SaaS Financial
Performance Power BI
Dashboard

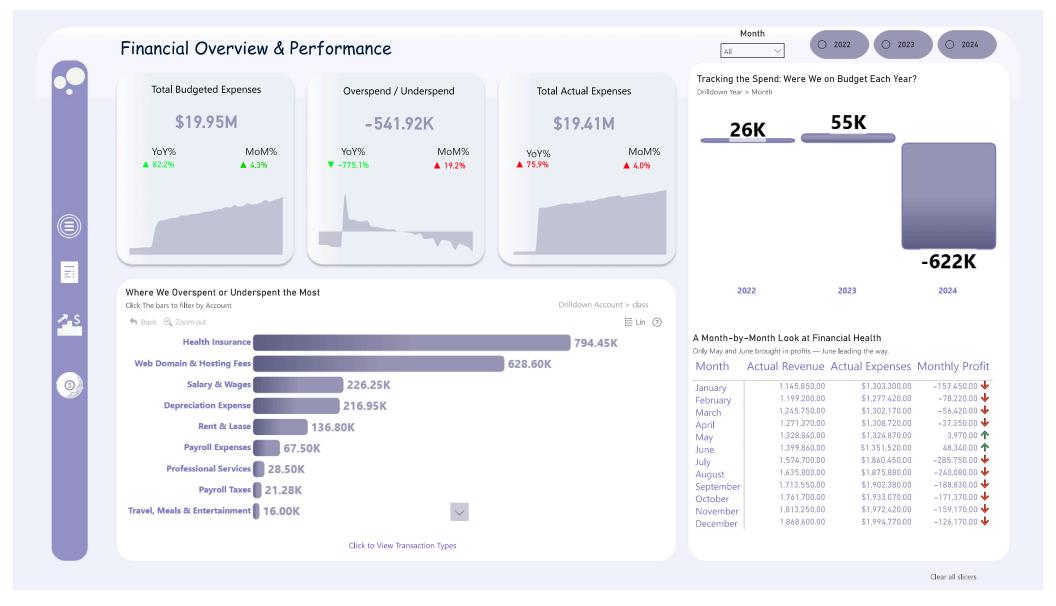












## Revenue Insights







## Tracking Revenue Performance Month by Month

See how our actual earnings stacked up against the plan, Novermber showing the best Alignment between our budget and actual figure

Month	Actual Revenue	Budgeted Revenue	Revenue Variance	Performance Lab	oel
December	1,868,600.00	1,811,100.00	57,500.00	Exceeded Budget	1
November	1,813,250.00	1,803,550.00	9,700.00	Exceeded Budget	1
October	1,761,700.00	1,621,000.00	140,700.00	Exceeded Budget	1
September	1,713,550.00	1,613,450.00	100,100.00	Exceeded Budget	1
August	1,635,800.00	1,555,900.00	79,900.00	Exceeded Budget	1
July	1,574,700.00	1,398,400.00	176,300.00	Exceeded Budget	1
June	1,399,860.00	1,274,960.00	124,900.00	Exceeded Budget	1
May	1,328,840.00	1,267,440.00	61,400.00	Exceeded Budget	1
April	1,271,370.00	1,184,870.00	86,500.00	Exceeded Budget	1
March	1,245,750.00	1,172,350.00	73,400.00	Exceeded Budget	1
February	1,199,200.00	1,164,750.00	34,450.00	Exceeded Budget	1
Total	17,958,470.00	16,974,970.00	983,500.00	<b>Exceeded Budget</b>	•



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## O 2022 O 2023 O 2024 Expense Insights All Our Biggest Business Relationships by Cost Revealing which vendors commanded the highest financial outlay % of Budget Spent Avg Actual Expenses Avg Budgeted Expenses Drilldown Account > class 19.35K 97.28% ADP 10,614K 17.61K Hardware Inc 2,201K MoM% YoY% YoY% MoM% YoY% MoM% UnitedHealth 1,627K ▲ 18.3% ▲ 10.0% ▲ 0.8% **▼** -3.4% **▼** -0.3% **1.1%** 1,271K Google Ads WeWork 486K Stripe 375K LinkedIn 358K Spending Spikes: When and Why Costs Surged Analyzing the months with unusual increases in expenses. Click to View Table for deeper Insight Click to see Spending by Categories ● Total Actual Expenses ● Total Actual Expenses MoM% 37.66% \$1.86M \$1.88M How Closely Did We Follow the Expense Plan? Total Actual Expenses Total Budgeted Expenses Expense Variance \$1,303,300.00 \$1,371,002.50 -67702.50 January \$1,277,420,00 \$1,346,665.00 -69245.00 February \$1,302,170.00 \$1,373,080.00 -70910.00 March \$1,308,720,00 \$1,426,430.00 -117710.00 April 4.18% \$1,324,870.00 \$1,420,105.00 -95235.00 May \$1.32M 2.04% 1.41% 1.61% 2.01% \$1,351,520.00 \$1,448,730.00 -97210.00 June 1.23% 1.13% 0.83% 0.50% \$1,860,450.00 \$1,744,190.00 116260.00 July December March April May October November June September \$1,875,880.00 \$1,903,410.00 -27530.00 August Click to see Areas Where Spending Surpassed Forecast \$1.902.380.00 \$1.906.570.00 -4190.00

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