

Introduction

The APN Partner Enablement benefits offer funding to accelerate the onboarding of your technical resources and help to prepare your team for the AWS Certification Exam. The expectation for APN Partners is that those who take advantage of the subsidized training will sign up for and complete the associated Certification Exam. APN Partner funding benefits for Training and Certification are to support APN Partner individuals to be skilled and AWS Certified (Note: APN Partner customers are not eligible to receive APN funding benefits).

APN Partners may be eligible for 50-70% off AWS Training delivered by APN Training Partners (ATPs) as well as an AWS Certification exam voucher once training is completed. The discounted training applies to 3-day Technical Training courses that lead to AWS Certification, which includes the following: **AWS Technical Essentials (when done with a 3-day course)*, Architecting on AWS, Developing on AWS, Systems Operations on AWS, Advanced Architecting on AWS, DevOps Engineering on AWS, Security Engineering on AWS, and Big Data on AWS. Additional certification exam preparation is highly recommended.

Training course schedules, prices as well as availability may vary by country. Seats are limited and registration is on a first come, first serve basis.

Participating APN Training Partners (ATPs) by GEO and Country

Country	APN Training Partner	Registration email or Website to register	Currency	Partner Pays ATP	
				Associate in Local Currency	Professional in Local Currency
APAC					
Australia	Bespoke	https://www.bespoketraining.com/aws-partner-acceleration-funding-program/	AUD	800 AUD	1,000 AUD
New Zealand	Auldhouse	chrisj@auldhouse.co.nz	NZD	800 NZD	N/A
India	Cloud Wizard	pushkar@cloudwizardconsulting.com	INR	23,000 INR	35,000 INR
India	Koenig	https://www.koenig-solutions.com/aws-delhi.aspx	INR	23,000 INR	35,000 INR
India	Nanocell Networks	manjunath.jayaram@nanocellnetworks.com	INR	23,000 INR	35,000 INR
India	Trainocate	india@trainocate.com	INR	23,000 INR	35,000 INR
Indonesia	Trainocate	endru@trainocate.co.id	IDR	5,000,000 IDR	7,000,000 IDR
Korea	KG IT Bank	hc.shin@kggroup.co.kr	KRW	500,000 KRW	650,000 KRW

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Malaysia	Trainocate	Jackson.wu@trainocate.com	MYR	2,000 MYR	2,400 MYR
Philippines	Trainocate	jay@quintegral.com	PHP	20,000 PHP	25,500 PHP
Singapore	Trainocate	april.li@trainocate.com	SGD	900 SGD	1,200 SGD
Thailand	Trainocate	jaruwan@trainocate.com	THB	15,000 THB	17,000 THB
Vietnam	Trainocate	An.nguyen@trainocate.com	VND	7,500,000 VND	11,000,000 VND
China					
China	VSTECs	li.xiaoping@vstecs.com	CNY	3,000 CNY	3,800 CNY
Hong Kong	Kornerstone	vincent.tsui@kornerstone.com	HKD	4,500 HKD	5,500 HKD
Taiwan	UCOM	CocoChang@uuu.com.tw	TWD	12,500 TWD	17,000 TWD
Japan					
Japan	Trainocate	Contact your Partner Manager	JPY	70,000 JPY	N/A
EMEA					
Austria	ETC	https://www.etc.at/aws-funded-trainings-2019/	EUR	425 EUR	575 EUR
Bahrain	BIBF	hkarmustaji@bibf.com	BHD	195 BHD	225 BHD
Bahrain	Thinksmart	aakash.munjal@Thinksmartbh.com	BHD	195 BHD	225 BHD
Belgium	Global Knowledge Belgium	info@globalknowledge.be	EUR	495 EUR	595 EUR
Czech Republic	Alef Nula	Andrea.Konopaskova@alef.com	EUR	395 EUR	495 EUR
Czech Republic	Datascript	vera.borilova@datascript.cz	EUR	395 EUR	495 EUR
Finland	Nordcloud	training@nordcloud.com	EUR	495 EUR	595 EUR
France	D2SI	sarah.foubert@d2-si.eu	EUR	495 EUR	595 EUR
France	Easyteam	formation@easyteam.fr	EUR	495 EUR	595 EUR
France	Global Knowledge France	info@globalknowledge.fr	EUR	495 EUR	595 EUR
France	TNP	contact@tnptraining.com	EUR	495 EUR	595 EUR
Germany	Fast Lane Germany	booking@flane.de	EUR	495 EUR	595 EUR

