

**Jacob Hecht <jacob@getclarity.ai>**

## Thanks

23 messages

**Brian Pearson <brian.pearson@robinhood.com>**  
To: Jacob Hecht <jacob@getclarity.ai>

Tue, Jan 20, 2026 at 11:58 PM

Hey Jacob, thanks for the demo today. Can you share the technical API and integration documentation ASAP so my team can review? Thanks!

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**Brian Pearson**  
Head of Insider Threat  
Menlo Park, CA

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**Jacob Hecht <jacob@getclarity.ai>**  
To: Brian Pearson <brian.pearson@robinhood.com>  
Bcc: 146346619@bcc.eu1.hubspot.com

Wed, Jan 21, 2026 at 12:16 AM

Hey Brian,

Sure, no problem.

[Here](#) is a link to the Greenhouse ATS integration document, which will take you / the team through how we get set up within your ATS instance.

In terms of any other systems you want us to integrate / push data into, we would request that you give us a list of systems that you want us to integrate to and we will integrate there and push our alerts inside etc.

Happy to connect your team with one of our tech leads to take this topic further if relevant / necessary.

Best,  
Jacob

[Quoted text hidden]

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Jacob Hecht / Head of GTM

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**Brian Pearson <brian.pearson@robinhood.com>**  
To: Jacob Hecht <jacob@getclarity.ai>

Wed, Jan 21, 2026 at 2:38 PM

Perfect thanks. I'll have my team send you a full list of integrations.

**Brian Pearson**

Head of Insider Threat  
Menlo Park, CA

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**Jacob Hecht** <jacob@getclarity.ai>  
To: Brian Pearson <brian.pearson@robinhood.com>  
Bcc: 146346619@bcc.eu1.hubspot.com

Wed, Jan 21, 2026 at 2:59 PM

Sounds good.

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**Brian Pearson** <brian.pearson@robinhood.com>  
To: Jacob Hecht <jacob@getclarity.ai>  
Cc: Adam Iannaci <adam.iannaci@robinhood.com>, Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>

Wed, Jan 21, 2026 at 5:21 PM

Hi Jacob. Adam and Sujatha still had some questions after looking at the link you shared. I've added them to this thread.

Re integrations:

Workday  
Okta  
Greenhouse

**Brian Pearson**

Head of Insider Threat  
Menlo Park, CA

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**Sujatha Lakshmi Narra** <sujathalakshmi.narra@robinhood.com>  
To: Brian Pearson <brian.pearson@robinhood.com>  
Cc: Jacob Hecht <jacob@getclarity.ai>, Adam Iannaci <adam.iannaci@robinhood.com>

Wed, Jan 21, 2026 at 5:26 PM

Hi Jacob,

The document provided appears to only cover instructions for creating an API key in Greenhouse and does not explain how the integration is set up or what it looks like in practice.

We are also looking for more detail on how the tool supports post-hire use cases such as onboarding, step-up authentication, and credential changes and how it preserves historical context for these flows. Specifically, we'd like information on the APIs the tool provides, as well as any available out-of-the-box (OOTB) integrations.

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**Sujatha Lakshmi Narra**  
Senior Security Engineer  
Menlo Park, CA

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**Brian Pearson** <brian.pearson@robinhood.com>  
To: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>  
Cc: Jacob Hecht <jacob@getclarity.ai>, Adam Iannaci <adam.iannaci@robinhood.com>, Greg Almeda <gregory.almeda@robinhood.com>

Wed, Jan 21, 2026 at 7:47 PM

+Greg Almeda

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**Greg Almeda** <gregory.almeda@robinhood.com>  
To: Brian Pearson <brian.pearson@robinhood.com>  
Cc: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>, Jacob Hecht <jacob@getclarity.ai>, Adam Iannaci <adam.iannaci@robinhood.com>

Wed, Jan 21, 2026 at 7:50 PM

Hey Jacob,

Here are the current countries where we have employees or contractors:

- United States of America
- Canada
- United Kingdom
- Singapore
- Lithuania
- Slovenia
- Luxembourg
- France
- Belgium
- United Arab Emirates
- Indonesia
- India
- Mexico
- Philippines
- Colombia
- Serbia

Please let us know whether you support these countries from an IDV perspective.

