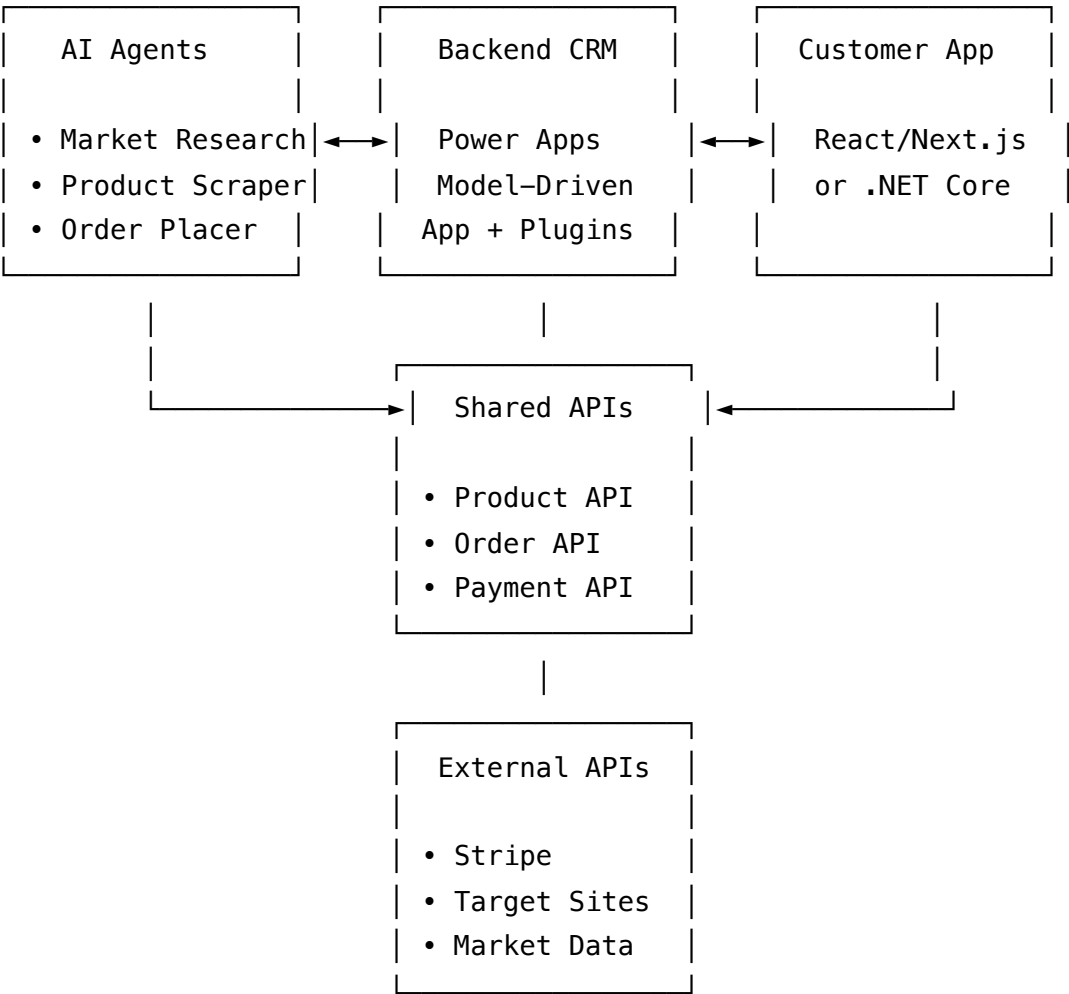


Executive Summary

This document outlines the architecture and implementation strategy for an AI-powered dropshipping e-commerce platform that leverages multiple intelligent agents to automate product sourcing, market research, and order fulfillment from Asian commerce sites to Canadian consumers.

System Architecture Overview

High-Level Architecture



Technology Stack

AI & Automation Layer

- **LangChain**: Agent orchestration and workflow management
- **OpenAI GPT-4/Claude**: Natural language processing and decision making
- **Playwright/Puppeteer**: Web scraping and automated interactions
- **Python**: Primary language for AI agents
- **Celery + Redis**: Task queue for background processing

Backend & CRM

- **Microsoft Power Apps**: Model-driven app for CRM
- **Microsoft Dataverse**: Primary database
- **Power Automate**: Workflow automation
- **Custom Plugins**: .NET Core plugins for Power Apps
- **Azure Functions**: Serverless compute for agent APIs

Customer-Facing Application

- **.NET Core/Blazor Server**: Primary web application framework
- **Bootstrap/MudBlazor**: UI component framework
- **Entity Framework Core**: Data access layer
- **Stripe.NET**: Payment processing integration

APIs & Integration

- **FastAPI**: Python API framework for agent services
- **REST APIs**: Integration between components
- **GraphQL**: Flexible data querying (optional)
- **SignalR**: Real-time updates (for .NET option)

Infrastructure

- **Azure Cloud**: Primary hosting platform
- **Azure Container Instances**: For AI agent hosting
- **Azure Blob Storage**: Image and file storage
- **Azure CDN**: Content delivery