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Germany	TecRacer	training@tecracer.de	EUR	495 EUR	595 EUR
Germany	TÜV Academy	Birgit.Doebler@de.tuv.com	EUR	495 EUR	595 EUR
Greece	OTE Academy	mvlachos@oteacademy.gr	EUR	345 EUR	445 EUR
Ireland	SureSkills	mark.wright@sureskills.com	EUR	425 EUR	575 EUR
Israel	John Bryce Hi-Tech	aws@johnbryce.co.il	USD	\$345	\$475
Italy	Fastlane Italy	info@flane.it	EUR	395 EUR	495 EUR
Italy	Xpeppers	segreteria.training@xpeppers.com	EUR	395 EUR	495 EUR
Luxembourg	Devoteam	training@devoteam.lu	EUR	495 EUR	595 EUR
Netherlands	Fast Lane NL	Isabelle.faber@flane.nl	EUR	495 EUR	595 EUR
Netherlands	Global Knowledge NL	info@globalknowledge.nl	EUR	495 EUR	595 EUR
Norway	Glasspaper	henning@glasspaper.no	NOK	4750 NOK	5750 NOK
Poland	CloudTeam	https://edukacja.action.com.pl/cloud/aws/szkolenia-dla-partnerow/	EUR	345 EUR	445 EUR
Portugal	Rumos	jorge.lopes@rumos.pt	EUR	345 EUR	445 EUR
Romania	Bittnet	cristina.ratiu@bittnet.ro	EUR	345 EUR	445 EUR
Slovenia	Fast Lane CEE	tilen.rozman@fastlane.net	EUR	345 EUR	445 EUR
South Africa	Torque IT	Kaveer.moodly@torque-it.com	ZAR	3995 ZAR	4995 ZAR
Spain	Capside	training@capside.com	EUR	395 EUR	495 EUR
Spain	Global Knowledge Spain	JoseLuis.Jimenez@globalknowledge.es	EUR	395 EUR	495 EUR
Spain	ITera	ariel.sucari@iteraproces.com	EUR	395 EUR	495 EUR
Sweden	Cornerstone	info@cornerstone.se	SEK	5250 SEK	6250 SEK
Sweden	Informator	Victor.eek@informator.se	SEK	5250 SEK	6250 SEK
Switzerland	Digicomp	andreas.bacchini@digicomp.ch	CHF	595 CHF	695 CHF
Turkey	Bilge Adam	tugrul.kapucuoglu@bilgeadam.com	USD	\$245	\$400
Turkey	Yonetim	barisbilenvural@yonetim.academy	USD	\$245	\$400

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UAE-Dubai	Global Knowledge UAE	Bahaa.Salem@globalknowledge.net	AED	1850 AED	2250 AED
UAE-Dubai	ITLS	reshma.makhija@itls.ae	AED	1850 AED	2250 AED
UK	FastLane UK	AWSpreg@flane.co.uk	GBP	£445	£545
UK	Global Knowledge UK	AWS@globalknowledge.co.uk	GBP	£445	£545
UK	QA	trainaws@qa.com	GBP	£445	£545
LATAM					
Argentina	Global Knowledge - Netec Argentina	https://www.netec.com/cursos-aws-fechas	USD	\$345	\$495
Brazil	Fast Lane Brazil	https://www.flane.com.pa/aws-apn-program	USD	\$495	\$650
Chile	Global Knowledge - Netec Chile	https://www.netec.com/cursos-aws-fechas	USD	\$345	\$495
Colombia	Global Knowledge - Netec Colombia	https://www.netec.com/cursos-aws-fechas	USD	\$495	\$650
Mexico	Global Knowledge - Netec Mexico	https://www.netec.com/cursos-aws-fechas	USD	\$495	\$650
Peru	Global Knowledge - Netec Peru	https://www.netec.com/cursos-aws-fechas	USD	\$345	\$495
North America					
US/Canada	ExitCertified	https://www.exitcertified.com/training/aws/partner-training	USD	\$550	\$675
US	Global Knowledge	https://enroll.globalknowledge.com/AWSPartner/en-us	USD	\$550	\$675
US	TLG Learning	https://www.tlglearning.com/Home/AWSPartnerTraining.aspx	USD	\$550	\$675

FAQS

Q: Is there a limit to the number of resources an APN Partner company can send to the ATP discounted training?

A: No, there is not a restriction on the number of resources per APN Partner. However, ATP discounted training has a limited number of courses and seats available. Registration is first come, first served. ATP discounted training is subject to availability.

Q: How do I register?

A: Some ATPs have created landing pages provided in the list of ATPs. Simply click on the link provided, select the class, and register for the selected date. ATPs that do not have a landing page just send an email with Subject: APN/Country YOUR COUNTRY Training Program and provide the course, and number of resources attending training.

Q: Can we register for a private onsite course?

A: Yes, with a minimum of 12 or more resources. Reach out to your AWS Partner Manager with the details, including ATP Name, Course, and number of students.

Q: What type of delivery method is available?

A: Individual-led in classroom training, Virtual-led training, and private onsite.

Q: How do I get the certification exam?

A: APN Partner individuals must complete the training course before receiving the certification exam voucher. The ATP issues certification exam vouchers once training is completed.

Q: How long do I have to take the certification exam?

A: Certification exam vouchers will typically expire within 10-11 months after receiving them from the ATP.