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**Greg Almeda**

Senior Security Engineer, Insider Threat  
Menlo Park, CA

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**Jacob Hecht** <jacob@getclarity.ai>

Wed, Jan 21, 2026 at 8:10 PM

To: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>

Cc: Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>

Bcc: 146346619@bcc.eu1.hubspot.com

Hi Sujatha,

Regarding Greenhouse, [here](#) is a short video walkthrough regarding what the Clarity <> Greenhouse integration looks like in practice. If you want to see what it looks like live, I am happy to have a short call and show you via screen-share.

Regarding post-hiring cases, we are still completing parts of the API build and will be able to share documentation soon. In the meantime, below is a rough example of how the searchable database of both candidates and employees looks like (in this view you see applications, however you are able to review employees as well), where you can search based on roles and / or names / employee ID and review what identification analysis steps have been completed for that individual, and their results. You will also be able to manually trigger an identification verification through our platform as well as via the API.

The screenshot shows the SAFE application interface. On the left, there's a sidebar with navigation links: Overview, Incident Response (with a red dot), Candidate Pipelines, Team & Access, and Org Settings. The main area has a header with a search bar and a 'Find candidates, alerts, or navigate...' placeholder. Below the header, there are five cards: 'All Applications' (1,000), 'Under Review' (224), 'Hired' (112), 'Fraudulent' (62), and 'Archived' (326). A message below the cards says 'Showing 25 of 1000 cases'. There are filters, pages, and scroll controls. The main table lists candidates with columns for Name, Last Updated, Dept, Job, Risk Category, Hiring Stage, Verifications, and Risk Level. Each row includes a small profile picture and a detailed breakdown of verification status.

Candidate	Last Updated	Dept	Job	Risk Category	Hiring Stage	Verifications	Risk Level
Alexander Lopez alexander.lopez@cloud.com +14206568193	3 months ago	Operations	Site Reliability Engineer	3	Onboarding	Green (4/5)	Low Risk
Brenda Martinez bmartinez@gmail.com +17078889720	3 months ago	Customer Succ...	Security Engineer	3	Onboarding	Green (4/5)	Low Risk
Sarah Lee sarahlee@cloud.com +19015157273	3 months ago	Security	Project Manager	2	First Day at Job	Yellow (1/5)	Medium
Ryan King ryan.king@company.com +16503076937	3 months ago	Quality Assuran...	Technical Writer	3	Onboarding	Green (4/5)	Low Risk
Emma Hernandez emmanuelhernandez@yahoo.com +15306199802	3 months ago	Security	Full Stack Developer	3	Final Evaluation	Green (4/5)	Low Risk
Olivia Wilson olivawilson@gmail.com +15240920410	3 months ago	Quality Assuran...	Site Reliability Engineer	3	Onboarding	Green (4/5)	Low Risk

Regarding the API, through the integration, you will be able to trigger identification verification based on any Okta rule-based logic that you would like to set (including onboarding, credential changes, set-up authentication etc).

A question from our tech team - are you looking for us to implement the integration for you, or are you planning to do it in-house?

Please let me know if you have any additional questions.

Best,  
Jacob

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[Quoted text hidden]

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**Sujatha Lakshmi Narra**  
Senior Security Engineer  
Menlo Park, CA

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**Jacob Hecht** <jacob@getclarity.ai>

Wed, Jan 21, 2026 at 8:12 PM

To: Greg Almeda &lt;gregory.almeda@robinhood.com&gt;

Cc: Brian Pearson &lt;brian.pearson@robinhood.com&gt;, Sujatha Lakshmi Narra &lt;sujathalakshmi.narra@robinhood.com&gt;, Adam Iannaci &lt;adam.iannaci@robinhood.com&gt;

Bcc: 146346619@bcc.eu1.hubspot.com

Hi Greg!

