# Machine Learning developer in "Business"

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# Short URL: <a href="https://aka.ms/cs492">https://aka.ms/cs492</a> All code and PPT files

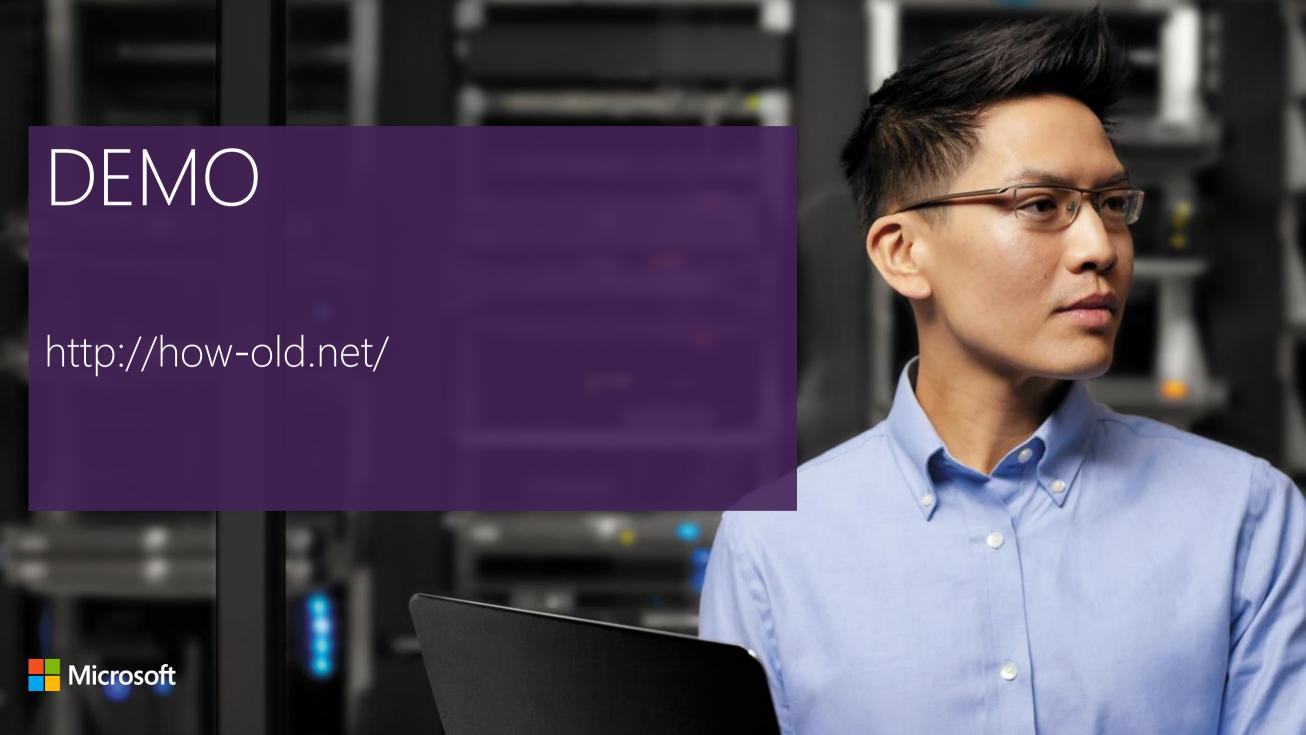


Who is he?



