

| Tool Name  | Sector & Users              | Key Features  | Key Differentiators                                       | Cost                                 | AI Proposal Drafting | Compliance Checking | Integration Capabilities | Community Building | Post-Course Learning | AI Coaching |
|--|-----------------------------|---|---|--------------------------------------|----------------------|---------------------|--------------------------|--------------------|----------------------|-------------|
| <a href="#">GovAIQ</a> by G2Exchange                             | GovCon Vendors              | AI-driven RFP qualification, compliance checks, proposal drafting | End-to-end AI support tailored for government contractors | Complimentary for G2Exchange Members | TRUE                 | TRUE                | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">GovGPT</a>   | GovCon Vendors              | AI-powered proposal assistant for drafting and refining proposals | Focused on competitive government bidding support         | 119/mo basic; Pro not listed         | TRUE                 | FALSE               | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">CLEATUS</a>  | GovCon Vendors              | Opportunity matching, automated proposal creation                 | Affordable, easy-to-use for GovCon                        | Affordable; free trial / \$160/Mo    | TRUE                 | TRUE                | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">DeepRFP</a>  | GovCon Vendors              | AI proposal writing and RFP automation tools                      | Focus on automating proposal generation                   | Free trial available                 | TRUE                 | TRUE                | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">Arphie</a>   | Enterprise                  | AI RFP compliance checks and data integration                     | Secure integrations for enterprise workflows              | Not publicly listed                  | FALSE                | TRUE                | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">Rogue</a>  | GovCon Vendors              | AI writing assistant for Sources Sought, RFIs, and RFPs           | Government document-specific specialization               | Not publicly listed                  | FALSE                | TRUE                | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">ProposalWriter.ai</a>                                | GovCon Vendors              | Proposal writing automation, templates, pricing strategies        | Streamlined automation for compliance-heavy proposals     | Not publicly listed                  | TRUE                 | TRUE                | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">Responsive.io</a>                                    | Enterprise                  | RFP evaluation and compliance analysis                            | Analyzes fit and breaks RFPs into sections                | Not publicly listed                  | TRUE                 | TRUE                | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">Acquisition Gateway; Acquisition Gateway Copilot</a> | U.S. Federal (Gov)          | Central hub: templates, pricing data, collaboration               | Government-wide best practice sharing                     | Free (government access required)    | FALSE                | FALSE               | FALSE                    | TRUE               | TRUE                 | FALSE       |
| GSA Procurement Co-Pilot^^; <a href="#">Link to demo</a>         | U.S. Federal                | Market research, vendor lists, pricing history                    | Part of Better Contracting Initiative                     | Free (gov access)                    | FALSE                | FALSE               | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">VisibleThread VT Docs</a>                            | Gov & Private               | Clarity and compliance reviews, matrices, flags unclear content   | Focus on GovCon clarity and readability                   | Quote-based                          | FALSE                | TRUE                | FALSE                    | FALSE              | FALSE                | FALSE       |
| OpenGov Procurement  | State/Local Gov             | AI-generated SOW, supplier suggestions, e-procurement suite       | Speeds RFP creation, human review still needed            | Quote-based                          | FALSE                | FALSE               | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">Bonfire eProcurement</a>                             | Public Sector               | RFP issuance, online submission, automated scoring                | Evaluation transparency and collaboration                 | Quote-based                          | FALSE                | FALSE               | TRUE                     | FALSE              | FALSE                | FALSE       |
| <a href="#">Unanet ProposalAI</a>                                | GovCon Vendors              | Scans RFPs, builds compliance matrices, detects format errors     | Avoid disqualification; secure proposal environment       | Not publicly listed                  | TRUE                 | TRUE                | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">Sweetspot AI</a>                                     | GovCon Vendors              | Draft responses using docs/web data; compliance matrices          | Accelerates RFP responses; integrated opportunity search  | Not publicly listed                  | TRUE                 | FALSE               | FALSE                    | FALSE              | FALSE                | FALSE       |
| <a href="#">RFPIO / Loopio</a>                                   | Enterprise                  | Centralized RFP library, suggested answers, GPT-based generation  | Streamlined responses for private sector vendors          | Subscription                         | FALSE                | FALSE               | FALSE                    | FALSE              | FALSE                | FALSE       |
| Evaluation AI Tools  | Emerging (Public & Private) | Experimental AI-based proposal scoring and NLP analysis           | Prototype tech for compliance screening                   | N/A (research stage)                 | FALSE                | FALSE               | FALSE                    | FALSE              | FALSE                | FALSE       |