Yes, we cover all of those countries.

Let me know if you have any additional questions.

Regards,  
Jacob

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[Quoted text hidden]

[Quoted text hidden]

[+Greg Almeda](#)

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**Sujatha Lakshmi Narra** <sujathalakshmi.narra@robinhood.com>

Thu, Jan 22, 2026 at 4:44 PM

To: Jacob Hecht &lt;jacob@getclarity.ai&gt;

Cc: Greg Almeda &lt;gregory.almeda@robinhood.com&gt;, Brian Pearson &lt;brian.pearson@robinhood.com&gt;, Adam Iannaci &lt;adam.iannaci@robinhood.com&gt;

Hi Jacob,

Thank you for sharing the details.

It would be helpful if Clarity can support some out-of-the-box integrations (Okta, Workday, ServiceNow), for example, Okta integrations such as SSO for admins with granular admin roles, SCIM provisioning for both admin and standard users, and a custom IDV integration with Okta (reference: <https://help.okta.com/oie/en-us/content/topics/security/idp-add-custom-idv-vendor.htm>).

From an API perspective, we would also need the ability to trigger IDV checks across different post-hire use cases, and to include a use-case identifier and an internal unique ID with each API call so we can track and correlate verifications end-to-end (reference: <https://docs.clearme.com/reference/the-verification-sessions-api>).

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**Jacob Hecht** <jacob@getclarity.ai>

Thu, Jan 22, 2026 at 4:46 PM

To: Adi Lavi &lt;adi@getclarity.ai&gt;, Ilia Kravets &lt;ilia@getclarity.ai&gt;



Jacob Hecht /

Head of GTM

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Thu, Jan 22, 2026 at 6:29 PM

**Jacob Hecht** <jacob@getclarity.ai>  
 To: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>  
 Cc: Greg Almeda <gregory.almeda@robinhood.com>, Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>  
 Bcc: 146346619@bcc.eu1.hubspot.com

Hi Sujatha,

Thanks for sending those links over.

Bottom line - yes, we will support those integrations that you mentioned (Okta, Workday, ServiceNow) and any others that you may need in the future.

A question that our team has on that topic - for the post-hiring IDV cases, how quickly would Clarity's response need to be?

We ask as generally speaking it is important to leave the option for a "human in the loop" for inconclusive cases or re-checks, for both compliance requirements and the desire to reach the highest level of accuracy. Depending on the different potential post-hiring use-cases, it is important to understand how much time is acceptable for the IDV responses to be received, to ensure that your employees/contractors are not potentially locked out of important accounts until the results are received.

Happy to continue the discussion or table these details until later down the road once you have had a chance to develop your exact needs from the post-hiring focus and design the implementation / solutions together - we will be able to support whatever requirements you land on.

Regards,  
 Jacob

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**Sujatha Lakshmi Narra** <sujathalakshmi.narra@robinhood.com>

Thu, Jan 22, 2026 at 10:56 PM

To: Jacob Hecht <jacob@getclarity.ai>, Zoya Khan <zoya.khan@robinhood.com>  
 Cc: Greg Almeda <gregory.almeda@robinhood.com>, Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>

+Zoya Khan

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**Sujatha Lakshmi Narra** <sujathalakshmi.narra@robinhood.com>

Fri, Jan 23, 2026 at 5:09 PM

To: Jacob Hecht <jacob@getclarity.ai>, Zoya Khan <zoya.khan@robinhood.com>  
 Cc: Greg Almeda <gregory.almeda@robinhood.com>, Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>

Ideally, we need an immediate decision for all use cases, along with clear failure reasons, so the requester can understand what failed and only escalate to Clarity support if something is unclear. Also, our use cases are fairly straightforward—we are looking for an IDV tool that can be used across the full employee lifecycle, including **hiring, onboarding, credential changes, sensitive operations, suspicious activity, ad hoc and batch IDV checks, and M&A scenarios**.