#### What service?





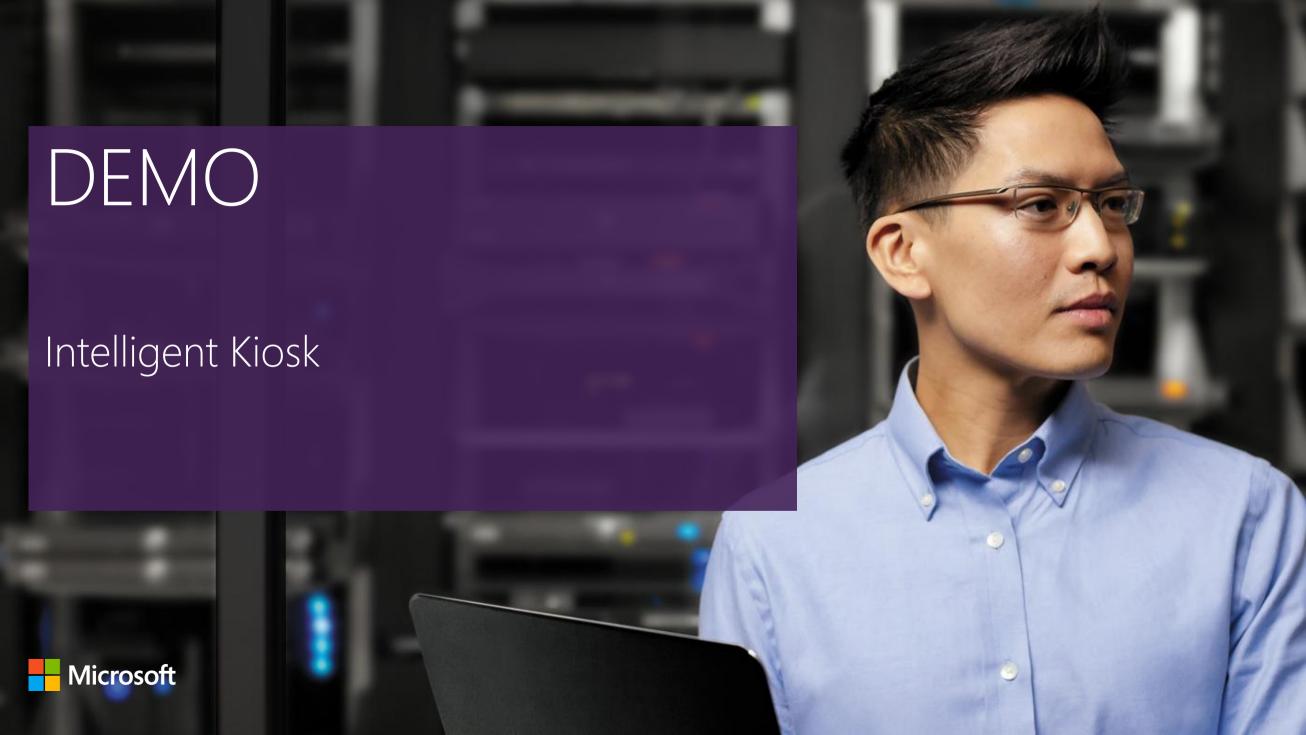
## #HowOldNumbers

#### 4 Days:

- 33M user
- 1.2M visit / hour
- 236M images
- 10K images / sec
- 1.7M FB shares









# Face recognition API – face detection



INPUT IMAGE



FACIAL RECTANGLE + LANDMARKS



```
Detection Result:
JSON:
    "faceRectangle": {
      "width": 109,
      "height": 109,
      "left": 62,
      "top": 62
    "attributes": {
      "age": 31,
      "gender": "male",
      "headPose": {
        "roll": "2.9",
        "yaw": "-1.3",
        "pitch": "0.0"
    "faceLandmarks": {
      "pupilLeft": {
        "x": "93.6",
        "v": "88.2"
      "pupilRight": {
        "x": "138.4",
        "y": "91.7"
```

