

# David Clerc

## COMMERCIAL ENGINEER

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### Summary

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Business Administrator. Experienced working with diverse teams, open to learn new things and adapt to new environments. Focused on achieving goals with ESG responsibility to make meaningful impacts. I am a multicultural professional looking for a challenge in a dynamic and diverse working environment.

### Experience

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#### PROCTER & GAMBLE | INTERN F&A - TAXES 07-2022/02-2023

- Plan & execute the Legal Entity Risk Factor project for Chile, where the goal is to better manage risk (operational, reputational, financial) that faces the organization.
- Plan & execute the Backup project for Pacific (Colombia, Perú, and Chile), where the goal is to make sure the organization follows its key processes, as a part of a Business Continuity Plan.
- Monthly analysis of P&G Chile's financial statements to improve awareness and make better decisions.

#### DADNEO | INTERN & CONSULTANT 08-2021/03-2022

- Advise startups in how to define their market, adjust their value proposition and improve their pitch, among others.
- Valuation through different methods and tools.
- Optimize process within the organization using Macros and creating automated reports.

#### LIDER BCI | SALES ANALYST INTERN 06-2021/08-2021

- Update and consolidate databases to present sales results to then analyze these numbers and create reports with PowerBI.

#### TRAVOLUTION TRAVEL | MARKETING INTERN 08-2020/12-2020

- Improve brand's website to better transmit their value proposition. Readjust target client segments and optimize SEO.

### Education

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#### University of Chile, Business & Economics School 2019-2023

Major: Commercial Engineering | Minor: Business Administration

Master: Finance | Not Finished. (3 semesters out of 4)

### Skills & abilities

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- Project management & Leadership.
- Problem solving: Strong hands-on experience with Excel, Python, R, VBA, SQL, Access, SAP, RapidMiner, PowerBI.
- Valuation & Financial Statement Analysis.
- Communication: Big team-player. Fluent in **English** and **Spanish**, Basic **French**.

### Projects & Accomplishments

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- Founder of **BeChange**: Crowdfunding platform to fund sustainable startups.
- Founder of **The South Peak**: Outdoor expedition group (trekking & trail running).
- Founder of **Pro-Atlas**: Group for dissemination of economic and philosophical knowledge.
- Manager of a small portfolio of tech stocks.