GLENCORE LM128137LDN

SWIFT LC:

```
{1:F01RABONL2UUXXX0000000000}{2:I700RSBNRUMMXXXXN}{4:
27:
       [Sequence of Total]
       1/1
       [Form of Documentary Credit]
40A:
       IRREVOCABLE
20.
       [Bank Reference Number]
       LM128137LDN
       [Date of Issue]
31C:
       140522
       :40E:UCP LATEST VERSION
31D:
       [Date and Place of Expiry]
       140720RUSSIAN FEDERATION
50:
       [Applicant/First Beneficiary]
       GLENCORE ENERGY UK
       LTD 50 BERKELEY STREET
       LONDON W1J 8HD, UNITED KINGDOM
59:
     [(Second) Beneficiary]
       JOINT STOCK COMPANY ZARUBEZHNEFT
       BLD.1, ARMYANSKY PER., 9/1/1 MOSCOW
       101990, RUSSIAN FEDERATION
32B:
      [Currency Code, Amount/Increase of LC Amount]
       USD19000000,00
39A:
      [Percentage Credit Amount Tolerance]
       10/10
       [Available with ... By ...]
41A:
       RSBNRUMMXXX
       BY DEF PAYMENT
      [Deferred Payment Details]
42P:
       THIRTY CALENDAR DAYS AFTER THE B/L
       DATE
43P:
      [Partial Shipments]
       NOT ALLOWED
43T:
      [Transhipment]
       NOT ALLOWED
       :44E:PRIMORSK
44C:
       [Latest Date of Shipment]
       140530
45A:
       [Description of Goods and/or Services]
       25,000 METRIC TONS PLUS OR MINUS TEN PCT OF RUSSIAN EXPORT BLEND
       CRUDE OIL (REBCO) IN ACCORDANCE WITH THE CONTRACT NO. 48-116/14
       DD. 01.04.2014
       TERMS OF DELIVERY FOB PRIMORSK AS PER INCOTERMS 2000
       THE GOODS MUST BE LOADED ON BOARD THE VESSEL MT MONTEGO/SUB
       PRICE: FINAL PRICE INDICATED IN THE INVOICE TO BE CALCULATED IN
       ACCORDANCE WITH APPENDIX 2 TO THE CONTRACT 48-116/14 DD.
       01.04.2014 (FOB PRIMORSK PRICE FORMULA)
46A:
       [Documents Required]
       1) BENEFICIARIES COMMERCIAL INVOICE SHOWING
       B/L DATE,
       THE NAME OF THE VESSEL
       THE FULL PRICE CALCULATION,
       B/L QUANTITY IN GROSS AND NET METRIC TONS AND NET U.S. BARRELS,
       AGREED LOADING PERIOD
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API GRAVITY RESULT

CONVERSION COEFFICIENT

BENEFICIARIES INVOICE MUST STATE THAT THE PRICE IS CALCULATED AS PER FORMULA

P EQUALS U MINUS F MINUS I PLUS (PLUS OR MINUS) E PLUS X AND MUST INDICATE:

P/ THE PRICE OF THE CRUDE OIL EXPRESSED IN USD PER NET BARREL, U/ THE MEAN OF THE AVERAGE HIGH AND LOW URALS CIF (ROTTERDAM) QUOTATIONS AS PUBLISHED IN PLATT'S CRUDE OIL MARKETWIRE DURING THE PERIOD FROM 01ST APRIL 2014 TO 31ST MAY 2014 (BOTH DATES INCLUDED)

 $\mbox{F/}$ FREIGHT, EVIDENCING THE FORMULA OF FREIGHT CALCULATION INDICATING ALL THE PARAMETERS AND THEIR MEANS,

I/INSURANCE COSTS PER BARREL (USD 0.02 PER NET BARREL)

- E/ ESCALATION / DE-ESCALATION: THE PRICE FOR REBCO IS UNDERSTOOD TO BE BASED ON A DENSITY OF 32.00 32.09 DEGREES API. SHOULD THE ACTUAL DENSITY BE ABOVE OR BELOW 32.00 32.09 DEGREES API THEN THE PRICE IS TO BE INCREASED BY USD 0.003 PER BBL FOR EACH FULL TENTH PART OF A DEGREE API ABOVE 32.00 DEGREES API AND IS TO BE DECREASED BY USD 0.003 PER BBL FOR EACH FULL TENTH PART OF A DEGREE API BELOW 32.09 DEGREES API.
- X/ PREMIUM EQUALS TO USD 0.41 PER BARREL

THE FINAL PRICE PER NET US BARREL TO BE ROUNDED TO THREE DECIMAL PLACES

- 2) FULL SET OF 3/3 ORIGINAL AND THREE NON NEGOTIABLE COPIES OF CLEAN ON BOARD BILLS OF LADING ISSUED OR ENDORSED TO THE ORDER OF RABOBANK NEDERLAND NV AND MARKED FREIGHT PAYABLE AS PER CHARTER PARTY.
