

Dennis Ungureanu

EXPERIENCE

Snow Removal Business Owner

Self-Employed

February 2023 - March 2023

- Implemented a grassroots advertising campaign, going door to door and creating paper cards to promote the snow removal business, showcasing an ability to generate leads through direct marketing efforts.
- Conducted extensive market research and created a comprehensive business plan for the snow removal business, outlining revenue-generating strategies, customer acquisition tactics, and expense management techniques, demonstrating a strong entrepreneurial mindset and business acumen.

Tutor

Freelance

November 2022 - January 2023

- Employed diverse teaching methods and customized learning plans to guide students towards academic success, showcasing strong communication and instructional skills.
- Fostered an engaging and thought-provoking learning environment that stimulated a passion for learning and encouraged student participation, showcasing a talent for building rapport and inspiring students to think deeply and critically.

EDUCATION

Highschool

2019-2022

Diploma

2023

SKILLS

Organization: strong organizational skills and attention to detail, with experience managing complex scheduling and appointment systems, optimizing the use of resources, and facilitating efficient workflow.

Collaboration: demonstrated ability to work effectively in teams, building strong relationships and partnerships with co-workers and clients to achieve shared goals.

Project management: demonstrated ability to lead teams and manage complex projects to successful completion, utilizing tools such as Gantt charts and progress reports to track progress and identify areas for improvement.

Front-end web development: proficient in CSS, HTML, and JavaScript, with experience in developing responsive and visually appealing websites.

Back-end: well versed in Python, multiple Python libraries and frameworks, as well as data storage and data cleaning.

Trilingual -- Fluent in English, Russian, and Romanian