1. Do you have a sandbox environment you can provide access to?
2. Access to documentation and APIs is critical for us to validate feasibility against our IDV requirements.

**At this point, beyond last week's discussion, we don't yet have documentation or a sandbox to review.**

Given that the core APIs are still being finalized and there isn't documentation available yet, can you clarify Clarity's current customer usage? Specifically, is Clarity already in production with other clients for standard industry IDV use cases, or is it primarily being used for pre-hire today and currently in plans to expand into post-hire workflows?

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**Jacob Hecht** <jacob@getclarity.ai>

Fri, Jan 23, 2026 at 5:16 PM

To: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>  
 Cc: Zoya Khan <zoya.khan@robinhood.com>, Greg Almeda <gregory.almeda@robinhood.com>, Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>, Ziv Isaiah <ziv@getclarity.ai>

Sujatha,

Adding in my colleague [+Ziv Isaiah](#) who can answer your questions.



Jacob Hecht /

Head of GTM

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**Ziv Isaiah** <ziv@getclarity.ai>

Fri, Jan 23, 2026 at 5:58 PM

To: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>

Cc: Zoya Khan <zoya.khan@robinhood.com>, Greg Almeda <gregory.almeda@robinhood.com>, Brian Pearson <brian.pearson@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>, Jacob Hecht <jacob@getclarity.ai>

Hi Sujatha,

I am located 10h ahead and getting into the weekend here, so apologies if my responses are delayed.  
In case you have an urgent question or need clarification, feel free to contact me on my personal mobile at +972-54-8000706.

Regarding your questions, and in relation to what you wrote:

1. We can support an “immediate decision for all use cases, along with clear failure reasons”.
2. You mentioned that “you are looking for an IDV tool that can be used across the full employee lifecycle”. Clarity is not an IDV tool. It is much more than that, as I believe you have already seen. IDV is one component of a broader solution, where you can decide which modules to activate, such as IDV, background verification, deepfake detection or biometric comparison, according to your ATS stage. For example, activate IDV when a candidate reaches the onboarding stage, activate background verification when the candidate submits their CV, or run a biometric comparison between A and B when C happens. As long as the triggers are derived from your ATS, such as Greenhouse, Ashby, Workday, etc., we can support this immediately and provide a sandbox environment for trial or PoC.
3. As an integral part of our offering, we also provide a human expert in the loop to supervise the results. This can be applied to each result, only inconclusive cases, only declines, and so on, based on your requirements. This option requires more time for an answer, with our typical SLA being several hours on average.
4. Regarding post hire and or additional API based triggers, as Jacob mentioned, we are currently in the development phase of this capability. This work is focused on extending our core offering with API based triggers, allowing customers to trigger any of our modules, essentially a trigger for “check process A now”, through their own business logic using Okta or another rule based system. We decided to implement this based on similar requests we received in the past. If you see a need for anything else, we can explore it together, go into the details, and adjust or add functionality to match your specific needs, which I believe could also serve other clients. Our core offering remains the same across use cases, while the triggering mechanism depends on the integration approach.
5. Generally speaking, we are flexible on the integration side and it can be customized according to your needs and use cases. We usually do this after an agreement, but if this is a requirement for you, we can schedule a technical discovery session to understand your integration and activation needs and, based on that, provide dedicated API documentation. I believe this may be the best approach given your requirements and timing needs.