- **Azure Application Insights:** Monitoring and analytics

Detailed System Design

1. AI Agent Architecture

Market Research Agent

Purpose: Analyze Canadian market demand and trends

Components:

- Trend analysis engine using Google Trends API
- Social media sentiment analysis
- Competitor pricing analysis
- Seasonal demand prediction

Data Sources:

- Google Trends
- Amazon Canada best sellers
- Canadian retail analytics
- Social media APIs (Twitter, Reddit)

Outputs:

- Product demand scores
- Trending categories
- Price sensitivity analysis
- Market opportunity reports

Product Scraping Agent

Purpose: Monitor and extract products from target sites

Target Sites:

- Temu
- Shein
- AliExpress
- [1688.com](https://www.1688.com)

- DHgate

Capabilities:

- Anti-detection mechanisms (rotating proxies, headers)
- CAPTCHA solving integration
- Product data extraction (title, price, images, specs)
- Stock level monitoring
- Price change tracking

Data Extraction Schema:

```
{  
  "product_id": "string",  
  "title": "string",  
  "description": "string",  
  "price": "decimal",  
  "currency": "string",  
  "images": ["array of URLs"],  
  "specifications": "object",  
  "supplier_info": "object",  
  "availability": "boolean",  
  "shipping_info": "object"  
}
```

Order Placement Agent

Purpose: Automatically place orders on supplier sites

Capabilities:

- Account management across multiple sites
- Automated checkout processes
- Order tracking and status updates
- Payment method management
- Error handling and retry logic

2. Backend CRM System (Power Apps)

Data Model

Products Table:

- ProductId (Primary Key)
- SourceProductId
- SourceSite
- Title
- Description
- SourcePrice
- MarketPrice (with 20% markup)
- Category
- Images (JSON array)
- IsActive
- DemandScore
- LastUpdated

Orders Table:

- OrderId (Primary Key)
- CustomerId
- ProductId
- Quantity
- CustomerPrice
- SupplierPrice
- Status (Pending, Placed, Shipped, Delivered, Cancelled)
- StripePaymentId
- SupplierOrderId
- OrderDate
- TrackingNumber

Customers Table:

- CustomerId (Primary Key)
- Email
- Name
- ShippingAddress
- PaymentMethods
- OrderHistory

Custom Plugins

Agent Integration Plugin:

```
public class AgentIntegrationPlugin : IPlugin
{
    public void Execute(IServiceProvider serviceProvider)
    {
        // Handle product updates from scraping agent
        // Trigger order placement agent
        // Update demand scores from market research agent
    }
}
```

3. Customer-Facing Application

Architecture (.NET Core/Blazor Server)

Blazor Components:

- Product catalog with advanced filtering
- Search functionality with AI-powered recommendations
- Product detail pages with enhanced UX
- Shopping cart and checkout flow
- Order tracking dashboard
- User account management

API Controllers:

```
/api/products – Product catalog endpoints
/api/search – Search and recommendation engine
/api/cart – Shopping cart management
/api/checkout – Payment processing with Stripe.NET
/api/orders – Order management
/api/user – User account operations
```

SignalR Hubs:

- Real-time inventory updates
- Order status notifications
- Live chat support

Key Features

Enhanced Product Display:

- High-quality image optimization
- Product comparison tools
- Customer reviews and ratings
- Related product suggestions
- Real-time availability updates

Checkout Experience:

- Guest checkout option
- Multiple payment methods via Stripe
- Address validation
- Shipping calculator
- Order confirmation and tracking

Implementation Phases

Phase 1: Foundation (Weeks 1-3)

Objectives: Establish core infrastructure and basic agent framework

Deliverables:

- ☐ Azure infrastructure setup
- ☐ Power Apps CRM basic structure
- ☐ Basic web scraping agent (single site)
- ☐ Simple product data model
- ☐ Development environment configuration

Tasks:

1. Set up Azure resource groups and services
2. Create Power Apps environment and basic entities
3. Develop MVP product scraping agent for one target site
4. Implement basic data storage and retrieval
5. Set up CI/CD pipelines

Phase 2: AI Agent Development (Weeks 4-7)

Objectives: Build and deploy all AI agents

Deliverables:

- ☐ Complete market research agent
- ☐ Multi-site product scraping agent
- ☐ Order placement agent MVP
- ☐ Agent orchestration system
- ☐ Basic API endpoints for agent communication

Tasks:

1. Develop market research agent with Canadian focus
2. Expand scraping to all target sites with anti-detection
3. Build automated order placement system
4. Implement agent coordination and scheduling
5. Create monitoring and error handling systems

Phase 3: Backend Integration (Weeks 8-10)

Objectives: Complete CRM system and API layer

Deliverables:

- ☐ Complete Power Apps CRM with all entities
- ☐ Custom plugins for agent integration
- ☐ Comprehensive API layer
- ☐ Pricing and markup automation
- ☐ Order management workflows

Tasks:

1. Finalize Power Apps data model and relationships
2. Develop custom plugins for agent communication
3. Build RESTful APIs for all operations
4. Implement automated pricing with markup calculation
5. Create order lifecycle management

