93619

Root Essential Beauty llc
Root Essential Beauty llc
6175 N Figarden Dr #231
Fresno, CA 93722

RS Cheaper Co
RS Cheaper Co
3016 W Olive
Fresno, CA 93722
Phone: 559-271-0217

H & P Logistics
Jagsir Singh
5461 W Terrace Ave
Fresno, CA 93722

E Z Mobile Locksmith
Tzachi Sasson
5643 N Flora Ave
Fresno, CA 93710
Phone: 559-492-8732

Cal-Tech Professional Installations
Daniel Triplett
2642 E Sage Way
Fresno, CA 93720
Phone: 559-289-9527

The Travel Address
Robert Bean
2069 W Bullard Ave

Fresno, CA 93711 Phone: 559-432-8747	David Bonetto 6741 N Cedar Ave Fresno, CA 93710	5175 N Fresno St #127 Fresno, CA 93710	Melco Fence Co Jesse Leavitt 6083 N Figarden Dr #199 Fresno, CA 93722 Phone: 559-970-0200	Tou Yang 284 S Temperance Ave Fresno, CA 93727 Phone: 559-403-3036	Owner Daytom Enterprises Inc Thomas Hinds 505 Lomas Santa Fe Dr Ste 170 Solana Beach CA 92075-1333 http://daytom.com
National Building Materials Evelyn Gerbrandt 2491 Alluvial Ave Clovis, CA 93611	Koyote Productions Kristian Gerdes 645 Lind Ave Clovis, CA 93612	BS Land Co Sean Ashbrook 35776 Aunt Julia Lane Auberry, CA 93602	Bullpen Boxing Christian Espinoza 4747 W Jacquelyn Ave Fresno, CA 93722	Signmax DLH Tools Inc 2436 Foundry Park Ave Fresno, CA 93706 Phone: 559-299-7446	Remodel California Bank & Trust Valuation: \$195,000 7060 N Fresno St Fresno CA 93720-2984 pmt#:B20-01233 05/08/2020 Contractor
Produmex Fresno Inc Produmex Fresno Inc 1275 N First Ave Fresno, CA 93703	RC Welding Christina Jones 6374 E Shepherd Ave Clovis, CA 93612	Aerow Media Aydin Cluff 2245 E Michigan Ave Fresno, CA 93703	Sassy CC Beauty Cassandra Real 1745 N Winery Ave Unit 108 Fresno, CA 93703	Valley Dry Cleaning Delivery Michael Smith 9415 N Fort Washington Rd #104 Fresno, CA 93730	Commercial Builders Inc David Lawrence McCarthy 525 B St Ste 1010 San Diego CA 92101-4414 619-564-7555 lic:669342 Tenant
Hunae Beauty Naomi Jahsi 7440 N Carnegie Ave Fresno, CA 93722	S C Window Installations Shawn Carlson 3245 E Montecito Ave Fresno, CA 93702	Jeremiah's Lantern Jeremiah's Lantern Inc 1745 W Shaw Ave Ste 103 Fresno, CA 93711	Star Acupuncture Daniel Kwak 5100 N 6th St Ste 105 Fresno, CA 93710 Phone: 559-545-1512	Dhaliwal Trucking Nachhatar Dhaliwal 2434 N Schneider Ave Fresno, CA 93737 Phone: 559-548-0050	General Customer Service 7060 N Fresno St Fresno CA 93720-2925
A & M Consultants Michael McCluskey 3741 N Polk Ave Fresno, CA 93722 Phone: 559-977-9842	A&J Cleaning Service Arturo Garcia Jr 717 E Scott Ave Fresno, CA 93710 Phone: 559-246-0791	Alco Services Automatic Leasing Inc 223 Fulton St Fresno, CA 93721	Taqueria Diego Maria Jimenez Rodriguez 4227 E Tulare St Fresno, CA 93702 Phone: 559-412-8932	Lion River Construction Lion River Development 11825 E Harvard Ave Sanger, CA 93657	Blackheath Animal Art Gallery Terry Stevens 3628 E Ashcroft Ave Fresno, CA 93726 Phone: 805-296-8116
Ideal Thrift Store Julie Rodriguez 5722 W Belmont Ave Fresno, CA 93723 Phone: 559-286-1484	Don Deli Mexi Enterprise 2467 S Elm Ave Fresno, CA 93726 Phone: 559-289-7405	Mid Valley Driving School Sarahjita Padda 4757 W Spruce Ave Ste 103 Fresno, CA 93722 Phone: 559-892-5656	Paradise Dry Cleaners and Laundry JBM Enterprises Inc 9415 N Fort Washington Rd #104 Fresno, CA 93730 Phone: 559-434-4996	Khristen Taylor Atelier The Compass Group 5744 E Shields Ave Ste 103 Fresno, CA 93727 Phone: 559-999-5812	Tenant Improvement Graybar Valuation: \$28,000 6781 N Palm Ave Ste 101 Fresno CA 93704-1000 pmt#:B20-02424 05/01/2020 Architect
Coco Nails Spa Phat Nguyen 2674 Owens Mountain Pkwy Clovis, CA 93611 Phone: 559-299-6999	Eclectic Works Ashley Paulus 64144 Hume Lake Rd Hume, CA 93628	Rodriguez Home Improvements Uriel Rodriguez 515 1st St Parlier, CA 93648	Provincial Management Ashley Murray 12657 Auberry Rd Clovis, CA 93619	Post Oak Soap Co Rachel Hutchinson 29708 Post Oak Rd Tollhouse, CA 93667 Phone: 559-326-4250	Vermeltoft Architects Inc 8525 N Cedar Ave #106 Fresno CA 93720-4833 rv@vafresno.com 559-432-6744 Fax:559-432-6745 Tenant-Contractor
R & A Wholesale Ali Ali 825 Naples St Mendota, CA 93640 Phone: 559-408-2282	Quilts A La Mode Michayla Jaech 4623 W Sample Ave Fresno, CA 93722 Phone: 559-930-5597	Central Valley Carpet Cleaning David Haun Jr 2706 W Ashlan Ave Spc 84 Fresno, CA 93705 Phone: 559-558-6800	LG Painting Moises Martinez 1213 W North Ave Fresno, CA 93706 Phone: 559-286-2430	SELECTED CONSTRUCTION PERMITS VIA CONSTRUCTION MONITOR, constructionmonitor.com.	Graybar 6781 N Palm Ave Ste 101 Fresno CA 93704-1000
The Vixay Enterprise Sid Vixay 5127 E Pitt Ave Fresno, CA 93725	Agape Naturals Debbi May 2257 Rialto Ave Clovis, CA 93611	Mops & Brooms Navreet Gill 6728 E Amherst Ave Fresno, CA 93727	Powers Construction Powers Construction & Engineering Inc 1916 S Cherry Ave Fresno, CA 93721 Phone: 559-999-0230	Aldi Grocery Store Valuation: \$2,000,000 3663 W Swift Ave Fresno CA 93722-6317 pmt#:B20-01045 05/07/2020 Contr-Owner	Warehouse & Office Valuation: \$550,000 3663 W Swift Ave Fresno CA 93722-6317 pmt#:B20-01045 05/07/2020 Don Pickett & Associates Inc Michael Pickett
Fashion Cut Somphone Sayachak 2729 W Clinton Ave Fresno, CA 93705 Phone: 559-498-6263	AB Truckline Inc AB Truckline Inc 6785 W Beechwood Ave Fresno, CA 93722	All Purpose Sports Training Jorge Ruiz 2589 W Whittier Ave Fresno, CA 93727	The Premier Barns Abhijot Hans 7235 N Riverside Dr Fresno, CA 93722 Phone: 559-906-7721	Aldi Inc Grocery Store Alexandra Skinkis 1200 N Kirk Rd Batavia IL 60510-1443 https://www.aldi.us 630-879-8100 Contractor	7395 N Palm Bluffs Ave Ste 101 Fresno CA 93711-5767 559-431-3535 Fax:559-431-5360 lic:541612
Silva's Automotive Machine Shop Michael Silva 1524 N Effie St #101 Fresno, CA 93703 Phone: 559-706-6148	Salon Suites At Colors 2 Dye 4 Nichelle Newell 1474 W Shaw Ave Fresno, CA 93711 Phone: 559-412-2400	Sasha's Stuff Sabrina Poppe 5730 N First St Ste 105 Fresno, CA 93710	Sunshine's Farm	To Be Determined	
Danceworks Unlimited	Pete's Electric Pete Ortega				

Dispatches | from 6**MGS Construction: 'It's actually kind of enabled us to look in other areas'**

While numerous companies have been forced to close in response to shelter-in-place orders, one construction company has "been blessed" enough to keep operations going without any layoffs — even hiring a few more hands.

