

Global Superstore Sales Analysis

Data analysis done By Cláudio Bucene

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Sales analysis

Sales key influencers

Sales analysis by Location

Year

2011

2012

2013

Segment

Consumer

Corporate

Home Office

Country

Afghanistan

Albania

Algeria

Angola

Argentina

Armenia

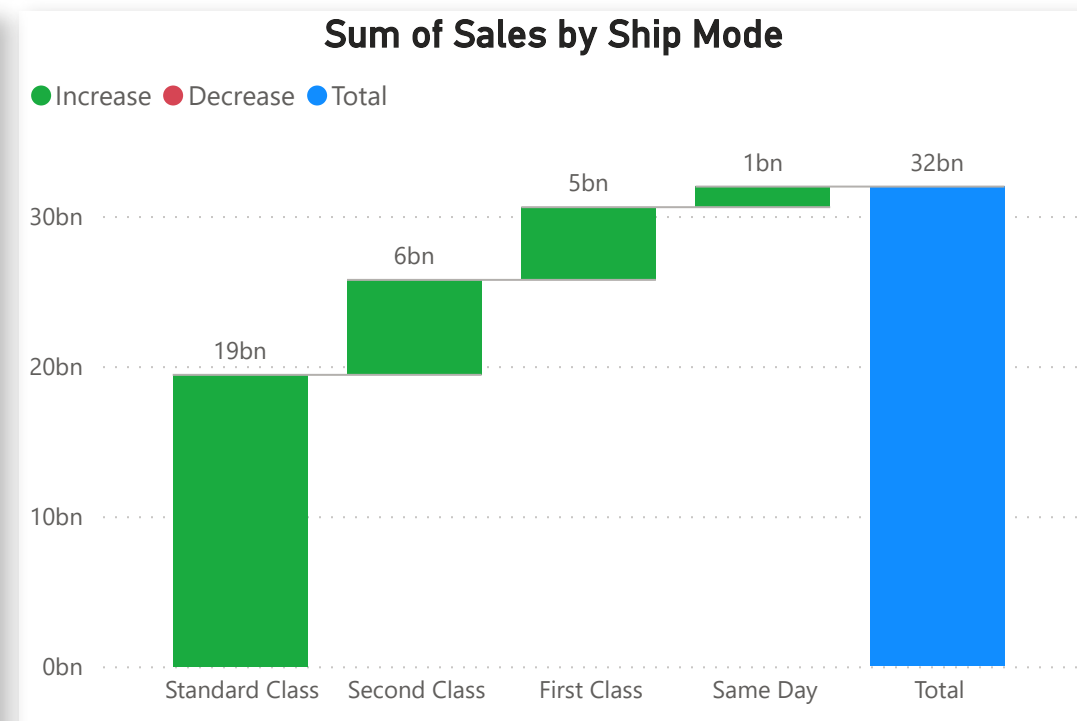
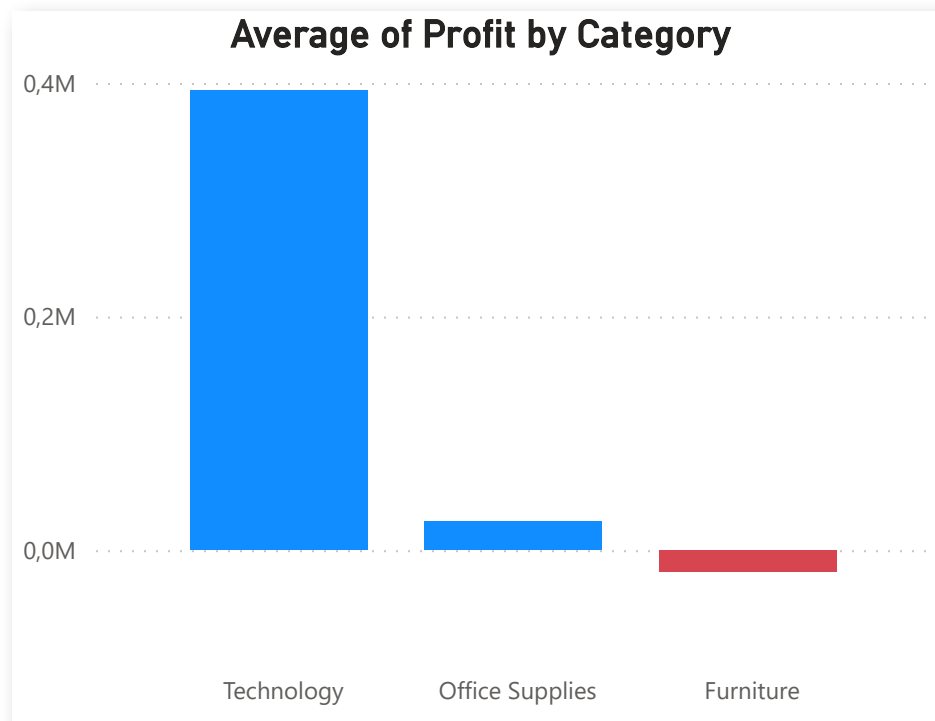
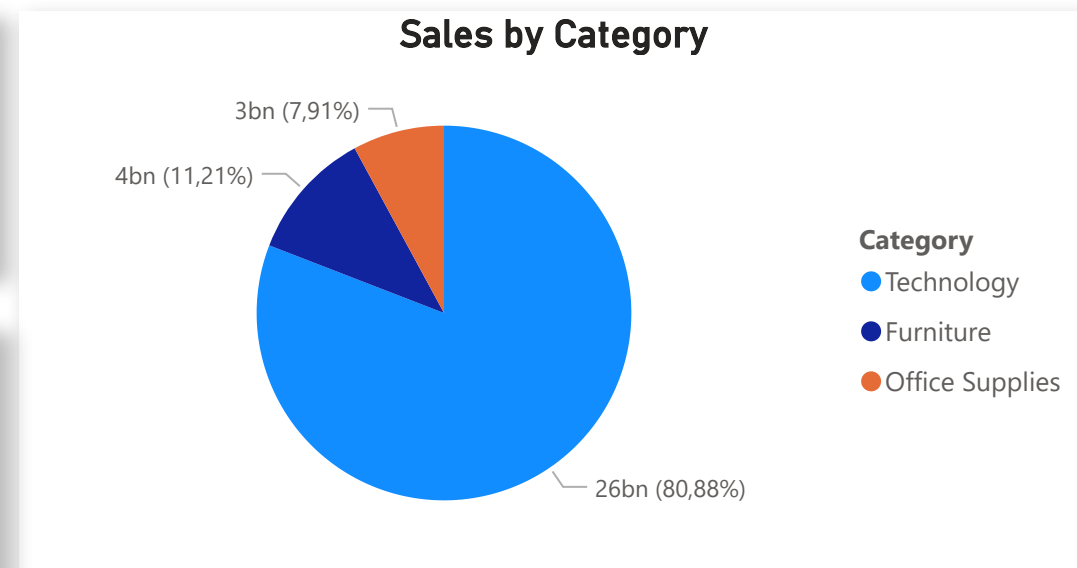
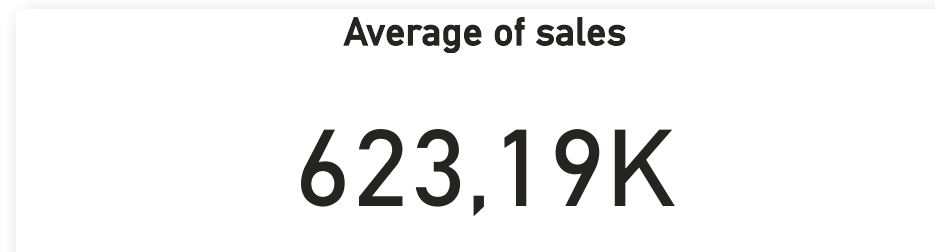
Australia

Austria

Azerbaijan

Bahrain

Bangladesh



What influences Sales to

Increase ▾

 ?