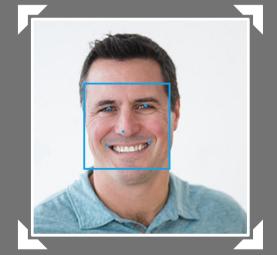


## Face recognition API – same face detection

Given two faces, determine whether they are the same person









# Face recognition API – Grouping



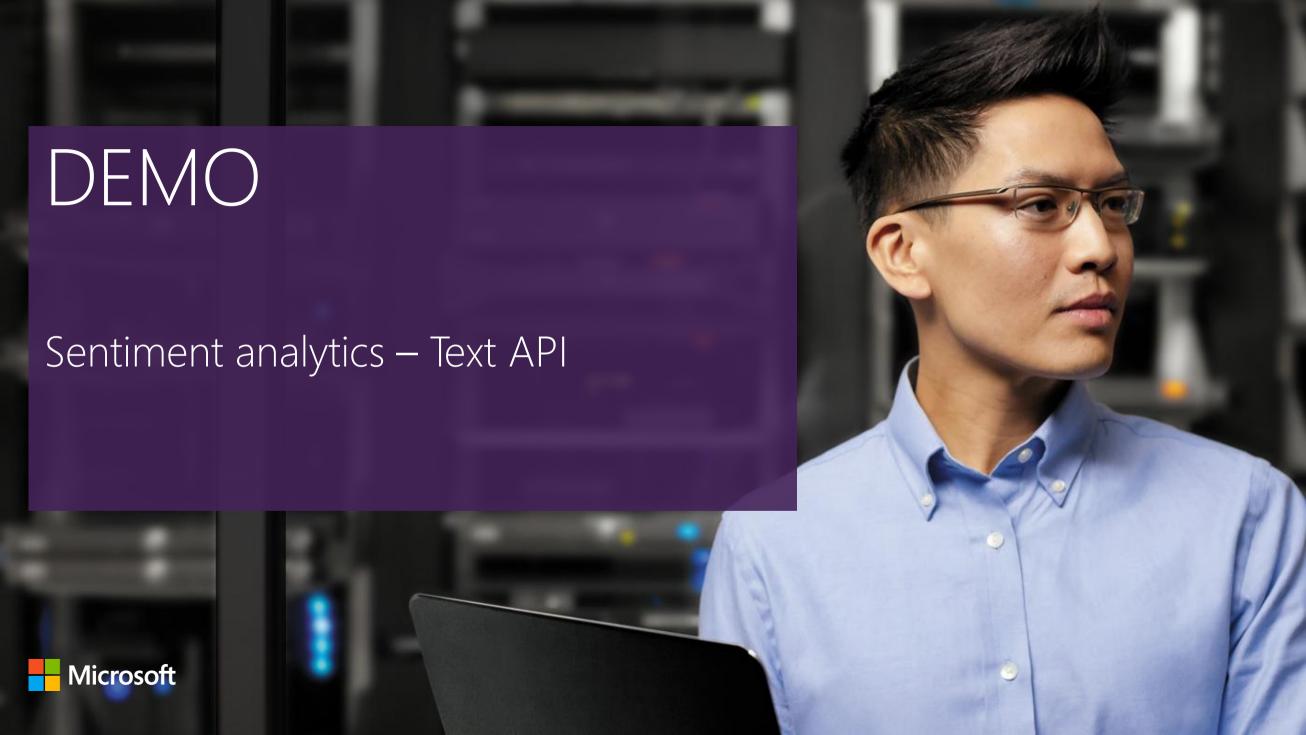








CLUSTERED BY DETECTED PEOPLE





# Real-world ML – product suggestion

- Traditional suggestion
  - Cross sell / up sell / discount
  - Most;y, manual suggestion w/ business logic
- Used in most of online shop services

#### Frequently Bought Together









Price for all three: \$279.70

Add all three to Cart

☑ This item: Nokia Lumia 920 Smartphone - unlocked - White \$259.80

☑ ArmorSuit MilitaryShield - Nokia Lumia 920 Screen Protector Shield + Lifetime Replacement

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ArmorSuit MilitaryShield - Nokia Lumia 920 Screen Protector Shield + Lifetime Replacement

