

96.5%

29 RESPONSES

14 AGENCIES REPRESENTED

ENGAGEMENT/USER FEEDBACK:
16 QUESTIONS SUBMITTED

RESPONDENTS:

WANT MORE
WANT TO HELP

FRAGILE
DEVELOPMENT
“THE BANK”

- (name removed) (agency removed)
- (name removed) (agency removed)
- (name removed) (agency removed)
- (name removed) (agency removed)

PRODUCT VISION

"To equip acquisition professionals with a tool to successfully evaluate technical proposals for digital services procurements. Our evaluation tool and associated retrospectives are clear, concise, user-friendly, and when utilized, better ensures proposals with the highest likelihood of achieving success are selected."

THE BANK

- Acquisition community does not know how best to evaluate vendors
- Technical evaluation factors designed to support the Digital Services Playbook
- Provides tested technical evaluation factors for digital services
- Up-voted | Times Used | Five-star rated factors
- Can be duplicated (scalable)

RETROSPECTIVES

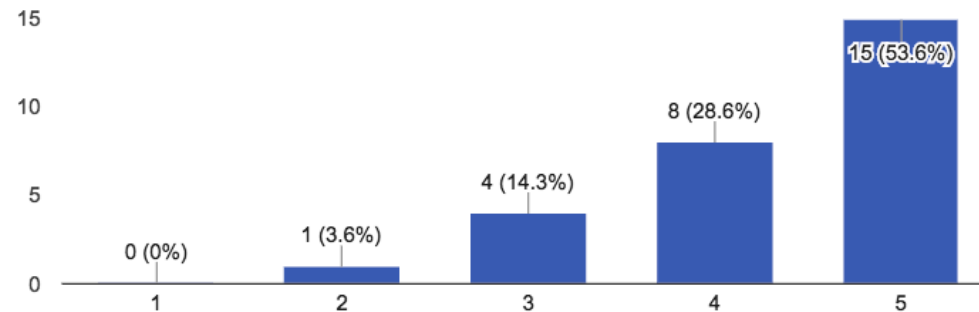
- Each factor will be accompanied by “Retrospective” field
- Retrospective provides:
 - What happened when used?
 - Context and vehicle
 - How could it have been used differently
- Provides ability for factor to be iterative
- Retrospective will allow feedback by acquisition community and vendor community

HYPOTHESIS – PROVED!

We believe that a digital services technical evaluation playbook for acquisition professionals that achieves a central repository of tested evaluation criteria will provide value for the acquisition workforce (federal and non-federal). We will know this to be true when 60% of surveys show acquisition professionals found the criteria in the "bank" useful.

I would find a Technical Evaluation Bank that accompanies the Digital Services Playbook to help me consider and use and test technical evaluation factors of value?

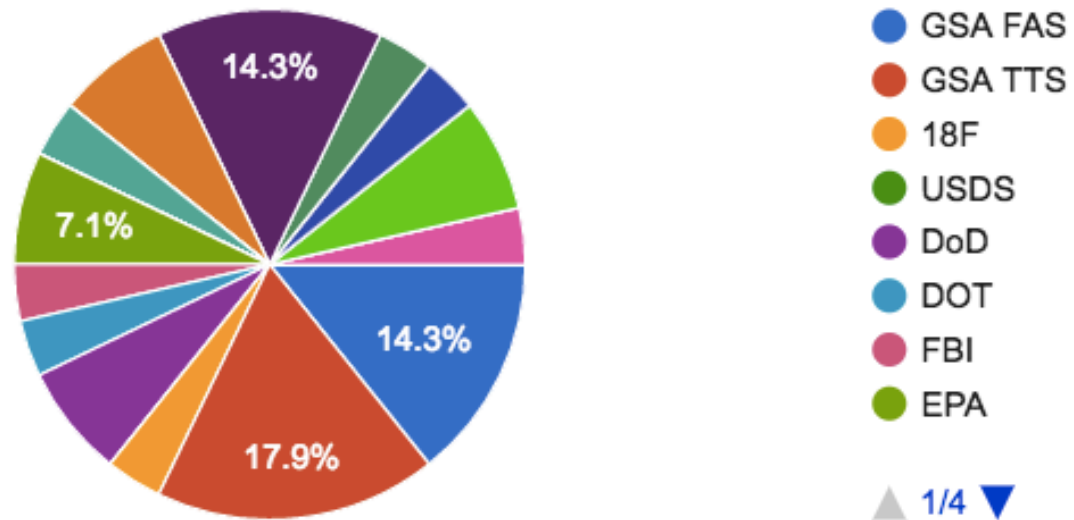
(28 responses)