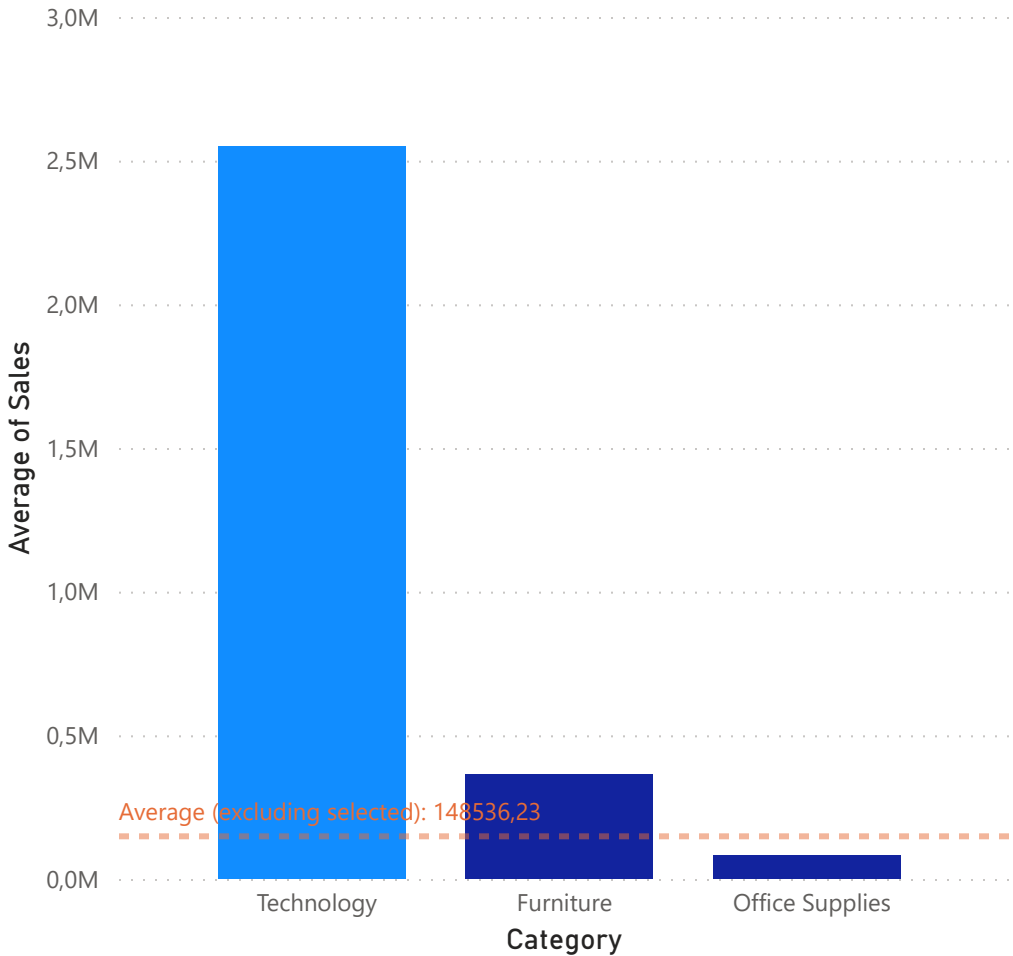
When...

...the average of Sales
increases by

Category is Technology

2,32M

← Sales is more likely to increase when Category is Technology than otherwise (on average).



☐ Only show values that are influencers

Year

All

Medium had the highest total Sales at 29.433, followed by High, Critical, and Low.

