



Private and Confidential

Large US-based international law firm leverages iPass to access and secure sensitive legal information, with attorneys working around the globe



THE ORGANIZATION

One of the largest legal firms in the US

THE CHALLENGE

- ▶ Equip a highly agile, mobile staff with the very latest in technology to keep them connected
- ▶ Make sure each attorney can connect with any device—both personal and company owned— from anywhere
- ▶ Reduce the cost of 3G/4G and public Wi-Fi and keep information secure

THE SOLUTION

- ▶ iPass on laptops, phones and tablets

THE RESULTS

- ▶ Saves significant roaming costs
- ▶ Access to enterprise-grade Wi-Fi on IT-managed and personal devices
- ▶ Increased productivity and employee satisfaction

Barriers to mobile productivity

Today attorneys need to be connected - everywhere and all the time. From courtrooms to airplanes to meetings with clients, today's law professionals are on the move—and they need to be online. One iPass customer, a large, US-based international law firm understood that with increasing data consumption needs, using just 3G/4G roaming and expensive Wi-Fi day passes would increasingly affect the company's bottom line and open them up to potential security breaches. The company's CIO, along with the Associate Director of Telecommunications and Enterprise Architecture decided to implement iPass for global Wi-Fi connectivity for their lawyers.

iPass made it very simple and cost-effective for them to stay connected. They rolled out iPass company-wide allowing employees to be always on and secure. From hotels and cafes to planes soaring at 36,000 feet, their lawyers connect quickly and efficiently and at a fraction of the cost of 3G roaming and pay-per-use hotspots. Connection is automatic using iPass so these employees don't waste time with multiple logins and passwords, Wi-Fi day-passes or credit card numbers.

Staying mobile, yet secure

This legal firm has a BYOD (Bring Your Own Device) policy so employees can be as productive as possible whenever and wherever they work. iPass enables traveling workers to use their own smartphones and tablets. And by using the iPass connection manager, IT supports any device. The company can better enforce policies to control costs and ensure secure Wi-Fi connections.



ABOUT IPASS

iPass is the industry pioneer in global, mobile connectivity, ensuring unlimited access to unlimited content on an unlimited number of devices. Founded in 1996, iPass is the world's largest Wi-Fi network, with over 20 million (soon to be 50 million!) hotspots in airports, hotels, airplanes, and public spaces in more than 120 countries and territories across the globe. Our hosted Wi-Fi-as-a-Service solution is easy, convenient, secure, and always on.

Expanding on its already established reputation as the premier provider of global Wi-Fi hotspots, iPass connects customers with the people and information that matter most. We are dedicated to delivering the highest quality, most cost-efficient solution on the market today.



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iPass enables inflight Wi-Fi for thousands of traveling employees with a single platform, eliminating yet another barrier to connectivity. The company's employees use Gogo®, a partner of iPass and realize significant savings.

iPass is providing legal employees anytime, anywhere global Wi-Fi access adding value by helping employees be more productive with more billable hours, even when they are mobile. Employees count on a reliable and seamless experience on any device virtually anywhere.

The Results

Being able to use personal devices makes getting seamless Wi-Fi both comfortable and easy for attorneys and that increases their productivity and satisfaction. Using iPass has resulted in significant cost savings to the firm with very little administrative burden on the IT department. The company's many attorneys now have freedom to travel and stay connected—without fear of crippling costs from any device they choose.

Conclusion

Attorneys need to be flexible with time and technology. Since they also travel so much, having a continuous online experience to stay productive is crucial to business. At the same time, sensitive information needs to be kept under the security umbrella, and usage controlled by IT. Legal employees want to be able to use their own devices to work, but IT needs to manage access to corporate networks and applications for employee-owned smartphones and tablets. This legal firm understood these challenges, and responded by rolling out iPass. The program has been a major success. Today, this firm's attorneys are more productive.

The seamless experience they get using iPass lets them focus on the information flow they need—and not on the technology. Behind the scenes, IT can ensure cost controls, maintain corporate policy compliance, and provide the flexibility employees need to be productive.