Best regards,  
Ziv

Co-founder & CTO

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**Jacob Hecht** <jacob@getclarity.ai>

Tue, Jan 27, 2026 at 4:58 PM

To: Allon Oded <allon@getclarity.ai>, Adi Lavi <adi@getclarity.ai>

Bcc: 146346619@bcc.eu1.hubspot.com

----- Forwarded message -----

From: Sujatha Lakshmi Narra <[sujathalakshmi.narra@robinhood.com](mailto:sujathalakshmi.narra@robinhood.com)>

Date: Thu, Jan 22, 2026 at 4:44 PM

Subject: Re: Thanks

To: Jacob Hecht <[jacob@getclarity.ai](mailto:jacob@getclarity.ai)>

Cc: Greg Almeda <[gregory.almeda@robinhood.com](mailto:gregory.almeda@robinhood.com)>, Brian Pearson <[brian.pearson@robinhood.com](mailto:brian.pearson@robinhood.com)>, Adam Iannaci <[adam.iannaci@robinhood.com](mailto:adam.iannaci@robinhood.com)>

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Jacob Hecht <[jacob@getclarity.ai](mailto:jacob@getclarity.ai)>

Tue, Jan 27, 2026 at 5:11 PM

To: Ziv Isaiah <[ziv@getclarity.ai](mailto:ziv@getclarity.ai)>

Cc: Sujatha Lakshmi Narra <[sujathalakshmi.narra@robinhood.com](mailto:sujathalakshmi.narra@robinhood.com)>, Zoya Khan <[zoya.khan@robinhood.com](mailto:zoya.khan@robinhood.com)>, Greg Almeda <[gregory.almeda@robinhood.com](mailto:gregory.almeda@robinhood.com)>, Brian Pearson <[brian.pearson@robinhood.com](mailto:brian.pearson@robinhood.com)>, Adam Iannaci <[adam.iannaci@robinhood.com](mailto:adam.iannaci@robinhood.com)>

Bcc: 146346619@bcc.eu1.hubspot.com

Hi team,

I just wanted to check to see if you had any outstanding questions for us.

I discussed a potential POC outline with Brian ( a good way for you to test our platform), did you have a chance to catch up on that?

If it helps, we can schedule a short call with some of our technical team to sync and align.

Regards,  
Jacob

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**Sujatha Lakshmi Narra**

Senior Security Engineer

Menlo Park, CA

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**Sujatha Lakshmi Narra**

Senior Security Engineer

Menlo Park, CA

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**Zoya Khan** <zoya.khan@robinhood.com>  
To: Jacob Hecht <jacob@getclarity.ai>

Tue, Jan 27, 2026 at 8:06 PM

Hi Jacob,

Yes we're interested in scheduling a POC. Though before that, the corpsec team has a few additional questions on their use cases. Do you have time today to speak? Apologies for the late notice, just want to usher this along so we can get to POCs. My team has availability from 11-11:30am, 12-1pm or 1:30-2pm pt today. Otherwise we can do between 10-11:30 or 12:30-1pm pt tomorrow.

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**Zoya Khan**

Senior Technical Program Manager  
Menlo Park, CA

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**Jacob Hecht** <jacob@getclarity.ai>  
To: Zoya Khan <zoya.khan@robinhood.com>

Tue, Jan 27, 2026 at 8:43 PM

Hi Zoya,

We can tomorrow at 10am PST.

Want me to send the invites or you prefer to on your end?

Looking forward!

Regards,  
Jacob



Jacob Hecht / Head of GTM

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**Zoya Khan** <zoya.khan@robinhood.com>

Tue, Jan 27, 2026 at 9:30 PM

To: Jacob Hecht <jacob@getclarity.ai>, Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>

Feel free to send it over to us. Please include [@Sujatha Lakshmi Narra](#) and [@Adam Iannaci](#) as well.  
Thank you!

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**Jacob Hecht** <jacob@getclarity.ai>  
To: Zoya Khan <zoya.khan@robinhood.com>  
Cc: Sujatha Lakshmi Narra <sujathalakshmi.narra@robinhood.com>, Adam Iannaci <adam.iannaci@robinhood.com>  
Bcc: 146346619@bcc.eu1.hubspot.com

Tue, Jan 27, 2026 at 9:33 PM

Sure thing, just sent.

Jacob

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**Zoya Khan**

Senior Technical Program Manager  
Menlo Park, CA

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**Zoya Khan**

Senior Technical Program Manager  
Menlo Park, CA

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