

Costing Model	Pricing	Infrastructure
Pay-as-you-go	Subscription Cost(\$100) + \$0.20/session/hour (Unlimited sessions)	CloudifyTests
Monthly Subscription	\$40/parallel session (Unlimited hours)	CloudifyTests
On-Premise	\$0.01/session + IT Cost + Org Infra cost	Self-Managed

Note:

1. For the first two models, it is important to highlight that CloudifyTests will provide the infrastructure for the testing sessions, whereas for the On-Premise model, the organization will use their own infrastructure.
2. The pricing for the Pay-as-you-go model is based on the number of testing sessions and has a fixed cost of \$100 dollars. For the Monthly Subscription model, the cost is based on the total number of sessions.
3. The cost for the On-Premise model is based on the total number of testing sessions plus the cost of the organization's infrastructure and IT Cost.
4. All the models will be based on prepaid credits.

Scenario	Pay-as-you-go	Monthly Subscription	On-Premise
	$\$100(\text{Subscription Cost}) +$ $\text{No. of parallel sessions} * \text{Average time for each session} * \text{No. of executions} * 0.02(\text{Per session Cost})$	$\$40(\text{Session Cost}) * \text{No. of parallel sessions}$ (Unlimited Hours)	$\text{Total no. of sessions} * 0.01(\text{Per session cost}) + \text{Organization's Infra Cost} + \text{IT Cost (10 Hrs for a month)}$
Maximum No. of Parallel Sessions = 10 Average time per session (In Hours) = 1 No. of executions per month = 25	Total Cost $\$100 + (10 * 1 * 25 * 0.02) =$ \$105	Total Cost $\$40 * 10 =$ \$400	Total Cost $(10 * 25) * 0.01 + \text{OIC} + \text{ITC} =$ \$2.5 + OIC + ITC
Maximum No. of Parallel Sessions = 50 Average time per session (In Hours) = 2 No. of executions per month = 10	Total Cost $\$100 + (50 * 2 * 10 * 0.02) =$ \$120	Total Cost $\$40 * 50 =$ \$2000	Total Cost $(50 * 10) * 0.01 + \text{OIC} + \text{ITC} =$ \$5 + OIC + ITC
Maximum No. of Parallel Sessions = 100 Average time per session (In Hours) = 1 No. of executions per month = 5	Total Cost $\$100 + (100 * 1 * 5 * 0.02) =$ \$110	Total Cost $\$40 * 100 =$ \$4000	Total Cost $(100 * 5) * 0.01 + \text{OIC} + \text{ITC} =$ \$5 + OIC + ITC
Maximum No. of Parallel Sessions = 500 Average time per session (In Hours) = 1 No. of executions per month = 5	Total Cost $\$100 + (500 * 1 * 5 * 0.02) =$ \$150	Total Cost $\$40 * 500 =$ \$20,000	Total Cost $(500 * 5) * 0.01 + \text{OIC} + \text{ITC} =$ \$25 + OIC + ITC
Performance Testing Scenario Maximum No. of Parallel Sessions = 2000 Average time per session (In Hours) = 1 No. of executions per month = 2	Total Cost $\$100 + (2000 * 1 * 2 * 0.02) =$ \$180	Total Cost $\$40 * 2000 =$ \$80,000	Total Cost $(2000 * 2) * 0.01 + \text{OIC} + \text{ITC} =$ \$40 + OIC + ITC