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SUBJECT PROGRAM

I. IDENTIFICATION OF THE SUBJECT

Subject: Management systems		Acronym: INF- 266	Approval date 10/11/2016 (CC.DD. Agreement 13/2016)		
UTFSM Credits: 3	Prerequisites: INF-276	Exam: Does not have	Faculty		
SCT Credits: 5			Compute	er Science	Department
Lecture Hours	Assistantship:	Laboratory:	Semester in which it is taught		
Weekly: 3	Does not have	Does not have	Odd	Pair X	Both
Formative axis: Applied Engineering - IT Business Processes					
Total time dedicated	to the subject: 157 chrone	ological hours			

Subject Description

The purpose of the development of this subject is to ensure that the student knows the management of an Organization (Company or Institution) from a perspective of the information and systems necessary for efficient and effective compliance at its various levels (senior management, management and operational). , involving both strategic aspects and control and evaluation, with a process approach. On the other hand, teaching and learning methodologies contribute to the student's development of management skills associated with planning, control, organization and direction.

Entry requirements

· Analyze Organizations from the perspective of their Information Systems and systemic thinking.

Contribution to the graduation profile

Specific Competence

• Contribute to the formulation of global organizational strategies considering Information Technologies and people as relevant actors.

Transversal Competencies

- Communicate oral and written information effectively within the organizations in which one works, as well as with entities in the environment.
- Integrate work teams, applying knowledge about human, technical, economic and time management.
- Act with autonomy, flexibility, initiative, and critical thinking when facing professional problems.
- Develop their work with solid criteria that allow you to ensure quality from a systemic perspective.
- · Manifest behaviors and attitudes of social responsibility and tolerance, valuing ethical principles.

Learning outcomes expected to be achieved in this subject

- Analyzes the strategic planning process, considered from its formulation to implementation.
- **Identifies** management evaluation and control tools, **based on** *KPI* -type indicators , and associated with Balanced Scorecard.
- Integrates management paradigms with emphasis on processes, using reengineering, Kayzen and standards.
- Conceptualizes a management system for a computer venture, including digital marketing strategies.



Thematic contents

Module 1: Strategic planning

- Administrative thought (Fayol, Taylor and Weber; School of Human Relations).
- SWOT type Organizational Analysis.
- Strategy Selection and Formulation. Module 2: Management Evaluation and KPI Strategy Implementation.
- Balanced Scorecard _
- Corporate Social Responsibility and Ethics in Management. Module 3: Process Management
- Management Paradigms.
- Initial Modeling of Process Management.
- Reengineering and Continuous Improvement Approaches (Kayzen).
- ISO standards and management systems.
- Module 4: Development of a Case applied in the context of a computer entrepreneurship
- Digital marketing strategies.
- Management Experiences and Tools.

Teaching and learning methodology

The course is organized into 4 Modules that are derived into Learning Units (UA). In each of them, the teacher Contextualizes and Conceptualizes the themes, promoting Active Experimentation in students through activities associated with real situations that students analyze, Weekly evaluation to measure achievements in learning situations (with individual activities prior to classroom and group sessions in the room, a exam, and the development of a case working in teams), and complements them stimulating permanent Reflective Observation of what has been learned.

Evaluation and grading of the subject. (Adjusted to Institutional Regulations-Regulation No. 1)

Approval and qualification
requirements.

Instruments	No.	%
Individual Deliverables (EI)	Between 5 and 8	twenty
Group Activities (GA)	Between 5 and 8	twenty
Case Development (CD)	1	twenty
Competition (C)	1	40

The Semester Average (PS) is calculated based on the previous percentages.

If the Competition or the average of the Deliverables or Activities is less than 55, then the student must take a Cumulative Competition (CA), then the Final Grade is calculated as:

$$NF = 0.65 * PS + 0.35 * CA$$



Learning Resources

Virtual platform

Bibliography:

Guide Text	Kaplan, R., & Norton, D. (1997). Balanced Scorecard (The Balanced Scorecard). Barcelona: Management 2000.
Complementary or Optional	 Baca, G. (2011). Comprehensive Administration. Towards a process approach. San Juan Tlihuaca: Patria Publishing Group. Ogalla S., F. (2005). Management Systems, a practical guide, Spain: Ed. Díaz de Santos. Kaplan, R., & Norton, D. (2001). How to use the Balanced Scorecard to implement and manage their strategy. Barcelona: Management 2000. Magazine and press articles, cases and videos.

CALCULATION OF NUMBER OF HOURS OF DEDICATION - (SCT-Chile) - SUBJECT SUMMARY TABLE II.

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	Number of hours of dedication				
ACTIVITY	Number of hours per week	Number of weeks	Total number of hours		
	PRESEN	CE			
Lecture or theoretical classes	3	16	48		
Assistantship/Exercises					
Industrial visits (from Field)					
Laboratories / Workshop (class)					
Evaluations (exams, others)	3	1	3		
Others (specify)					
	NO PRESE	NCE			
Assistantship					
Mandatory tasks					
Personal Study	6	16	96		
Team work. Applied Case	10	1	10		
TOTAL (HOURS)			157		
1	otal number of TRANSF	ERABLE CREDITS	5		