Phase 4: Customer Application (Weeks 11-14)

Objectives: Build and deploy customer-facing e-commerce site

Deliverables:

- ☐ Complete e-commerce frontend
- ☐ Stripe payment integration
- ☐ User authentication and account management
- ☐ Product catalog with search and filtering
- ☐ Order tracking system

Tasks:

1. Develop responsive e-commerce frontend
2. Integrate Stripe for payment processing
3. Implement user registration and authentication
4. Build product catalog with advanced features
5. Create order tracking and customer dashboard

Phase 5: Testing & Optimization (Weeks 15-16)

Objectives: Comprehensive testing and performance optimization

Deliverables:

- ☐ Complete end-to-end testing
- ☐ Performance optimization
- ☐ Security audit and fixes
- ☐ Load testing and scaling preparation
- ☐ Documentation and deployment guides

Tasks:

1. Conduct thorough system testing
2. Optimize agent performance and reliability
3. Security testing and vulnerability assessment
4. Load testing and performance tuning
5. Prepare production deployment

Phase 6: Launch & Monitoring (Weeks 17-18)

Objectives: Deploy to production and establish monitoring

Deliverables:

- ☐ Production deployment

- ☐ Monitoring and alerting systems
- ☐ Analytics and reporting
- ☐ Customer support tools
- ☐ Backup and disaster recovery

Tasks:

1. Deploy all components to production
2. Set up comprehensive monitoring
3. Implement analytics and reporting
4. Train on system operation and maintenance
5. Establish backup and recovery procedures

Technical Considerations

Compliance & Legal

- **Terms of Service:** Ensure scraping activities comply with target site ToS
- **Rate Limiting:** Implement respectful scraping practices
- **Data Privacy:** GDPR/PIPEDA compliance for customer data
- **Business Registration:** Proper business licensing for dropshipping in Canada

Scalability

- **Horizontal Scaling:** Design agents to scale across multiple instances
- **Database Optimization:** Implement proper indexing and query optimization
- **Caching Strategy:** Redis caching for frequently accessed data
- **CDN Integration:** Optimize image and content delivery

Security

- **API Security:** Implement OAuth 2.0 and JWT tokens
- **Data Encryption:** Encrypt sensitive data at rest and in transit
- **Payment Security:** PCI DSS compliance through Stripe
- **Access Control:** Role-based access control (RBAC)

Monitoring & Analytics

- **Application Monitoring:** Azure Application Insights

- **Agent Health Monitoring:** Custom dashboards for agent status
- **Business Analytics:** Sales, conversion, and performance metrics
- **Error Tracking:** Comprehensive error logging and alerting

Risk Mitigation

Technical Risks

- **Site Changes:** Target sites may change structure, breaking scrapers
- **Anti-Bot Measures:** Increased detection and blocking mechanisms
- **API Rate Limits:** Potential limitations from external services
- **System Downtime:** Dependency on multiple external systems

Mitigation Strategies:

- Implement robust error handling and retry mechanisms
- Use multiple proxy services and rotation strategies
- Build fallback mechanisms for critical operations
- Comprehensive monitoring and alerting systems

Business Risks

- **Margin Erosion:** Competitive pressure on pricing
- **Supply Chain Issues:** Supplier reliability and shipping delays
- **Customer Service:** Managing customer expectations for shipping times
- **Legal Compliance:** Regulatory changes affecting operations

Mitigation Strategies:

- Dynamic pricing algorithms with minimum margin protection
- Multiple supplier relationships and backup options
- Clear communication about shipping expectations
- Regular legal and compliance reviews

Development Workflow

Sprint Structure (2-week sprints)

1. **Sprint Planning:** Define objectives and deliverables
2. **Daily Standups:** Track progress and blockers
3. **Sprint Review:** Demonstrate completed features
4. **Retrospective:** Identify improvements for next sprint

Code Quality Standards

- **Code Reviews:** All code must be reviewed before merging
- **Testing Requirements:** Unit tests for all business logic
- **Documentation:** Comprehensive API and system documentation
- **Version Control:** Git flow with feature branches

Deployment Strategy

- **Development Environment:** Local development with Docker
- **Staging Environment:** Azure staging slots for testing
- **Production Deployment:** Blue-green deployment strategy
- **Rollback Plan:** Automated rollback capabilities

Success Metrics

Technical KPIs

- **Agent Uptime:** 99.5% availability for all agents
- **Scraping Success Rate:** >95% successful data extraction
- **Order Automation Rate:** >90% successful automated orders
- **Page Load Time:** <2 seconds for product pages

Business KPIs

- **Product Catalog Size:** Target 10,000+ active products
- **Order Conversion Rate:** Target 3-5% conversion
- **Customer Acquisition Cost:** Monitor and optimize

- **Average Order Value:** Track and improve over time

Next Steps

1. **Technical Validation:** Conduct proof-of-concept for critical components
2. **Legal Review:** Consult with legal team on compliance requirements
3. **Resource Planning:** Finalize team structure and responsibilities
4. **Infrastructure Setup:** Begin Azure environment provisioning
5. **Development Kickoff:** Start Phase 1 implementation