## **Instructions:**

The Oral Presentations will last for up to 90 minutes, including presentations and questions and answers. Offerors will have up to one hour to present their Oral Presentation. The Government will then have 30 minutes for questions and answers following the presentation. Please inform the Government if you need any special equipment to conduct the Oral Presentation. The Government may make a recording of the presentations to be included in the solicitation file. Oral Presentations are not considered discussions, but are the opportunity for the Government to assess the how effectively the proposed solution can be implemented at the U.S. Small Business Administration. In the event revisions to the proposed solutions are required, the Government will provide further instructions.

## Scenario:

Utilizing the proposed technical solution, walk the Government through how your company will evaluate the scope, create user stories, design, develop, test, and implement the following Epics into releasable product. These Epics are intended to be a sample snap shot of how the initial task will be broken out. The Oral Presentation should convey to the Government how the proposed Agile methodology, management plan, award metrics, and deliverables will be executed should your company receive the award.

For the purposes of the presentation, assumptions about technical decisions, Government acceptance, and priority may be made by the Offeror in order to provide a complete scenario walk through. These assumptions will not be considered part of the final proposal, unless they directly contradict anything provided in the Offeror's proposal.

## **Example Epics:**

Priority	I want	So that	Potential User Stories	Ranking
1	To establish a new modern technology stack and cloud based- Database Platform	SBA can build and unify the various certification processes in one system		High
2	Migrate System for Award Management (SAM) data from the SBSS-Legacy System	Data can be managed in a way that eliminates duplications, and SBA can use data already entered in SAM.gov	<ul> <li>Design schema for SAM business profile data</li> <li>Create corresponding tables</li> <li>Create repeatable ETL (extract-transform-load) to populate tables from SBSS-CCR</li> <li>Operationalize script to maintain hourly updates</li> </ul>	High
3	Migrate legacy SBA- Specific Women Owned Small Business Data	Data can be pulled from SBA systems and managed in a way that eliminates duplications and establishes a design schema		High
4	Create a user friendly Certification	Business owners can complete certification	Create minimal version(MVP) of new	High

	application that works on both desktops and mobile devices for Women Owned Small Business	requirements in days instead of months. They should have an up-to-date, go-to place for certification status and next steps. Business owners should get notifications when certification statuses change.	certifications web app, including responsive design for desktop and mobile  Incorporate automated testing processes into the application so that it reduces the time necessary to do User Acceptance testing and decreases chance of human error.	
5	Have the WOSB Certification application product assist SBA analysts	Certification reviews can be processed quickly, accurately and minimize the amount of manual time being spend on the process. This product must be able to identify fraud, waste and abuse quickly so that ineligible companies are identified.		High
6	Migrate appropriate legacy data into new application	Analysts have the ability to reference previous status, applications, certification and history related to the program.		Medium
7	Add and automate audit capability in the new application	SBA has a record of all certification process transactions		Medium
8	Shut down legacy systems	There are no redundant databases at SBA		Medium