MGS Construction Services, Inc. handles mostly government building contracts in Lemoore, Oklahoma and Arkansas.

COVID-19's travel restrictions have kept MGS's president, Diane Sanders, from coming to California for her next three-month jaunt here. Even from Oklahoma, where she is now, her day doesn't end until her crew in Kings County ends for the day.

Government contracts with Naval Air Station Lemoore and in San Diego

have kept MGS crews busy since the coronavirus outbreak and shelter-in-place orders. Enough so that Sanders didn't have to lay anyone off. Two employees needed to leave because of risks to their families' health. But Sanders even hired five people to accompany the 22 people at their Central Valley office.

"Guys that were laid off looking for work, we've hired," said Sanders.

People on her crew want to work, she says, even though they could probably make more money on unemployment.

Sanders considered applying for the PPP loans, but considering the wait and the needs of others, she didn't apply, she said. They did apply for the EILD loan.

Sanders has seen the number of government contracts out for bid dry up.

"Usually, May, June, there's tons of jobs coming out to bid on, and there's nothing right now," Sanders said.

Securing supplies has "been hor-

rible," she says. Increased consumer demand has left empty shelves at hardware stores for common items crews need. For specialty parts, shipping and manufacturing lines have been disrupted. Specialized bolts that might take five days to get in now are taking up to five weeks, she said.

Some project schedules have been pushed back even, but most people understand Covid-19 has delayed nearly everything.

"I've found with the government if you communicate honestly, they understand," Sanders said.

Sanders has found benefits to delays. She and MGS management have time to look at their business and think about places they can expand.

"Everyone needs a break and when you're extremely busy, you don't have time to really think about where you want to go, you just go because it's there," Sanders said. "It's actually kind of enabled us to look in other areas that we may want to expand into."

— Edward Smith



PHOTO CONTRIBUTED | Diane Sanders of MGS Construction poses with her granddaughter London Rose Contente.

PUBLIC NOTICES

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MAY 22, 2020

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Public notices contain information that must, by law, be published in order to make that information available to the general public. First-time publications will be designated with a (1) in the top left corner of the listing. Publication dates appear in the lower left corner of the notice beginning with the first publication and ending with the last.

TRUSTEE SALES

(1)

A.P.N.: 313-221-56 Trustee Sale No.: 2018-2218 NOTICE OF TRUSTEE'S SALE YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 12/20/2006. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER.

Will sell at a public auction sale to the highest bidder, payable at time of sale in lawful money of the United States, by a cashier's check drawn on a state or national bank, check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state will be held by the duly appointed trustee as shown below, of all right, title, and interest conveyed to and now held by the trustee in the hereinafter described property under and pursuant to a Deed of Trust described below. The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust, with interest and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below. The amount may be greater on the day of sale. Trustor: LIFE TABERNACLE CHURCH OF FRESNO. Duly Appointed Trustee: S.B.S. TRUST DEED NETWORK, A CALIFORNIA CORPORATION Deed of Trust recorded 12/28/2006 as Instrument No. 2006-0270607 in book XX, page XX of Official Records in the office of the Recorder of FRESNO County, California, Date of Sale: 6/15/2020 at 10:00 AM Place of Sale: AT THE ENTRANCE TO THE COUNTY COURTHOUSE BREEZEWAY 1100 VAN NESS, FRESNO CA 93724 Amount of unpaid balance and other reasonable estimated charges: \$608,858.71. Property is being sold "as is- Where is" Street Address or other common designation of purported real property: 403 S. CLOVIS AVENUE FRESNO, CA 93727 A.P.N.: 313-221-56. EXHIBIT A LEGAL DESCRIPTION Parcel 1 Lot 2 of Tract No 1824, Sunnyside Arms, in the City of Fresno, County of Fresno, State of California, according to the map thereof recorded in Book 20, Page 84 of Plats, Fresno County Records Parcel 2 That portion of Section 4, Township 14 South, Range 21 East, Mount Diablo Base and Meridian, in the County of Fresno, State of California according to the Official map thereof, described as Follows Commencing at the Northeast corner of Lot 2 of Tract No 1824, Sunnyside Arms, according to the Map recorded in Book 20, Page 84 of Plats records of said County thence North 40 feet to a point in the center line of Fancher Creek, thence South 89° 34' West, along the centerline of Fancher Creek to the West line of said Section 4, Township 14 South, Range 21 East, thence South along said West line 40 feet to a point which is 20 feet West of the Northwest corner of said Tract No 1824 thence North 89° 34 East, a distance of 234.01 feet along the West projection of the North line of said Lot 2 and the North line of said Lot 2 to the point of commencement Excepting therefrom the West 68 feet thereof as granted to the County of Fresno by Deed recorded January 28, 1965 in Book 5126, Page 177 of Official Records. THE BENEFICIARY

MAY ELECT, IN ITS DISCRETION, TO EXERCISE ITS RIGHTS AND REMEDIES IN ANY MANNER PERMITTED UNDER THE UNIFIED COMMERCIAL CODE, OR ANY OTHER APPLICABLE SECTION, AS TO ALL OR SOME OF THE PERSONAL PROPERTY, FIXTURES AND OTHER GENERAL TANGIBLES AND INTANGIBLES MORE PARTICULARLY DESCRIBED IN THE DEED OF TRUST, GUARANTEES, UCC'S, SECURITY AGREEMENTS. The undersigned Trustee disclaims any liability for any incorrectness of the street address or other common designation, if any, shown above. If no street address or other common designation is shown, directions to the location of the property may be obtained by sending a written request to the trustee within 10 days of the date of first publication of this Notice of Sale. NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. NOTICE TO POTENTIAL BIDDERS AND PROPERTY OWNER: This property is being sold with a 90-Day redemption period pursuant to Civil Code Section 5715 and Code of Civil Procedure 729.035. In the event the Property Owner attempts to redeem the property prior to the expiration of the 90-Day redemption period, the redemption price may include those items set forth pursuant to Code of Civil Procedure Section 729.060. Should the purchase and property owner be unable to agree on a price of redemption, that includes the lien of claimant and the items included in Code of Civil Procedure Section 729.060, it is the responsibility of the Property Owner and Potential Bidder(s) to resolve all issues with the price of redemption and advise Trustee pursuant to Code of Civil Procedure Sections 729.070 and 729.080.

PLEASE NOTE THAT WE ARE A DEBT COLLECTOR AND ANY INFORMATION OBTAINED WILL BE USED FOR THAT PURPOSE.
Date: May 18, 2020
STEVEN R. HRDLICKA, Trustee,
By MEDVETTA FINANCIAL INC.
dba MEDVETTA LIEN SERVICES,
Agent of Trustee
8839 N. Cedar Ave. #110
Fresno, CA 93720
(559) 776-7271
By: LINDA MEDVED, Trustee Sale
Officer
05/22/2020, 05/29/2020, 06/05/2020

(1)
Trustee's File No. MLS267
Order No. 150-2069756-05

NOTICE OF TRUSTEE'S SALE
YOU ARE IN DEFAULT UNDER
A NOTICE OF DELINQUENT
ASSESSMENT LIEN DATED
DECEMBER 3, 2019. UNLESS YOU
TAKE ACTION TO PROTECT YOUR
PROPERTY, IT MAY BE SOLD AT
A PUBLIC SALE. IF YOU NEED AN
EXPLANATION OF THE NATURE
OF THE PROCEEDINGS AGAINST
YOU, YOU SHOULD CONTACT
A LAWYER.

THIS PROPERTY IS SOLD WITH A 90-DAY PERIOD FOR REDEMPTION PURSUANT TO CIVIL CODE SECTION 5715 AND CODE OF CIVIL PROCEDURE SECTION 729.035.

