

Mikhail Johnson

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71 Campi Road | Vaughan, On L4H 0N1

CAREER OVERVIEW

I'm a web developer specializing in front end development. Experienced with all stages of the development cycle for dynamic web pages.

SOFTWARE EXPERTISE

Adobe Photoshop, Illustrator, Windows, Linux, Atom (text editor), Apache, SSH

Professional Skills

Typography, Layout Design, JavaScript, HTML, CSS, PHP/MYSQL, JQuery

WORK EXPERIENCE

Web Developer/Lead Designer

2015 – July 2016

Stealth Communications

- Created brand identities for our clients: logos, business cards, brochures enabling revenue increases up to 200%.
- Created and managed websites using Laravel, Joomla, WordPress, and Open Cart.
- Managed VM machines running Centos 6/7 that hosted our clients work.
- Dramatically improved customer ease of use and clarity of information.
- Awarded bonus and commended by supervisor: "Mikhail's work on the project greatly contributed to a much higher level of confidence for the finished product" calling me a "magical wizard".
- Established new stream of revenue that utilized our data centers.

Freelance

2012 - Present

Mikhail Johnson

- Created brand identities for our clients: logos, business cards, brochures
- Created and managed websites using Joomla, WordPress, and Open Cart.
- Managed VM machines running Centos 6/7 that hosted our clients work.
- Dramatically improved customer ease of use and clarity of information.
- Cultivated excellent long-term relationships with clients, maintaining ongoing communication and facilitating solutions to address concerns.

Sales Rep

2012 - 2014

Bell Canada

- Responsible for getting 10 new clients a week. I did 20-30.
- Providing impeccable customer service to a variety of different existing customers.

- Cross-sold and up-sold existing Bell Customers on Bell Home Phone services, FIBE's FTTN, FTTH residential Internet Bundles and TV. And using Tied selling tactics and porting existing customers into bundling all their services.
- Handled inquiries from residential Consumers for changes to their account or to add more services to their bundles.
- Created direct-mail, email & telemarketing data-bases for consumers
- Cold-calling new prospects of 40 - 60 calls daily

Lloyd's Photography

2009 - 2012

Graphic Designer

- Created brand identities for our clients: logos, business cards, brochures
- Photo Editing/Manipulation using Photoshop
- Created promotional material for events

EDUCATION & TRAINING

GHCI

2009

CompTIA CCNA/A+