ArmorSuit MilitaryShield - Nokia Lumia 920 Screen Protector Shield - Nokia 1920 Screen Protector Shield - No

kia Lumia 920 Low Profile Covert Branded PU Leather Wallet Case (Black) 🛀

#### Customers Who Bought This Item Also Bought





Nokia Lumia 920 Low Profile Covert Branded PU Leather Wallet Case (Black)

**★★★** (262) \$9.95 **Prime** 



ArmorSuit MilitaryShield Nokia Lumia 920 Screen Protector Shield

**★★★☆**☆ (335) \$9.95 **Prime** 



NOKIA LUMIA 920 HYBRID RUBBERISED BACK COVER CASE - SOLID **BLACK** 

**★★★** (161) \$6.95 **Prime** 



Factory Unlocked 32GB phone 4G LTE

**★★★** (184) \$236.99 Prime



Skinomi® TechSkin - Nokia Lumia 920 Screen Protector Premium HD Clear Film with.

**★★★☆** (196) \$8.95 **Prime** 



Nokia Lumia 920 Low Profile Covert Branded PU Leather Wallet Case (Purple)

**★★★**☆ (262)



Nokia Lumia 920 Premiun PU Leather Wallet Case with Floral Interior (Red) **★★★☆**☆ (126)

\$8.95 **Prime** 



The Friendly Swede Bundle of 10 Colorful Silicone Covers Cases Skins for Nokia Lumia

\*\* \* \* \* \* (134) \$12.77 **Prime** 

Ant Pro 920 \*1 \$0.





# JJ Foods – Churn Prediction

# JJ Food Service

#### Customers

- Fast food +
- Retail
- School food
- Hotel
- Catering

#### • Year 2014

- 8 subsidiary
- 60,000 customers
- 4,500 products
- 1M + purchase orders



### JJ Food Service

 top 20% churn prediction 3x more revenue(Prev. random)

200+ churn prediction,
 45% prevent user = 17% churn





#### Real world ML – USPS

The United States Postal Service processed over 150 billion pieces of mail in 2013—far too much for efficient human sorting.

But as recently as 1997, only 10% of hand-addressed mail was successfully sorted automatically.