On June 16, 2020 at 10:30 A.M., STEVEN R. HRDLICKA, as the duly appointed Trustee under and pursuant to Notice of Delinquent Assessment Lien, recorded on December 9, 2019, as Document No. 2019-0147864 of Official Records in the office of the Recorder of Fresno County, California, and MEDVETTA FINANCIAL INC., a California corporation dba MEDVETTA LIEN SERVICES, as Agent of said Trustee,

WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH, payable at time of sale in lawful money of the United States, in the form of a CASHIER'S CHECK drawn on a state or national bank, drawn on a state or federal credit union, or drawn on a state or federal savings and loan association, savings association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state, to be recorded in the County where the real property is located and more than three months have elapsed since such recordation.

NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contact the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property.

NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagor, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call The STOX Group - Posting And Publishing at (714) 929-1052 or visit this Internet Web Site www.stoxposting.com using the file number assigned to this case #MLS267.

Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web Site. The best way to verify postponement information is to attend the scheduled sale.

NOTICE TO POTENTIAL BIDDERS AND PROPERTY OWNER: This property is being sold with a 90-Day redemption period pursuant to Civil Code Section 5715 and Code of Civil Procedure 729.035. In the event the Property Owner attempts to redeem the property prior to the expiration of the 90-Day redemption period, the redemption price may include those items set forth pursuant to Code of Civil Procedure Section 729.060. Should the purchase and property owner be unable to agree on a price of redemption, that includes the lien of claimant and the items included in Code of Civil Procedure Section 729.060, it is the responsibility of the Property Owner and Potential Bidder(s) to resolve all issues with the price of redemption and advise Trustee pursuant to Code of Civil Procedure Sections 729.070 and 729.080.

PLEASE NOTE THAT WE ARE A DEBT COLLECTOR AND ANY INFORMATION OBTAINED WILL BE USED FOR THAT PURPOSE.

Date: May 18, 2020
STEVEN R. HRDLICKA, Trustee,
By MEDVETTA FINANCIAL INC.
dba MEDVETTA LIEN SERVICES,
Agent of Trustee
8839 N. Cedar Ave. #110
Fresno, CA 93720
(559) 776-7271
By: LINDA MEDVED, Trustee Sale
Officer
05/22/2020, 05/29/2020, 06/05/2020

(1)
Trustee's File No. MLS266
Order No. 150-2066805-05
APN: 472-310-07

NOTICE OF TRUSTEE'S SALE
YOU ARE IN DEFAULT UNDER
A AMENDED NOTICE OF
DELINQUENT ASSESSMENT LIEN
DATED AUGUST 5, 2016. UNLESS YOU
TAKE ACTION TO PROTECT
YOUR PROPERTY, IT MAY BE SOLD
AT A PUBLIC SALE. IF YOU NEED
AN EXPLANATION OF THE NATURE
OF THE PROCEEDINGS AGAINST
YOU, YOU SHOULD CONTACT
A LAWYER.

THIS PROPERTY IS SOLD WITH A 90-DAY PERIOD FOR REDEMPTION PURSUANT TO CIVIL CODE SECTION 5715 AND CODE OF CIVIL PROCEDURE SECTION 729.035.

On June 16, 2020, at 10:30 A.M., STEVEN R. HRDLICKA, as the duly appointed Trustee under and pursuant to Amended Notice of Delinquent Assessment Lien, recorded on August 12, 2016, as Document No. 20160105746 of Official Records in the office of the Recorder of Fresno County, California,

and MEDVETTA FINANCIAL INC., a California corporation dba MEDVETTA LIEN SERVICES, as Agent of said Trustee,

WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH, payable at time of sale in lawful money of the United States, in the form of a CASHIER'S CHECK drawn on a state or national bank, drawn on a state or federal credit union, or drawn on a state or federal savings and loan association, savings association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state,

At the Van Ness Avenue exit from the Fresno County Courthouse located at 1100 Van Ness, Fresno, CA 93724,

All right, title and interest under said Notice of Delinquent Assessment in the property situated in said County, describing the land therein as follows:
LEGAL DESCRIPTION SET FORTH
ON EXHIBIT "A" ATTACHED
HERETO.

Exhibit "A"

LEGAL DESCRIPTION

Parcel I:

Condominium Unit (Air Space) No. 407R as shown upon the Condominium Plan for Lot 1, Tract 3334 Phase II Ranchwood, which Plan was filed for record on December 31, 1980, in Book 38 of Plats at Pages 19 through 24 inclusive, in the Office of the Recorder in the County of Fresno, State of California (hereinafter referred to as "Condominium Plan") and as further defined in the Enabling Declaration Establishing a Plan for Condominium Ownership of Ranchwood, recorded April 1, 1980 in Book 7496 Page 79 Official Records, Fresno County, California (hereinafter referred to as "Declaration") as amended in Book 7534 Page 605 and as amended in Book 7557 Page 14.

Parcel II:

An undivided 1/104th interest in and to the Common Area of Lot 1 as shown and defined on said Condominium Plan, excepting therefrom the following:

(A) Units 301R through 352R through Units 401R through 452R as shown on said Condominium Plan;

(B) Exclusive easements other than Parcel III designated as Restricted Common Area on said Condominium Plan and reserved to Units for the Use of Carports, Patios, Balconies and Stairways;

(C) Nonexclusive easements appurtenant to all Units for ingress and egress, support, repair and maintenance; and

(D) A nonexclusive easement for ingress and egress over the common area of Lot 1 of Tract 3334 as shown on the Condominium Plan recorded in Book 38 Pages 19-24 of Plats. Said easement to be over all the Common Area thereof which is not a part of a Condominium Building, which non-exclusive easement is for the benefit of Owners of Lots 3 and 4 to be subdivided in the future by filing subsequent Final Maps conforming to approved tentative Map 3172 adopted by Planning Commission Resolution No. 6978 dated September 18, 1979, said non-exclusive easement to become effective upon recording of Declaration of Annexation, declaring each of Lots 3 and 4 subject to said Declaration.

Parcel III:

The exclusive easement to use for vehicle parking purposes, the parking space designated on said Condominium Plan as 407-CP, the private patio area designated on said Condominium Plan as 407P and the storage room area designated on said Condominium Plan as 407SR.

Parcel IV:

A non-exclusive easement appurtenant to Unit 407R for ingress, egress and support through the Common Area in accordance with California Civil Code Section 1353 (C). Parcel V:

Utility easements as defined in Article V of the Declaration. Parcel VI:

Encroachment easements as defined in Article VIII of the Declaration.

APN: 472-310-07

The street address and other common designation, if any, of the real property described above is purported to be:

4860 East Lane Avenue #231, Fresno, CA 93727.

Said property is owned of record by EMMANUEL C. NWADIMA.

The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum due under said Notice of Delinquent Assessment, with interest thereon, as provided in said notice, advances, if any, estimated fees, charges, and expenses of the Trustee, to wit: \$9,342.04

Accrued interest, including but not limited to the interest on the purchase price paid by the purchaser and additional advances, if any, will increase this figure prior to sale. (Please refer to Code of Civil Procedure Section 729.060.)

The claimant, SUNNYSIDE CONDOMINIUM VILLAGE, under said Notice of Delinquent Assessment heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell

Accrued interest, including but not limited

Continued | Next Page

TRUSTEE SALES

Continued | From 14

to the interest on the purchase price paid by the purchaser and additional advances, if any, will increase this figure prior to sale. (Please refer to Code of Civil Procedure Section 729.060.) The claimant, RANCHWOOD HOMEOWNERS ASSOCIATION, under said Notice of Delinquent Assessment heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the County where the real property is located and more than three months have elapsed since such recordation.

NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property.

NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (866)-960-8299 or visit this Internet Web site <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>, using the file number assigned to this case 2020-00166-CA. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. Date: April 27, 2020

THE COPIES PROVIDED TO THE TRUSTOR.

