

WHO WE ARE

Woman-owned small business specializing in training that performs under operational pressure. Led by active **U.S. Navy Reserve Officer** with **MPhil in Theoretical & Applied Linguistics from the University of Cambridge**.

We apply cognitive science principles proven in high-stakes language training to defense training design—achieving **50% improvement in workplace application** and **3x better long-term knowledge retention** across 450,000+ global learners.

Advantage of a Linguistics-Based Approach

Most training fails because traditional content principles don't account for how adults actually acquire complex systems. We use a **content-agnostic methodology** that applies the sophisticated cognitive science of language acquisition to **any technical domain**.

OUR 4E LEARNING ARCHITECTURE™

- **EXTRACT:** Systematic knowledge capture from SMEs using protocols proven across DoD and State Dept
- **ENGINEER:** Transform content using working memory principles from linguistics and UX/UI design
- **EMBED:** Practice scenarios matching operational cognitive demands and pressure conditions
- **EVALUATE:** Pilot testing with actual learners validates effectiveness before deployment

CORE CAPABILITIES

- **Crisis Simulation & Scenario-Based Learning** – Virtual training building adaptive decision-making (100+ participants, 30+ countries). "Highest rated session" (USAID)
- **Cultural Intelligence Training** – Led CultureReady Basics within DoD Culture Program (300K+ users, 7 languages). 30% competency improvement
- **Technical Training Translation** – 65% retention improvement, 30% faster implementation validated across climate science and infrastructure
- **E-Learning Development** – SCORM/xAPI, Section 508 compliant. Canvas, JKO, Blackboard experience
- **Full-Service Delivery** – Needs analysis through evaluation, train-the-trainer, LMS integration
- **Strategic Workshop Design** – Full lifecycle planning and execution for complex, multi-day technical conferences. Proven "Deep Dives" model adopted for future iterations

IMPACT BY THE NUMBERS

15+

Years of Experience

450k+

Global Learners

100%

Client Satisfaction

90%

Retention Rate at 30 days

50%

Time-to-Competency Reduction

5+

years avg. program sustainment

WHY COMPANIES CHOOSE US

- ✓ **Full-Service Delivery:** Complete lifecycle from needs analysis through evaluation
- ✓ **Strategic Network Model:** Curated specialists deployed without fixed overhead (15+ projects, 5+ years)
- ✓ **Government-Proven:** 5+ years sustained DoD implementation, zero compliance violations
- ✓ **Small Business Qualifications:** WOSB, diverse supplier certified—supporting your subcontracting goals
- ✓ **Content-Agnostic Advantage:** Fresh perspective identifying gaps insiders miss
- ✓ **Rapid Deployment:** 8-week average without sacrificing rigor

PAST PERFORMANCE



CERTIFICATIONS

NAICS:
611430 | 611710
541611 | 541612



SUPPLIERGATEWAY®

CONTACT

Leila M. Harriss, Founder & CEO
407.432.3217 | hello@cocrea8.com
www.cocrea8.com | iitsec.cocrea8.com

Training That Performs Under Pressure

WOSB

CQ Certified

Pursuing: SDB, VOSB