referred referred challenge

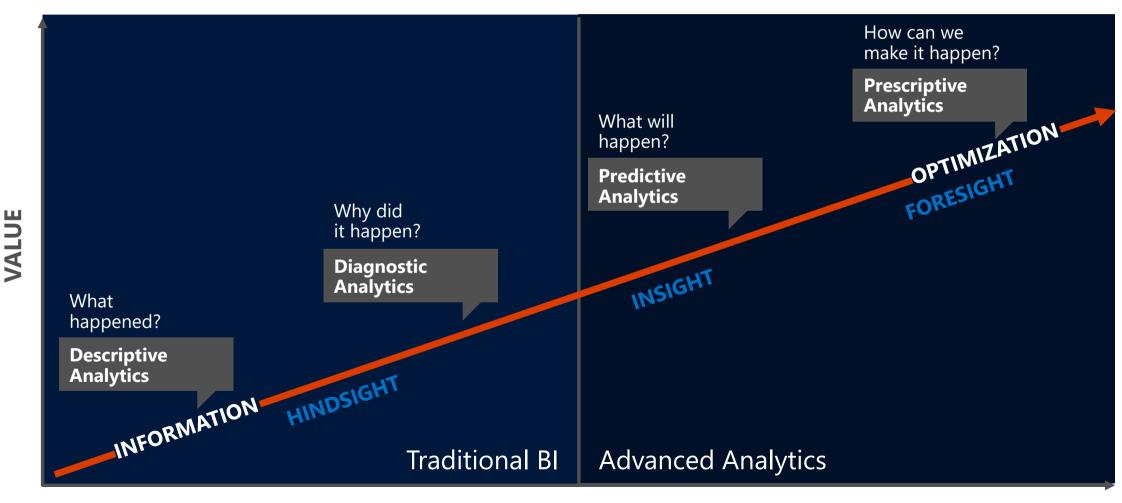
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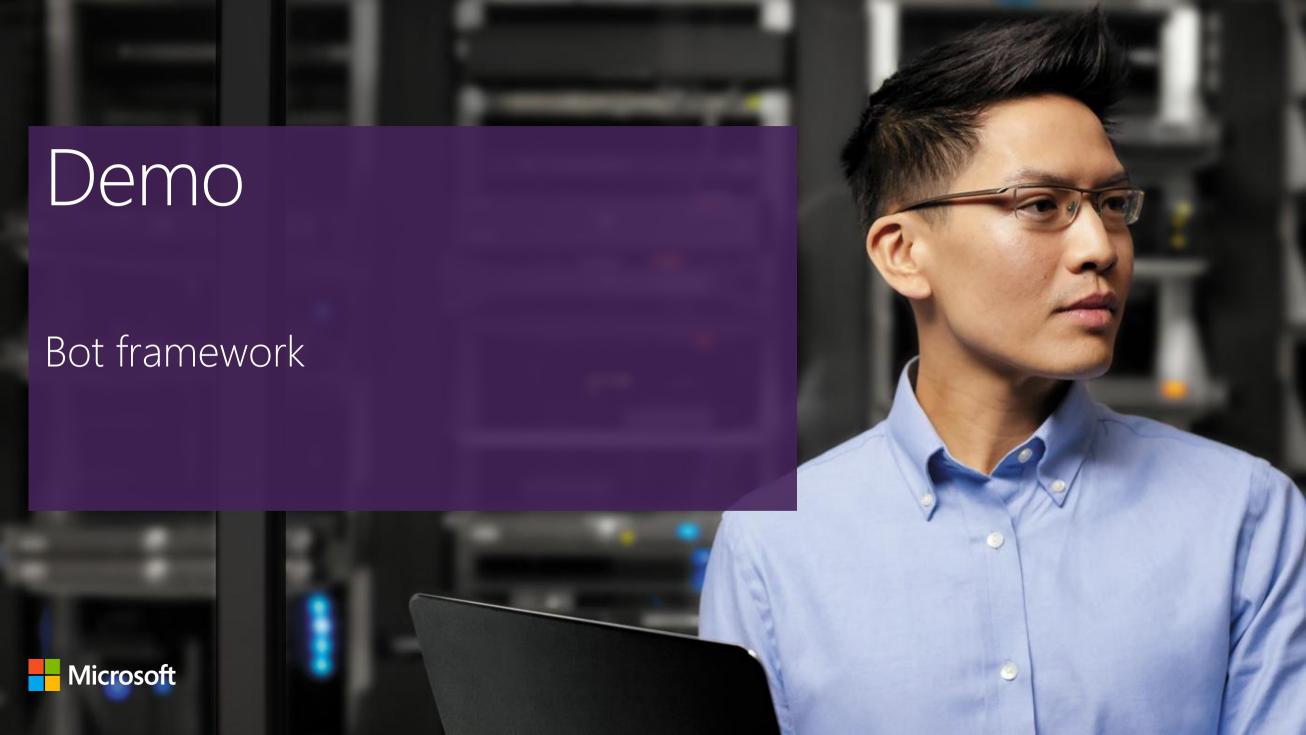
Learning various hand-writing and recognize
- 98%+ accuracy