NOTE: THERE IS A SUMMARY OF THE INFORMATION IN THIS DOCUMENT ATTACHED

IMPORTANT NOTICE TO PROPERTY OWNER: YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 10/27/2006. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. Trustor: RAY GARCIA AND DEBBIE GARCIA, HUSBAND AND WIFE AS JOINT TENANTS

Duly Appointed Trustee: Western Progressive, LLC

Deed of Trust Recorded 11/03/2006 as Instrument No. 2006-0235201 in book ---, page--- and of Official Records in the office of the Recorder of Fresno County, California,

Date of Sale: 07/08/2020 at 09:00 AM

Place of Sale:

West Entrance to the County Courthouse Breezeway Fresno Superior Courthouse, 1100 Van Ness Avenue, Fresno, CA 93724 Estimated amount of unpaid balance, reasonably estimated costs and other charges: \$ 58,356.31

NOTICE OF TRUSTEE'S SALE

THE TRUSTEE WILL SELL AT PUBLIC AUCTION TO HIGHEST BIDDER FOR CASH, CASHIER'S CHECK DRAWN ON A STATE OR NATIONAL BANK, A CHECK DRAWN BY A STATE OR FEDERAL CREDIT UNION, OR A CHECK DRAWN BY A STATE OR FEDERAL SAVINGS AND LOAN ASSOCIATION, A SAVINGS ASSOCIATION OR SAVINGS BANK SPECIFIED IN SECTION 5102 OF THE FINANCIAL CODE AND AUTHORIZED TO DO BUSINESS IN THIS STATE:

All right, title, and interest conveyed to and now held by the trustee in the hereinafter described property under and pursuant to a Deed of Trust described as:

More fully described in said Deed of Trust. Street Address or other common designation of real property: 4085 EAST BUTLER AVENUE, FRESNO, CA 93725 A.P.N.: 470-285-14

The undersigned Trustee disclaims any liability for any incorrectness of the street address or other common designation, if any, shown above.

The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust with interest thereon, as provided in said note(s), advances, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is: \$ 58,356.31.

Note: Because the Beneficiary reserves the right to bid less than the total debt owed, it is possible that at the time of the sale the opening bid may be less than the total debt.

If the Trustee is unable to convey title for any reason, the successful bidder's sole and exclusive remedy shall be the return of monies paid to the Trustee, and the successful bidder shall have no further recourse.

The beneficiary of the Deed of Trust has executed and delivered to the undersigned a written request to commence foreclosure, and the undersigned caused a Notice of Default and Election to Sell to be recorded in the county where the real property is located.

NOTICE OF TRUSTEE'S SALE

NOTICE TO POTENTIAL BIDDERS:

If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on this property.

NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (866)-960-8299 or visit this Internet Web site <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>, using the file number assigned to this case 2020-00166-CA. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. Date: April 27, 2020

T.S. No.: 2020-00166-CA

A.P.N.: 470-285-14

Property Address: 4085 EAST BUTLER AVENUE, FRESNO, CA 93725

NOTICE OF TRUSTEE'S SALE

PURSUANT TO CIVIL CODE § 2923.3(a) and (d). THE SUMMARY OF INFORMATION REFERRED TO BELOW IS NOT ATTACHED TO THE RECORDED COPY OF THIS DOCUMENT BUT ONLY TO

about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (866)-960-8299 or visit this Internet Web site <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>, using the file number assigned to this case 2020-00166-CA. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. Date: April 27, 2020

Western Progressive, LLC, as Trustee for beneficiary

C/o 1500 Palma Drive, Suite 237

Ventura, CA 93003

Sale Information Line: (866) 960-8299 <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>

Trustee Sale Assistant

WESTERN PROGRESSIVE, LLC MAY BE ACTING AS A DEBT COLLECTOR ATTEMPTING TO COLLECT A DEBT. ANY INFORMATION OBTAINED MAY BE USED FOR THAT PURPOSE.

05/08/2020, 05/15/2020, 05/22/2020

TSG No.: 190863438-CA-VOI TS No.: CA1900285723 APN: 472-320-45 Property Address: 1190 S WINERY AVE 160 FRESNO, CA 93727 NOTICE OF TRUSTEE'S SALE YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 09/27/2010. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On 06/04/2020 at 10:00 A.M., First American Title Insurance Company, as duly appointed Trustee under and pursuant to Deed of Trust recorded 09/29/2010, as Instrument No. 2010-0129071, in book , page , of Official Records in the office of the County Recorder of FRESNO County, State of California. Executed by:

ARACELI DELACRUZ, A SINGLE WOMAN AS SOLE AND SEPARATE PROPERTY, WILL SELL AT PUBLIC AUCTION TO HIGHEST BIDDER FOR CASH, CASHIER'S CHECK/CASH EQUIVALENT or other form of payment authorized by 2924h(b), (Payable at time of sale in lawful money of the United States) At the Van Ness Avenue exit from the County Courthouse at 1100 Van Ness Avenue, Fresno, CA 93724 All right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State described as: AS MORE FULLY DESCRIBED IN THE ABOVE MENTIONED DEED OF TRUST APN# 472-320-45. The street address and other common designation, if any, of the real property described above is purported to be: 1190 S WINERY AVE 160, FRESNO, CA 93727 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is: \$ 38,081.16. The beneficiary under said Deed of Trust has deposited all documents evidencing the obligations secured by the Deed of Trust and has declared all sums secured thereby immediately due and payable, and has caused a written Notice of Default and Election to Sell to be executed. The undersigned caused said Notice of Default and Election to Sell to be recorded in the County where the real property is located.

NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on this property.

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of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (866)-960-8299 or visit this Internet Web site <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>, using the file number assigned to this case 2020-00166-CA. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. Date: April 27, 2020

Western Progressive, LLC, as Trustee for beneficiary

C/o 1500 Palma Drive, Suite 237

Ventura, CA 93003

Sale Information Line: (866) 960-8299 <http://www.altisource.com/MortgageServices/DefaultManagement/TrusteeServices.aspx>

Trustee Sale Assistant

WESTERN PROGRESSIVE, LLC MAY BE ACTING AS A DEBT COLLECTOR ATTEMPTING TO COLLECT A DEBT. ANY INFORMATION OBTAINED MAY BE USED FOR THAT PURPOSE.

05/08/2020, 05/15/2020, 05/22/2020

en el Centro de Ayuda de las Cortes de California (www.sucorte.ca.gov), en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia.

Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services, (www.lawhelpcalifornia.org), en el Centro de Ayuda de las Cortes de California, (www.sucorte.ca.gov) o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de \$10,000 ó más de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.

CASE NUMBER

(Número del Caso)

19CECL07249

The name and address of the court is: (El nombre y dirección de la corte es) SUPERIOR COURT, STATE OF CALIFORNIA

COUNTY OF FRESNO

Limited Civil Jurisdiction

1130 "O" Street

Fresno, California 93721-2220

The name, address, and telephone number of plaintiff's attorney, or plaintiff without an attorney, is: (El nombre, la dirección y el número de teléfono del abogado del demandante, o del demandante que no tiene abogado es).

ROBERT L. POLLAK Bar #:083950 GLASSBERG, POLLAK & ASSOCIATES 1000 4TH STREET, SUITE 570 SAN RAFAEL, CA 94901-3118 (415) 291-8320

FILE NO: 191371

DATE: (Fecha) 7/23/2019

Clerk, (Secretario)

By T. Carrillo, Deputy (Adjunto)

(SEAL)

05/01/2020, 05/08/2020, 05/15/2020, 05/22/2020

CIVIL

SUMMONS

(CITACION JUDICIAL)

NOTICE TO DEFENDANT: (AVISO AL DEFENDANT) RAMON C. BARRETO, an individual dba BARRETO'S PAINTING; and DOES 1 through 50, inclusive,

YOU ARE BEING SUED BY PLAINTIFF: (LO ESTA DEMANDANDO EL DAMANDANTE) THE SHERWIN-WILLIAMS COMPANY, a corporation, NOTICE! You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information below.

You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center (www.courtinfo.ca.gov/sephelp), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court.

There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site (www.lawhelpcalifornia.org), the California Courts Online Self-Help Center (<a href="http://www.courtinfo.ca.gov

CIVIL**Continued | From 15**

This notice and citation is dated MAY 1, 2020.
MICHAEL ELLIOTT,
 Clerk of the Court.
 By: BENICIA ROCHA, Deputy.

DISOBEDIENCE TO THIS CITATION BY FAILING TO APPEAR MAY SUBJECT THE PARTY SERVED TO ARREST AND PUNISHMENT FOR CONTEMPT OF COURT.