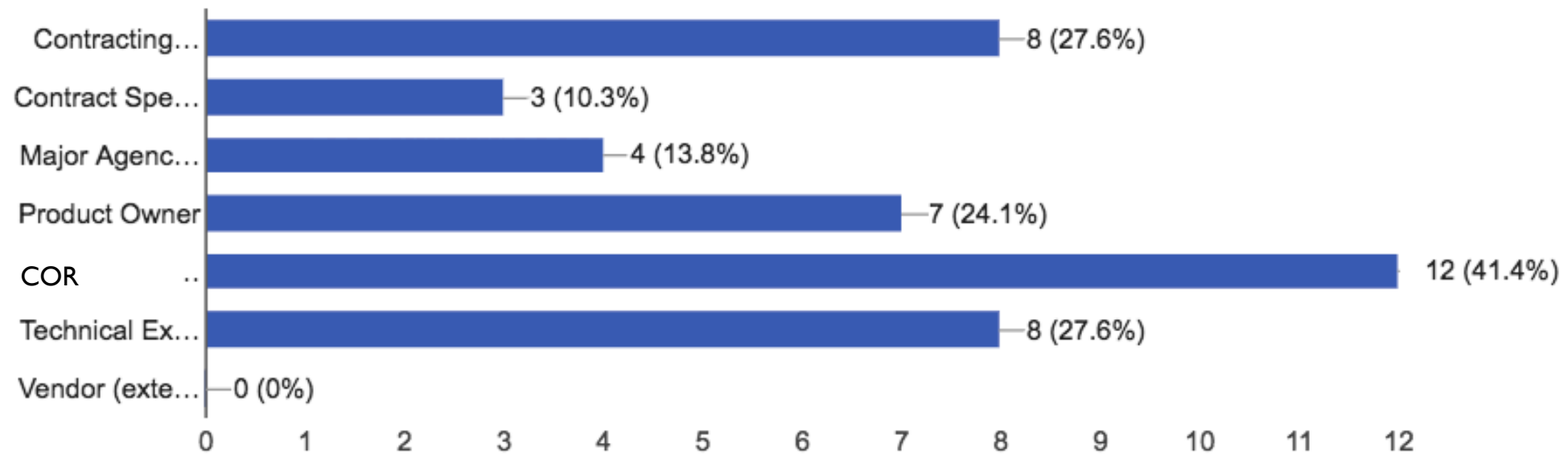
PROOF OF VALUE

- 96.5% between 3-4-5
- +30% of goal
- Multiple agencies represented

What is your agency? (28 responses)



What is your role? (29 responses)



GUIDING TOOL

- USDS “Government Digital Services Acquisition” Stack Exchange
- “The Bank” will be nested under this parent within Stack Exchange

74

followers

Follow It!

Share This

Government Digital Service Acquisition

Proposed Q&A site for anyone interested in learning about acquiring Digital Services in the Federal Government.

flag

4

votes

0

answers

Why limit the scope of this stack exchange to just federal entities in the description?

nov 1 at 21:08

151

2

votes

1

answer

So what is "Government Digital Service Acquisition" about exactly?

oct 28 at 18:56

331

★ create new discussion

43 Example Questions

active

newest

votes



16



Should you use Fixed Price or Time and Materials for acquiring Agile Development services?

added by  May 24 '16 at 16:40

[link](#) | [flag](#)



12



What kind of reporting should you use for agile development?

added by  May 24 '16 at 16:41

[link](#) | [flag](#)

74

followers

Follow It!

Share This

DIGITAL SERVICES TECHNICAL EVALUATION BANK

An aggregated and useable bank to assist the acquisition community (including vendors) with proven digital services evaluation factors

4
votes

0

Retrospective

Why limit the scope of this stack exchange to just federal entities in the description?

nov 1 at 21:08 151

2
votes

1

Retrospective

So what is "Government Digital Service Acquisition" about exactly?

oct 28 at 18:56 331

★ create new discussion

43 Example Questions

active

newest

votes

▲
16
▼

Offeror shall demonstrate use of artifacts in the process (FLASH BPA)

added by [redacted] May 24 '16 at 16:40

link | flag

▲
12
▼

Offeror shall demonstrate automated testing best practices in how the offeror used tests to improve the quality of the MVP (I8F)

link | flag

COMPLEXITY TO IMPLEMENTATION

- Moderate

MITIGATION

- Initial power users 'out-of-the-gate' (digital services teams at various agencies to drive conversations/user base)
- Social media outreach
- Blog posts

DEFINING SUCCESS

YEAR ONE

- 300 users
- 10 evaluation factors
- 100 votes

YEAR THREE

- 2000 users
- 20-25 evaluation factors
- 1000 votes
- At least one retrospective for each factor

THE ASK

Panel of sharks become the first power users

Panel helps build initial base users of other digital services team

Panel provides assistance laying foundation for stack exchange site

Simply...use “The Bank”