#### Transformational trends



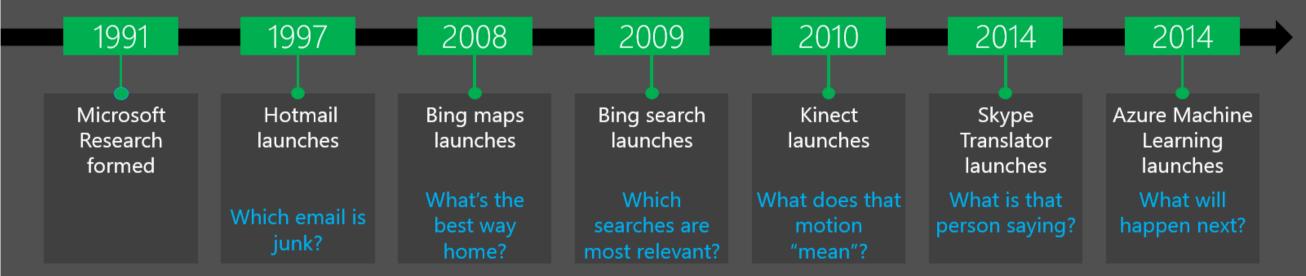
# Advanced Analytics Business Intelligence or ML







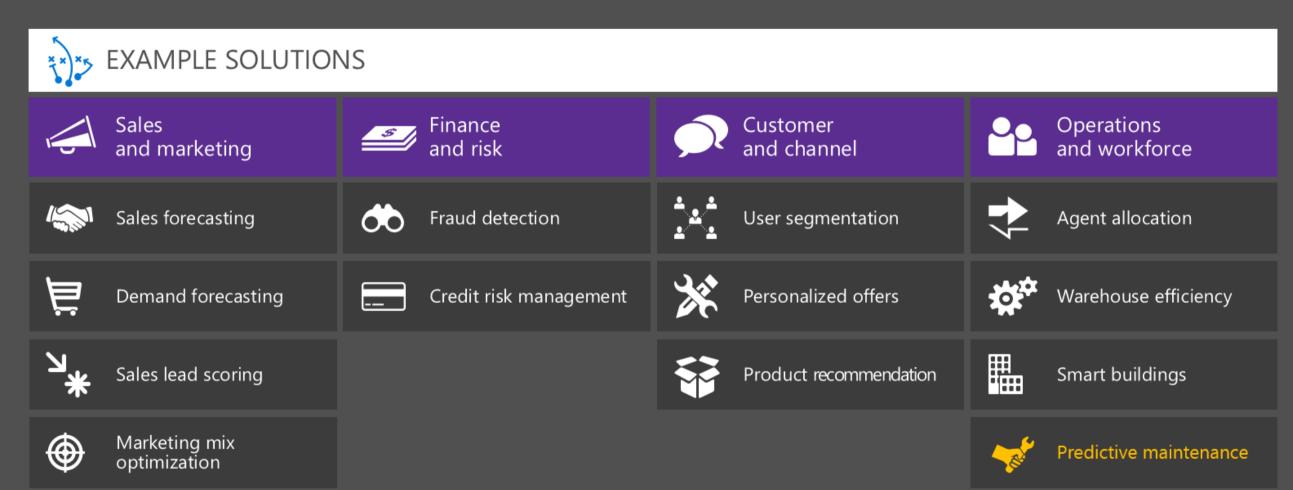
# Microsoft & Advanced Analytics Answering questions with experience