FRESNO COUNTY DEPARTMENT OF SOCIAL SERVICES, 2011 Fresno Street, 3rd Floor, Fresno CA 93721 Telephone Number: (559) 600-4446, PETITIONER COUNTY OF FRESNO, Acting by and through its DEPARTMENT OF SOCIAL SERVICES.

05/08/2020, 05/15/2020, 05/22/2020, 05/29/2020

**SUMMONS
(CITACION JUDICIAL)**
NOTICE TO DEFENDANT: (AVISO AL DEMANDADO): John A Navarro, an individual; and Does 1-100, inclusive
YOU ARE BEING SUED BY PLAINTIFF: (LO ESTA DEMANDANDO EL DAMANDANTE): Persolve, LLC

NOTICE! You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information below.

You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center (www.courtinfo.ca.gov/selfhelp), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court.

There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site (www.lawhelpcalifornia.org), the California Courts Online Self-Help Center (www.courtinfo.ca.gov/selfhelp), or by contacting your local court or county bar association.

NOTE: The court has a statutory lien for waived fees and costs on any settlement or arbitration award of \$10,000 or more in a civil case. The court's lien must be paid before the court will dismiss the case.

¡AVISO! *Lo han demandado. Si no responde dentro de 30 días, la corte puede decidir en su contra sin escuchar su versión. Lea la información a continuación.*

Tiene 30 DÍAS DE CALENDARIO después de que le entreguen esta citación y papeles legales para presentar una respuesta por escrito en esta corte y hacer que se entregue una copia al demandante. Una carta o una llamada telefónica no lo protegen. Su respuesta por escrito tiene que estar en formato legal correcto si desea que procesen su caso en la corte. Es posible que haya un formulario que usted pueda usar para su respuesta. Puede encontrar estos formularios de la corte y más información en el Centro de Ayuda de las Cortes de California (www.sucorte.ca.gov), en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia.

Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services, (www.lawhelpcalifornia.org), en el Centro de Ayuda de las Cortes de California, (www.sucorte.ca.gov) o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de

\$10,000 ó más de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.

**CASE NUMBER
(Número del Caso)**
18CECL09282

The name and address of the court is: (*El nombre y dirección de la corte es*) **B. F. SISK COURTHOUSE**

1130 "O" Street, 4th Floor
Fresno, California 93724

"Order to Show Cause hearing is set for 11/20/20 at 8:30 a.m. in Department 404."

The name, address, and telephone number of plaintiff's attorney, or plaintiff without an attorney, is: (*El nombre, la dirección y el número de teléfono del abogado del demandante, o del demandante que no tiene abogado es*) **SARAH JANE REYNOLDS/SBN 299510**

Persolve Legal Group, LLP
 9301 Corbin Ave Ste 1600

Northridge, CA 91324
 (818) 534-3100

DATE: (*Fecha*) **9/7/2018**

Clerk, (*Secretario*)
by R. McCarley, Deputy (*Adjunto*)

(SEAL)

05/15/2020, 05/22/2020, 05/29/2020

06/05/2020

FICTITIOUS

(1)

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2202010002035

The following person(s) is (are) conducting business as

Tilde Consulting at 1518 N. Arthur Ave., Fresno, CA 93728, Fresno County.

Full Name of Registrant:

Maria Erana, 1518 N. Arthur Ave., Fresno, CA 93728

Registrant commenced to transact business under the Fictitious Business Name listed above on: **04/20/2020**

This business conducted by: **An Individual**
 Maria Erana, Owner.

This statement filed with the Fresno County Clerk on: **04/24/2020**
 (Seal)

**BRANDI L. ORTH,
COUNTY CLERK.**

By: DAKOTA THURSTON, DEPUTY.

"NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME."

05/01/2020, 05/08/2020, 05/15/2020, 05/22/2020

(1)
FICTITIOUS BUSINESS NAME STATEMENT
File No. 2202010002244

The following person(s) is (are) conducting business as

DeMera Allergy Asthma & Immunology Center at 540 E Herndon Ave Ste 101 Fresno, CA 93720, Phone (559) 431-0340:

Full Name of Registrant:

Richard S. DeMera, M.D., Inc. a California Corporation, 540 E Herndon Avenue, Fresno, CA 93720.

Registrant commenced to transact business under the Fictitious Business Name listed above on: **5-11-2007**

This business conducted by: **Corporation**
 Articles of Incorporation Number: 2988625
 Richard S DeMera, President.

This statement filed with the Fresno County Clerk on: **05/11/2020**
 (Seal)

**BRANDI L. ORTH,
COUNTY CLERK.**

By: ANDREA LOPEZ DEPUTY.

"NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME."

05/22/2020, 05/29/2020, 06/05/2020, 06/12/2020

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2202010002027

The following person(s) is (are) conducting business as

Raw Fresno Vegan Restaurant at 2405 Capitol Street Ste 103 Fresno, Ca 93721 fresno county, Phone (559) 250-5292:

Mailing Address:

Naomi Ruth HENDRIX, 408 W. Home Ave Fresno, Ca. 93728, Phone (559) 250-5292

Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.
 This business conducted by: **INDIVIDUAL**
 Naomi Hendrix Owner
 This statement filed with the Fresno County Clerk on: **04/23/2020**
 (Seal)

**BRANDI L. ORTH,
COUNTY CLERK.**

By: DAKOTA THURSTON, Deputy.

"NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME."

05/01/2020, 05/08/2020, 05/15/2020, 05/22/2020

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2202010002016

The following person(s) is (are) conducting business as

Dart Realty and Property Management Sayland Property Management at 2131 Kern St, Fresno, CA 93721, Fresno County:

Full Name of Registrant:

Dart Group, LTD, 2131 Kern St, Fresno, CA 93721, Phone (559) 960-5915.

Registrant commenced to transact business under the Fictitious Business Name listed above on: **1/1/2015**

This business conducted by: **Corporation**
 Articles of Incorporation Number: C3853612
 Douglas Dart, CEO.

This statement filed with the Fresno County Clerk on: **04/22/2020**
 (Seal)

**BRANDI L. ORTH,
COUNTY CLERK.**

By: DAKOTA THURSTON, DEPUTY.

"NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME."

05/01/2020, 05/08/2020, 05/15/2020, 05/22/2020

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2202010002151

The following person(s) is (are) conducting business as

SUDZ at 937 N. BLACKSTONE AVE, FRESNO CA 93701 FRESNO COUNTY:

Mailing Address:
 754 E WOODHAVEN, FRESNO CA 93720;

Full Name of Registrant:

KATHY RAINEY, 754 E WOODHAVEN, FRESNO CA 93720.

Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.

This business conducted by: **INDIVIDUAL**
 KATHY RAINEY, OWNER
 This statement filed with the Fresno County Clerk on: **05/04/2020**
 (Seal)

**BRANDI L. ORTH,
COUNTY CLERK.**

By: DAKOTA THURSTON, DEPUTY.

"NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME."

05/15/2020, 05/22/2020, 05/29/2020, 06/05/2020

MISC.

(1)
NOTICE OF INTENT TO ADOPT A MITIGATED NEGATIVE DECLARATION

Notice is hereby given that the County of Fresno has prepared Initial Study Application (IS) No. 7798 pursuant to the requirements of the California Environmental Quality Act for the following proposed project:

INITIAL STUDY APPLICATION NO. 7798 and CLASSIFIED CONDITIONAL USE PERMIT APPLICATION NO. 3668 filed by **APCO-ETTNER, INC.**

proposing to amend CUP 2085 to allow expansion of an existing fertilizer operation on a 5.02-acre parcel in the AE-20 (Exclusive Agricultural, 20-acre minimum parcel size) Zone District. The project site is located on the west side of South Lassen Avenue (State Route 269) approximately 4,480 feet south of its nearest intersection with West Mount Whitney Avenue and is approximately 12.9 miles southeast of the nearest city limits of the City of San Joaquin (SUP. DIST. 4) (APN 050-130-04S).

Adopt the Mitigated Negative Declaration prepared for Initial Study Application No. 7798, and take action on Classified Conditional Use Permit Application No. 3668 with Findings and Conditions.