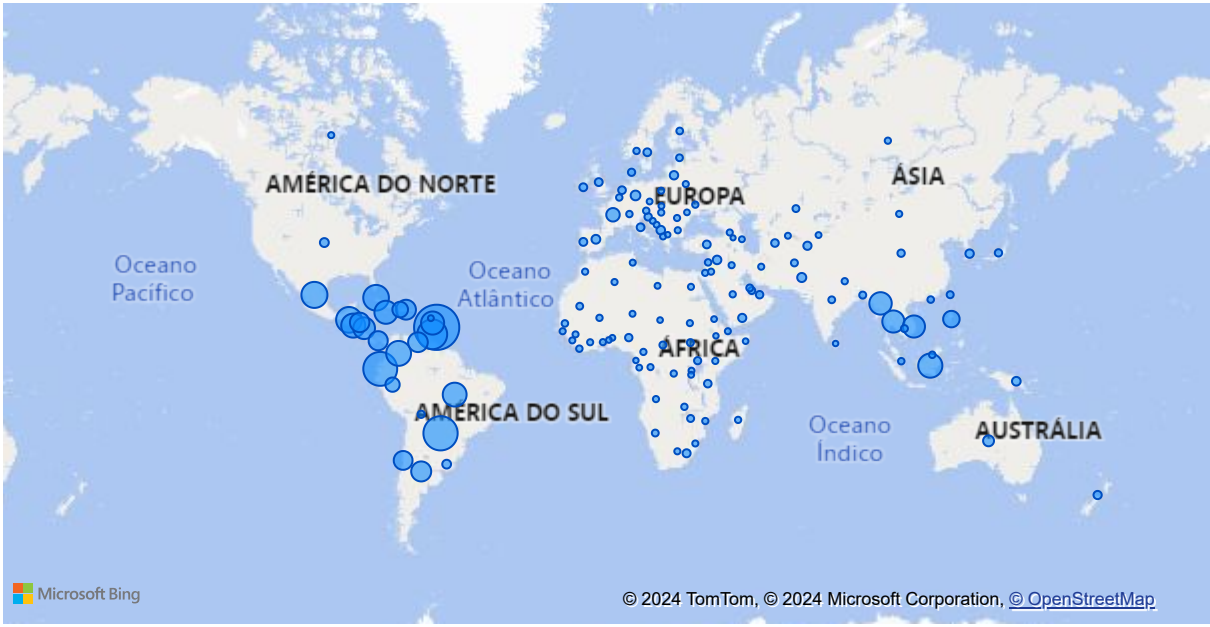
United States in Priority made up 11,13% of Sales.

Medium had the highest average Sales at 205,83, followed by High, Critical, and Low.

At 9.950.468,77, Barbados had the highest Average of Sales and was 414.675,69% higher than Armenia, which had the lowest Average of Sales at 2.399,00.

Across all 147 Country, Average of Sales ranged from 2.399,00 to 9.950.468,77.

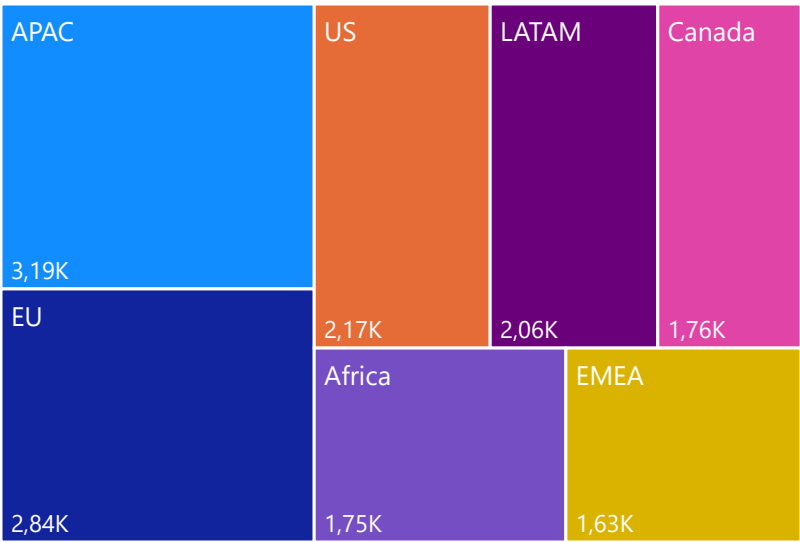
Average of Sales by Country



Country

- ☐ Afghanistan
- ☐ Albania
- ☐ Algeria
- ☐ Angola
- ☐ Argentina
- ☐ Armenia
- ☐ Australia
- ☐ Austria
- ☐ Azerbaijan

Average of Shipping Cost by Market



Sales by Country and Priority