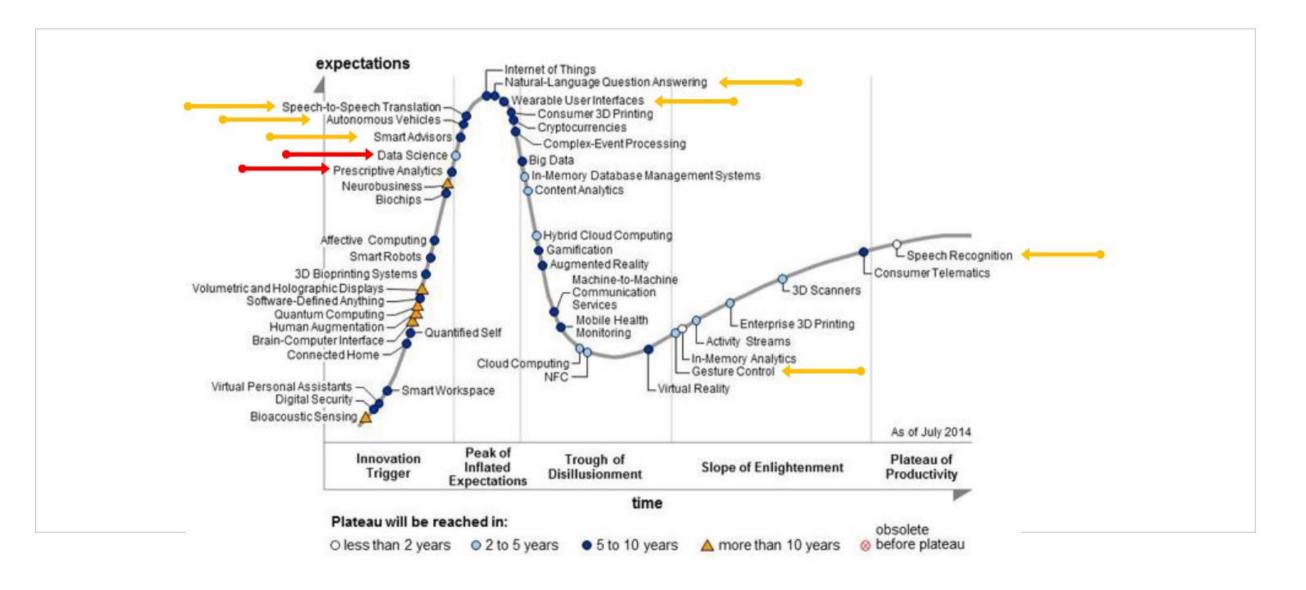
**John Platt,**Distinguished scientist at
Microsoft Research