(hereafter, the "Proposed Project")

The County of Fresno has determined that it is appropriate to adopt a Mitigated Negative Declaration for the Proposed Project. The purpose of this Notice is to (1) provide notice of the availability of IS Application No. 7798 and the draft Mitigated Negative Declaration, and request written comments thereon; and (2) provide notice of the public hearing regarding the Proposed Project.

Public Comment Period

The County of Fresno will receive written comments on the Proposed Project and Mitigated Negative Declaration from May 22, 2020 through June 22, 2020.

Email written comments to TKobayashi@

(7864 W. Shaw Avenue, Fresno) (SUP. DIST. 1) (APN 505-050-19). Adopt the Mitigated Negative Declaration prepared for Initial Study Application No. 7814 and take action on Classified Conditional Use Permit Application No. 3672 with Findings and Conditions.

(hereafter, the "Proposed Project")

The County of Fresno has determined that it is appropriate to adopt a Mitigated Negative Declaration for the Proposed Project. The purpose of this Notice is to (1) provide notice of the availability of IS Application No. 7814 and the draft Mitigated Negative Declaration and request written comments thereon; and (2) provide notice of the public hearing regarding the Proposed Project.

Public Comment Period

The County of Fresno will receive written comments on the Proposed Project and Mitigated Negative Declaration from May 22, 2020 through June 22, 2020.

Email written comments to eahmad@fresnocountyca.gov, or mail comments to:

Fresno County Department of Public Works and Planning

Development Services and Capital Projects Division

Attn: Thomas Kobayashi

MISCELLANEOUS

Continued | From 16

electronically, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number. All deposits will be held until a Contract has been executed with the successful Proposer or all proposals have been rejected.

The City of Fresno hereby notifies all Proposers that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation or on any other basis prohibited by law.

A pre-proposal conference will be held at **9:00 a.m. on Wednesday, July 8, 2020**. Prospective bidders are encouraged to attend via phone at (559) 621-5771. City Staff will be present to answer any questions regarding the Specifications and bid process.

The meeting room is physically accessible. Services of an interpreter and additional accommodations such as assistive listening devices can be made available. Requests for accommodations should be made at least five working days but no later than 48 hours prior to the scheduled meeting/event. Please contact the Buyer listed on the cover at 559-621-1332 or Sandra.Gamez@Fresno.gov. This contract is funded in part by grants from the Federal Transit Administration (FTA) of the United States Department of Transportation. The award of any contract is subject to the requirements of financial assistance contracts between the City of Fresno and the U.S. Department of Transportation.

Although **this project has no DBE goal** or requirement, the City of Fresno highly encourages the participation of Disadvantaged Business Enterprises (DBE). The City of Fresno encourages all prime Contractors to utilize qualified SBE (Small Business Enterprise) sub-Contractors on the City of Fresno projects, and promotes the direct purchase of goods from qualified SBEs by utilizing SBE/DBE contractors when such contractors are available and the price of the goods or services sought is reasonable.

The Contractor is required to comply with all terms and conditions prescribed for third-party contracts by the U.S. Department of Transportation, Federal Transit Administration (FTA). If FTA requires any change to this Contract to comply with its requirements, both parties agree to amend the Contract as required by FTA. If such changes cause an increase or decrease in the work to be performed by the Contractor or the time for such performance, then the compensation to be paid the Contractor and time of performance shall be equitably adjusted.

The City of Fresno reserves the right to reject any and all proposals.

05/22/2020

(1)
CITY OF CLOVIS SUMMARY OF ORDINANCE 20-09 OF THE CITY COUNCIL OF THE CITY OF CLOVIS AMENDING SECTION 102 OF CHAPTER 4 OF TITLE 4 OF THE CLOVIS MUNICIPAL CODE RELATING TO FIRE PREVENTION REGULATIONS BY ADOPTING LOCAL AMENDMENTS

On May 11, 2020, at 6:00 p.m., in the Council Chamber, 1033 Fifth Street, Clovis, CA, 93612, the Clovis City Council adopted an ordinance amending Section 102 of Chapter 4 of Title 4 of the Clovis Municipal Code relating to fire prevention regulations by adopting local amendments. The purpose of the ordinance is to update Appendix D - Fire Department Access Roads of the 2019 California Fire Code. The ordinance was approved by unanimous vote. A certified copy of the entire ordinance is available in the City Clerk's office at 1033 5th Street, Clovis, CA, 93612. 559-324-2060 for questions.

05/22/2020

(1)
NOTICE INVITING BIDS

Sealed or electronic bids will be received at the office of the Purchasing Manager of the City of Fresno for the following:

CITY HALL ELEVATOR REMODEL**BID FILE NUMBER: 3757**

The scope of work includes the remodel and modernization of four (4) elevators at Fresno City Hall, which includes three (3) passenger elevators and one (1) freight elevator. The remodel and modernization includes updating the cars for all four (4) elevators of which each car's interior, door operator, operation panel, and auxiliary car operating panel. A new control and drive

system shall be installed including new wiring, pit equipment, dispatch system, landing control system, self-leveling system, emergency brake, and hoist ropes. A new surface mounted call station shall be installed at each floor to meet current ADA and fire code. All related electrical and life safety modifications shall also be included in the scope of work.

The Construction Allocation for this project is \$870,000

Bids will be taken on complete work, in accordance with Plans and Specifications on file in the office of the Purchasing Manager, 2600 Fresno Street, Room 2156 Fresno California, 93721-3622 , phone number (559) 621-1332.

Specifications for these items can be downloaded at the City's online website at:

<http://www.fresno.gov>. Doing Business (at the top of the screen), Bid Opportunities

Bids will be submitted electronically or by paper only not via Fax.

Bid Proposal forms can be downloaded at the City's online website.

Bid Proposals must be filed electronically or with the Purchasing Manager prior to the bid opening at 3 p.m. on Tuesday, June 9, 2020, when the bids will be publicly opened and recorded.

The work hereunder constitutes a "public work" as defined in Chapter 1, Part 7, Division 2 of the California Labor Code, and Contractor shall cause the work to be performed as a "public work" in accordance with such Chapter of the California Labor Code. The Council of the City of Fresno has adopted Resolution No. 82-297 ascertaining the general prevailing rate of per diem wages and per diem wages for holidays and overtime in the Fresno area for each craft, classification, or type of worker needed in the execution of contracts for the City. A copy of the resolution is on file at the Office of the City Clerk. Actual wage schedules are available at Construction Management Office, 1721 Van Ness Avenue, Fresno, California 93721, (559) 621-5600.

Contractors and Subcontractors must meet any and all requirements of Labor Code sections 1771.1 and 1771.5 prior to submitting bids.

All proposals must be made on the Bid Proposal Form provided by the Purchasing Manager. A Bid Deposit, which can be provided separately, in the amount of TEN PERCENT (10%) of the Total Net Bid Amount (or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the form of a certified or cashier's check, an irrevocable letter of credit, or a certificate of deposit or a bidder's bond executed by a corporate surety, admitted by the California Insurance Commissioner to do business in California, payable and acceptable to the City of Fresno; or the Bidder shall have registered with the Purchasing Manager of the City an annual bid bond sufficient to provide coverage in such amount. All Bid Deposits will be held until a Contract has been executed with the successful Bidder or all bids have been rejected. Copies of Bid Deposits may be submitted electronically, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

The City of Fresno hereby notifies all Bidders that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran or veteran of the Vietnam era or on any other basis prohibited by law. A pre-bid conference will be held at 10:00 a.m., on May 28, 2020, in Room 4017N, City Hall, 2600 Fresno Street, Fresno, California. Prospective Bidders are encouraged to attend since City Staff will be present to answer any questions regarding the Specifications, and there may be an inspection tour of the job site(s).

The meeting room is physically accessible. Services of an interpreter and additional accommodations such as assistive listening devices can be made available. Requests for accommodations should be made at least five working days but no later than 48 hours prior to the scheduled meeting/event. Please contact the Procurement Specialist on the cover at 559-621-1332 or through the Questions and Answers field on Planet Bids.

In accordance with provisions of section 22300 of the California Public Contract Code, Contractor may substitute securities for any monies withheld by City to ensure performance under the Contract.