- 3) MASTERS RECEIPT FOR COPY DOCUMENTS, ONE ORIGINAL AND THREE COPIES
- 4) VESSEL MASTERS RECEIPTS FOR SAMPLES, ONE ORIGINAL AND THREE COPIES
- 5) QUANTITY CERTIFICATE ISSUED AT THE LOAD PORT AND COUNTERSIGNED BY THE PARTY NAMED AS INDEPENDENT INSPECTOR ONE ORIGINAL AND THREE COPIES
- 6) QUALITY CERTIFICATE ISSUED AT THE LOAD PORT AND COUNTERSIGNED BY THE PARTY NAMED AS INDEPENDENT INSPECTOR ONE ORIGINAL AND THREE COPIES
- 7) CERTIFICATE OF ORIGIN ONE ORIGINAL AND THREE COPIES
- 8) CARGO MANIFEST ONE ORIGINAL AND THREE COPIES
- 9) TIME SHEET, ISSUED AT PORT OF LOADING SIGNED AT LEAST BY THE VESSEL MASTER ONE ORIGINAL AND THREE COPIES
- 10) ULLAGE REPORT ISSUED OR COUNTERS SIGNED BY THE VESSEL MASTER ONE ORIGINAL AND THREE COPIES

47A: [Additional Conditions]

- 1. ALL DOCUMENTS ARE TO BE ISSUED IN ENGLISH.
- 2. IF PAYMENT DUE DATE FALLS ON A SATURDAY OR A NEW YORK BANKING HOLIDAY OTHER THAN A MONDAY, PAYMENT WILL BE EFFECTED ON THE PRECEDING NEW YORK BANKING DAY. IF PAYMENT DUE DATE FALLS ON A SUNDAY OR A MONDAY NEW YORK BANKING HOLIDAY, PAYMENT WILL BE EFFECTED ON THE FOLLOWING NEW YORK BANKING DAY.
- 3. WHERE COPY DOCUMENTS ARE REQUIRED LEGIBLE PHOTOCOPIES AS COPY DOCUMENTS ARE ACCEPTABLE
- 4. TYPOGRAPHICAL AND/OR SPELLING ERRORS DO NOT CONSTITUTE A DISCREPANCY UNLESS THEY RELATE TO THE GOODS DESCRIPTION, AMOUNT(S), DATE(S), QUANTITY(IES) OR VESSEL NAME.
- 5. THE AMOUNT OF THIS DOCUMENTARY CREDIT WILL AUTOMATICALLY INCREASE OR DECREASE FOLLOWING THE PLATT'S MOVEMENT AND API ESCALATION/DE-ESCALATION CLAUSE WITHOUT ANY FURTHER AMENDMENT ON OUR SIDE.

- 6. CHARTER PARTY BILLS OF LADING ARE ACCEPTABLE.
- 7. DIFFERENCE IN QUANTITIES BETWEEN THOSE SHOW ON THE ULLAGE REPORT AND THE OTHER DOCUMENTS IS ACCEPTABLE.
- 8. DOCUMENTS MUST BE SENT BY COURIER SERVICE TO OUR ADDRESS: RABOBANK NEDERLAND

ATTN.: SIMON DE ROO

ITS DESK

CROESELAAN 18 UCO 409

3521 CB UTRECHT

THE NETHERLANDS

OUR FAXNO.: 0031 3021 68 123
OUR EMAIL: CTS(AT)RN.RABOBANK.NL

71B: [Details of Charges]
ALL BANK CHGS AND COMMISSIONS
OUTSIDE ISSUING BANK ARE FOR BENEFS
A/C EXCEPT FOR COMMISSIONS AND CHGS
OF CORRES BANKS FOR TRANSFER OF
FUNDS TO BENEF WHICH ARE FOR THE
APPLICANTS A/C

48: [Period for Presentation]

DOCUMENTS MUST BE PRESENTED WITHIN
25 DAYS FROM THE DATE OF SHIPMENT
AND WITHIN VALIDITY OF L/C

49: [Confirmation Instructions] WITHOUT

78: [Inst Paying/Accepting/Negotiating Bank]
WE UNDERTAKE TO EFFECT SETTLEMENT ON THE DUE DATE IN ACCORDANCE
WITH THE NOMINATED BANK'S INSTRUCTIONS AND UPON OUR RECEIPT OF
THEIR AUTHENTICATED SWIFT MESSAGE CONFIRMING THAT THEY HAVE TAKEN
UP DOCUMENTS IN STRICT COMPLIANCE WITH THE TERMS AND CONDITIONS
OF THIS DOCUMENTARY CREDIT.

SUCH SWIFT MESSAGE MUST BE RECEIVED BY US AT LEAST THREE UTRECHT/ NEW YORK AND LONDON BANKING DAYS BEFORE THE DUE DATE. IF RECEIVED WITHIN THIS TIME PAYMENT WILL ONLY BE EFFECTED THREE UTRECHT/ NEW YORK AND LONDON BANKING DAYS AFTER OUR RECEIPT OF SUCH SWIFT MESSAGE.

72: [Sender to Receiver Information]
PLEASE PHONE/FAX ADVISE
BENEFICIARY. KINDLY ACKNOWLEDGE
RECEIPT.

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