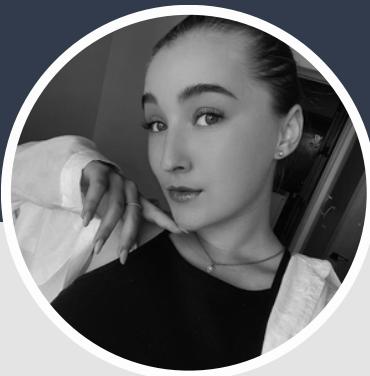


MYRONIUK ANGELINA



CONTACT INFO

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- ✉️ myroniuk.ab@gmail.com
Angel2inka@ukr.net
- 📍 Ternopil

SKILLS

- Educational product sales (B2B, B2C)
- Proficiency in Google Docs, Google Sheets, Excel
- CRM system management
- Database management and inquiry tracking
- Strong client communication skills
- Objection handling
- Time management and task planning
- Feedback collection and analytics
- Copywriting and content creation
- Business correspondence (Email, Telegram, Instagram)
- Visual content design (Canva)

LANGUAGES

- Ukrainian: Native
- English: Elementary (A1-A2)



ABOUT ME

Punctual, responsible, and goal-oriented. I am a fast learner, adapt quickly to change, and manage my time effectively. I possess strong communication skills and can work both independently and as part of a team.

I have a foundational knowledge of contract law, finance, and business analytics. I am committed to continuous self-improvement, regularly attending professional webinars and courses. I am interested in professional growth and achieving high results in sales, finance, analytics, and economics.



WORK EXPERIENCE

JUNE 2025 – DECEMBER 2025

Sales Manager for Legal Course

Key Responsibilities:

- Consulting potential clients (lawyers, attorneys, students) regarding course programs via messengers, Instagram, and phone.
- Managing the full sales cycle: from the first contact to course registration.
- Working with a lead database: processing incoming inquiries, warm and cold leads.
- Supporting and assisting clients throughout the duration of their courses.
- CRM system management (updating statuses, communication tracking, sales results).
- Preparing and sending commercial proposals and course presentations.
- Participating in the development of sales scripts and improving communication with the target audience.
- Collecting and analyzing client feedback for product improvement.
- Handling objections and individual client requests.
- Collaborating with the marketing team on launches, promotions, and course advertising.
- Searching for, creating, and publishing posts on Telegram and Instagram; engaging with followers, posting stories and reels.



EDUCATION

Economics and Business Management

West Ukrainian National University (WUNU)
3rd year student

2023-2027

Professional Courses:

- Sales Manager by Genius.Space
- BAS Accounting by Genius.Space
- Contract Law by "Academy CPD"
- Procedural Documents by "Academy CPD"

Writing scientific papers was a small academy of sciences

2021-2023