A 100 percent Payment Bond and 100 percent Performance Bond for all public works contracts must be filed with the Contract Documents and approved by the City before the Contractor enters upon performance of the Work.

Bidders are advised that as required by the Fresno Municipal Code, the City of Fresno is implementing new National Targeted Worker requirements for public work of improvement contracts over \$200,000. The mandatory participation level for National Targeted Workers is 15%.

No bid will be considered for award unless the Bidder at the time of bid opening, is licensed with a valid Class "B or C-11" Contractor's License issued by the State of California.

The City reserves the right to reject any and all bids.

05/22/2020

(1)

NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that on the morning of Wednesday, June 10, 2020, beginning at 9:30 a.m., a public hearing will be conducted in the City Council Chamber, 1033 Fifth Street, Clovis, CA 93612. The Planning Division will consider the following item:

PM2020-004, A request to approve a tentative parcel map for the property located at the southeast corner of Ashlan and Highland Avenues, for a parcel division. Lennar Central Valley, owner; Wiloli LP, applicant.

SPECIAL NOTICE REGARDING PUBLIC PARTICIPATION DUE TO COVID-19

Given the current Shelter-In-Place Order covering the State of California and Social Distancing Guidelines issued by local, state, and federal authorities, members of the public are encouraged to provide written comments in advance of the hearing or to participate by telephone by calling in at (559) 324-2993. Written comments, including emails, must be received at least 1 hour prior to the public hearing. If you choose to participate by telephone, please make sure that you call within the first 15 minutes after the public hearing start time to ensure that you have a chance to speak before the hearing closes.

The City Council chambers will be open during the scheduled public meeting and members of the public will be able to attend as long as social distancing guidelines can be maintained.

All interested parties are invited to present testimony in regard to the subject item. If you have questions or comments regarding this item, please contact Lily Cha at (559) 324-2335 or at lilyc@cityofclovis.com. Lily Cha, Assistant Planner Agency File No.: PM2020-004 PUBLISH: May 22, 2020 05/22/2020

(1)

NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that on the morning of Wednesday, June 10, 2020, beginning at 10:00 a.m., a public hearing will be conducted in the City Council Chamber, 1033 Fifth Street, Clovis, CA 93612. The Planning Division will consider the following item:

AUP2020-009, A request to approve an Administrative Use Permit to allow for installation of a telecommunications tower with antennas, radios, and ground equipment on the property located at 564 W. Herndon Avenue. Verizon with SAC Wireless, applicant.

SPECIAL NOTICE REGARDING PUBLIC PARTICIPATION DUE TO COVID-19

Given the current Shelter-In-Place Order covering the State of California and Social Distancing Guidelines issued by local, state, and federal authorities, members of the public are encouraged to provide written comments in advance of the hearing or to participate by telephone by calling in at (559) 324-2993. Written comments, including emails, must be received at least 1 hour prior to the public hearing. If you choose to participate by telephone, please make sure that you call within the first 15 minutes after the public hearing start time to ensure that you have a chance to speak before the hearing closes.

The City Council chambers will be open during the scheduled public meeting and members of the public will be able to attend as long as social distancing guidelines can be maintained.

All interested parties are invited to present testimony in regard to the subject item. If you have questions or comments regarding this item, please contact Maria Spera at (559) 324-2355 or at msperra@cityofclovis.com. Maria Spera, Planning Technician II Agency File No.: AUP2020-009 PUBLISH: May 22, 2020 05/22/2020

(1)
NOTICE INVITING BIDS

Sealed bids or electronic bids will be received at the office of the Purchasing Manager of the City of Fresno for the following:

TRAFFIC SIGNAL INSTALLATION AT THE INTERSECTION OF CEDAR AND WOODWARD AVENUES**BID FILE NUMBER: 3738 - 12410**

The scope of work includes, but is not limited to: the installation of a traffic signal and street lighting system with a pedestrian scramble. The scope also includes the removal and reconstruction of curb ramps. The Construction Allocation for this project is \$367,120.

Bids will be taken on complete work, in accordance with Plans and Specifications on file in the office of the Purchasing Manager, 2600 Fresno Street, Room 2156, Fresno California, 93721-3622, phone number (559) 621-1332.

Specifications for these items can be downloaded at the City's online website at:

<http://www.fresno.gov>. Doing Business (At the top of the screen), Bid Opportunities

Bids may be submitted electronically or by paper only not via fax.

Bid Proposal forms can be downloaded at the City's online website.

Bid Proposals must be filed electronically or by paper with the Purchasing Manager prior to the bid opening at 3 p.m. on Tuesday, June 16 , 2020, when the bids will be publicly opened and recorded.

The work hereunder constitutes a "public work" as defined in Chapter 1, Part 7, Division 2 of the California Labor Code, and Contractor shall cause the work to be performed as a "public work" in accordance with such Chapter of the California Labor Code. The Council of the City of Fresno has adopted Resolution No. 82-297 ascertaining the general prevailing rate of per diem wages and per diem wages for holidays and overtime in the Fresno area for each craft, classification, or type of worker needed in the execution of contracts for the City. A copy of the resolution is on file at the Office of the City Clerk. Actual wage schedules are available at Construction Management Office, 1721 Van Ness Avenue, Fresno, California 93721, (559) 621-5600.

Contractors and Subcontractors must meet any and all requirements of Labor Code sections 1771.1 and 1771.5 prior to submitting bids.

All proposals must be made on the Bid Proposal Form provided by the Purchasing Manager and must be accompanied by a Bid Deposit in the amount of **TEN PERCENT (10%) of the Total Net Bid Amount** (or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the form of a certified or cashier's check, an irrevocable letter of credit, or a certificate of deposit or a bidder's bond executed by a corporate surety, admitted by the California Insurance Commissioner to do business in California, payable and acceptable to the City of Fresno; or the Bidder shall have registered with the Purchasing Manager of the City an annual bid bond sufficient to provide coverage in such amount. All Bid Deposits will be held until a Contract has been executed with the successful Bidder or all bids have been rejected. Copies of Bid Deposits may be submitted electronically, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

The City Council chambers will be open during the scheduled public meeting and members of the public will be able to attend as long as social distancing guidelines can be maintained.

All interested parties are invited to present testimony in regard to the subject item. If you have questions or comments regarding this item, please contact Lily Cha at (559) 324-2335 or at lilyc@cityofclovis.com. Lily Cha, Assistant Planner Agency File No.: PM2020-004 PUBLISH: May 22, 2020 05/22/2020

calculated on the basis of the Total Net Bid Amount and on all possible combinations of the Base Bid plus Add Alternate(s), if applicable.

Bidders are advised that any award of the Contract will be conditioned on the successful Bidder meeting the good faith efforts to meet the established goal for this project pursuant to 49 CFR 26.53.

A pre-bid conference will be held at 10:00 a.m., on June 3, 2020, in Room 4017N, City Hall, 2600 Fresno Street, Fresno, California. Prospective Bidders are encouraged to attend since City Staff will be present to answer any questions regarding the Specifications, and there may be an inspection tour of the job site(s).

The meeting room is physically accessible. Services of an interpreter and additional accommodations such as assistive listening devices can be made available. Requests for accommodations should be made at least five working days but no later than 48 hours prior to the scheduled meeting/event.

Please contact the Procurement Specialist on the cover at 559-621-1332 or through the Questions and Answers field on Planet Bids. In accordance with provisions of section 22300 of the California Public Contract Code, Contractor may substitute securities for any monies withheld by City to ensure performance under the Contract.

The work hereunder constitutes a "public work" as defined in Chapter 1, Part 7, Division 2 of the California Labor Code, and Contractor shall cause the work to be performed as a "public work" in accordance with such Chapter of the California Labor Code. The Council of the City of Fresno has adopted Resolution No. 82-297 ascertaining the general prevailing rate of per diem wages and per diem wages for holidays and overtime in the Fresno area for each craft, classification, or type of worker needed in the execution of contracts for the City. A copy of the resolution is on file at the Office of the City Clerk. Actual wage schedules are available at Construction Management Office, 1721 Van Ness Avenue, Fresno, California 93721, (559) 621-5600.

Contractors and Subcontractors must meet any and all requirements of Labor Code sections 1771.1 and 1771.5 prior to submitting bids.

