



LA PAMPA

LEATHERS

COTO GROUP



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La Pampa leathers is part of the COTO GROUP



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*Naturally.
leather.*

WHY CHOOSE LA PAMPA LEATHERS?

We're an innovative, family-owned and led group of companies setting exceptional standards for the supply of sustainable, traceable, high-quality leather.

By listening closely and innovating continuously, we offer a range of leather solutions that meet and exceed the changing needs of our customers.



OUR LEATHER

The choice is yours.

Humans have used leather for millennia. Naturally durable, adaptable, and breathable. It wears and ages beautifully.

Our leathers come from a strict selection of raw materials and cover a broad spectrum, from natural and enhanced anilines to corrected grains in every imaginable colour and finish.

Our own leather and production methods provide the outstanding quality and service our customers expect.

The tanning process is carried out in our state-of-the-art Italian tanneries, ensuring the perfect finishes and the highest quality standards in the industry.

The structure of our bovine leathers is compact. This thick and resistant material is soft and flexible.

Ownership of the entire product cycle and the ability to understand our customers' needs means we can adapt quickly to any requirements. From our fields to our client's factories, we exceed expectations, achieving leathers that are characterised by their dyes with beautiful designs and luxurious finishes.

*“Field to factory
with 100% traceability”*

LA PAMPA LEATHERS OUR STORY

COTO is a third-generation family business of true pioneers and innovators.

In the early 1900s, Joaquín moved from Spain to Argentina and started a butcher business in Buenos Aires.

Over half a century ago, Joaquín's son, Alfredo, and his wife Gloria grew the butcher business, creating the supermarket chain COTO, the largest domestic supermarket retailer in Argentina and one of the country's leading exporters. It is still family-owned and managed today.

In 1970, COTO was the first national company to market 40,000 kg of meat per month per branch. Raising livestock was extremely important from the beginning, and COTO has worked exhaustively to exceed the highest standards nationally and internationally.

Alfredo & Gloria's son Germán has taken the business to the next level, diversifying and expanding globally. Today, COTO is one of the largest exporters of meat to the world. And after creating one of the first e-commerce sites in the country, COTO digital is the undisputed leader in Argentina.

A champion of the circular economy, Germán applied this ethos when he founded La Pampa leathers to use the hides from the food production side of the business.



*“La Pampa leathers.
A circular economy approach”*

OVER HALF A CENTURY OF EXCELLENCE



Family business established in 1970



COTO CICSA ARGENTINA,
the number 1 retail company in the country



Annual turnover of over USD 700m



More than 19,000 employees



More than 120 branches in Argentina



2500 acres of organic farmland



150,000 sq mt distribution centre
– the largest in Argentina



3 abattoirs



OUR ETHOS

Quality and consistency you can trust

*“Committed to
sustainability”*

We've been at the forefront of sustainable farming for over half a century.

We breed all our steers in open pastures, raising our cattle on the grains we grow in our fields.

Our award-winning beef is field to fork, and we supply our high-quality leather directly from farm to factory.

Raising animals humanely in a sustainable environment is the bedrock of who we are and how we operate.

We only breed the best. Our herds of British Aberdeen Angus and Herefords, are reared by our skilled farmers in Bolívar (Buenos Aires) and La Pampa.

COTO cattle have year-round access to the outdoors, enjoy certified organic feed, and are raised on certified organic land.

Using the latest and best scientific research and techniques, we've created the most ideal, natural, and healthy environment to ensure our animals thrive.





EVERY HIDE HAS A STORY

Full traceability ensures maximum transparency

We own every step of the process, so you have peace of mind that our leather comes from animals that have been reared sustainably and treated ethically.

Our comprehensive systems track every detail from the day the animal is born on one of our farms to the day we deliver the leather to you.

Being vertically integrated allows us to guarantee a level of quality and consistency like no other. We take ownership of every element, from feeding the cattle with grain from our fields to raising them with care, maintaining excellent health, transporting them safely to our abattoirs, and finally processing the meat and leather.

With La Pampa leathers, transparency is assured. Each hide has a unique tracking number that provides complete traceability from our farms to the hands of your craftspeople.

With 100% of our hides physically marked and traceable, La Pampa leathers's objective is to become certified Gold Rated by the Leather Working Group by 2025.



CONSUMER CONFIDENCE

As consumers shift to brands that take responsibility for their supply chain sustainability, you can put your trust in La Pampa leathers. Every individual hide is traceable back to the calf, meaning you and your customers know everything about the origins of the leather.

We're accountable at every point of the process; from the fields where we grow our high-quality grains to the cattle we rear from calf — we can trace every step back to the farm where they are raised.

SUSTAINABLE BY NATURE

Leather is a sustainable, natural product, and we're committed to producing it in an ecologically responsible way.

CIRCULAR ECONOMY

Part of a natural cycle, we only sell leather which is an existing by-product of our food production business. This circular economy mindset ensures nothing goes to waste.



CONSISTENCY IS KEY

As Argentina's largest meat exporter, COTO has the scale to ensure our leather supply is consistent, and the leather itself is high quality and competitively priced.



LEATHER PORTFOLIO IN A VARIETY OF FINISHES

FINISHES ACCORDING TO THE AMOUNT OF PIGMENT

Aniline, semi-aniline, pigmented.

FINISHES ACCORDING TO THE TYPE OF BINDERS

Protein, thermoplastic.

SPECIAL FINISHES

Polished, patent Leather, transfer, florentique, oil pull up, hand Antiqued, Lucid climax, nubuck.

SPLIT

Slim Suede, thick Suede, nappa Resin Split.



WE SHIP WORLDWIDE

CONTACT THE TEAM TO LEARN MORE ABOUT OUR CLIENTS AND PROJECTS

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