# Advanced Analytics scenarios

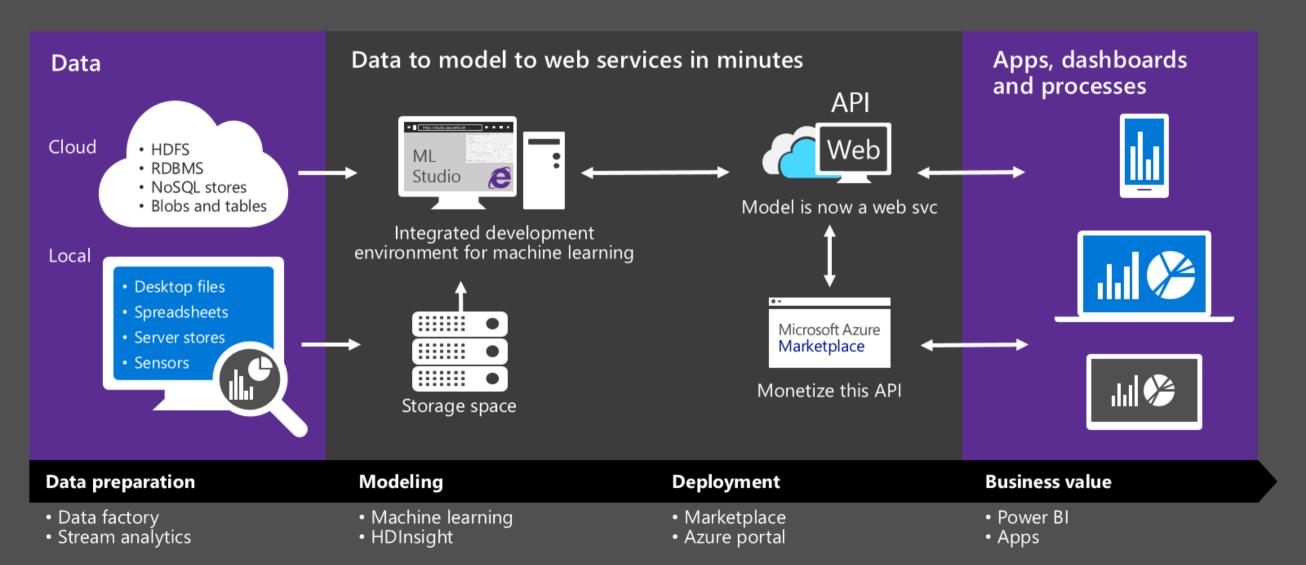


Supply chain optimization

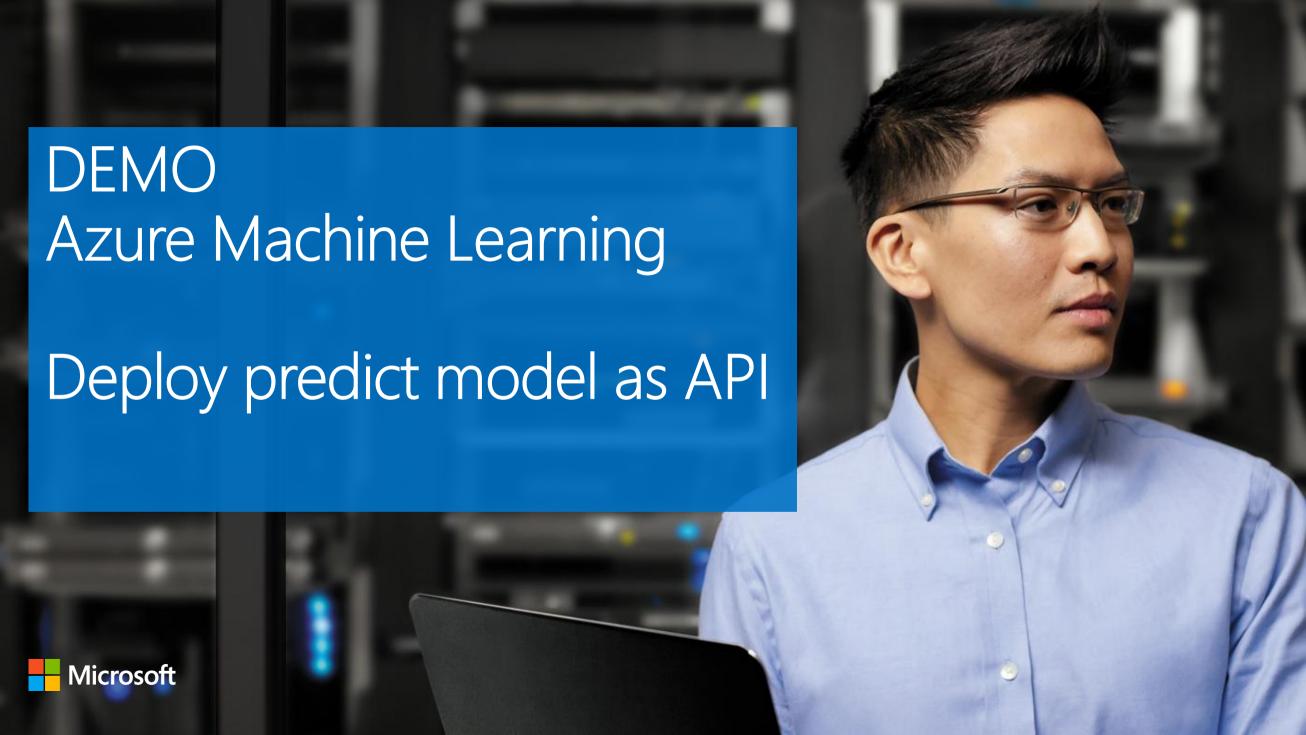
#### THE HYPE: Gartner Hype Cycle 2015: Big Data/Data Science



# Advanced analytics architecture



# Machine learning DEMO – building training model



# Azure Machine Learning target

Make machine learning accessible to every enterprise, data scientist, developer, information worker, consumer, and device anywhere in the world.