All proposals must be made on the Bid Proposal Form provided by the Purchasing Manager and must be accompanied by a Bid Deposit in the amount of **TEN PERCENT (10%) of the Total Net Bid Amount** (or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the form of a certified or cashier's check, an irrevocable letter of credit, or a certificate of deposit or a bidder's bond executed by a corporate surety, admitted by the California Insurance Commissioner to do business in California, payable and acceptable to the City of Fresno; or the Bidder shall have registered with the Purchasing Manager of the City an annual bid bond sufficient to provide coverage in such amount. All Bid Deposits will be held until a Contract has been executed with the successful Bidder or all bids have been rejected. Copies of Bid Deposits may be submitted electronically, with the exception of a cashier's check, which must be brought to the Purchasing Manager's office and labeled accordingly with bid number.

The City Council chambers will be open during the scheduled public meeting and members of the public will be able to attend as long as social distancing guidelines can be maintained.

All interested parties are invited to present testimony in regard to the subject item. If you have questions or comments regarding this item, please contact Lily Cha at (559) 324-2335 or at lilyc@cityofclovis.com. Lily Cha, Assistant Planner Agency File No.: PM2020-004 PUBLISH: May 22, 2020 05/22/2020

(1)
NOTICE OF PUBLIC HEARING

APPLICATION TO THE PERMANENT LOCAL HOUSING ALLOCATION GRANT APPLICATION FOR FRESNO COUNTY

An Approval of the recommended actions will authorize submittal of the Permanent Local Housing Allocation (PLHA) grant application along with the plan that allocates the use of the grant funds and the execution of the related standard agreement if awarded.

1. Adopt Resolution authorizing the Department of Public Works and Planning to submit the PLHA Plan and a grant application to the California Department of Housing and Community Development for Senate Bill 2 Permanent Local Housing Allocation for the preparation, adoption, and implementation of a grant to receive funds to increase the production of affordable housing (\$1,643,348).
2. Department staff anticipates administering these funds in a similar manner to the County's HOME Program. The PLHA plan allocates the annual allocation of funds to be utilized for the

Six issues California must deal with to compete post-Covid-19



GUEST VIEW

Sen. John M.W. Moorlach,
Special to CalMatters

The now ended long economic boom from 2010-2020 made Californians complacent. Workers were in demand everywhere in America, so employers put up with California's high minimum wage, stunning housing costs and often absurd regulations.

No more. The coronavirus depression has thrown record numbers of Americans into unemployment lines. The jobless rate skyrocketed in two months from under 4% to 31% as of mid-April in Southern California, higher than during the Great Depression of the 1930s. It will get worse.

People are begging for work. Employers have the pick of whom to hire — and where to find them across the 50 states.

If you were a corporate manager looking to build or lease a plant and hire workers, where would you look first? California, with a \$13 minimum wage rising to \$15 in 2022? Or Texas, with a \$7.25 minimum wage — less than half the 2022 number?

Then there's the state income tax. During times of plenty, maybe it's worthwhile to put up with California's 13.3% top state personal income tax rate, compared to Texas' 0.0%. The

weather is so much better, there are a lot fewer hurricanes and bugs. The humidity is way lower.

But during tough times? And what if there's a personal income tax increase? That happened in 2009 during the last recession and prolonged the hard times.

If you needed that 13.3 percent to re-invest in your company, instead of going to a poorly run state government, where would you go?

Then there's California's high unemployment rate shown in a January 2015 report by the Legislative Analyst, "CA Unemployment, While Improving, Still Among Highest in U.S."

As the Great Recession dug in, California unemployment was stuck from 2 to 2.5 percentage points higher than the national average. Then it took longer to recover.

Obviously that's going to happen again. It's what economists call "price elasticity," meaning that, as the price of something rises, people want less of it, and this applied to California workers in April 2010, as well as April 2020.

When the opposite happens, there's "price inelasticity," meaning the price can go up a lot, but demand still is there — like the need for California workers in February 2020.

The first thing that will happen is the further spread of the underground economy. If work needs to be done, and people are willing to do it outside

the official channels and regulations, then it will get done one way or another.

As I recently warned, "Underground Economy Will Stifle Recovery." Employers in the underground economy don't pay unemployment taxes and workers' compensation. They probably don't pay income and other taxes necessary to fund government services at this critical time. They don't follow worker safety regulations, meaning injuries end up in emergency rooms and will be paid for by everyone.

Companies that play by the rules, paying all the taxes and observing every labor regulation, will be at a disadvantage to those firms operating in the shadows. The cost structure will just be too high. So many of these honest firms will go out of business, join the underground economy or move to Texas.

Here's the question now: Does this state have the chutzpah to pass needed legislation to open the doors wide to recovery? That would include, at a minimum:

1. Suspending the minimum wage increase.

2. Repealing Assembly Bill 5, which bans many types of freelance labor.

3. Passing new workers compensation reform, needed as the

2004 reforms have deteriorated.

4. Cutting taxes, not increasing them.

5. Repealing the recent rent control edicts, as rents will be falling anyway.

6. And last, but most important, really reforming all state and local pensions, switching from the defined-benefit plans to shared-risk plans, a bipartisan reform working well in Wisconsin since 1982.

California enjoyed a decade of prosperity, but it covered up myriad expensive policy mistakes. Now the covers have been pulled off, revealing the rot underneath.

Every state needs a healthy economy in order to survive. It must strike the careful balance needed to have a strong tax base, while not overreaching and over-burdening its entrepreneurial sector. Imbalance becomes an abuse.

And unless the business and jobs climate in this state are improved, even more of California's tax base will move to other states.

John M.W. Moorlach is a Republican from Costa Mesa who represents Senate District 37. Senator.Moorlach@sen.ca.gov. He wrote this commentary for CalMatters. Moorlach has also written about open government, the motor-voter disaster and hard fiscal realities facing California.

EDITORIAL

PPP isn't perfect, but it can be improved

The Paycheck Protection Program has been the signature relief effort of the federal government during COVID-19, distributing more than \$510 billion in forgivable loans to U.S. small businesses.

The launch of the program had its issues, with the U.S. Small Business Administration (SBA) facing the Herculean task of processing in a few weeks the amount of loans it might handle in 14 years. It appears the process has smoothed over the weeks. For example, the average loan size has gone from more than \$200,000 to about \$120,000, indicating that smaller businesses with smaller funding needs are starting to get loans they desperately need.

The SBA and Treasury this week put out the application for business owners to have these loans forgiven. It does have concessions for businesses to better align the eight-week "covered period" to their payroll cycles, and it acknowledges that some employers might be having a hard time bringing workers back when competing with state unemployment benefits as well as a weekly \$600 boost from the feds through July.

Congress needs to do more. Currently, PPP recipients have eight weeks to spend at least 75% of the loan on payroll. This is simply not enough time to reconstruct a company's payroll

as it also contends with rent and other expenses. That will likely mean many businesses won't be able to meet the terms for having the loans forgiven. This isn't the time for a business to take on extra debt. The government needs to adjust that time period. Some have suggested until Sept. 30, which seems perfectly reasonable amid a rapidly changing pandemic situation.

SBA must also lower the minimum 75% payroll cost for forgiveness. Many businesses aren't able to even operate right now due to shelter-in-place orders. Making them use three-fourths of the loan to essentially pay workers to stay at home makes no sense, and doesn't bode well for the viability of the company moving forward.

A more favorable 50-50 split would allow business owners to meet other obligations such as rent and expenses that are more immediate. As time goes on and protective orders lift, it will make more sense to reconstruct payroll levels to pre-Covid levels.

PPP has been the only lifeline for many businesses. The federal government has done much to tweak it to be even more useful. Increasing the covered period and adjusting the payroll-expenses split would go even further in ensuring the program meets the challenge it was created to address.

WEB POLL

Should Fresno repeal its shelter in place after May 31?

All eyes will be on Fresno officials in the coming weeks as the end of the current shelter-in-place order expires May 31. Local groups have been pressuring city officials to lift the order, similar to communities such as Clovis, Coalinga and Parlier, even though we would still be under the statewide order. A majority (68%) of respondents to this week's web poll support repealing shelter in place, while 27% say no and 5% are unsure. Three hundred fifty votes were cast.

YES 68%

NO 27%

NOT SURE 5%

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