

# Clara de Kerautem

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GENERAL ENGINEERING DEGREE

Seeking an 8-month internship abroad, I am a creative and enthusiastic student. I am a team player and people-oriented, attracted to innovation and teamwork. I am currently pursuing a career with global impact.

## Education

The European Institute of Engineering, Entrepreneurship and Management  
Currently third year student at ITEEM. Providing dual competence and a 5-year Master Degree.  
Awarded jointly by top 'Grande Ecole' Centrale Lille and Skema Business School. Due to graduate in 2023.

Lille, France  
08/18-Present

Institut Assomption-Lübeck

French Scientific baccalaureate, equivalent to A-level in science and mathematics

Paris, France  
06/18

## Work Experience

"Booster SMB Project" with LVH

- Consultant of a SBM to support its development.
- Analysed the daily situation to develop strategic plan, communication plan and implementation.
- Conducted research for markets, competition profiling, identified key factors and the client request.

Lille  
07/20-Present

Technical engineer internship in a construction industry with BEPRATEC

- Conducted project costings with quotes, tender documents, calculation notes.
- Visited and studied construction sites after progress meetings with customers and database updates.
- Evaluated the project viability with structural calculations, technical drawings and technical report.

Paris  
07/20-08/20

Sales internship in a photo shop with SebPhoto

- Created a new product offer to generated a revenue growth (income increase of 33% with a turnover of 5 thousand euros)
- Restructured the administration: complete and check clients' files, preparation of expense reports, enhancement of the customer attendance and after sales service.

Biarritz  
07/19

School Projects in partnership with Jocaflor (a wholesaler for florists) and Decathlon.

- Developed innovative and ecological product adapted to florists' customers.
- Prepared the optimization of an existing Decathlon product.
- Executed marketing and financial studies, regulation context analysis with budgetary and technical constraint.
- Conducted final functional and technical specifications with several tests.

Lille  
09/18-07/20

Internship in events with FACETS La Tour Voyages

- Helped with management of the customers' 'invite for the outstanding event "Les 24h du Mans".
- Managed customer reception and customer contact.

Paris  
06/17-07/17

## Language Skills

French (native), English (fluent), Spanish (Intermediate)

## IT Skills

Microsoft Office, Programming : HTML, CSS, SQL, PHP, C++ (Arduino), Matlab, Cameo System Modeler (SysML model).

## Additional Information

ITEEM union member:

- Member of the ITEEM union for two years. I'm in charge of organizing events (which were intended to strengthen the relationships between students)

Ambassador of the start-up : Student Advisor

- Promotion of the service, offered by the company, on social networks and interview to present it on TV.
- Assistance on the website to help high school students for their course choice.

Private lessons to youngsters

- Mathematics teaching for students in primary school and high school.

Sports and interests:

- President of the women's soccer association (coaching, organisation of championships)
- Practiced 5 years of Karate, 1 year of Krav-Maga, Sailing, Skiing.
- Member of the school's sailing team (regattas, sea trips...)
- Theatre: member of a confirmed theatrical troupe.

Volunteering:

- Visit elderly people
- Distribution of breakfast and meals for homeless people

Interests: Innovation, Sustainable development, Agri-food, Events with communications.